

Line 3 Replacement Program

March 4, 2014

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- Question & Answer Period

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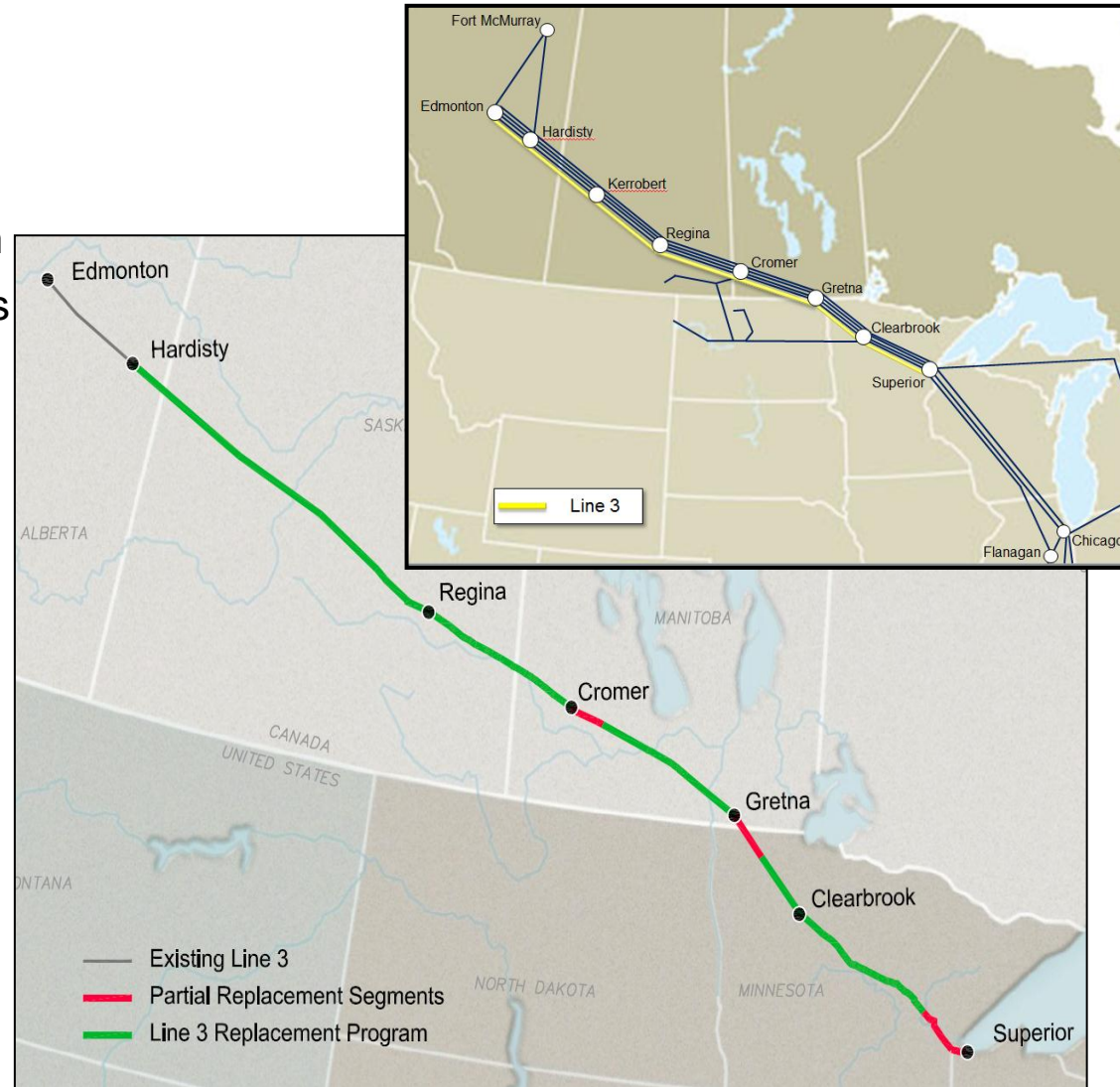
This presentation will make reference to certain financial measures, such as adjusted net income, which are not recognized under GAAP. Reconciliations to the most closely related GAAP measures are included in the earnings release and also in the Management Discussion and Analysis posted to the website.

- Overview
- Commercial Terms
- Return on Investment
- Funding Plan Update
- Execution & Growth Outlook

Line 3 Replacement



- Line 3:
 - Part of Enbridge Mainline System
 - Replacing all remaining segments
- Capital Investment:
 - \$7 billion (ENB/EEP)
- Expected Completion:
 - 2nd Half of 2017
- 15 Year Toll Surcharge
- Shipper Support:
 - CAPP/RSG



- Benefits to Industry
 - high reliability and assurance to key markets
 - reduced scheduling impacts of future maintenance
 - increased scheduling flexibility
 - improved line balancing
- Supports our #1 priority - safety and operational reliability
- Positive investment attributes
 - Avoids \$1.1 billion maintenance capital through 2017 and mounting thereafter
 - Provides solid return on significant incremental investment
 - Supports post 2017 EPS growth

- Preliminary unclassified estimates of CDN \$4.2 billion and U.S. \$2.6 billion
- 2014 – 2017 integrity capital savings of CDN \$1.0 billion and U.S. \$0.1 billion, increasing thereafter

Line 3 Replacement Program IJT/CLT Surcharges



- U.S. \$0.80 surcharge to Hardisty to Flanagan IJT benchmark toll for years 1-10, \$0.75 years 11-15
- Corresponding surcharges apply to barrels moving within Western Canada under Canadian Local Toll
- Applies to all volumes
- Distance adjusted for longer or shorter hauls
- Adjusted upward or downward for 75% of any change due to detailed Class IV estimate
- \$0.04 increase to IJT benchmark toll for every 50 kbpd of throughput below 2,350 kbpd, ex-Gretna
- \$0.04 increase to receipt charge on all Edmonton and Hardisty receipts

Line 3 Replacement Program U.S. FSM Surcharge



- Incremental U.S. capital included in existing Facilities Surcharge Mechanism surcharge
- Fixed 10.75% cost-of-service return on 55% equity applying standard 154B methodology

- Ex-Gretna annual operating capacity rises to 2,850 kbpd following Alberta Clipper expansions
 - System in balance ex-Superior
- Line 3 Replacement Program will not increase effective system capacity ex-Gretna
- Capacity of 2,850 kbpd will accommodate expected late decade throughput of 2,600 kbpd
- Line 3 Replacement Program will improve system flexibility and reliability in meeting expected throughput level

- U.S. capital is low double digits full life return on equity on incremental capital, slightly tilted profile
- Canadian capital is low double digits full life return on incremental equity at 2,600 kbpd, tilted return profile
 - Varies by up to a couple of percentage points at higher or lower system throughput ex-Gretna

2013 – 2017 Funding Requirements Excluding Sponsored Investments



- Enbridge joint funding of Sandpiper eliminated by Marathon Petroleum funding
- Assumes Enbridge funds 50% of U.S. Line 3 program
- \$2 billion of discretionary unsecured growth capital deferred beyond 2017

Maintenance Capital	5.6
Secured Growth Capital	28.2
Risked Growth Capital	3.2
	37.0
Cash Flow Net of Dividends	(14.6)
Net Funding Requirement	22.4

Debt	
Total Requirement	15.8
Cash on Hand	(1.1)
Total Requirement, Net of Cash	14.7
2013 – 2017 Maturities	3.8
2013 Preferred Share Issuances	(0.7)
Debt Already Issued	(2.8)
Bridge Funding of EEP Preferred Unit	(1.2)
Debt Requirement	13.8

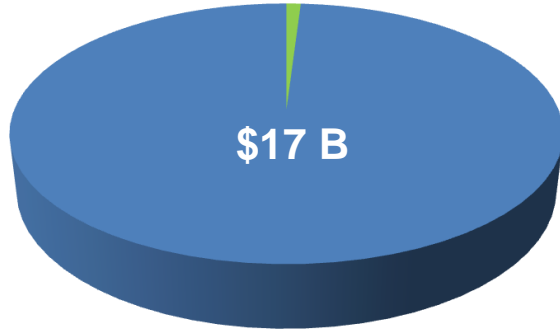
Equity	
Total Requirement	6.6
2013 Common Share Issuances	(0.6)
2013 Noverco Secondary Offering	(0.2)
2013 Preferred Share Issuances	(0.7)
DRIP/ESOP	(2.4)
Equity Requirement	2.7

2013 – 2017 Remaining Requirement \$2.7 Billion:

	\$ Billions
Preferred Shares	\$1.8
Sponsored Vehicle Drop Downs	\$2.0
New U.S. Co-Funding Vehicle	\$1.0
TOTAL	\$4.8
ENB Public Equity	~

Proven Execution Record

Capital Placed In Service
2008 - 2013



■ Portfolio completed at 1% under total budget

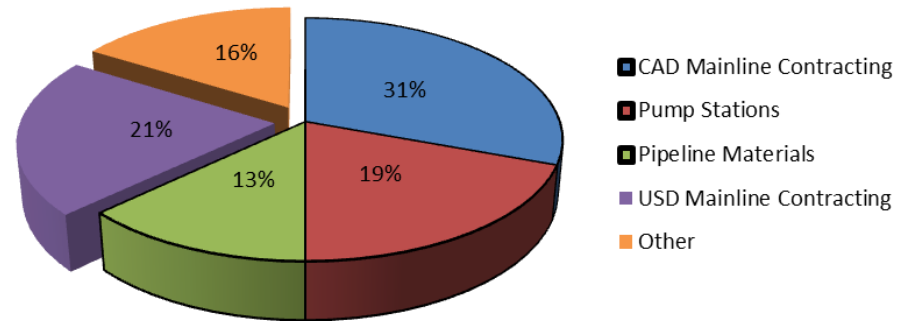
- Estimate based on extensive historical & current market cost data
 - Over 50 projects executed/in execution
- Estimate in development for over a year
- Standardized facilities design across project

Repeatable Reliable Estimating

Disciplined Project Execution

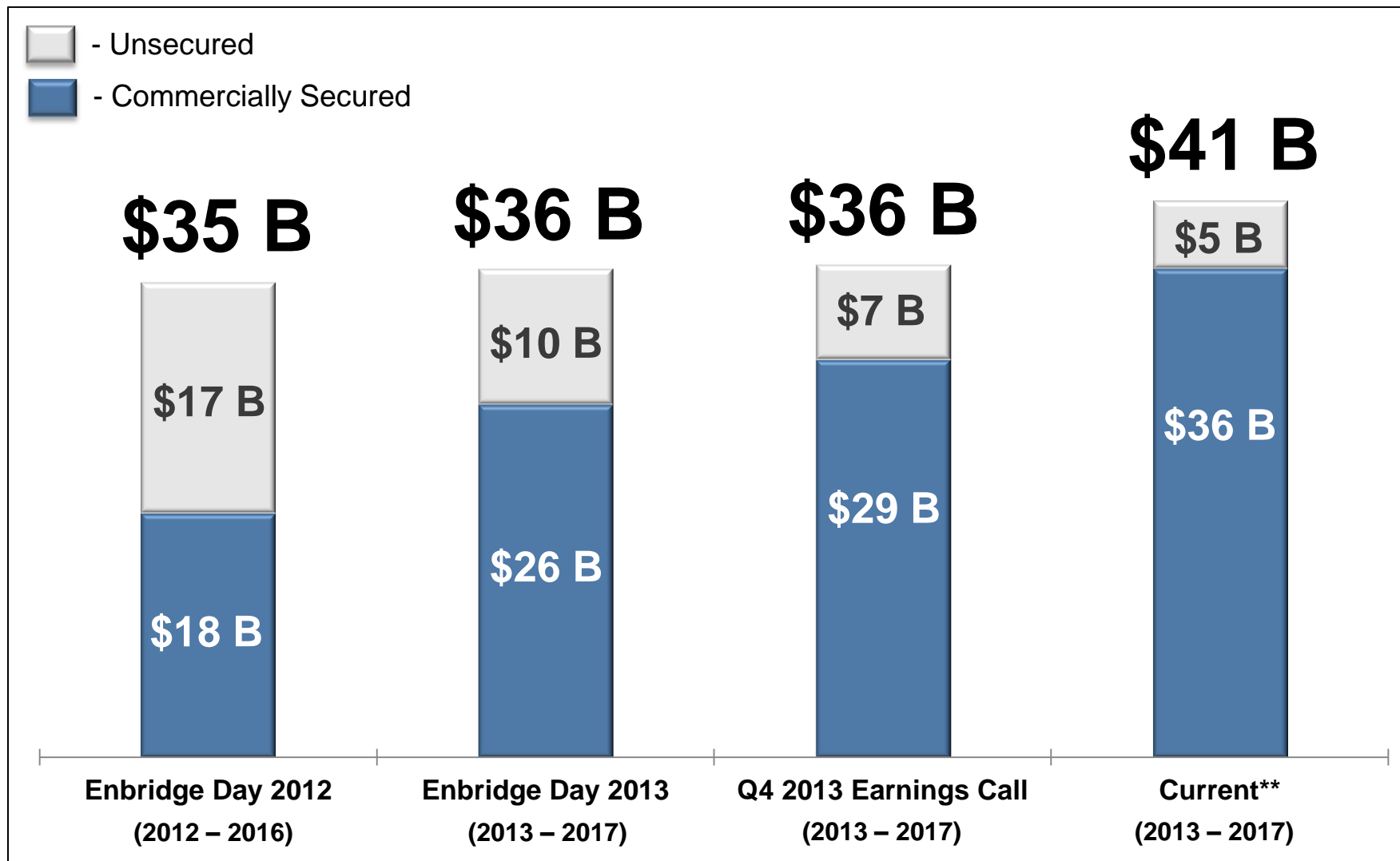
- Successful Alberta Clipper team to execute Line 3
- Well-known construction corridor
- Relationships with landowners and communities along Line 3

Line 3 Major Components



De-Risking the Supply Chain

Enterprise Wide* Growth Capital Program (By In-service Date)



* Includes ENB, EEP, and ENF

** As at February [28], 2014

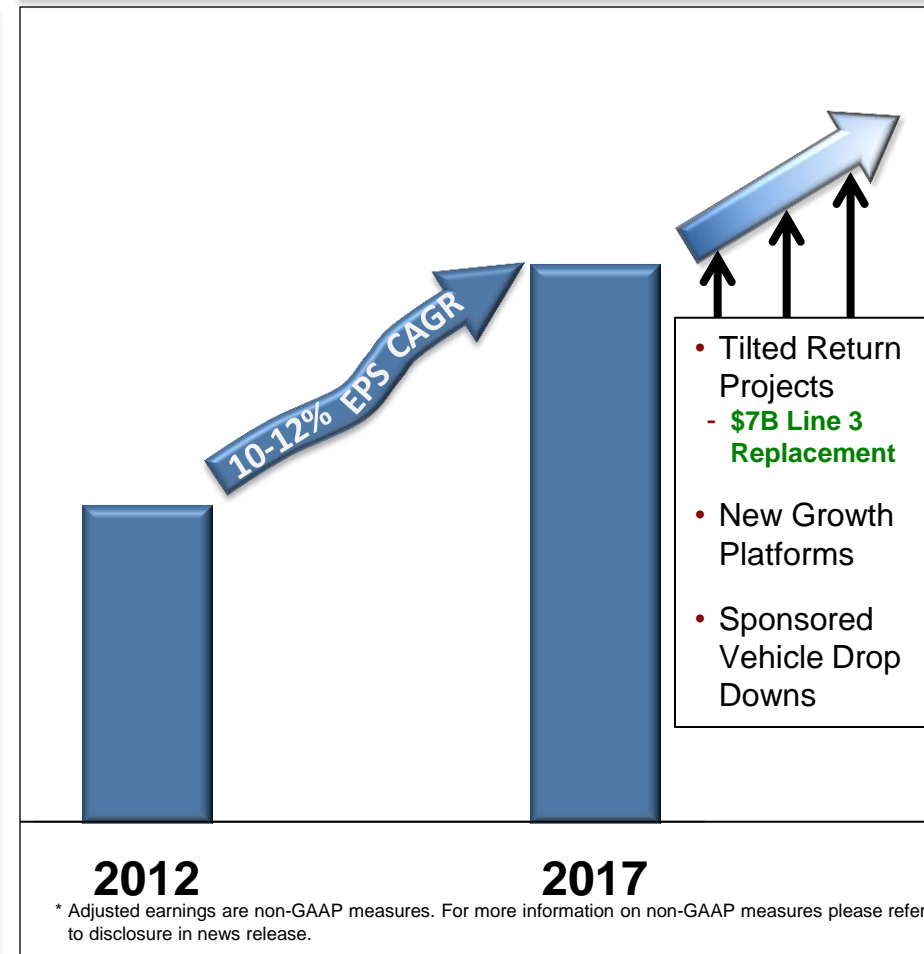
Industry Leading EPS Outlook



Secured Capital 2013 – 2017 by Return Profile

	Flat (\$ Billions)	Tilted (\$ Billions)
Liquids Pipelines – Alberta Regional	\$3.8	\$2.2
Liquids Pipelines – Market Access Initiatives	\$7.5	\$9.7
Liquids Pipelines – Line 3	–	\$7.0
Gas Pipelines	\$1.7	\$1.1
Gas Distribution	\$1.7	–
Green Power	–	\$1.5
TOTAL	\$14.7	\$21.5

An Industry Leading EPS* Growth Outlook (but lumpy)



Line 3 Replacement Program Summary



- Provides enhanced ability to reliably accommodate shipper throughput requirements
- Significant incremental capital investment opportunity for ENB and EEP on attractive commercial terms
- Additional funding requirements are modest and manageable
- Major Projects capability provides high confidence in cost and schedule
- Significant contribution to maintaining industry leading EPS growth into next decade

Line 3 Replacement Program

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Q&A

