

#### **2016 Guidance and Strategic Update**

Al Monaco, President & CEO John Whelen, Executive Vice President & CFO



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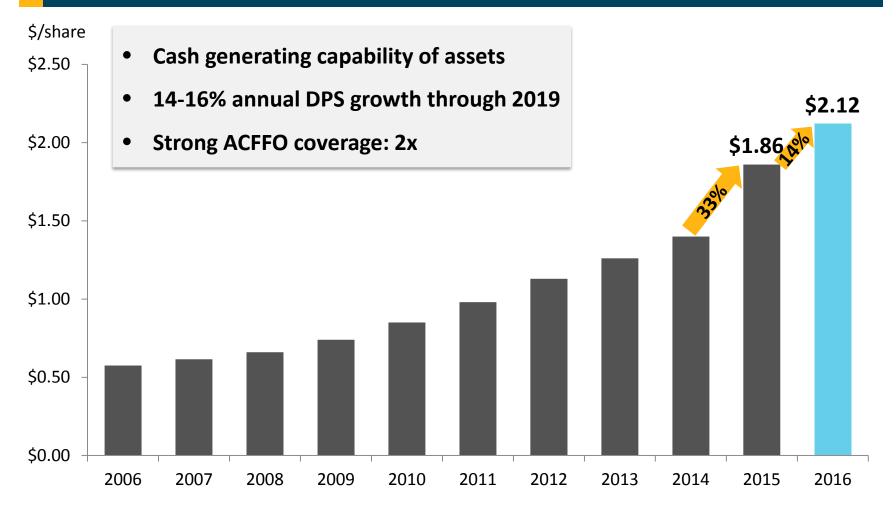
#### Agenda

- Dividend Increase
- Uniquely Positioned for Current Environment
- 2016 Guidance
- Outlook



### **Strong Track Record of Dividend Growth**

#### 14% DPS increase for 2016





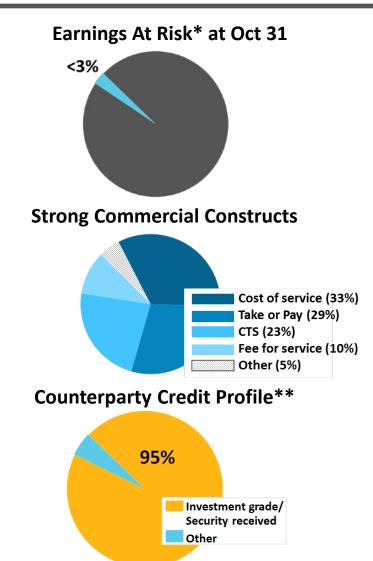
### **Well Positioned for Current Environment**

- 1. Insulated from low commodity prices
- 2. Strong western Canadian supply outlook
- 3. Magnitude of capital program and execution progress



### **Insulated From Low Commodity Prices**

- <5% of business subject to direct commodity price exposure
- 95% of cash flow underpinned by strong commercial constructs
- 95% of revenues from
  investment grade customers or
  security received\*\*



\*Earnings at risk is a statistical measure of the maximum adverse change in projected 12-month earnings that could occur as a result of movements in market prices (over a one-month holding period) with a 97.5% level of confidence.

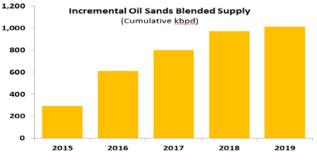
## **Strong Liquids Outlook**

# **~800 kbpd** oil sands supply growth through 2019

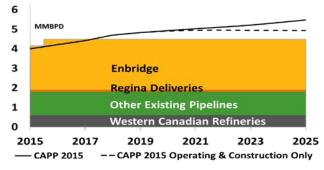
# Basin short >500 kbpd pipeline capacity by 2021

# ~800 kbpd low-cost incremental expansion projects

#### **Oil Sands Growth**



#### Pipeline Capacity v. WCSB Supply



#### Low Cost Expansion Opportunity

Pipeline	Description	Capacity (kbpd)
Line 3	Restore capacity	400
Line 4	Rate optimization	50
Line 2	Eliminate ND receipts	150
Line 65	Additional pumping	100
Line 3	Additional pumping	100
Total		800



## **Executing the Capital Program**

**\$25B** secured capital <u>in execution</u> provides low risk cash flow growth

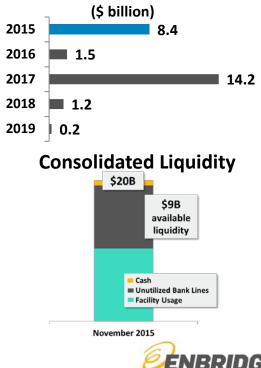
\$13B highly probable projects

**\$8B** already in service

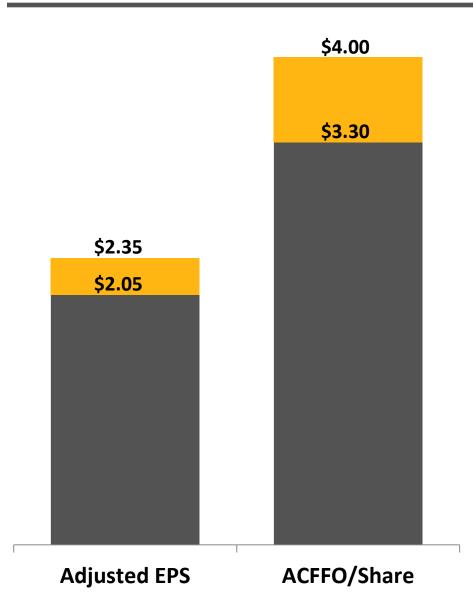
**\$20B** liquidity, diversified funding sources provide funding flexibility



Capital In Service 2015-2019



### **2015 Guidance Outlook**



- ACFFO\* on track
- Adjusted EPS\* trending to lower half of range
  - Lower than expected results from Line 9 and Aux Sable
  - Volume disruptions in October offset tailwinds



9 \*ACFFO and adjusted earnings are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in MD&A

## **Financial Reporting Transition**

#### **2015**

- Completed large-scale drop down to the Fund
- Introduced cash flow metric, guidance, and reporting

#### 2016 ACFFO/Adjusted EBIT Guidance

- Segments aligned with operating units
- Adjusted EBIT by segment

#### Illustrative Presentation 2016

#### Adjusted EBIT by Segment:

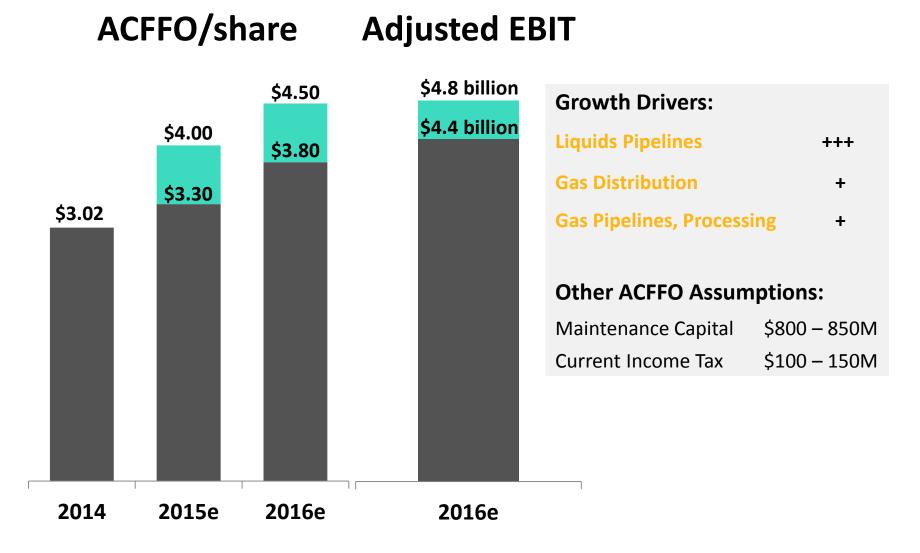
Consolidated Adjusted EBIT	\$XX
Power	XX
Gas Pipelines & Processing	XX
Energy Services	XX
Gas Distribution	XX
Liquids Pipelines	\$XX

#### **Reconciliation to ACFFO:**

Consolidated Adjusted EBIT	\$XX
Depreciation & Amortization	XX
Financing Costs	(XX)
Current Income Taxes	(XX)
Distributions to NCI	(XX)
Maintenance Capital	(XX)
ACFFO	\$XX



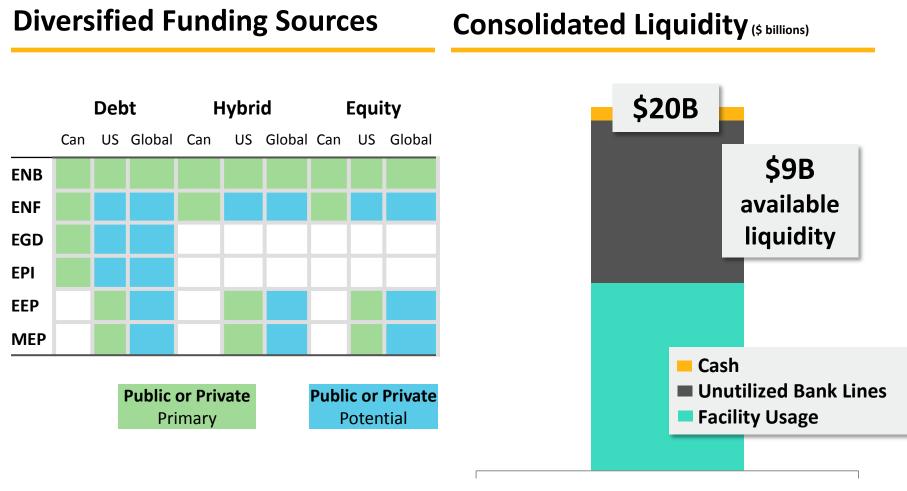
#### 2016 ACFFO & EBIT Guidance Outlook





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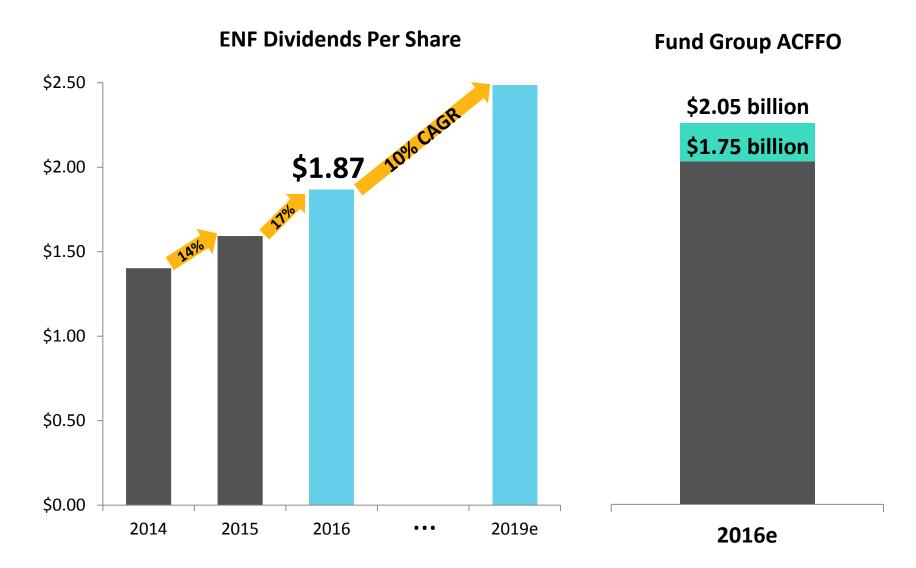
## **Financing Flexibility**



#### November 2015



### **ENF/Fund Group 2016 Guidance**

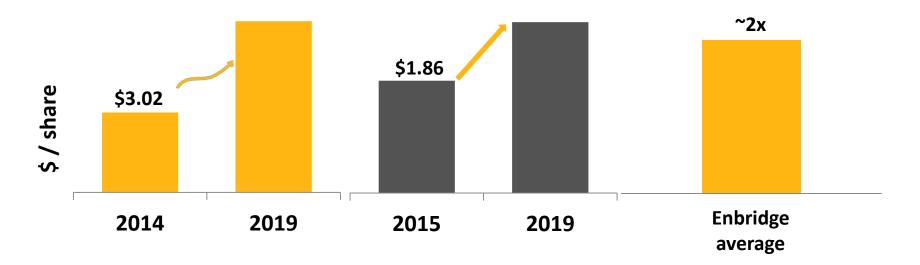




#### **Five Year Growth Outlook**

#### \$38B capital program drives robust and transparent ACFFO and DPS growth through 2019

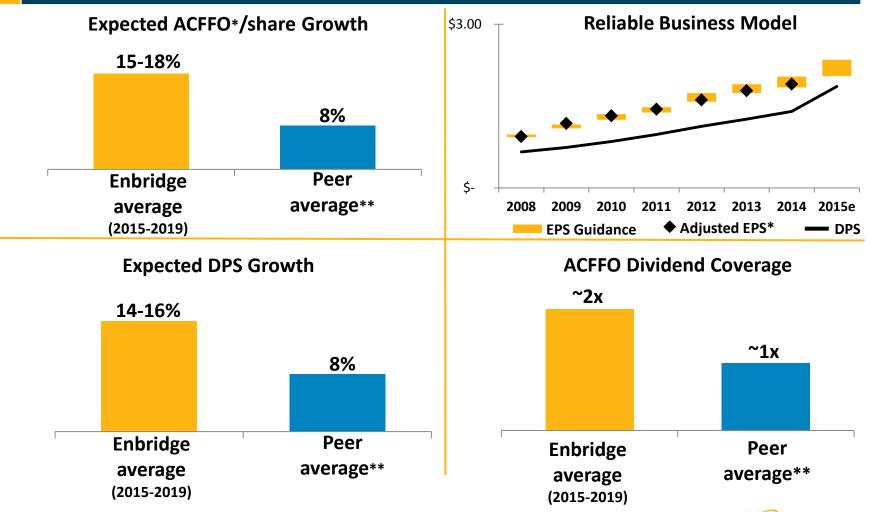






### **Strong Relative Valuation Proposition**

# Superior growth, strong dividend coverage and reliable business model should attract improved valuation



ENBR

\*ACFFO and Adjusted EPS are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in MD&A \*\* Peer data based on available consensus estimates over periods ranging to 2019.





