2015 First Quarter Financial & Strategic Update

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This presentation will make reference to non-GAAP measures including adjusted earnings, adjusted funds from operations and free cash flow, together with respective per share amounts. These measures are not measures that have a standardized meaning prescribed by U.S. GAAP and may not be comparable with similar measures presented by other issuers. Additional information on the Company’s use of non-GAAP measures can be found in Management’s Discussion and Analysis available on the Company’s website and www.SEDAR.com.
Agenda

• First Quarter Highlights

• Financial Review

• Business Update
  - Supporting customers in volatile commodity price environment
  - Progress on execution of capital program

• Outlook
Financial Highlights – Adjusted Earnings* (millions)

• Q2 - Q4 growth drivers
  - Liquids throughput
  - Mainline tolls
  - $9B in new projects in-service

• 2015 Outlook
  - On track to achieve guidance range
  - Strong year over year growth

*Adjusted earnings is a non-GAAP measure. For more information on non-GAAP measures please refer to disclosure in MD&A.
Financial Highlights – 2015 Dividend Increase

33% DPS increase in 2015; long history of significant dividend growth

Dividend per Share

- 2009
- 2010
- 2011
- 2012
- 2013
- 2014
- 2015

$0.50
$1.00
$1.50
$2.00

14% 5-Year DPS CAGR

$1.86

33%
Financial Highlights – Optimization Update

Optimization value added for ENB and ENF shareholders

ENB

ENF

• Legacy Assets

Canadian LP assets

Revised Adjusted Earnings Payout Policy

<table>
<thead>
<tr>
<th>ENB</th>
<th>ENF</th>
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<tbody>
<tr>
<td>70%</td>
<td>60%</td>
</tr>
<tr>
<td>85%</td>
<td>75%</td>
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Accelerate DPS/EPS growth

Enhance funding cost competitiveness

Transform EIF/ENF to high growth vehicle

Reinforce growth beyond 2018

Value

ENB  ENF
Financial Highlights – Financial Strategy Optimization

Restructuring on track to close mid-2015

- 10% ENB EPS uplift
- Revised Payout Policy
- 10% ENF DPS CAGR

Reiterated Expected Timing and Benefits

Dec 3rd
Financial Strategy Optimization Announced

Independent Special Committee Process

March 31st
Formal Proposal to ENF

Agreement Reached, ENB/EIF Board Approval
ENF Circular Filed
ENF Shareholder Vote
Mid-2015 Expected Transaction Closes
2015 Segmented Adjusted Earnings* Variance

<table>
<thead>
<tr>
<th>SEGMENT</th>
<th>$ Millions</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2014 Adjusted Earnings</strong></td>
<td>$492</td>
</tr>
<tr>
<td>Liquids Pipelines</td>
<td>(26)</td>
</tr>
<tr>
<td>Gas Distribution</td>
<td>+3</td>
</tr>
<tr>
<td>Gas Pipelines, Processing and Energy Services</td>
<td>(18)</td>
</tr>
<tr>
<td>Sponsored Investments</td>
<td>+43</td>
</tr>
<tr>
<td>Corporate</td>
<td>(26)</td>
</tr>
<tr>
<td><strong>Total Variance</strong></td>
<td>(24)</td>
</tr>
<tr>
<td><strong>2015 Adjusted Earnings</strong></td>
<td>$468</td>
</tr>
</tbody>
</table>

*Adjusted earnings is a non-GAAP measure. For more information on non-GAAP measures please refer to disclosure in MD&A.
2015e Adjusted EPS* Guidance Outlook

Reliable business model intact; Reiterating 2015 guidance

*Adjusted earnings is a non-GAAP measure. For more information on non-GAAP measures please refer to disclosure in MD&A. Excludes the impact of the proposed financial optimization.
Enterprise Wide Liquidity

$ Billions (nominal)

March 31, 2015

$18

Cash

Unutilized Capacity

$8 Billion Available

Facility Usage\[^1\]

\[^1\] Includes credit facility draws and undrawn amounts backstopping outstanding commercial paper.
## Updated Funding Plan (2014-2018)*

### Financing requirements remain very manageable

*Revised plan includes financial optimization strategy; includes EIF but excludes EEP and MEP

**Funding sources could include preferred equity, additional sponsored vehicle drop downs (EEP, Noverco) or common equity.

<table>
<thead>
<tr>
<th></th>
<th>$ Billions</th>
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<tbody>
<tr>
<td>Maintenance &amp; Integrity Capital</td>
<td>5.2</td>
</tr>
<tr>
<td>Secured Growth Capital</td>
<td>23.5</td>
</tr>
<tr>
<td>Risked Growth Capital</td>
<td>9.1</td>
</tr>
<tr>
<td>Cash Flow Net of Dividends</td>
<td>(13.7)</td>
</tr>
<tr>
<td><strong>Net Funding Requirement</strong></td>
<td><strong>24.1</strong></td>
</tr>
</tbody>
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### Debt

<p>| | |</p>
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Total Requirement</td>
<td>15.7</td>
</tr>
<tr>
<td>2014 – 2018 Maturities</td>
<td>6.6</td>
</tr>
<tr>
<td>Cash on Hand</td>
<td>(0.5)</td>
</tr>
<tr>
<td>Requirement, Net of Cash</td>
<td>21.8</td>
</tr>
<tr>
<td>2014 Preferred Share Issuances</td>
<td>(0.7)</td>
</tr>
<tr>
<td>2014 EIF Drop Down Debt</td>
<td>(0.6)</td>
</tr>
<tr>
<td>2014 EEP Drop Down Debt</td>
<td>(0.3)</td>
</tr>
<tr>
<td>Debt Already Issued</td>
<td>(5.5)</td>
</tr>
<tr>
<td><strong>Debt Requirement</strong></td>
<td><strong>14.7</strong></td>
</tr>
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### Equity

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<tr>
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<tbody>
<tr>
<td>Total Requirement</td>
<td>8.4</td>
</tr>
<tr>
<td>DRIP/ESOP</td>
<td>(2.4)</td>
</tr>
<tr>
<td>Requirement, Net of DRIP</td>
<td>6.0</td>
</tr>
<tr>
<td>2014 ENF Drop Down Equity</td>
<td>(0.3)</td>
</tr>
<tr>
<td>2014 Common Share Issuances</td>
<td>(0.5)</td>
</tr>
<tr>
<td>2014 Preferred Share Issuances</td>
<td>(0.7)</td>
</tr>
<tr>
<td>2015 – 2018 ENF Drop Down Equity</td>
<td>(3.0)</td>
</tr>
<tr>
<td><strong>Equity Requirement</strong></td>
<td><strong>1.5</strong>**</td>
</tr>
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Free Cash Flow

Strong free cash flow growth and dividend coverage

Free Cash Flow Per Share\textsuperscript{1,2} Growth

2013
\textsuperscript{+25\% CAGR}

2018

Maintenance and Integrity Capital\textsuperscript{3} Spending

2011 2012 2013 2014 2018E

$\text{Billions}$

2

0

2015e Dividend Coverage\textsuperscript{4}

relative Dividend Coverage

\textsuperscript{1} Free cash flow is a non-GAAP measure and may not be comparable with similar measures presented by other issuers.

\textsuperscript{2} Enbridge defines free cash flow as cash flow from operating activities excluding working capital changes, minus sponsored vehicle cash flow from operating activities excluding working capital changes, plus sponsored vehicle distributions, minus preferred dividends, plus/minus normalizing items, minus maintenance and integrity capital. Free cash flow per share is calculated as free cash flow divided by average shares outstanding.

\textsuperscript{3} Enbridge Inc., excludes EIF, EEP and MEP.

\textsuperscript{4} Dividend coverage is calculated as free cash flow per share divided by dividend per share and is a non-GAAP measure and may not be comparable with similar measures presented by other issuers.
Maximizing Value for Customers

Competitive tolls, system optimization and new market access adds value for our customers

Stable, Competitive Tolls

<table>
<thead>
<tr>
<th>Year</th>
<th>IJT Benchmark Toll**</th>
</tr>
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<tbody>
<tr>
<td>2011</td>
<td>$3.85</td>
</tr>
<tr>
<td>2012</td>
<td>$3.94</td>
</tr>
<tr>
<td>2013</td>
<td>$3.98</td>
</tr>
<tr>
<td>2014</td>
<td>$4.02</td>
</tr>
</tbody>
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Market Access Initiatives

Incremental Market Access by 2017:
+1.0MMbpd of Heavy; +0.7MMbpd of Light

System Optimization

Current Annual Operating Capacity*: 2,500 kbpd

- Removal of capacity restrictions
- Scheduling and operational improvement
- Crude slate balance improvement

*Excludes Alberta Clipper expansions

**USD per barrel of heavy crude from Hardisty to Chicago
Strong Demand for Mainline Capacity

WCSB fundamentals remain strong and continue to support growth on our Mainline

WCSB Crude Oil Production Outlook*

Quarterly Throughput ex-Gretna

Sources: CAPP Crude Oil Forecast, Markets and Pipelines (June 2014) with January 2015 updates
Business Update – Project Execution

Major projects expertise delivers value through on time and on budget execution

Major Projects Executed\(^1\)

\[\text{2014 – Q1 2015} \quad < 3\% \text{ over budget}\]

\[\text{\$8B}\]

In Execution

\[\text{Q2 2015 - 2018} \quad < 1\% \text{ over budget}\]

\[\text{\$23B}\]

- Supply chain management
- Value engineering process
- Capital competitiveness team

Enbridge Pipe vs. Market Pricing

\[\text{US \$/Short Ton}\]

\[\text{Jan-09 Apr-09 Jul-09 Oct-09 Jan-10 Apr-10 Jul-10 Oct-10 Jan-11 Apr-11 Jul-11 Oct-11 Jan-12 Apr-12 Jul-12 Oct-12 Jan-13 Apr-13 Jul-13 Oct-13 Jan-14 Apr-14 Jul-14 Oct-14 Jan-15}\]

\[\text{Enbridge} \quad \text{Market}\]
Regional Oilsands Optimization

Improves capital efficiency, mitigates throughput risk and lowers tolls for shippers

Before Optimization

$3.0B*

Deferral of south segment

Expansion to 800kbpd

Expansion from 30” to 36”

After Optimization

$2.6B

Wood Buffalo Extension

Athabasca Pipeline Twin

Deferral of south segment

* Includes Athabasca Pipeline Twin and Wood Buffalo Extension finalized cost estimate.
Low cost phased expansions are attractive in a low price environment

### Market Access Opportunities (kbpd)
1. Eastern Gulf Coast Access: 350+
2. Flanagan South / Seaway Expansions: 200
3. Line 9 Expansion: 70

### Ex-Superior Expansion Opportunities (kbpd)
1. Line 61 Twin: 550+
2. SAX Expansion: 150

### Upstream of Superior Expansion Opportunities (kbpd)
1. Sandpiper Expansion/ Bakken Interconnect Idle: 170
2. Line 2A/LSR Expansion: 100
3. Line 2B/4 Capacity Recovery: 120
4. Line 3 at 760 kbpd: 370
Project Execution – Edmonton to Hardisty

• 36” – 180 km Pipeline
  - Edmonton to Hardisty
  - Initial capacity 570 kbpd, expandable to 800 kbpd
  - $0.25/bbl surcharge
  - In service April 9, 2015

• Edmonton South Terminal
  - Terminal facilities
  - 3 transfer laterals
  - 5 – 550 kbbl tanks
  - In service Q4 2015

Total Secured Capital = $1.8 B

Balances system upstream of Hardisty; supports expansion and market access programs
Project Execution – Sandpiper

North Dakota approval received June 2014

ALJ recommends Certificate of Need permit for approval by Minnesota Public Utility Commission (MPUC)

MPUC decision expected in June

Review of proposed pipeline route to follow

In Service = 2017

Total Secured Capital = $2.6 B

Stakeholder support for Sandpiper Project in Minnesota
Project Execution – Line 3 Replacement Project

- Increases system reliability and flexibility

- Status:
  - NEB application deemed complete
  - CAEPLA support
  - Minnesota application filed April 2015
  - Land acquisition is at 97% in Canada and 91% in US

- In service = 2017

Total Secured Capital = $7.5B
Project Execution – Line 9B

- Reversal and expansion to 300kbpd

- Status:
  - Mechanically complete
    Oct 15, 2014
  - NEB approved condition filings
    Feb 6, 2015
  - Leave to Open filed Feb 6, 2015

- Expected in service Q2 2015

Total Cost = $0.7B
Project Execution – GTA Project

- Increases capacity and reliability in the GTA and downtown Toronto
- Provides additional supply and basin optionality
- Construction underway
- In service = Q4 2015

Total Cost = $0.8B
Growth Capital Program*

$ Billions

- Risked unsecured: $10
- Commercially secured: $34

$34B commercially secured by in service date:

- 2014: In service $9.8, In execution $8.7
- 2015: In service $0.9
- 2016:
- 2017: In service $14.2
- 2018: In service $0.4

Illustrative Return Profiles:

- Equivalent full life DCFROE
- "flat"
- "tilted"

* Enterprise wide program, includes EEP, ENF & MEP
Adjusted EPS* Growth Outlook

- Drop down accretion adds ~10% to EPS from 2015 through 2018
  - Highly transparent outlook
- Extending ENF funding beyond 2018 reinforces other sources of post 2018 growth

*Adjusted earnings are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in MD&A.
DPS Growth Outlook

• Drop down accretion and revised payout policy provide 33% increase in 2015, 14%-16% expected growth for 2015 through 2018

• Extended ENF funding beyond 2018 reinforces other sources of post 2018 growth
Summary

• Q1 adjusted earnings in line with expectations ($0.56/share)
• On track to be within 2015 guidance range ($2.05 – 2.35/share)
• Robust mainline volume outlook
• Execution of capital program progressing well
• Industry leading EPS and DPS growth intact through 2018
• Financial strategy optimization on schedule – mid 2015

*Adjusted earnings are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in MD&A.
Question & Answer Period