

Bridge to a Cleaner Energy Future



Enbridge Inc. (TSX: ENB; NYSE: ENB)

2023 Financial Guidance



Legal Notice

Forward Looking Information

This presentation includes certain forward-looking statements and information (FLI) to provide potential investors and shareholders of Enbridge Inc. (Enbridge or the Company) with information about Enbridge and its subsidiaries and affiliates, including management's assessment of their future plans and operations, which FLI may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe", "likely" and similar words suggesting future outcomes or statements regarding an outlook. All statements other than statements of historical fact may be FLI. In particular, this presentation contains FLI pertaining to, but not limited to, information with respect to the following: Enbridge's strategic plan, priorities and outlook; 2023 financial guidance, including projected DCF per share and adjusted EBITDA, and expected growth thereof; expected dividends, dividend growth and dividend policy; expected supply of, demand for, exports of and prices of crude oil, natural gas, natural gas liquids (NGL), liquefied natural gas (LNG) and renewable energy; energy transition and low carbon energy, and our approach thereto; anticipated utilization of our assets; expected adjusted EBITDA; expected DCF and DCF per share; expected future cash flows; expected shareholder returns; expected performance of the Company's businesses, including customer growth and organic growth opportunities; financial strength, capacity and flexibility; financing costs; expectations on leverage, including Debt-to-EBITDA ratio; estimated income taxes; expected costs related to announced projects, projects under construction and system expansion, optimization and modernization; expected in-service dates for announced projects and projects under construction; expected capital expenditures; capital allocation priorities; and expected future growth and expansion opportunities, including secured growth program and development opportunities. Although we believe that the FLI is reasonable based on the information available today and processes used to prepare it, such statements are not guarantees of future performance and you are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, which are based upon factors that may be difficult to predict and that may involve known and unknown risks and uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by the FLI, including, but not limited to, the following: energy transition, including the drivers and pace thereof; global economic growth and trade; the expected supply of, demand for, exports of and prices of crude oil, natural gas, NGL, LNG and renewable energy: anticipated utilization of our assets: anticipated cost savings: exchange rates: inflation: interest rates: the COVID-19 pandemic and the duration and impact thereof: availability and price of labour and construction materials; the stability of our supply chain; operational reliability and performance; customer, regulatory and stakeholder support and approvals; anticipated construction and in-service dates; weather; announced and potential acquisition, disposition and other corporate transactions and projects, and the timing and impact thereof; governmental legislation; litigation; litigation; impact of the Company's dividend policy on its future cash flows; credit ratings; hedging program; expected EBITDA and adjusted EBITDA; expected earnings/(loss) and adjusted earnings/(loss); expected future cash flows; expected future DCF and DCF per share; estimated future dividends; financial strength and flexibility; debt and equity market conditions; general economic and competitive conditions; the ability of management to execute key priorities; and the effectiveness of various actions resulting from the Company's strategic priorities. We caution that the foregoing list of factors is not exhaustive. Additional information about these and other assumptions, risks and uncertainties can be found in applicable filings with Canadian and U.S. securities regulators. Due to the interdependencies and correlation of these factors, as well as other factors, the impact of any one assumption, risk or uncertainty on FLI cannot be determined with certainty. Except to the extent required by applicable law, we assume no obligation to publicly update or revise any FLI made in this presentation or otherwise, whether as a result of new information, future events or otherwise. All FLI in this presentation and all subsequent FLI, whether written or oral, attributable to Enbridge, or any of its subsidiaries or affiliates, or persons acting on their behalf, are expressly gualified in its entirety by these cautionary statements.

Non-GAAP and Other Financial Measures

This presentation makes reference to non-GAAP and other financial measures, including EBITDA, adjusted EBITDA, distributable cash flow (DCF) and DCF per share, and debt-to-EBITDA. Management believes the presentation of these metrics gives useful information to investors and shareholders as they provide increased transparency and insight into the performance of the Company. EBITDA represents EBITDA adjusted for unusual, infrequent or other non-operating factors on both a consolidated and segmented basis. Management uses EBITDA and uses EBITDA to set targets and to assess the performance of the Company and its business units. DCF is defined as cash flow provided by operating activities before the impact of changes in operating factors. Management also uses DCF to assess the performance of the Company and to set its dividend payout target. Debt-to-EBITDA and uniterast, and quicities used as a liquidity measure to indicate the amount of adjusted earnings available to pay debt (as calculated on a GAAP basis) before covering interest, tax, depreciation and amortization. Reconciliations of forward-looking non-GAAP and other financial measures to comparable GAAP measures are not available to the challenges, reconciliations of forward-looking non-GAAP metrics described above are not measures that have standardized meaning prescribed by generally accepted accounting principles (GAAP) and other financial measures to the most directly comparable GAAP measures is available without unreasonable effort. Our non-GAAP metrics described above are not measures presented by other issuers. A reconciliation of historical non-GAAP and other financial measures to the most directly comparable GAAP measures is available in the Investor Relations section of the Company's website. Additional information on non-GAAP and other financial measures no tavailable without unreasonable effort. Our non-GAAP metrics described above are not measures presented by other issuers. A reconciliation of historical non-GAAP and other financial measures to



2023 Financial Guidance



Dividends/share



- Strong growth across the business (8% EBITDA CAGR vs. 2021)
- 28th consecutive dividend increase
- Strong balance sheet; lower half of Debt-to-EBITDA range
- Equity self-funding model intact



2023 EBITDA Guidance

(\$ Millions)	2023e	Growth Drivers vs. 2022 Guidance
Liquids Pipelines	~9,000	 Strong Mainline utilization Increased interest in Gray Oak & Cactus II
Gas Transmission & Midstream	~4,300	 New assets placed into service TETCO rate settlement
Gas Distribution & Storage	~1,950	Rate escalation & new customer additions
Renewable Power	~500	 St. Nazaire contributions (France offshore wind) TGE development fees; partially offset by devex
Energy Services	~0	 ↑ Contract expiries ↑ Improved market conditions
Eliminations & Other	~450	Impact of foreign exchange hedge program
Adjusted EBITDA ¹ :	\$15,900-\$16,500	



2023 DCF Guidance

(\$ Millions)	2023e	Drivers vs. 2022 Guidance
Adjusted EBITDA ¹ (from prior slide)	\$15,900-\$16,500	
Maintenance Capital	~(1,000)	
Financing Costs	~(3,900)	ullet Higher interest rates & new issuances
Current Income Taxes ²	~(500)	✔ Higher earnings
Distributions to Non-controlling Interests	~(400)	Regional Oil Sands sale
Cash Distributions in Excess of Equity Earnings	~500	
Other Non-Cash Adjustments	~150	
DCF ¹ :	~\$10,650-\$11,450	
DCF/Share Guidance ^{1,3}	\$5.25-\$5.65	



2023 Planning Parameters

Base Business:

- Embedded revenue growth, robust system utilization, & cost management
- Mainline tolling provision consistent with 2022
- Mainline volume: ~3.0mmbpd
- Secured project capital only; ~\$3B to enter service in 2023

Key Sensitivities:

- Minimal 2023 FX Exposure
 - Substantially hedged DCF FX exposure at \$1.31 CAD/USD¹
- ~10% of debt portfolio exposed to floating interest rates
 - +/- 25bps = +/- \$2M impact to interest expense per month





Equity Self-Funded Model

2023 Funding Plan (\$ Billions)



Exit 2023 at lower half of 4.5x-5.0x range
 Equity self-funding model intact

Industry-Leading Credit Ratings

	Rating	Business Risk
Moody's	Baa1 Stable	"Low business risk"
S&P Global Ratings	BBB+ Stable	"Excellent"
DBRS	BBB High Stable	"Low-risk diversified operations"
Fitch Ratings	BBB+ Stable	"Relatively low-risk business"

Contact Information

Rebecca Morley

Director, Investor Relations 1-800-481-2804 Investor.Relations@enbridge.com

