# Enbridge Inc. Annual & Special Meeting of Shareholders



#### **Meeting Agenda**



- Minutes of the Meeting of Shareholders May 8, 2013
- Financial Statements and Auditors' Report
- Election of Directors
- Appointment of Auditors
- Stock Option Plan
- Shareholder Rights Plan
- Say On Pay
- Termination of the formal business of the meeting
- Update from President & CEO, Al Monaco
- General Question Period

#### **Approval of the Minutes**



#### **Motion:**

"THAT the Minutes of the Annual Meeting of Shareholders held on May 8, 2013, as now submitted to this Meeting, be taken as read and approved."

#### **Election of Directors**



#### 12 Directors are to be elected at this meeting



David A. Arledge



James J. Blanchard



J. Lorne Braithwaite



J. Herb England



Charles W. Fischer



V. Maureen Kempston Darkes



David A. Leslie



Al Monaco



George K. Petty



Charles E. Shultz



Dan C. Tutcher



Catherine L. Williams

#### **Appointment of Auditors**



#### **Motion:**

"THAT PricewaterhouseCoopers LLP be appointed Auditors of the Corporation, to hold office until the close of the next Annual Meeting of Shareholders at such remuneration as shall be fixed by the Board of Directors."

#### **Stock Option Plans**



#### **Motion:**

"THAT the Resolution to approve the increase in the number of common shares reserved for issuance under the Stock Option Plans, the text of which is set forth on page 22 of the Management Information Circular for this Meeting, be and is hereby approved."

#### **Shareholder Rights Plan**



#### **Motion:**

"THAT the Resolution to amend, continue and approve the Shareholder Rights Plan, the text of which is set forth on page 22 of the Management Information Circular for this Meeting, be and is hereby approved."

#### Say on Pay



#### **Motion:**

"THAT the Resolution to accept the approach to executive compensation, the text of which is set forth on page 23 of the Management Information Circular for this Meeting, be and is hereby approved."

# Enbridge Inc. Annual & Special Meeting of Shareholders

Al Monaco
President and CEO



#### **Legal Notice: Forward-Looking Information**



This presentation includes certain forward looking information (FLI) to provide Enbridge shareholders and potential investors with information about Enbridge and management's assessment of its future plans and operations, which may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe" and similar words suggesting future outcomes or statements regarding an outlook. Although we believe that our FLI is reasonable based on the information available today and processes used to prepare it, such statements are not guarantees of future performance and you are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, risks, uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied in our FLI. Material assumptions include assumptions about: the expected supply and demand for crude oil, natural gas and natural gas liquids; prices of crude oil, natural gas and natural gas liquids; expected exchange rates; inflation; interest rates; the availability and price of labour and pipeline construction materials; operational reliability; anticipated in-service dates and weather.

Our FLI is subject to risks and uncertainties pertaining to operating performance, regulatory parameters, weather, economic conditions, exchange rates, interest rates and commodity prices, including but not limited to those discussed more extensively in our filings with Canadian and US securities regulators. The impact of any one risk, uncertainty or factor on any particular FLI is not determinable with certainty as these are interdependent and our future course of action depends on management's assessment of all information available at the relevant time. Except to the extent required by law, we assume no obligation to publicly update or revise any FLI, whether as a result of new information, future events or otherwise. All FLI in this presentation is expressly qualified in its entirety by these cautionary statements.

This presentation will make reference to certain financial measures, such as adjusted net income, which are not recognized under GAAP. Reconciliations to the most closely related GAAP measures are included in the earnings release and also in the Management Discussion and Analysis posted to the website.

#### **Leadership Team**





Glenn Beaumont
President,
Enbridge Gas
Distribution



J. Richard Bird
Executive Vice
President, Chief
Financial Officer
& Corporate
Development



C. Gregory Harper President, Gas Pipelines and Processing



Janet Holder Executive Vice President, Western Access



**Guy Jarvis**President,
Liquids Pipelines



Karen Radford
Executive Vice
President, People
& Partners

#### **Leadership Team**





David Robottom
Executive Vice
President & Chief
Legal Officer



**Stephen J. Wuori** Strategic Advisor, Office of the CEO



**Leon Zupan** *Chief Operating Officer* 

#### **Leadership Team**





David Robottom
Executive Vice
President & Chief
Legal Officer



**Stephen J. Wuori** Strategic Advisor, Office of the CEO



**Leon Zupan**Chief Operating
Officer



Byron Neiles Senior Vice President, Major Projects



Cynthia Hansen Senior Vice President, Enterprise Safety & Operational Reliability

#### **Topics**



2013 accomplishments

Dramatic changes to the energy landscape

How Enbridge is responding

Our key priorities guide our future

## \$14B in assets a decade ago



\$14B in assets a decade ago

\$80B in assets by 2017



### 2.2 million+ barrels of oil transported every day



+2 million

natural gas customers largest in Canada



### #1 solar #2 wind generating company in Canada















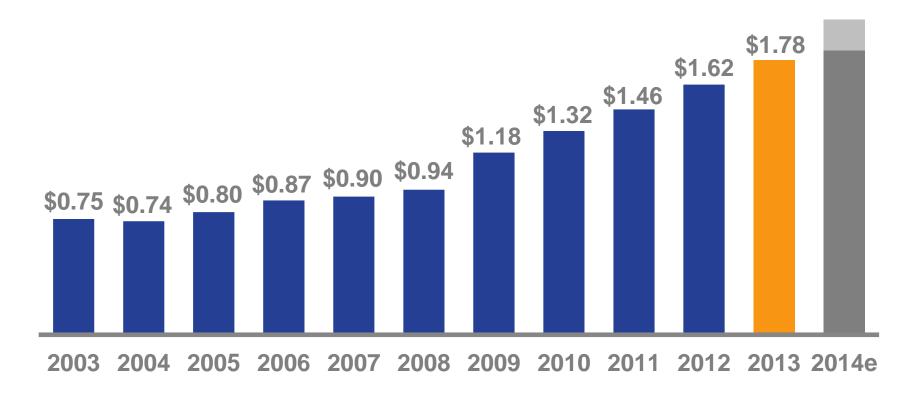




#### **Extended String of Industry-Leading Growth**

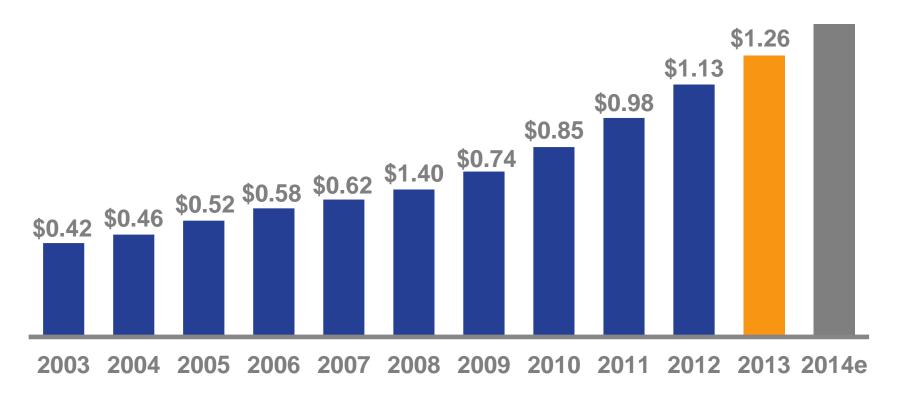


#### 14% Average Annual EPS Growth (5-year)



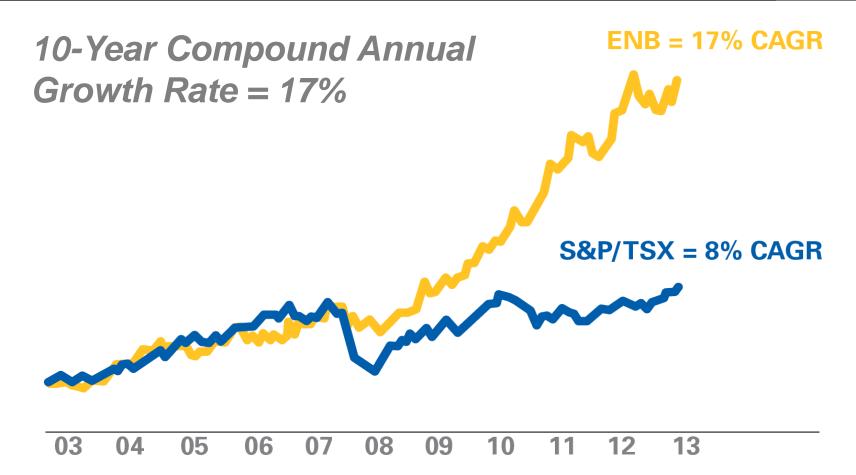


#### 13% average annual DPS growth



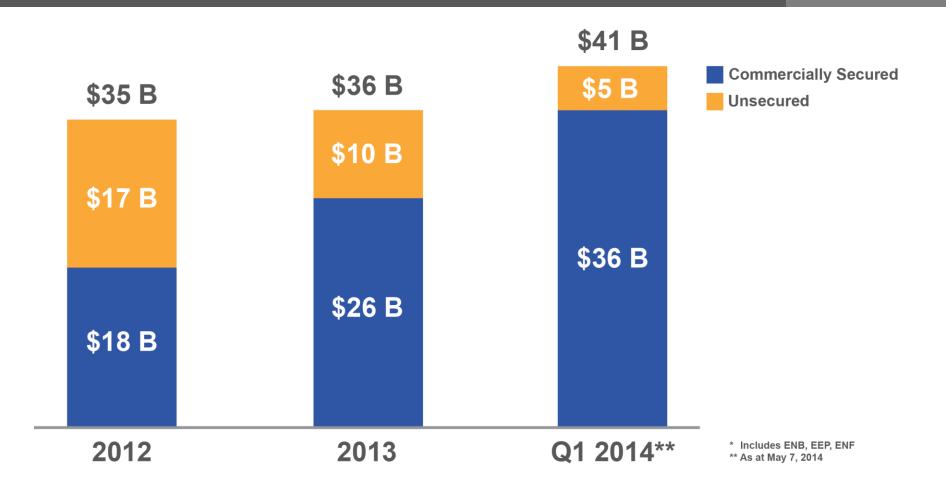
#### **Superior Total Shareholder Return**





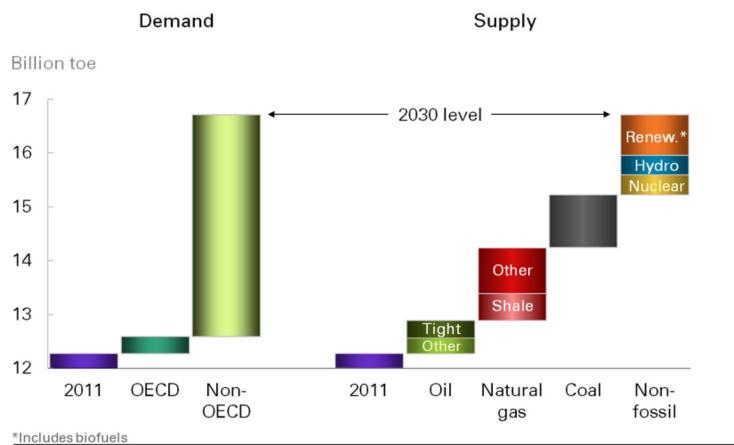
#### **Enterprise Wide\* Capital Program**



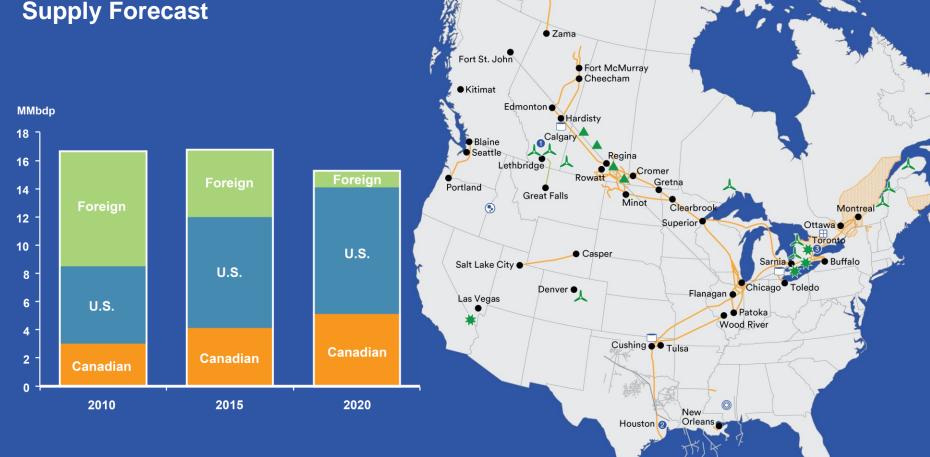


#### **Global Consumption Growth and Sources of Supply**





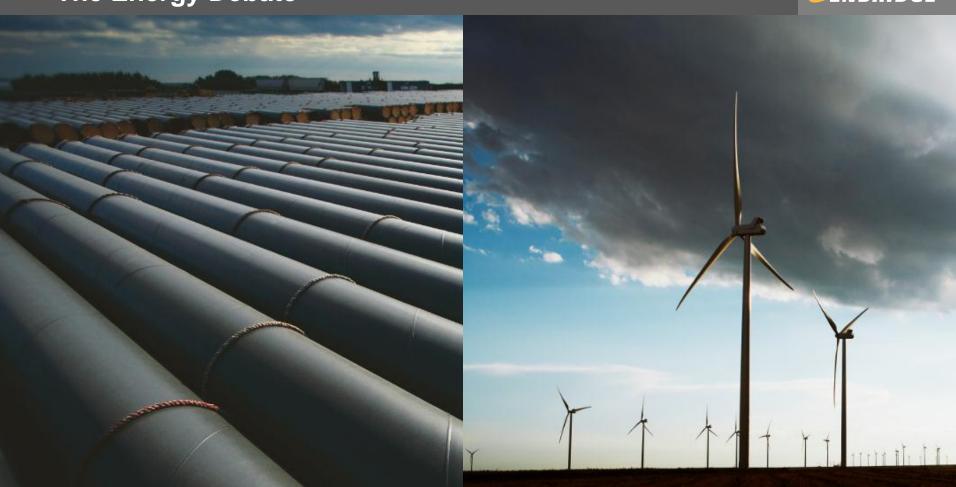
### North American Crude Oil Supply Forecast



Norman Wells

#### **The Energy Debate**







#### **Increasing Expectations**





Industry being held to a higher standard

Energy issues national in scope





Tough regulatory oversight

Opening new markets for up to 1.7 million

barrels per day

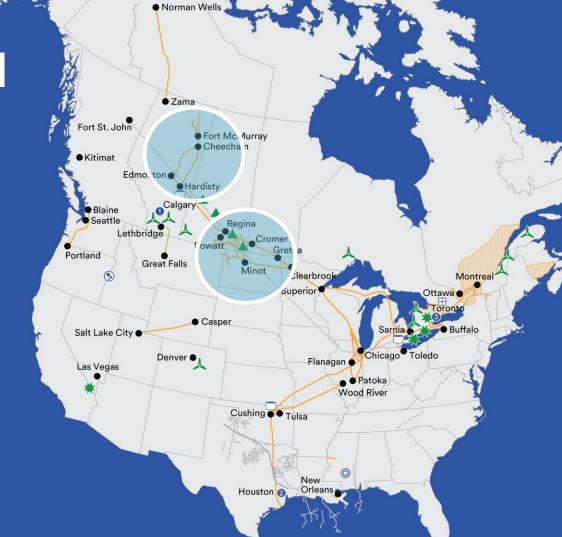


# \$7 billion

Line 3
Replacement
Program



# Strong regional positions in Alberta and the Bakken



### Line 9 Reversal









#### **Northern Gateway Community Advisory Boards**





#### **Community Input = A World Class Project**



Added safety measures to ensure world-class project

CSA required average thickness

16.9 mm

Gateway average pipeline thickness







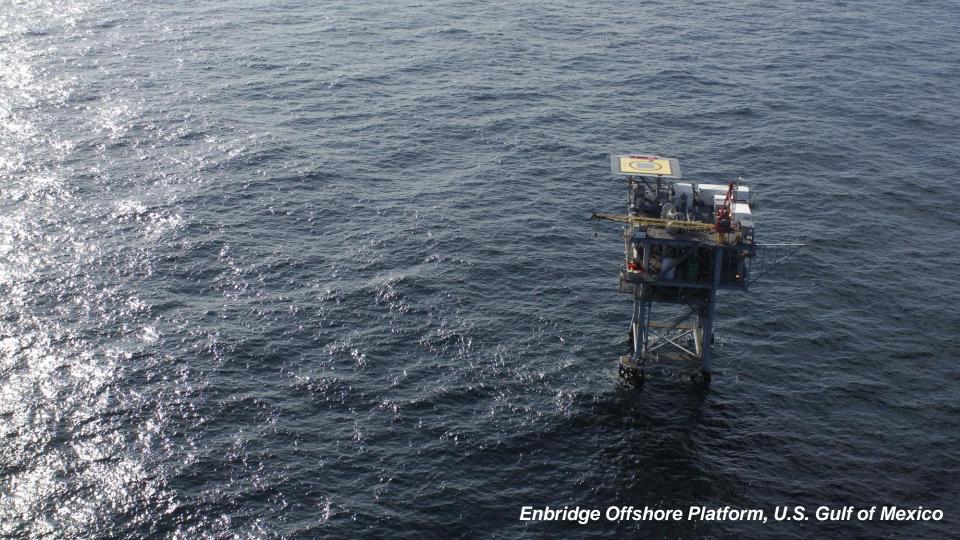
#### **EGD: Greater Toronto Area Expansion**





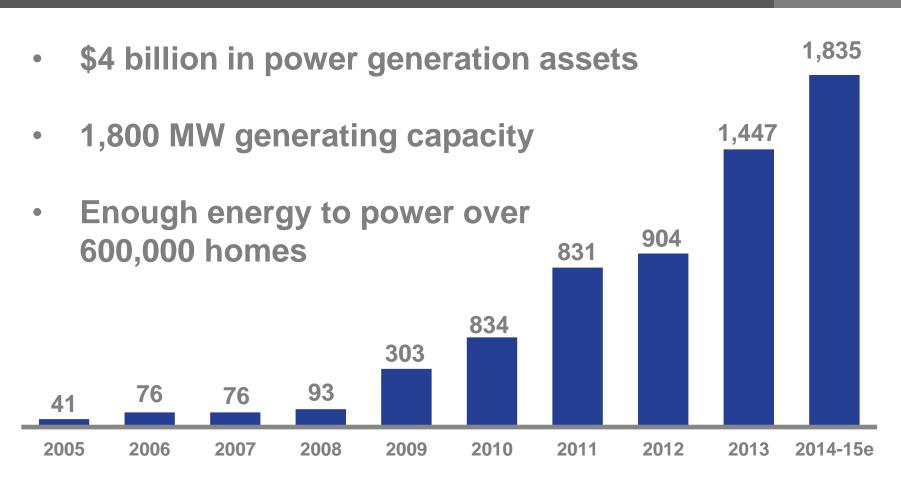
# Gas Pipelines and Processing





#### Renewable and Alternative Energy (MW)





#### **Power Generation**





#### **Power Generation: MATL**





#### **Neutral Footprint**





#### **Helping Customers Use Energy Wisely**

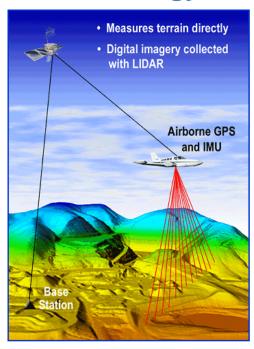




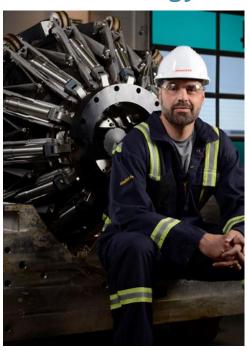
#### **Investing in Innovation**



# NASA Routing Technology



## In-Line Inspection Technology



## **Innovation: Smart Pipe**



#### **Priority 1 – Safety & Operational Reliability**



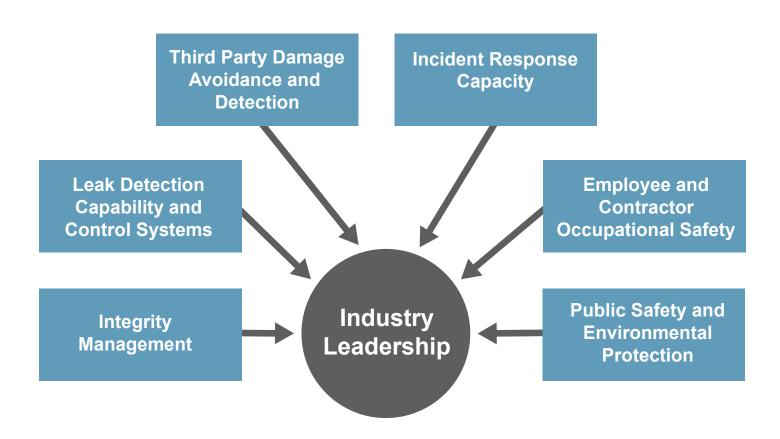
"We all have a role to play to ensure our systems are safe, and our communities and families are protected."

-Brandy East
Area Coordinator
Enbridge Pipelines Inc.



#### **Operational Risk Management**





#### **Priority 1 – Safety & Operational Reliability**



Enbridge, millions of people across North America rely on the energy you deliver.

What are you doing to make sure your operations are safe and reliable?



#### **Priority 2 – Executing Our Growth Plan**





#### **Priority 3 – Extend and Diversify our Growth**





# Q&A

