

Corporate Finance

grow organically.
minimize risk.
streamline.



John Whelen
Executive VP & Chief Financial Officer

Finance in 2017 A busy year; solid execution progress



- ✓ **Spectra closing**
 - ~\$37B all stock transaction
- ✓ **Integration and synergy realization**
 - Initial reorganization completed; >50% of targeted cost synergies realized
- ✓ **Capital raising**
 - ~\$14B of new long-term capital raised
- ✓ **Balance sheet strengthening**
 - \$5.4B of new common equity equivalent; \$2.6B asset sales since Spectra announcement
- ✓ **Simplification**
 - MEP buy-in; EEP and DCP restructuring; SE Capital tender offer; utility integration plan
- ✓ **“Top-up” dividend post merger closing**
 - To bring total annualized increase to 15%¹
 - Further 10% increase announced in December 2017, effective March 1, 2018

¹ Pro-forma based on transaction close date of February 27, 2017

Finance: Ongoing Priorities 2018-2020



Financial Strength & Stability

- Strong investment grade credit profile
- Ready access to capital
- Ample liquidity
- Proactive risk management
- Strict investment discipline
- Cost of capital optimization

supports

Financial Objectives

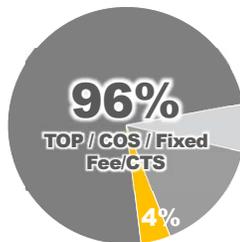
- Fund secured growth program
- Strengthen balance sheet
- Reinforce reliable business model
- Maximize value of existing/new assets
- Simplification
- Position for growth beyond 2020

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Corporate Risk Profile: Building on Strength



Contractual Support



2018e EBITDA

- Take-or-Pay / Cost-of-service
- Fixed Fee
- Competitive Tolling Settlement (CTS)¹
- Commodity Sensitive

Counter Party Credit Exposure²



- "A" rated or higher
- "BBB" rated
- Sub-investment grade

Business Risk Assessment Scale

S&P ³	Excellent
Moody's ⁴	A

Best in class business profile; disposition of non-core asset further enhances business position

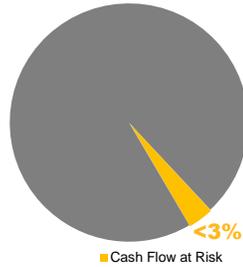
(1) EBITDA generated under current Liquids Mainline Tolling Agreement; ability to revert to cost of service or other negotiated settlement on expiry. (2) Reflected after the impact of any credit enhancement. Enbridge Inc. exposure includes all direct exposure plus ownership interest in EIF, EEP and SEP. (3) Moody's credit opinion dated April 7, 2017. (4) S&P ratings direct dated December 8, 2017.

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Market Price Risk Exposure

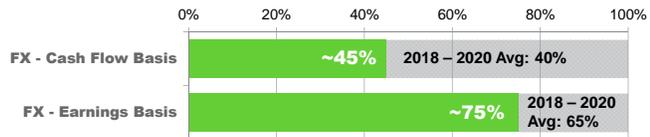


Consolidated Cash Flow at Risk¹ (CFaR)

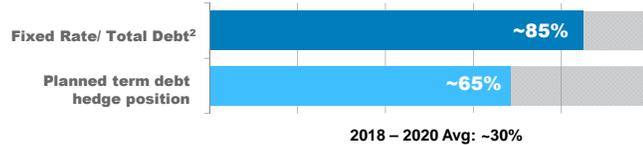


Minimal Direct Exposure to Commodity & Other Market Prices

2018 Consolidated FX Hedge Position³



2018 Consolidated Debt Position



Exposure to market prices pro-actively managed

(1) Cash flow at risk measures the maximum cash flow loss that could result from adverse Market Price movements over a specified time horizon within a pre-determined level of statistical confidence under normal market conditions. (2) Current position, including impact of hedges. (3) Average 2018 hedge rate: -1.18 CAD/USD

2017 Funding Progress Demonstrated access to diversified sources of capital



Capital Raised (C\$ Billion)¹

	Market	Amount
Equity and Equivalent		
Follow-on Common Equity (ENB)	US/Can Private	\$1.5
Follow-on Common Equity (ENF)	Can Public	\$0.6
ENB Common Shares (DRIP)	Can Public	\$1.2
Sponsored Vehicles (ATM/DRIP) ²	US/Can Public	\$0.4
Enbridge Inc. Hybrid Securities (50% equity)	US/Can Public	\$1.7
Debt		
Enbridge Inc.	US/Can Public	\$5.4
Wholly-owned Subsidiaries	Can Public	\$0.8
Sponsored Vehicles	US Public	\$0.5
Enbridge Inc. Hybrid Securities (50% debt)	US/Can Public	\$1.7
Total Capital Raised		\$13.8
Asset Monetization		1.1
Total³		\$14.9

Committed Credit Facilities (C\$ Billion)



¹ Before deduction of fees and commissions where applicable; ² Inclusive of funds raised through ENB and ENF DRIP; Enbridge Energy Management, L.L.C. (EEM) PIK and SEP ATM programs; ³ USD values have been translated to CAD at rates at time of issuance.

Issuance of long term capital subsequent to the merger has replenished liquidity and created additional flexibility

Consolidated Capital Expenditure Profile, 2018-2020

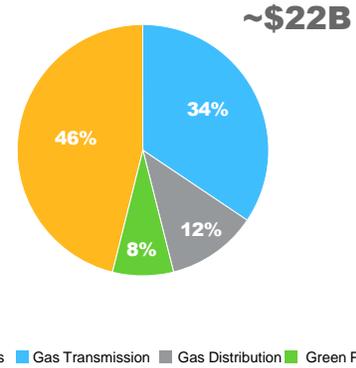


Total Capital Expenditures by Segment

(C\$ Billion)



Total Growth Capital Program by Segment



Consolidated Maintenance Capital

■ Liquids Pipelines ■ Gas Transmission ■ Gas Distribution ■ Green Power

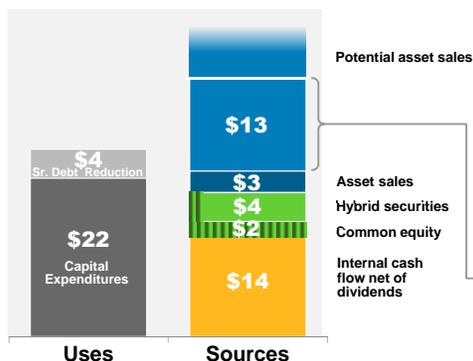
Growth capital diversified across business platforms

Secured Capital Program Consolidated Funding Plan, 2018-2020



Sources and Uses

(\$C billions)



Sources and Uses (\$C billions)

Capital expenditures (includes maintenance capital)	\$22.0
Debt reduction	4.0
Internal cash flow net of dividends	(14.0)
Asset sales	(3.0)
TOTAL	\$9.0B

Planned funding

ENB common shares	\$1.5
ENF common shares	0.6
ENB hybrid securities	0.5
ENB hybrid securities (2018)	3.5
TOTAL	\$6.1B

✓
✓
✓
Prefunded in 4Q17

Additional potential sources, 2018-2020

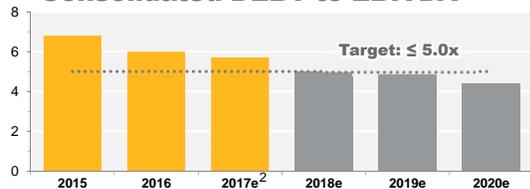
Ongoing DRIP/PIK	\$6.0
Additional hybrid securities (2019-2020)	4.0
Sponsored vehicle equity	3.0
TOTAL	~\$13B

Substantial alternate sources of equity funding

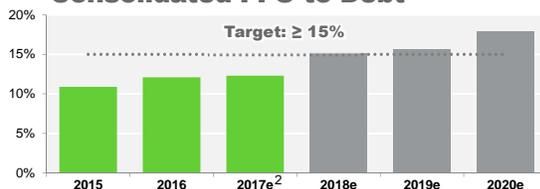
Balance Sheet Strengthening



Consolidated DEBT to EBITDA



Consolidated FFO to Debt



Current Credit Rating

Enbridge Unsecured Debt Ratings¹

DBRS	BBB High (stable)
Fitch	BBB+ (stable)
Moody's	Baa2 (negative)
Standard & Poors	BBB+ (stable)

Improving credit profile should maintain strong investment grade credit ratings

De-levering continues as secured growth capital plan is executed

1) As of December 12, 2017

2) Normalized for absence of two months contribution from legacy Spectra assets.

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2018 Outlook: Reporting Changes



- ENB will become a U.S. Domestic Filer
 - File annual report on Form 10-K for YE 2017
 - Regular periodic reports thereafter (Form 10-Q, Form 8-K, Prospectus offerings (S-3 Registration Statement))
- Business Unit Reporting at EBITDA level
 - Comparative periods to be conformed
- ACFFO to be re-labelled Distributable Cash Flow (DCF)
 - No changes to calculation or reporting

Illustrative Presentation YE 2017

Adjusted EBITDA by Segment	
Liquids Pipeline	XX
Gas Transmission & Midstream ¹	XX
Gas Distribution	XX
Green Power & Transmission	XX
Energy Services	XX
Eliminations and Other	XX
Consolidated Adjusted EBITDA 2018	XX

Reconciliation to ACFFO

Adjusted EBITDA	
Maintenance capital	(XX)
Current income taxes	(XX)
Financing Costs	(XX)
Distributions to non-controlling interests	(XX)
Cash distributions in excess equity earnings	XX
Other non-cash adjustments	XX
ACFFO= DCF	XX

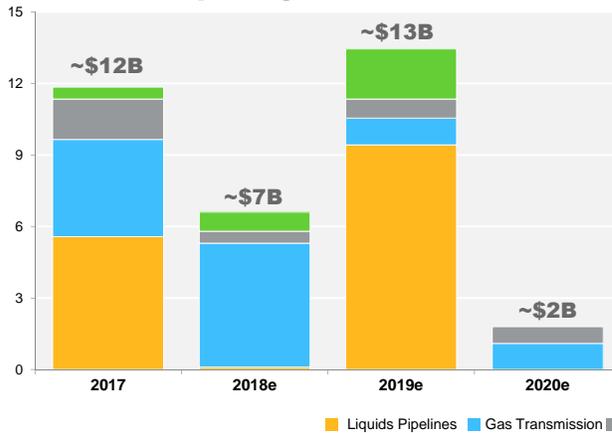
(1) Formerly called Gas Pipelines and Processing

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Secured Capital Program Drives EBITDA Growth over Planning Horizon



Secured Capital by In Service Date (C\$ Billion)



2018e	
High Pine	0.4 CAD
Rampion Wind	0.8 CAD
Stampede Lateral	0.2 USD
Wyndwood	0.3 CAD
NEXUS	1.3 USD
TEAL	0.2 USD
Valley Crossing	1.5 USD
STEP	0.1 USD
Atlantic Bridge ¹	0.5 USD
RAM	0.5 CAD
Utility Core Capital	0.5 CAD
Other	0.1 CAD
2018 TOTAL	\$7B*

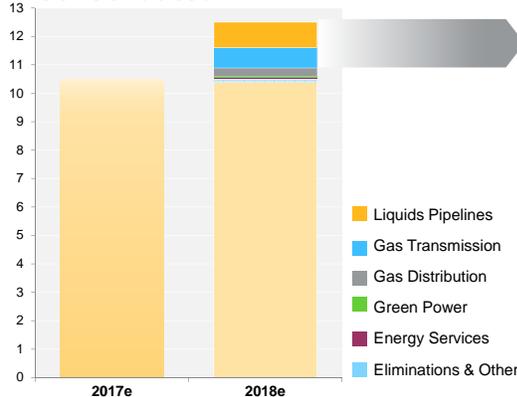
2019e	
Stratton Ridge	0.2 USD
PennEast	0.3 USD
Hohe See Wind	2.1 CAD
L3R – Canada	5.3 CAD
L3R – U.S.	2.9 USD
SA expansion	0.4 USD
Spruce Ridge	0.5 CAD
Utility Core Capital	0.8 CAD
2019 TOTAL	\$13B*
2020e	
T-South Expansion	1.0 CAD
Utility Core Capital	0.7 CAD
2020 TOTAL	\$2B*
Total Capital Program	\$22B

*Rounded. USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar=\$1.24 Canadian dollars.
(1) Partial in-service Nov 2017 with remaining in 2H2018.

Financial Outlook: 2018e Consolidated EBITDA growth



Consolidated EBITDA



Drivers of Growth

2018 Guidance by Segment	2018e EBITDA (\$MM)	2018e versus 2017e Growth Drivers
Liquids Pipelines	~\$6,350	+ New projects placed into service + Capacity optimization and supply growth + Realized FX rates
Gas Transmission & Midstream	~\$3,900	+ New projects placed into service + Full year results from legacy Spectra assets - Planned asset monetization
Gas Distribution	~\$1,650	+ Full year results from legacy Spectra assets + Rate base growth
Green Power & Transmission	~\$425	+ New projects - Planned asset monetization
Energy Services	~\$25	+ Termination of capacity commitments
Eliminations & Other	~\$150	+ Enterprise-wide cost saving initiatives
Total EBITDA 2018e:	~\$12,500	

Year-over-year EBITDA growth driven by new projects coming into service, volume growth and cost saving initiatives, bolstered by a full year's contribution from legacy Spectra assets

Enbridge Inc. Financial Outlook – 2018e Available Cash Flow from Operations (ACFFO)



2018 Guidance

ACFFO	2018 Estimate
Adjusted EBITDA	~\$12,500
Maintenance capital	~(1,300)
Current income taxes	~(300)
Financing Costs	~(3,000)
Distributions to non-controlling interests	~(1,300)
Cash distributions in excess of equity earnings	~350
Other non-cash adjustments	~300
ACFFO	~\$7,250
ACFFO/Share Guidance	\$4.15-\$4.45

Key Sensitivities

Driver	Annualized Base Plan Assumption	ACFFO/Share
Operations		
LP Mainline Volumes (+/-50 Kbpd)	~2,650 Kbpd Ex-Gretna	~\$0.03
LP Mainline Apportionment (+/-10%) - downstream impacts	15%	~\$0.02
Utility Heating Degree Days-HDD (+/-5%)	~4,000 HDD	~\$0.03
Market Prices - Direct Impacts*		
+/- \$0.10/MMBtu Natural Gas Prices	~\$2.95/MMBtu ¹	< \$0.005
+/- \$1/Bbl NGL Prices	~\$24/Bbl ²	~\$0.008
+/- .25% Interest Rates	Current market rates ³	~\$0.02
+/- \$0.01 CAD/USD	\$1.24	~\$0.015

*Taking into account existing hedges.

(1) Henry Hub (US\$/MMBtu)

(2) US\$/composite bbl

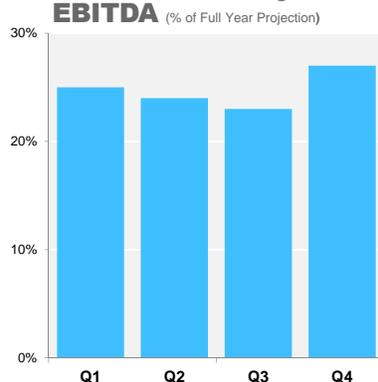
(3) 3M CDOR: 1.8%; 3M LIBOR: 1.9%; 10Y GoC: 2.3%; 10Y US: 2.6%

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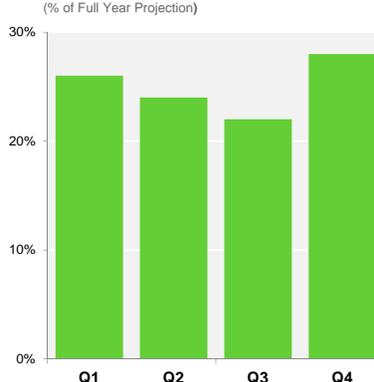
2018 Outlook – Illustrative Quarterly Profile



Consolidated Adjusted EBITDA



Consolidated ACFFO



2018e Quarterly Drivers

- Seasonality of the utility business
- Seasonality of interruptible gas and storage service
- Project in service timing
- Maintenance capital profile
- Operating and maintenance profile
- Refinery or plant turnarounds

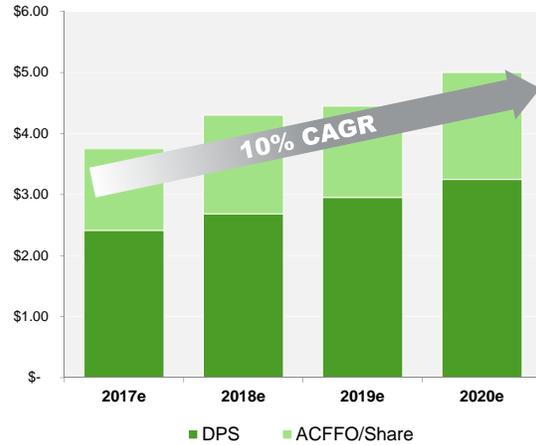
Quarterly financial performance is seasonal, driven by a number of factors

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Longer Term Financial Outlook, 2018 – 2020



ACFFO	2018 Estimate	2019 Estimate	2020 Estimate
Adjusted EBITDA	~\$12,500	~\$13,100	~\$15,000
Maintenance capital	~(1,300)	~(1,400)	~(1,400)
Current income taxes	~(300)	~(400)	~(500)
ACFFO	~\$7,250	~\$7,600	~\$8,700
ACFFO/Share	\$4.15-\$4.45	\$4.30 - \$4.60	\$4.85 - \$5.15



Growth through 2020 continues to be driven by system expansions and volume growth

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Sponsored Vehicle Financial Outlook

**grow organically.
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ENF Financial Outlook, 2018e-2020e



Distributable Cash Flow	2018e	2019e	2020e
EIPLP Adjusted EBITDA	~\$3,550	~\$3,650	~\$4,350
Maintenance capital	~(80)	~(85)	~(85)
Current income taxes	~(230)	~(300)	~(450)
Financing Costs	~(550)		
Cash distributions in excess (less than) equity earnings	~50		
Special interest rights distributions – IDR and Incentive fees ¹	~(250)		
Other non-cash adjustments	~60		
Fund Group ACFFO	\$2,450 - \$2,650	~\$2,600	~\$2,900
Fund Group Payout Ratio	80-90%	80-90%	80-90%
Coverage	1.2x-1.3x	1.2x-1.3x	1.2x-1.3x

EBITDA Growth Drivers

Liquids Pipelines	+++
Gas Pipelines	~
Green Power	~
Cost management	+

Distribution Growth Secured Capital Program

2018:	\$2.26 (10% vs 2017)
2019/20	10% Growth

Liquids pipelines expansion and volume growth drives attractive cash flow and dividend growth

¹ Includes Enbridge Income Fund and Enbridge Commercial Trust operating, administrative and interest expense, and ECT incentive fee and related costs

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SEP Financial Outlook, 2018e-2020e



Distributable Cash Flow	2018e	2019e	2020e
Ongoing EBITDA	~\$2,300	~\$2,320	~\$2,350
Earnings from equity investments	~(280)	~(215)	~(295)
Distributions from equity investments	~260	~315	~360
Maintenance capital	~(230)	~(250)	~(200)
Financing Costs	~(315)		
Distributions to non-controlling interests	~(50)		
Equity AFUDC	~(45)		
Other	~10		
Distributable Cash Flow	\$1,630 - \$1,670	~\$1,730	~\$1,800
Coverage	1.1x - 1.2x	1.1x - 1.2x	1.1x - 1.2x

DCF Growth Drivers

UST Expansion Projects	+++
Lower Maintenance Capital	+
Cost management	+

Distribution Growth Secured Capital Program

2018:	\$0.0125/qtr¹ (~7% vs 2017)
2019/20:	4-6% per year

7% dividend increase in 2017; secured capital program alone delivers 4-6% annual distribution growth through 2020

(1) Subject to BOD approval.

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EEP Financial Outlook, 2018e-2020e



Distributable Cash Flow	2018e	2019e	2020e
Adjusted EBITDA	~\$1,680	~\$1,800	~\$2,100
Maintenance capital	~(40)	~(50)	~(75)
Financing Costs	~(410)		
Non-controlling interests	~(400)		
Cash distributions in excess (less than) equity earnings	~30		
Allowance for equity during construction	~(60)		
Distributable Cash Flow	\$775 - \$825	~\$875	~\$1,050
Distribution Coverage	~1.2x	~1.2x	~1.2x

EBITDA Growth Drivers

Book value call options ¹	++
Index rates	~
Cushing storage	~
Cost management	+

DCF Growth/unit Growth Secured Capital Program

2018-2020: ~3%

Restructured to a low risk, pure play liquids business with highly transparent growth

(1) Bakken Pipeline System (DakTex): from 25% to 45%; Mainline Expansions: from 25% to 40%; Line 3: from 1% to 40%.

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Finance: Ongoing Priorities 2018-2020



Financial Strength & Stability

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supports

Financial Objectives

- ✓ Fund secured growth program
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Q&A

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