

# Bridge to the Energy Future



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## Q2 Financial Results & Business Update

# Legal Notice

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## Non-GAAP Measures

This presentation makes reference to non-GAAP measures, including adjusted earnings before interest, income taxes, depreciation and amortization (adjusted EBITDA), adjusted earnings/(loss), adjusted earnings/(loss) per share, distributable cash flow (DCF) and DCF per share. Management believes the presentation of these measures gives useful information to investors and shareholders as they provide increased transparency and insight into the performance of Enbridge. Adjusted EBITDA represents EBITDA adjusted for unusual, non-recurring or non-operating factors on both a consolidated and segmented basis. Management uses adjusted EBITDA to set targets and to assess the performance of the Company. Adjusted earnings represent earnings attributable to common shareholders adjusted for unusual, non-recurring or non-operating factors included in adjusted EBITDA, as well as adjustments for unusual, non-recurring or non-operating factors in respect of depreciation and amortization expense, interest expense, income taxes, noncontrolling interests and redeemable noncontrolling interests on a consolidated basis. Management uses adjusted earnings as another reflection of the Company's ability to generate earnings. DCF is defined as cash flow provided by operating activities before changes in operating assets and liabilities (including changes in environmental liabilities) less distributions to non-controlling interests and redeemable non-controlling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, non-recurring or non-operating factors. Management also uses DCF to assess the performance and to set its dividend payout target. Reconciliations of forward-looking non-GAAP financial measures to comparable GAAP measures are not available due to the challenges and impracticability with estimating some of the items, particularly with estimates for certain contingent liabilities, and estimating non-cash unrealized derivative fair value losses and gains and ineffectiveness on hedges which are subject to market variability and therefore a reconciliation is not available without unreasonable effort.

These measures are not measures that have a standardized meaning prescribed by generally accepted accounting principles in the United States of America (U.S. GAAP) and may not be comparable with similar measures presented by other issuers. A reconciliation of non-GAAP measures to the most directly comparable GAAP measures is available on Enbridge's website. Additional information on non GAAP measures may be found in Enbridge's earnings news releases on Enbridge's website and on EDGAR at [www.sec.gov](http://www.sec.gov) and SEDAR at [www.sedar.com](http://www.sedar.com) under Enbridge's profile.

# Agenda

- Mid-Year Review
- Fundamentals Update
- Financial Performance
- Progress on Sustainability



Economic Recovery Well Underway

# Mid-Year Update

## System Utilization

Liquids Pipelines	+	2% <sup>1</sup>
Gas Transmission	+	5% <sup>2</sup>
Gas Distribution	+	1% <sup>3</sup>

## Financial Guidance

\$13.9 - \$14.3    \$4.70 - \$5.00



EBITDA



DCF/Share

## Capital Execution

**\$10B**

of projects to be placed into service in 2021

## Financial Strength

**BBB+** Credit rating

Disciplined capital stewardship

## Commercial Development

- LNG Exports
- Crude Exports
- Modernization
- Low-Carbon

## ESG Performance

**MSCI**  
ESG RATINGS



CCC B BB BBB **A** AA AAA

Industry-leading practice

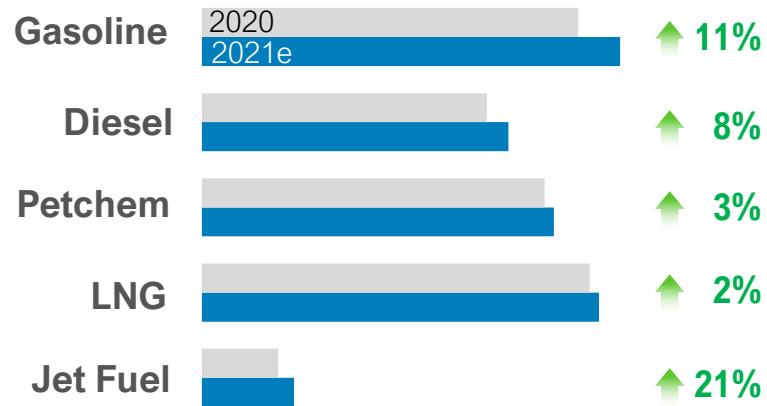
We're on track to deliver on our 2021 strategic priorities

(1) 2021 first half ex-Gretna deliveries on the Mainline relative to the first half of 2020 (2) 2021 first half increase in aggregate deliveries on the Texas Eastern System relative to the first half of 2020 (3) Total Q1, 2021 sales volume (bcf/d) at Enbridge Gas Inc. relative to Q1, 2020, which is the comparable winter heating months

# Economic Recovery Driving Energy Demand

## Global Fuel Demand<sup>1</sup>

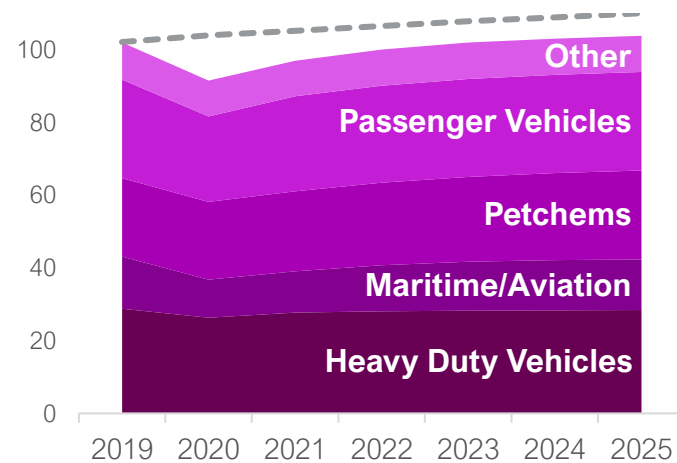
(% of 2020 demand)



## Global Crude Oil Demand<sup>1</sup>

(mmbpd)

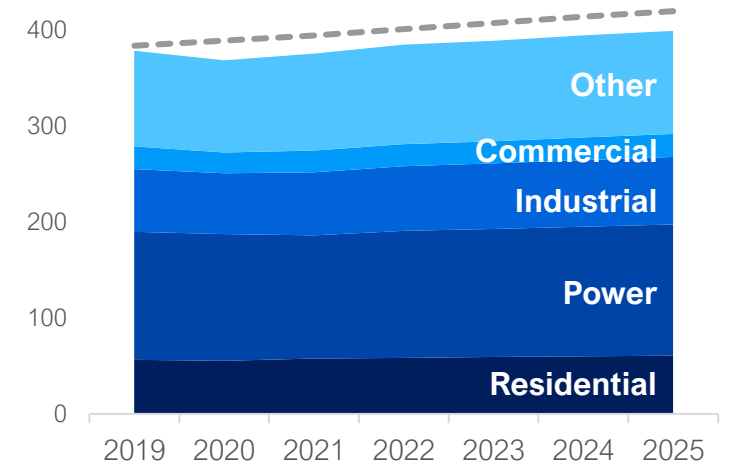
Pre-Covid Demand Forecast



## Global Natural Gas Demand<sup>1</sup>

bcf/d

Pre-Covid Demand Forecast



- Improving demand outlook across fuels driven by economic recovery
- N.A. refinery utilization approaching pre-pandemic levels

- ~2 mmbpd of global crude demand growth<sup>2</sup> by 2025
- N.A. production well-positioned to meet growth via exports

- ~20 bcf/d in global natural gas demand growth<sup>2</sup> by 2025
- N.A. LNG exports to reach ~12 bcf/d by 2025 (4 bcf/d in 2019)

North American energy supply will be essential to meeting global demand growth

(1) Source: ©2021 IHS Markit. All rights reserved. The use of this content was authorized in advance. Any further use or redistribution of this content is strictly prohibited without prior written permission by IHS Markit.  
 (2) Calculated as 2025 forecasted demand increase from base of 2019

# Enabling the Energy Transition

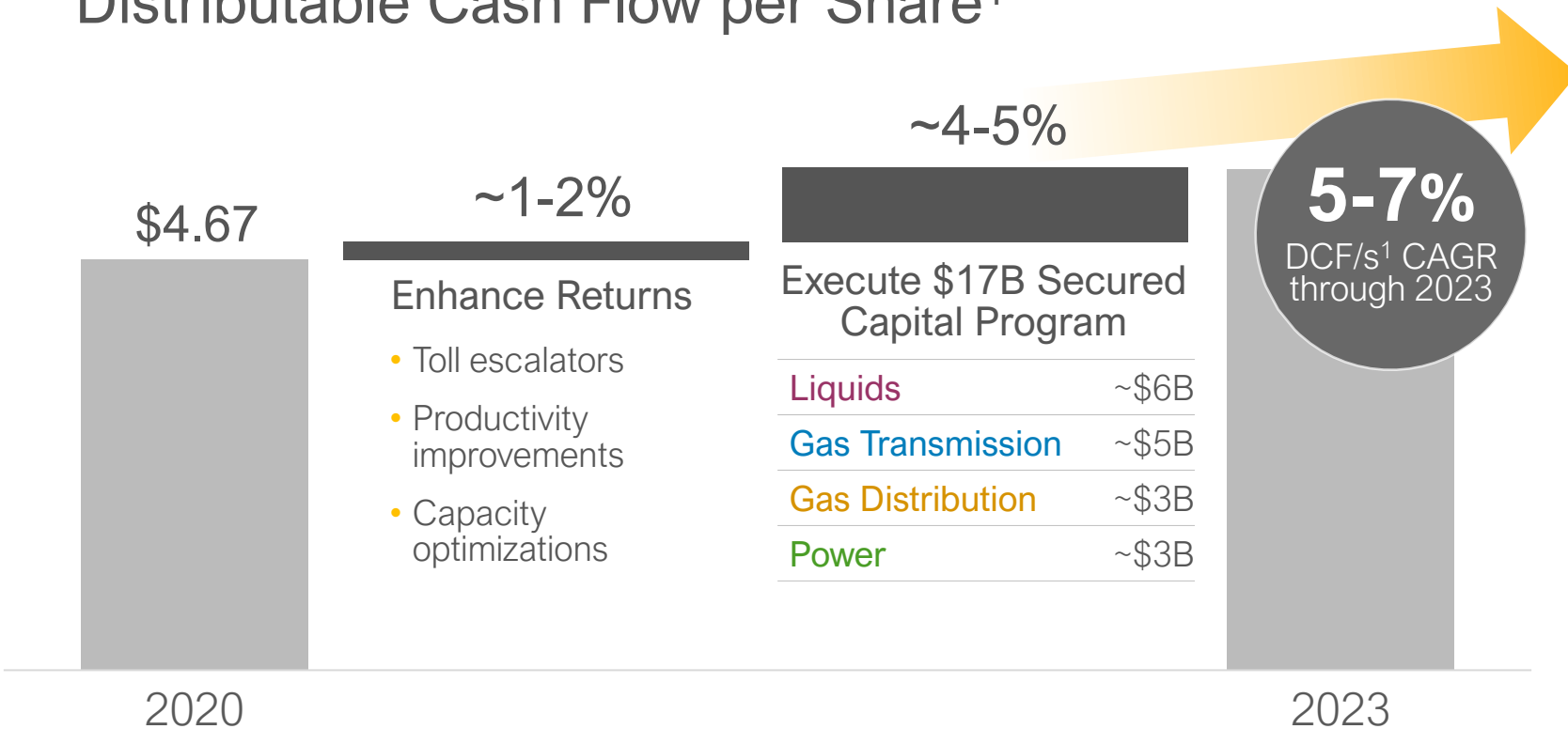
		Traditional Core Growth				Low-Carbon Growth		
		Optimize / Expand	Exports	Modernize Assets	Solar/Wind	RNG	H <sub>2</sub>	CCUS
	<b>Liquids Pipelines</b>	✓	✓	✓	✓ <sup>1</sup>			✓
	<b>Gas Transmission</b>	✓	✓	✓	✓ <sup>1</sup>	✓	✓	✓
	<b>Gas Distribution</b>	✓		✓		✓	✓	✓
	<b>Renewable Power</b>	✓		✓	✓		✓	

Embedded traditional and low-carbon growth opportunities across our businesses

(1) Solar self-power program

# Transparent Growth Outlook

## Distributable Cash Flow per Share<sup>1</sup>



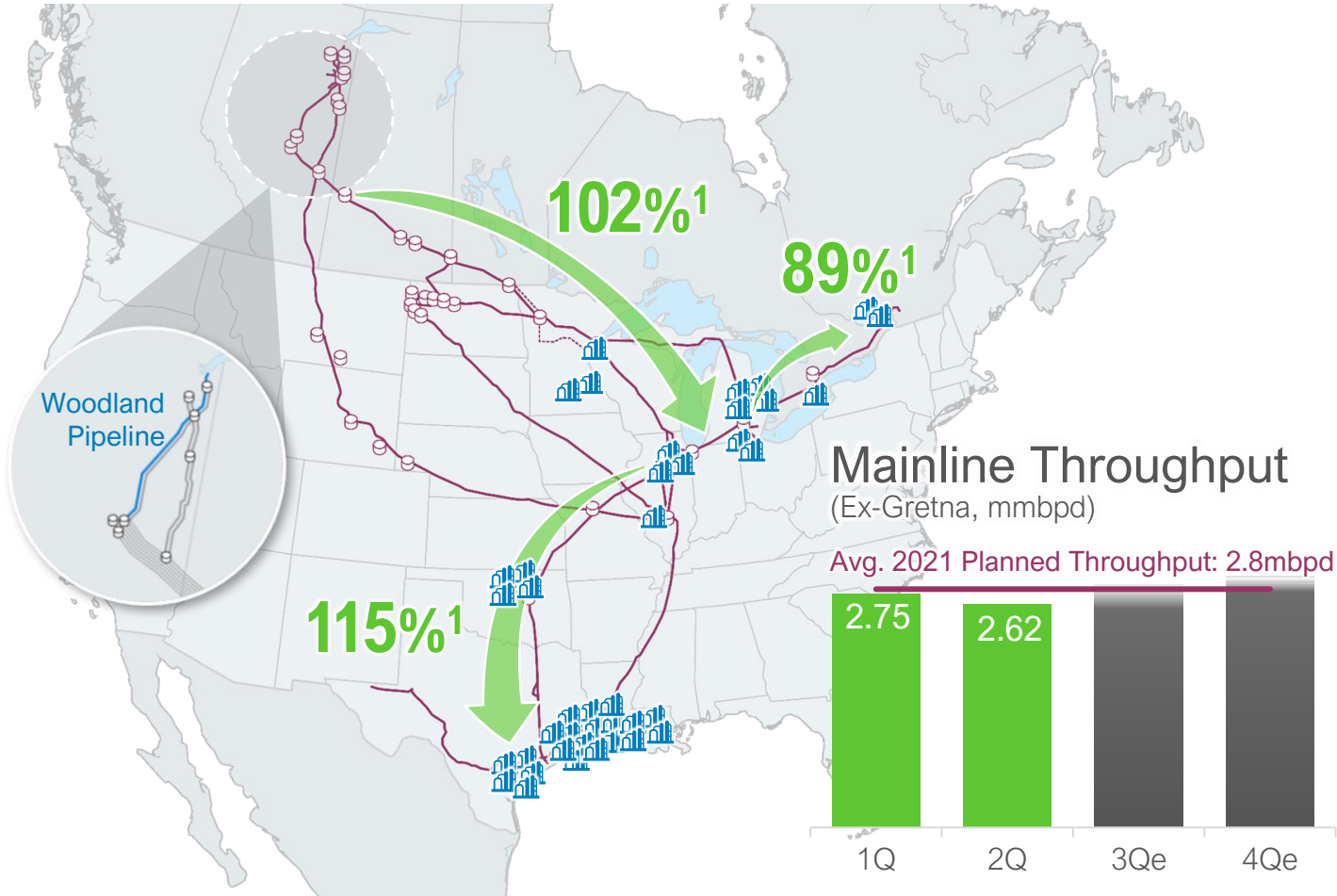
## Post-2023 Cash Flow Growth Drivers:

- 1** Continue to enhance returns on existing assets (~1-2% annually)
- 2** Execute high priority, low capital intensity and utility capital
- 3** Re-invest excess free cash flow into business (alternatives compete)
- 4** Leverage existing assets to deliver low-carbon solutions

High visibility to 5-7% DCF/share growth through 2023 and beyond

(1) Distributable cashflow (DCF)/share is a non-GAAP measure. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com).

# Liquids Pipelines: Business Update



- **Secured Growth Execution**
  - 160 kbpd Woodland Pipeline expansion placed into service in Q2
- **Mainline Volumes**
  - Q2 volumes in-line with forecast
  - On track for 2.8mmbpd full year average
- **Mainline Contracting**
  - CER<sup>2</sup> hearing complete
  - Decision expected in 2021

Robust Mainline capacity utilization in line with guidance; Advancing strategic priorities

(1) June 2021 as a % of January 2020, pre-covid, throughput (2) Canada Energy Regulator



# Liquids Pipelines: Line 3 Replacement

- Critical safety and reliability investment
  - **In-service:** Canada, North Dakota and Wisconsin
- **Minnesota Update:**
  - Confirmation of MPUC<sup>1</sup> approvals by Minnesota Court of Appeals
  - All spreads & facilities on schedule
    - Mainline construction: ~80% complete
    - Facilities: ~85% complete
    - Water crossings: ~40% complete
  - >US\$250MM spend with Minnesota Tribal communities
  - Guidance included ~\$200MM EBITDA contribution in Q4

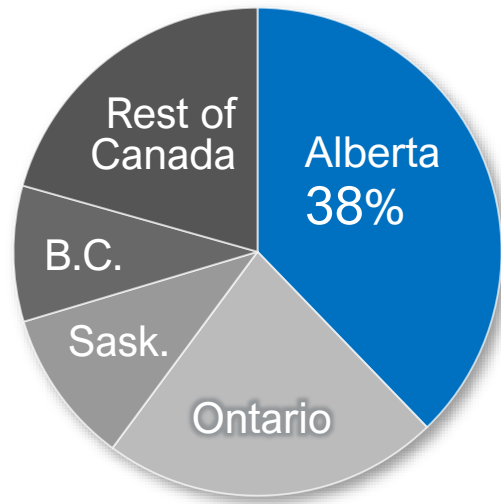


Utilizing world-class environmental protections and construction techniques

# Liquids Pipelines: Carbon Capture

## Canadian GHG Emissions<sup>1</sup>

(in megatonnes CO<sub>2</sub>e, 2019)

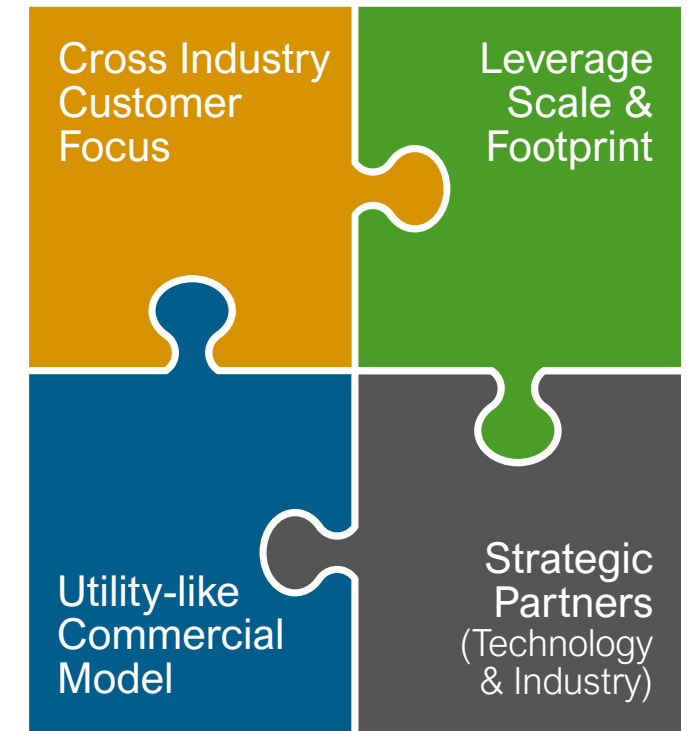


- Addressing Alberta emissions is central to achieving Canadian emissions goals
- Net-zero targets position Oil Sands to be global leader in decarbonization

## Partner of Choice

- ✓ Large pipeline & storage infrastructure base
- ✓ World-class project execution
- ✓ Strong customer & First Nations relationships
- ✓ Financial strength & capacity
- ✓ ESG leadership

## Development Strategy



Enbridge is well positioned to support CCUS pipeline and storage requirements across North America

(1) Government of Canada national greenhouse gas emissions

# Gas Transmission: Project Execution

## T-South Reliability & Expansion (British Columbia)



- **~\$1.0B of capital; Q4 In-service**
- Cost of service commercial model
- 2 of 5 compressors placed into service in June

## Spruce Ridge Expansion (British Columbia)



- **~\$0.5B of capital; Q4 In-service**
- Cost of service commercial model
- Initial section of new pipeline placed into service in June

## Cameron Extension (Louisiana)



- **~\$0.2B of capital; Q4 In-service**
- Take-or-pay commercial model
- Will supply ~0.8 BCF/d of natural gas to Calcasieu Pass LNG

In-franchise expansions of our systems support continued natural gas demand growth

# Gas Transmission: System Modernization



**\$0.5-1B**

Annually  
through 2024+

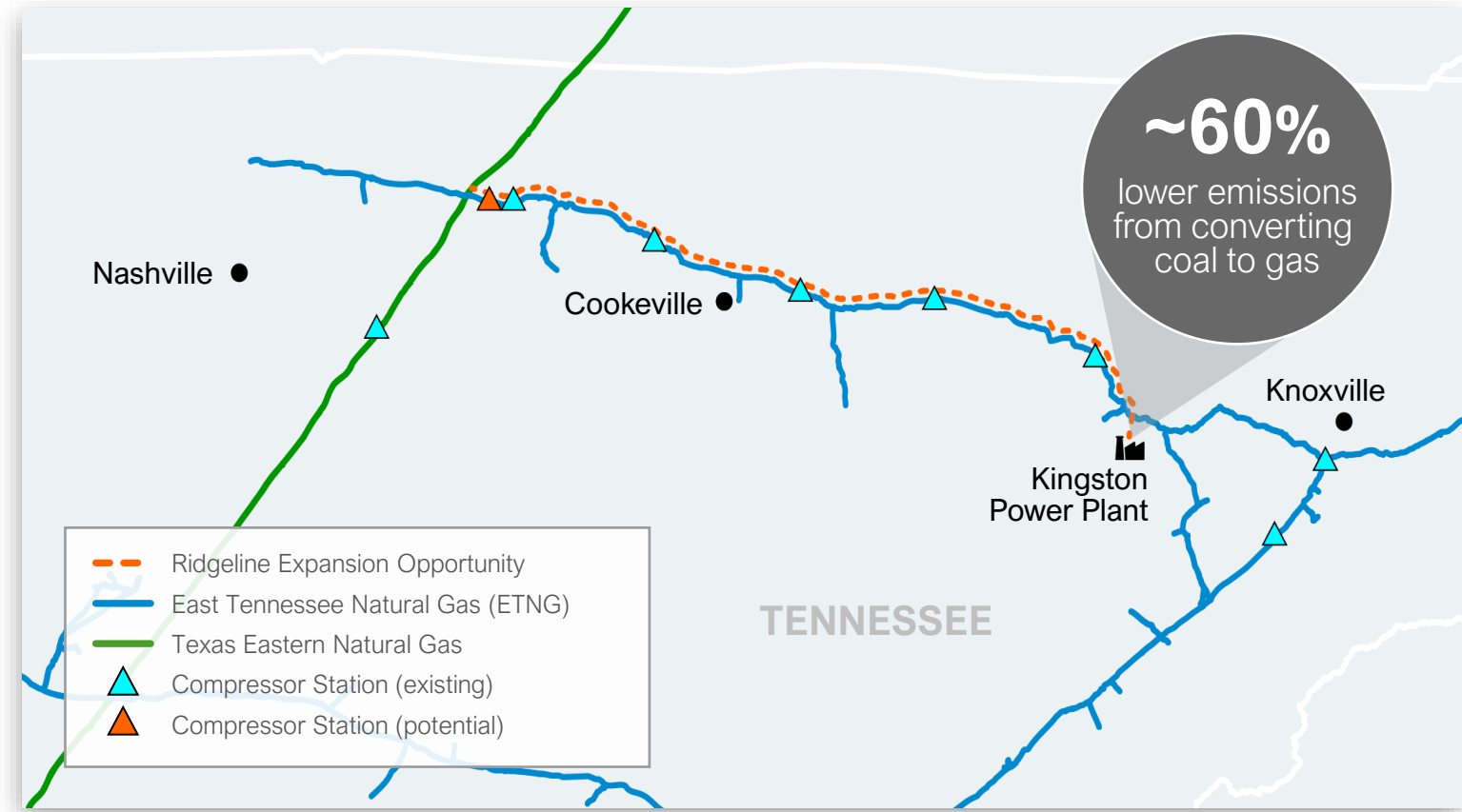
- Replacement of aging compressor stations & upgrading infrastructure components
- Improves system reliability & reduces emissions
  - Expected to **reduce emissions by over 25%** at replaced compressors
- Recovered through periodic rate proceedings
  - Texas Eastern rate case to be filed in Q3
  - Alliance rate case approved by FERC
- ~\$1.4B of capital deployed since 2020

Investment in safety, reliability and the emissions intensity of critical infrastructure

# Gas Transmission: Ridgeline Expansion

## Opportunity Overview

- Tennessee Valley Authority evaluating options for retirement of and replacement of existing Kingston Fossil plant generating capacity
  - East Tennessee system would supply natural gas should the combined cycle option be selected through their review process
- Commence operations in 2026<sup>1</sup>



Reliable and affordable natural gas solution drives a significant reduction in GHG emissions

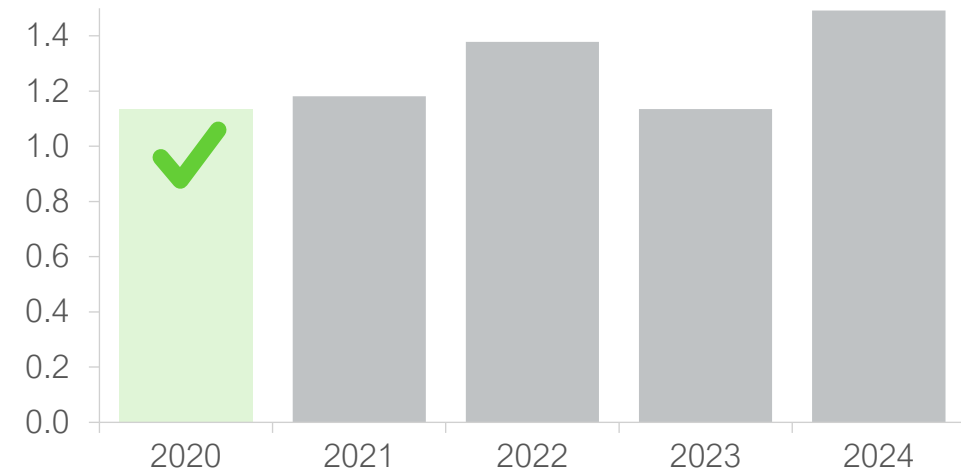
(1) Pending TVA Assessment, FERC approval and receipt of all necessary permits

# Gas Distribution: Business Update

## Visible Franchise Growth



## Current 5-Year Utility Capital Plan (2020-2024)<sup>1</sup>



- On track for ~45k new customer adds in 2021
- 27 new community connections
  - Ontario Government subsidizing capital investments
  - Reinforces long-term commitment to natural gas

- Customer additions and community expansions
- Modernizing and reinforcing distribution system
- Incentive framework allows for premium returns

Premier North American utility franchise with a highly visible growth outlook

(1) Includes Maintenance and regulated utility growth capital.

# Gas Distribution: Low-Carbon Update

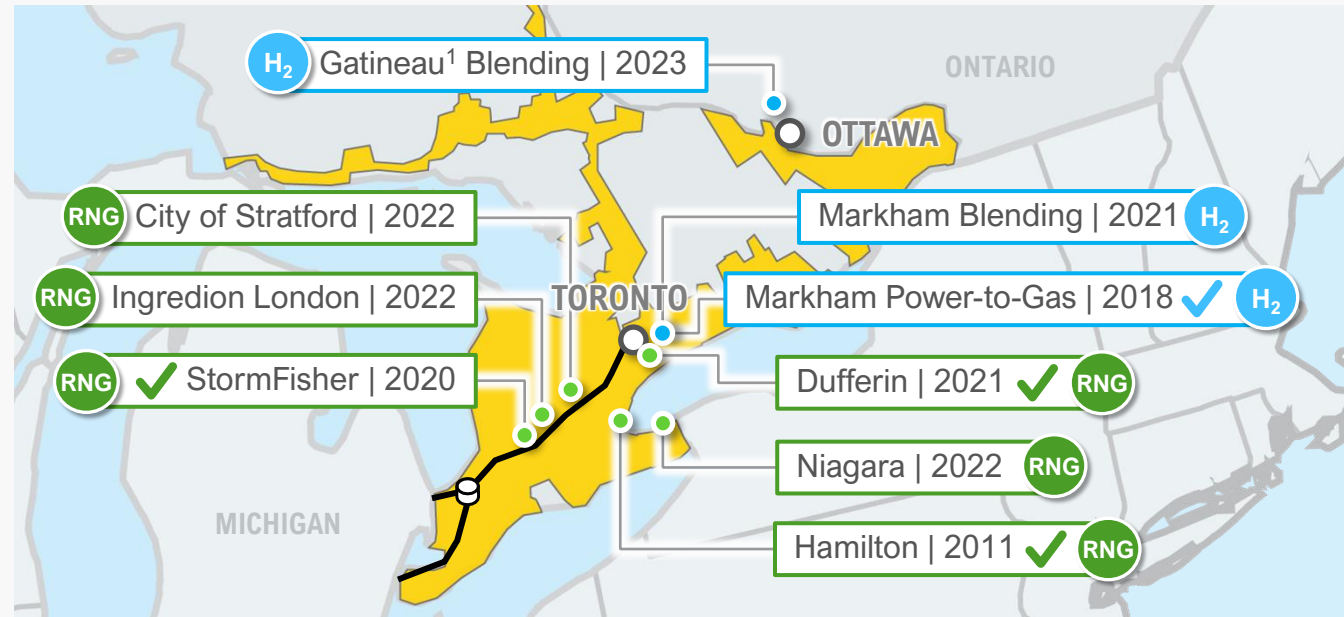
## Renewable Natural Gas

- 3 projects in-service (Dufferin – July 2021)
- 3 additional projects in construction
- Developing 10-15 opportunities across Canada

## Hydrogen Blending

- Markham H<sub>2</sub> blending facility >75% complete
- Gatineau H<sub>2</sub> blending assessment underway
- Blending studies underway for high pressure transmission systems

## Low-Carbon Investments



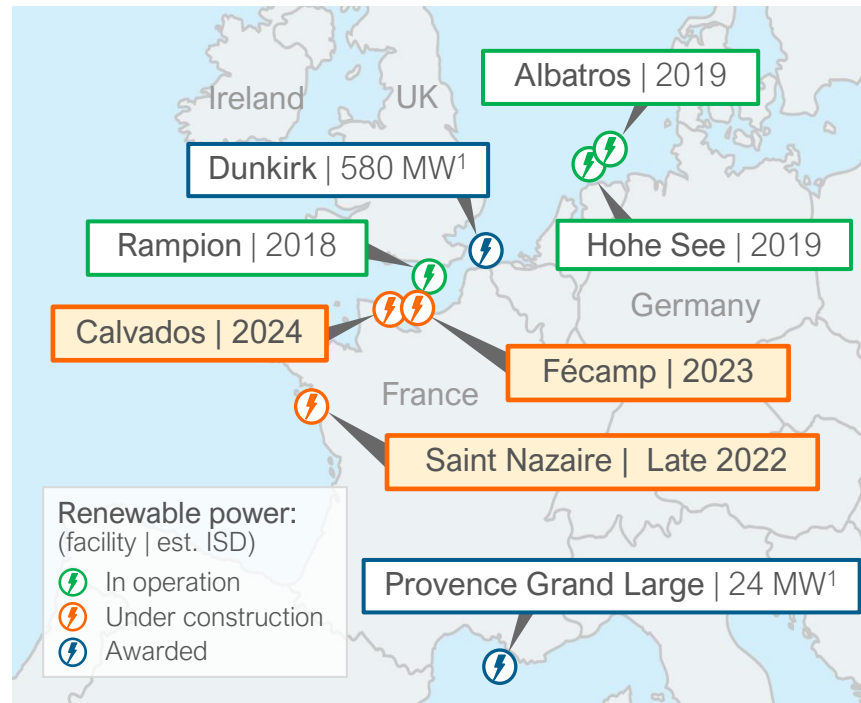
Early low-carbon investments provide long-term opportunity for growth

(1) Gatineau Hydrogen Blending project is being jointly developed through Enbridge's subsidiary Gazifère and Evolugen, the Canadian operating business of Brookfield Renewable

# Renewables: Offshore Wind

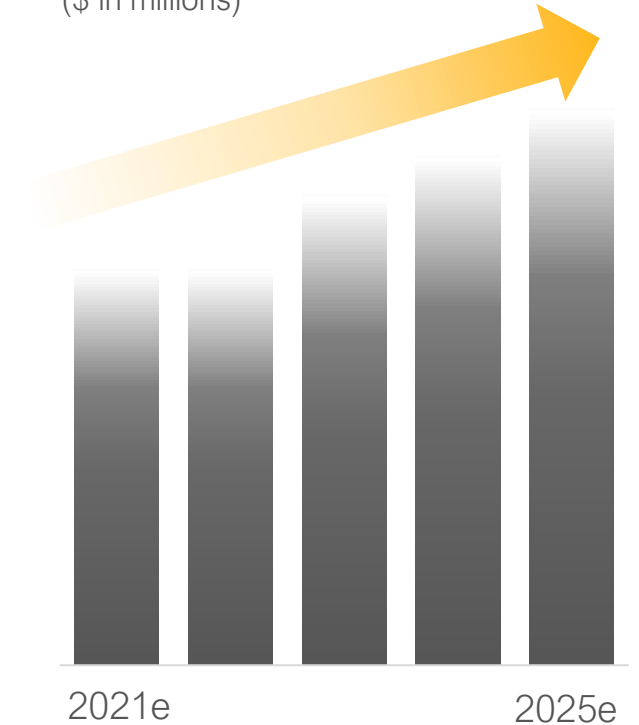
- 3 French projects in construction; on-track for planned in-service
- 2.4 GW (0.6 GW net) of generation capacity in operation and under construction
- Advancing 3.1 GW (0.7 GW net) of European development opportunities
- Progressing floating offshore wind
  - Pilot under development in France
  - Leverage pilot into larger facilities

## European Offshore Wind Portfolio



## Cash Flow Outlook<sup>2</sup>

(\$ in millions)

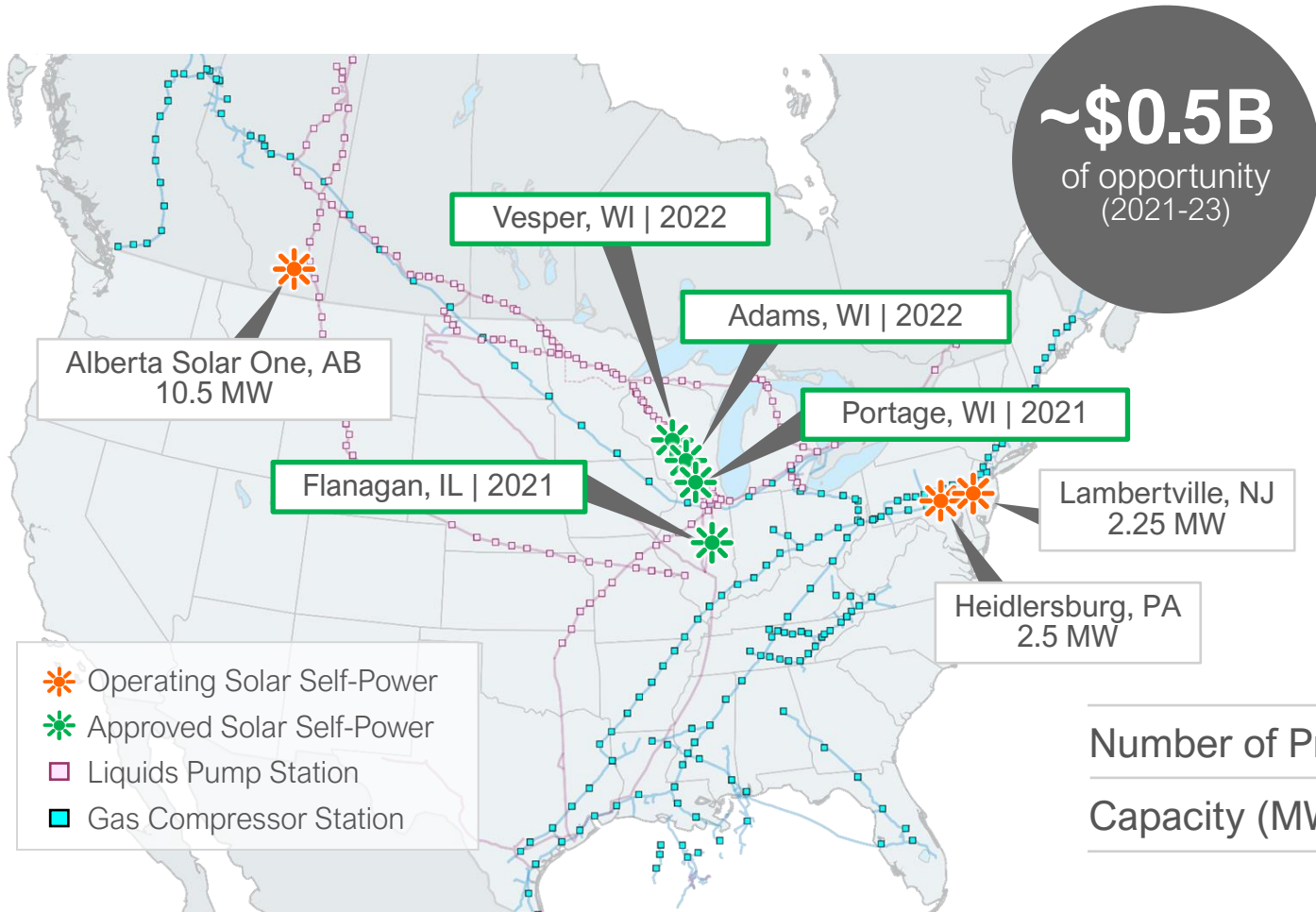


Disciplined development of utility scale offshore wind investments

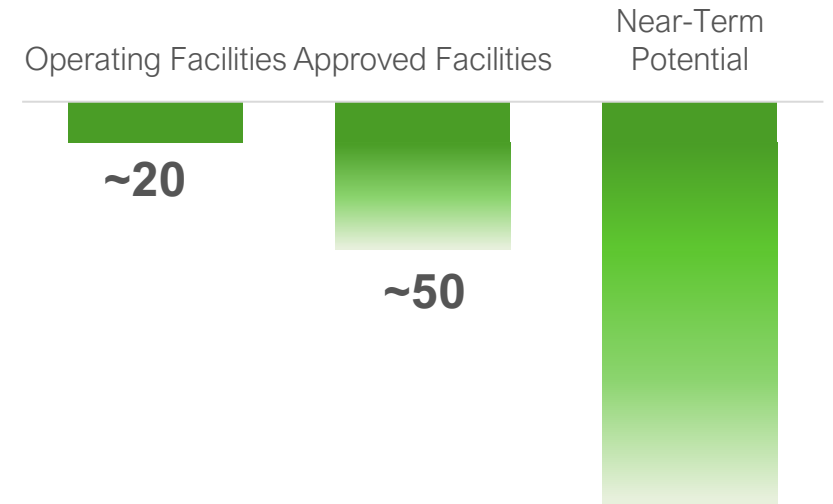
(1) Gross operating capacity; Combined net capacity 0.2 GW (2) Inclusive of projects currently in operation and under construction



# Renewables: Solar Self-Power



## Emissions Reduction Potential (Year 1 ktCO<sub>2</sub>e reduction)



	Operating Facilities	Approved Facilities	Near-Term Potential
Number of Projects	3	4	10-15
Capacity (MW)	15	40	+++

Solid high single to low teen equity return investments that reduce system emissions

# Secured Capital Program

	Project	Expected ISD	Spent to Date <sup>1</sup> (\$B)	Capital (\$B)
Liquids Pipelines	Line 3R – U.S. Portion	2021	3.1 USD	4.0 USD
	Southern Access Expansion	2021	0.5 USD	0.5 USD
	Other Expansions	2021	0.1 USD	0.1 USD
Gas Transmission	Modernization Program	2021-2023	0.4 USD	2.1 USD
	T-South Expansion	2021	0.8 CAD	1.0 CAD
	Spruce Ridge	2021	0.3 CAD	0.5 CAD
	Other Expansions	2021-2023	0.4 USD	0.8 USD
Gas Distribution & Storage	Utility Growth Capital	2021-2023	0.3 CAD	3.2 CAD
Renewable Power	East-West Tie-Line	2022	0.1 CAD	0.2 CAD
	Solar Self-Powering (Liquids)	2022	-	0.1 USD
	Saint-Nazaire Offshore <sup>2</sup>	2022	0.4 CAD	0.9 CAD
	Fécamp Offshore <sup>2</sup>	2023	0.2 CAD	0.7 CAD
	Calvados Offshore <sup>2</sup>	2024	-	0.9 CAD

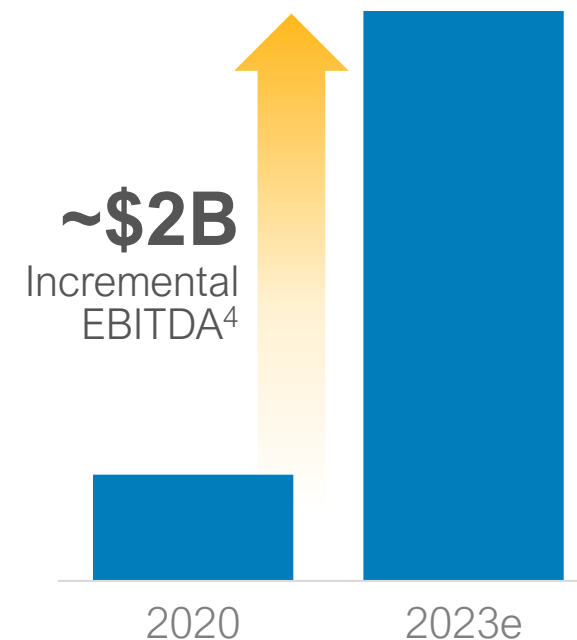
## Total 2021-2023 Secured Capital Program

Capital Spent to Date

**\$17B<sup>3</sup>**

\$ ~8B

## Incremental EBITDA Growth from Secured Projects

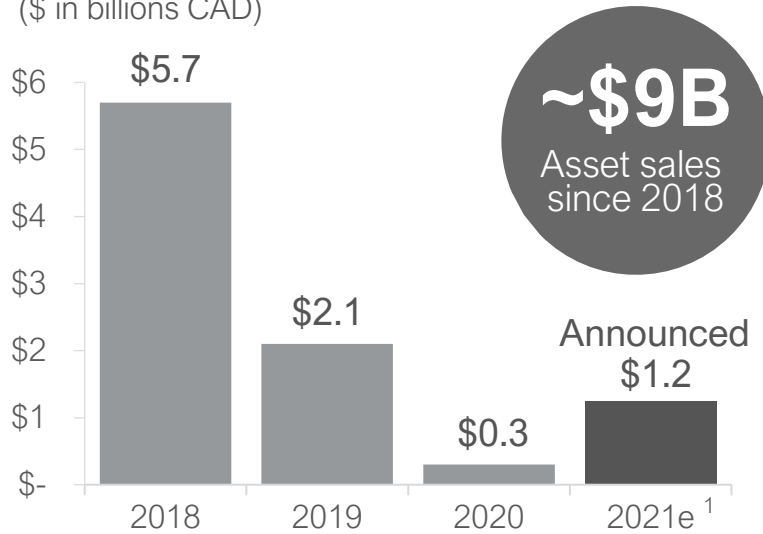


Diversified capital program generates highly visible cash flow growth through 2023;  
\$10 billion of projects on track to be placed into service in 2021

(1) Expenditures as of June 30, 2021. (2) Project is financed primarily through non-recourse project level debt. Enbridge's equity contribution will be \$0.2 for Saint-Nazaire, \$0.1 for Fécamp and \$0.1 for Calvados. Reflects the sale of 49% of our interest in the project to CPP Investments which closed in the first quarter of 2021. (3) Rounded, USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar = \$1.30 Canadian dollars. Euro capital has been translated to CAD using an exchange rate of €1 Euro = \$1.55 Canadian dollars. (4) Incremental EBITDA in 2021 through 2023.

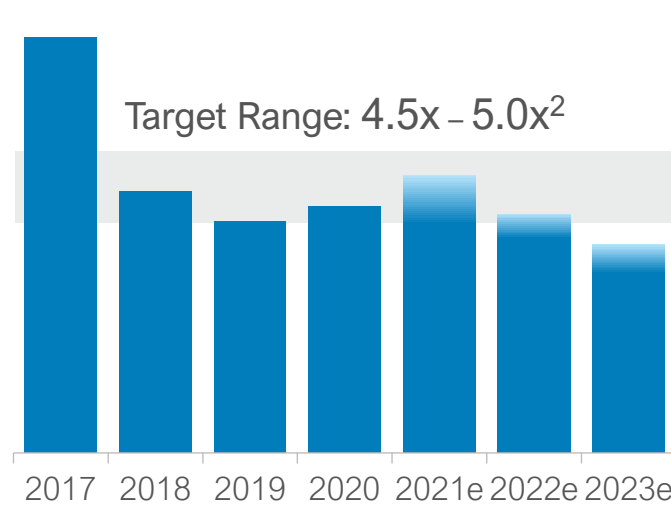
# Financial Strength

## Capital Recycling (\$ in billions CAD)



- Track record of high-grading portfolio & realizing value
- Noverco sale to close by early 2022

## Strong Financial Position (Debt/EBITDA)



- Expect to exit 2021 within range
- Noverco transaction enhances flexibility
- Execution drives significant EBITDA growth & improves leverage (2022+)

## Industry-Leading Ratings<sup>3</sup>

Credit Ratings	Reaffirmed rating on:
<b>S&amp;P Global Ratings</b>	BBB+ stable Dec. 2020
<b>Fitch Ratings</b>	BBB+ stable April 2021
<b>DBRS</b>	BBB High stable July 2021
<b>MOODY'S</b>	Baa1 stable ↑ June 2021

Increasing financial flexibility through execution and additional asset sales

(1) Includes \$0.1B CAD proceeds from sell-down of Offshore wind assets to CPP Investments (2) Debt to EBITDA for trailing twelve months (3) Enbridge Inc. Senior Unsecured Credit Rating.

# Capital Allocation Priorities (2022+)

- 1** Preserve Financial Strength

  - Maintain debt-to-EBITDA within 4.5-5.0x
  - Strong BBB+ credit ratings

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- 2** Sustainable Dividend Growth

  - 60-70% DCF<sup>1</sup> payout
  - Up to rate of annual cash flow growth

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- 3** Further Organic Opportunity

  - Enhance existing returns (zero capital)
  - Invest in organic capital growth

~\$5-6B of Annual Investable Capacity<sup>2</sup>

**Incremental Capacity:**

- Share buybacks
- Further organic projects
- Debt reduction
- Asset acquisitions

**~\$2B**

**High Priority Investments:**

- Low capital intensity expansions & optimizations
- Modernizations

**~\$3-4B**

Disciplined approach to capital allocation will maximize shareholder returns

(1) DCF is a non-GAAP measure. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com) (2) Annual Investable Capacity is generated from distributable cash flow, net of common share dividend requirements plus incremental debt capacity from EBITDA generated by capital investment

# Q2 Financial Results

	Q2		YTD	
(\$ Millions, except per share amounts)	2021	2020	2021	2020
Liquids Pipelines	1,844	1,744	3,725	3,663
Gas Transmission & Midstream	935	975	1,942	2,072
Gas Distribution & Storage	461	406	1,107	1,015
Renewable Power Generation	113	150	267	268
Energy Services	(86)	86	(161)	73
Eliminations and Other	35	(49)	165	(16)
<b>Adjusted EBITDA<sup>1</sup></b>	<b>3,302</b>	<b>3,312</b>	<b>7,045</b>	<b>7,075</b>
Cash distributions in excess of equity earnings	153	210	196	282
Maintenance capital	(161)	(135)	(270)	(339)
Financing costs	(725)	(803)	(1,494)	(1,610)
Current income tax	(20)	(134)	(121)	(242)
Distributions to Noncontrolling Interests	(73)	(88)	(141)	(164)
Other	27	75	49	141
<b>Distributable Cash Flow<sup>1</sup></b>	<b>2,503</b>	<b>2,437</b>	<b>5,264</b>	<b>5,143</b>
<b>DCF per share<sup>1</sup></b>	<b>1.24</b>	<b>1.21</b>	<b>2.60</b>	<b>2.55</b>
<b>Adjusted earnings per share<sup>1</sup></b>	<b>0.67</b>	<b>0.56</b>	<b>1.48</b>	<b>1.39</b>

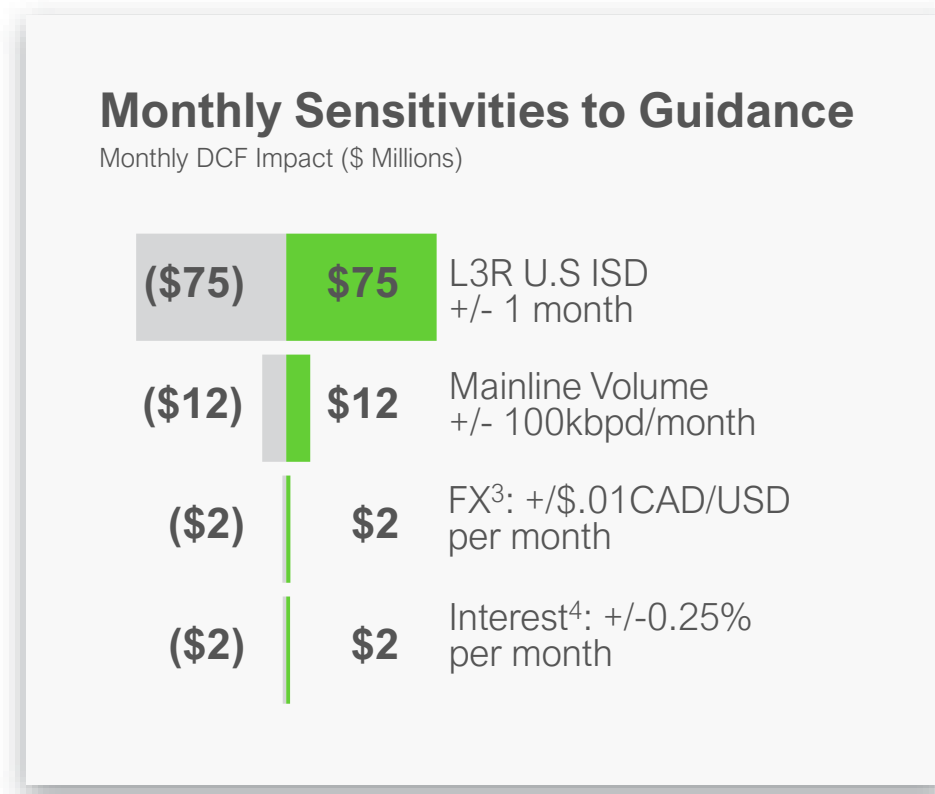
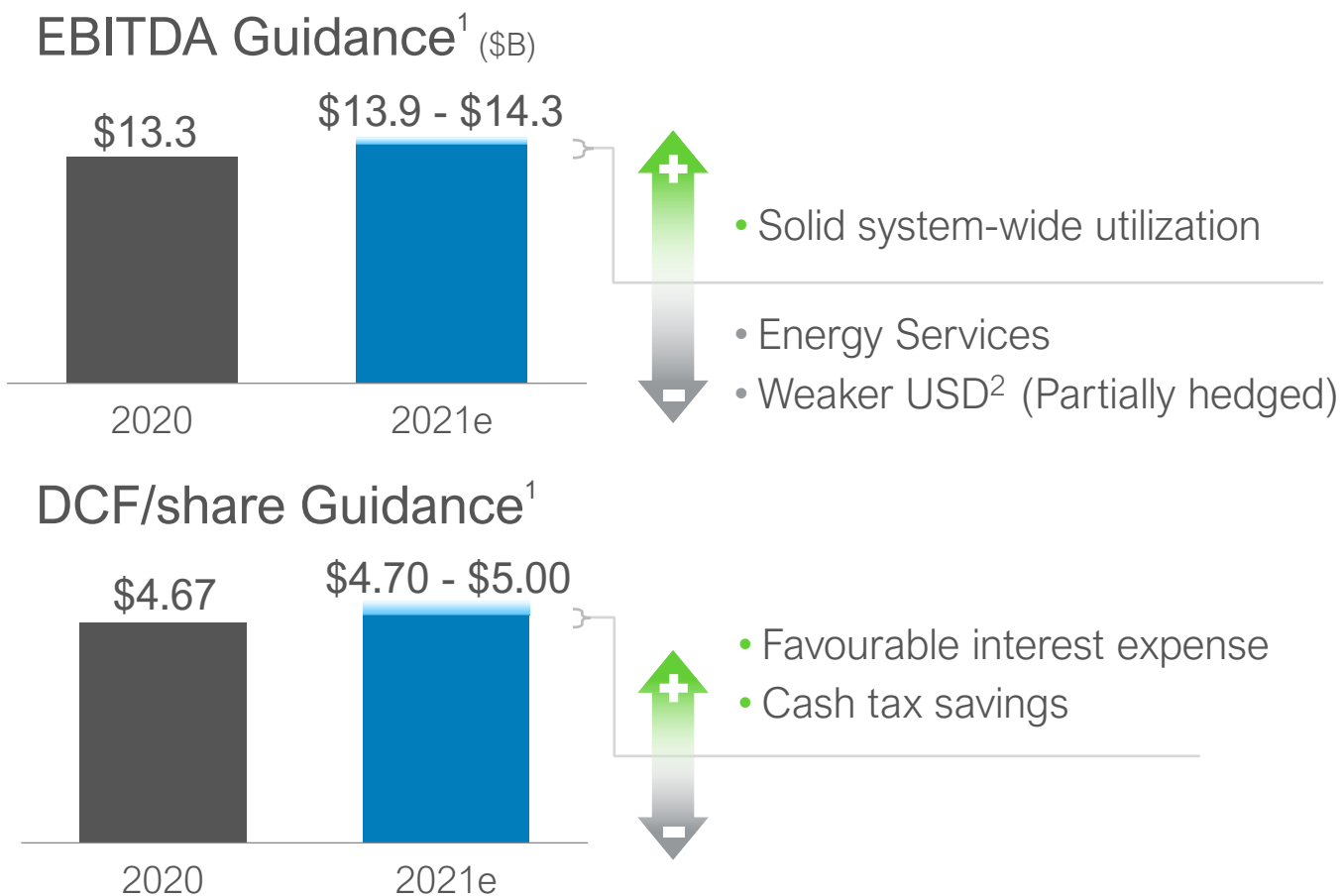
## Quarterly Drivers

- ↑ Strong performance across business units
- ↑ Mainline volume recovery and higher tolls
- ↓ Challenging Energy Services conditions
- ↓ Weaker USD currency impacts
  - ↓ Operating segment impacts
  - ↑ Partially offset by hedging program
  - ↑ Lower USD currency interest expense
- ↑ Interest cost savings
- ↑ Cash tax savings

Robust operational performance drives strong financial results

(1) Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA), Adjusted Earnings and Distributable Cash Flow (DCF) are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in the Q1 earnings release and MD&A available at [www.enbridge.com](http://www.enbridge.com).

# 2021 Financial Outlook



Reaffirming 2021 full year EBITDA and DCF guidance

(1) Adjusted EBITDA and DCF/share are non-GAAP measure. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com). (2) Including impact of hedges. Approximately 65% of distributable cash flow has been hedged for 2021 at an average rate of \$1.28 CAD/USD. Guidance assumes unhedged portion CAD/USD of \$1.30 (3) Net of hedging, Guidance assumes 3M LIBOR: 0.3%, 3M CDOR: 0.6%, 10Y GoC: 0.8%, 10Y UST: 1.00%.

# 2020 Sustainability Report

## E Environmental

reduced<sup>1</sup> **32%** scope 1 emissions & **14%** scope 2 emissions | added **Scope 3** & energy intensity KPI's in 2020

## S Social

**80,000**<sup>2</sup> Engagements with stakeholders and Indigenous communities on the U.S. portion of L3R between 2015-2020 | **\$355M** with **124** diverse suppliers<sup>3</sup>

## G Governance

**4 of 5** Board committee chairs are women | **Enterprise-wide compensation** tied to ESG performance

### ESG Ratings / Rankings

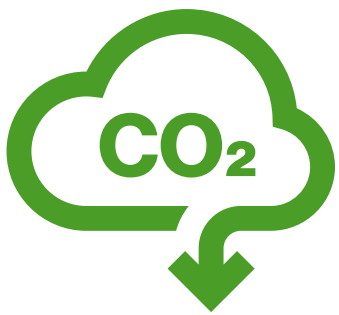
MSCI ESG	A rating (Reaffirmed May 2021)
Sustainalytics	Top 2% of industry group (Reaffirmed July 2021)
ISS E&S QualityScore	Lowest risk, top decile (Reaffirmed July 2021)
S&P Global Ratings	Top among N.A. midstream peers
National Bank	1st among Canadian midstream
State Street Global Advisors	Top-decile R-factor for sector
Wells Fargo Securities	Top among N.A. midstream peers

Sustainability is integral to our long-term strategy

(1) Between 2018-2020 (2) Direct and indirect engagements (3) Incremental to indigenous economic spend.

# Sustainability-Linked Bond Framework

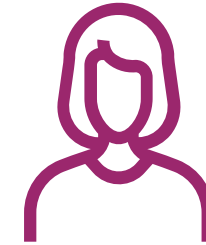
## Selected KPIs



GHG Intensity  
**35%**  
 reduction by 2030



Racial & Ethnic  
 Representation  
**28%**  
 in workforce by 2025



Women on  
 Board of Directors  
**40%**  
 by 2025

	<b>February 2021</b>	\$1.0B Sustainability-Linked Credit Facility <sup>1</sup>
	<b>June 2021</b>	US\$1.0B Sustainability-Linked Bond

Aligning financing strategy to sustainability

(1) Executed prior to the announcement of Enbridge's Sustainability-Linked Bond Framework



# Upcoming Events

## **ESG Forum** **2021**

**New York, NY**  
**(Live Video Webcast)**  
Tuesday,  
September 28

## **Enbridge Day** **2021**

**Toronto, ON**  
**(Live Video Webcast)**  
Tuesday,  
December 7

# Takeaways

- ✓ On track to deliver on priorities in pivotal year
- ✓ Demonstrating our leading approach to ESG
- ✓ Advancing future growth opportunities
- ✓ Building energy transition portfolio & expertise

## 3-Year Plan Priorities

- 1 Enhance Returns from Existing Business
- 2 Execute Secured Capital Program
- 3 Disciplined Capital Allocation

Execution of our 3-year plan priorities will generate significant shareholder value creation

# Q&A

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