



## Barclays CEO Energy-Power Conference

Al Monaco, President & CEO

September 10, 2015



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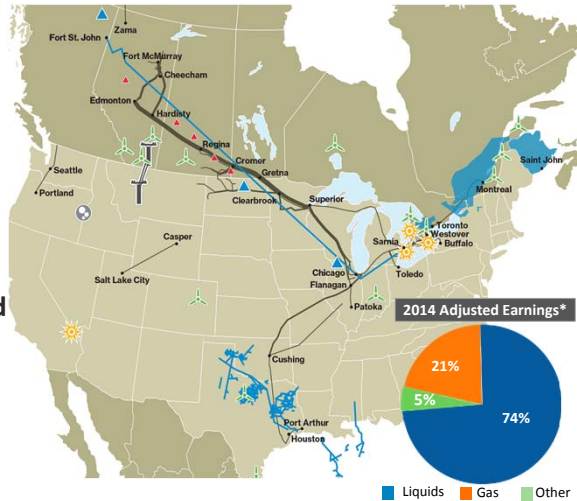
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## Leading North American Infrastructure Company

- Strategically positioned assets
- Leading regional and North American competitive positions
- Industry leading growth
- Strong balance sheet and access to capital



\*Adjusted earnings is a non-GAAP measure. For more information on non-GAAP measures please refer to disclosure in MD&A.

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## Key Priorities

- **Focus on Safety & Operational Reliability**
  - Enterprise Wide Maintenance and Integrity Investment
  - Operational Risk Management Program
  - Goal is Industry Leadership
- **Execute the Growth Capital Program**
  - Major Project Management Capability
  - Financial Strength & Flexibility
  - Human Capital
- **Extend and Diversify Growth**
  - Embedded Growth in Core Business
  - New Growth Platforms
  - Sponsored Vehicles

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## Key Messages

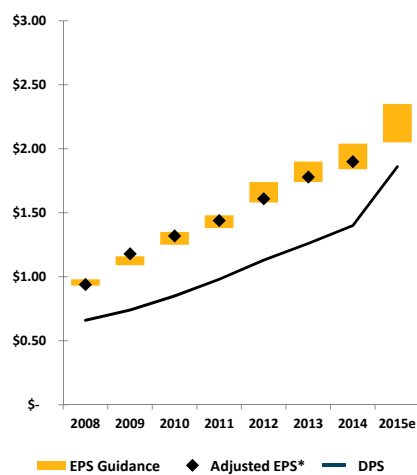
- Business model attractive in all market conditions
- Transparency in earnings and cash flow growth through 2018
- Industry leading \$44 billion growth capital program remains firm and in execution
- Significant share price appreciation potential

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## A Proven Model for Sustainable Value Creation

Well-positioned in current low commodity price environment

- **Low Risk Business Model**
  - Long-term commercial structures
  - Strong supporting fundamentals
  - Disciplined investment process
  - Major projects execution
  - Prudent financial management



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## Strong Commercial and Fundamental Underpinnings

### Minimal throughput risk and direct commodity exposure

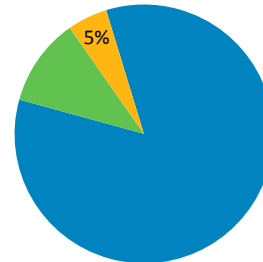
#### Minimal Price Risk

- Less than 5% of businesses have commodity price exposure (before hedging)

#### Minimal Throughput Risk

- Significant portion of business underpinned by cost-of-service or take-or-pay structures
- Low cost access to key markets continues to drive demand for mainline capacity
  - Mainline 30% over-subscribed
- Contractual arrangements provide additional throughput risk protection
  - Volume floor in CTS agreement
  - Toll ratchet in Line 3 Replacement agreement
  - Upstream and downstream take-or-pay agreements with high quality counterparties

Cost of Service/Take or Pay\*\*  
 Fee For Service  
 Commodity Sensitive



2015e  
 Adjusted Earnings\*

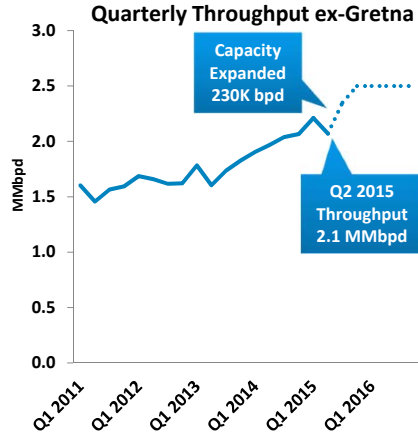
\*Adjusted earnings is a non-GAAP measure. For more information on non-GAAP measures please refer to disclosure in MD&A.  
 \*\*Inclusive of the Mainline

## Liquids Pipelines

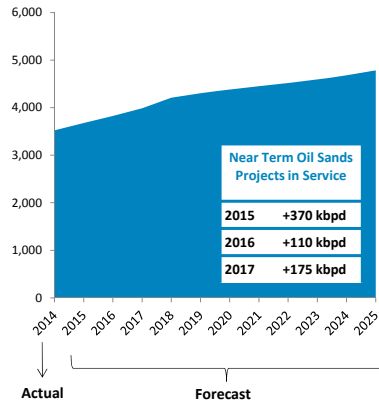


# Liquids Mainline Performance & Outlook

## Continued Growth Expected on Mainline



### WCSB Crude Oil Production Outlook\*



Source: CAPP Crude Oil Forecast, Markets and Transportation (June 2015)

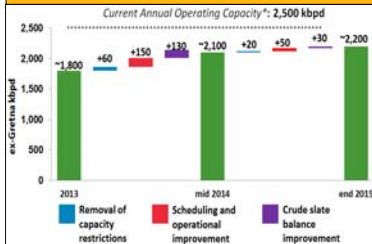
# Market Access Initiatives Enhance Industry Effectiveness

## Low cost, reliable transportation to premium markets

### Stable, Competitive Tolls

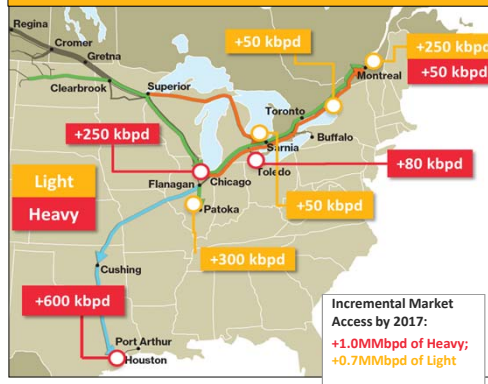
IJT Benchmark Toll**	
2011	\$3.85
2012	\$3.94
2013	\$3.98
2014	\$4.02
2015	\$4.07

### System Optimization



\*Excludes Alberta Clipper expansions  
\*\*USD per barrel of heavy crude from Hardisty to Chicago

### Market Access Initiatives



## Low Cost System Expansion and Extension Opportunities

Low cost phased expansions are attractive in a low price environment

Market Access Opportunities	kbpd
1 Eastern Gulf Coast Access	350+
2 Flanagan South / Seaway Expansions	200
3 Line 9 Expansion	70

Ex-Superior Expansion Opportunities	kbpd
1 Line 61 Twin	550+
2 SAX Expansion	150

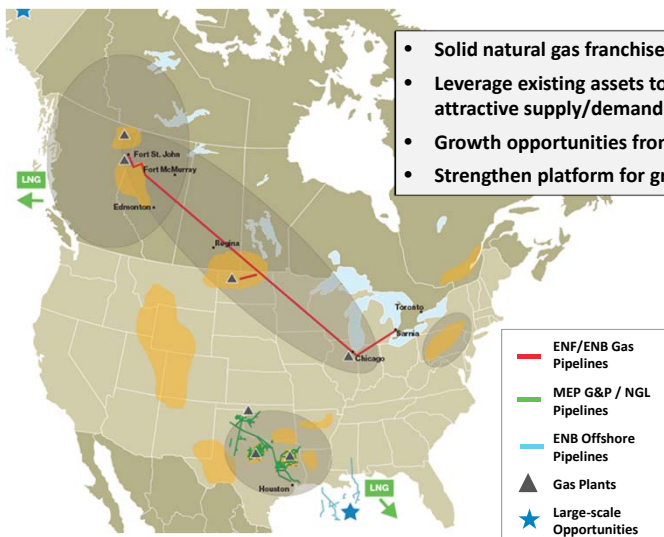
Upstream of Superior Expansion Opportunities	kbpd
1 Sandpiper Expansion/ Bakken Interconnect Idle	170
2 Line 2A/LSR Expansion	100
3 Line 2B/4 Capacity Recovery	120
4 Line 3 at 760 kbpd	370



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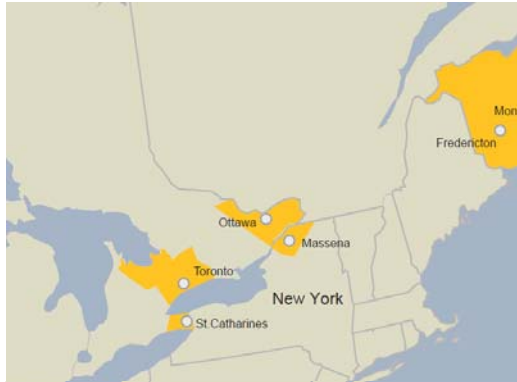
## Gas Pipelines & Processing

- Solid natural gas franchises
- Leverage existing assets to capitalize on attractive supply/demand fundamentals
- Growth opportunities from emerging shale plays
- Strengthen platform for growth

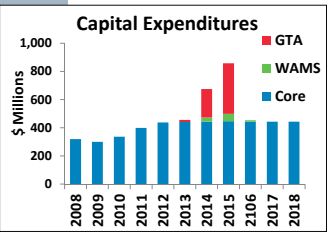
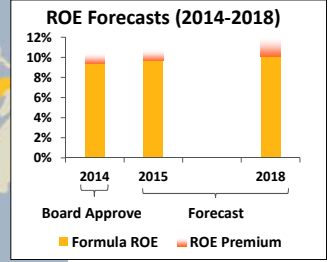


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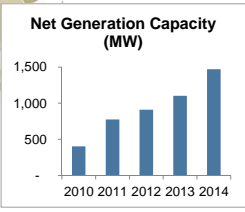
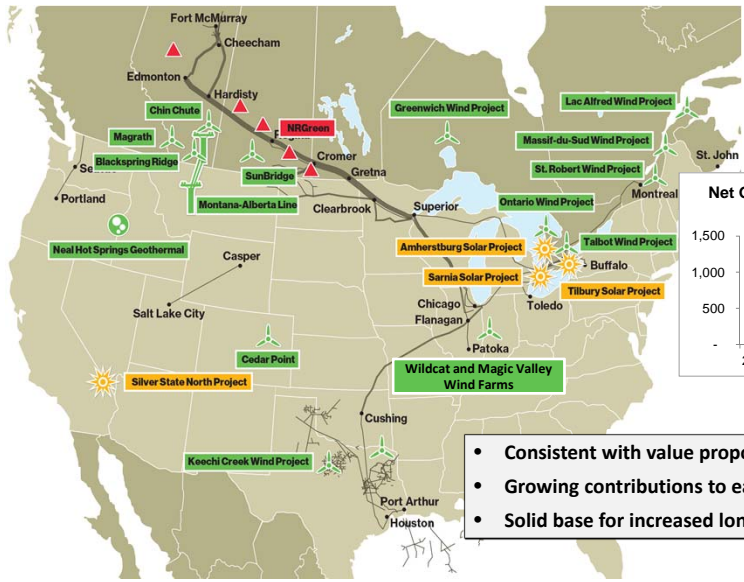
# Gas Distribution



- Stable, low risk business profile delivers strong risk adjusted returns
- Largest Canadian gas distribution franchise
- +2 million customers
- Excellent embedded growth



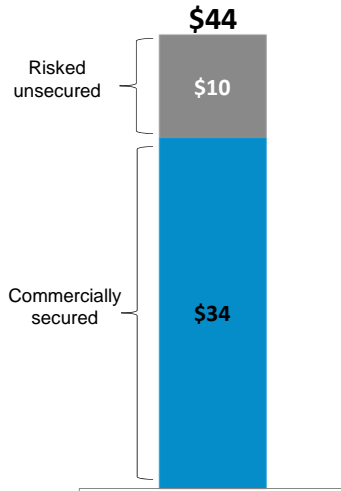
# Power Generation & Transmission



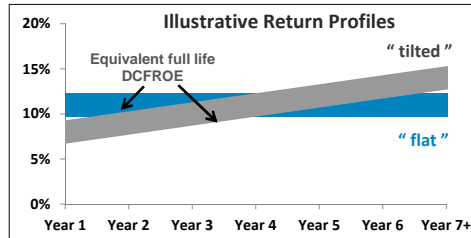
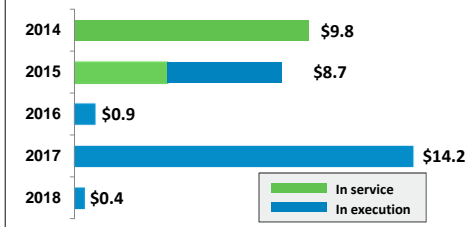
- Consistent with value proposition
- Growing contributions to earnings
- Solid base for increased longer term growth

# Growth Capital Program\*

\$ Billions



\$34B commercially secured by in service date



\* Enterprise wide program, includes EEP, ENF & MEP

# Project Execution – 2015 Projects Completed

\$9 Billion in-service in 2015

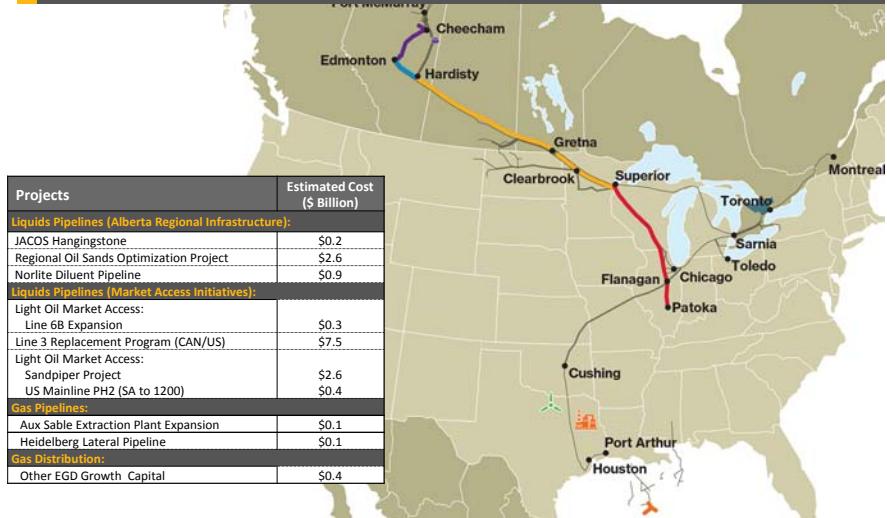
Projects	Estimated Cost (\$ Billion)
<b>Liquids Pipelines (Alberta Regional Infrastructure):</b>	
AOC Hangingstone	\$0.2
Sunday Creek Terminal Expansion	\$0.2
Woodland Pipeline Expansion	\$0.7 ✓
<b>Liquids Pipelines (Market Access Initiatives):</b>	
Western USGC Access:	
Associated Mainline Expansions	\$0.7 ✓
Eastern Access:	
Line 9 Reversal	\$0.6
Light Oil Market Access:	
Southern Access Extension	\$0.6
Chicago Connectivity	\$0.5
Associated Mainline Expansions	\$1.5 ✓
Line 9 Expansion	\$0.1
Edmonton to Hardisty Expansion	\$1.8 ✓
<b>Gas Pipelines:</b>	
Beckville Cryogenic Processing Facility	\$0.2 ✓
Big Foot Oil Pipeline	\$0.2
New Gulf Resources & Ghost Chili Lateral	\$0.2
<b>Gas Distribution:</b>	
Greater Toronto Area Project	\$0.8
Other EGD Growth Capital	\$0.2
<b>Green Power:</b>	
Keechi Creek Wind Project	\$0.2 ✓





## 2016-2017 Projects in Service

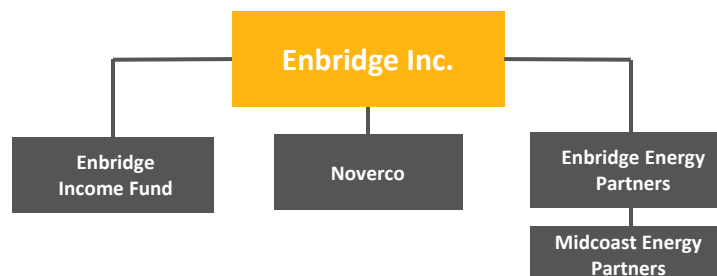
**\$15 Billion in-service in 2016-2017**



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## Sponsored Vehicles Strategy

**Positioned to provide funding flexibility and enhance growth**

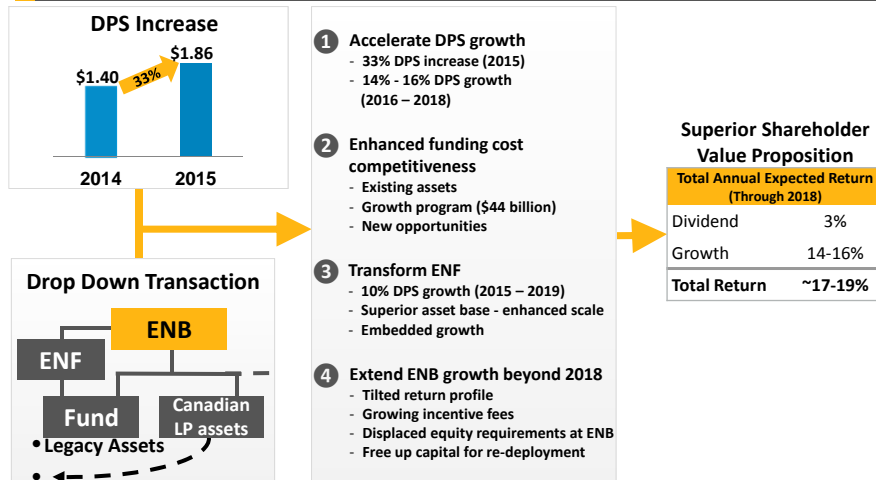


- Access to diversified funding and enhanced returns
- Release capital to Enbridge as required
- Acquisition of third party assets

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## Financial Optimization – Benefits

Financial optimization drives superior, low risk total shareholder return; TSR outlook of ~17-19% through 2018

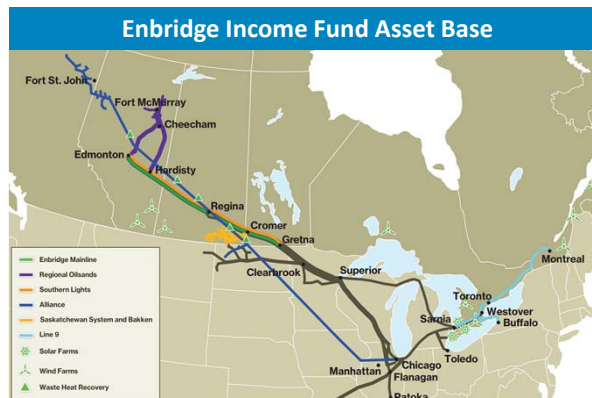


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## ENF Transformation – Asset Scale & Growth

Fund acquires highest quality and fastest growing asset base in Canadian energy infrastructure sector

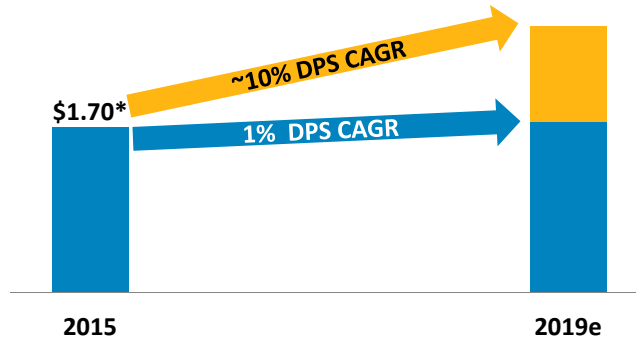
- Superior liquids and natural gas infrastructure businesses
- Strong commercial underpinning
  - 100% fee based business
- \$15 billion secured growth capital in execution
  - \$2 billion already in service
- First right on growth within existing footprint



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## ENF Transformation – DPS Outlook

- Previously 1% annual growth, supplemented with ad hoc drop downs
- 10% DPS increase declared September 1, 2015
- Expect approximately 10% 2016 – 2019 CAGR
  - Sequential investments in the Fund
  - Participation in Canadian Liquids Pipelines cash flow growth



\*Annualized

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## Sponsored Vehicles – EEP

- Over \$5 billion of commercially secured pipeline growth projects through 2018
- Options to upsize interest in Eastern Access and Mainline Expansion projects at cost
- Recent support actions to enhance the vehicle (e.g. deferral of preferred unit dividend)
- Continue to evaluate selective drop-down transactions

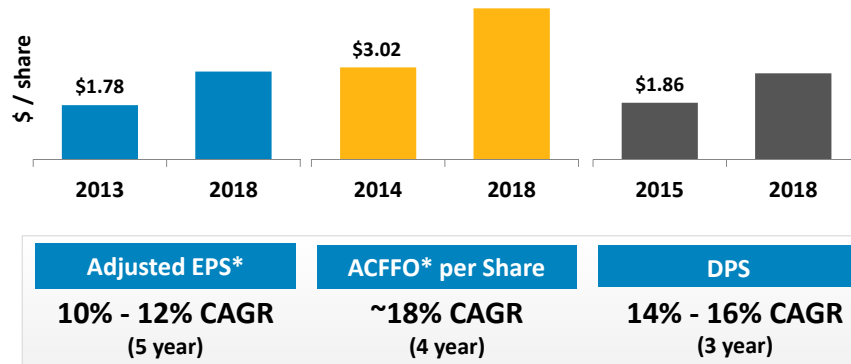
### ~\$10 Billion U.S. Liquids Pipelines

- Eastern Access JFA
- Mainline Expansion JFA
- Line 3 JFA
- Spearhead
- Flanagan South
- Southern Access Extension
- Seaway System
- Other Feeder Pipelines

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## Outlook

Strong EPS and ACFFO growth drives superior DPS growth through 2018 and beyond

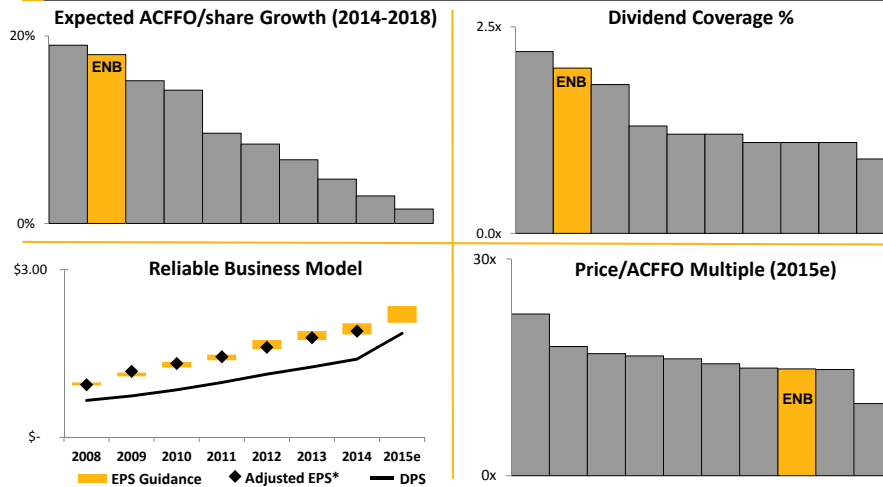


\*Available cash flow from operations (ACFFO) and adjusted earnings are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in the MD&A.

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## Relative Valuation

Superior growth, strong coverage and reliable business model should attract improved valuation



\* Available cash flow from operations (ACFFO) and Adjusted EPS are non-GAAP measures. For more information on non-GAAP measures please refer to disclosure in the news release and MD&A.  
Source: ACFFO data based on consensus estimates.

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## Industry Leading Shareholder Value Proposition

### Industry Leading Growth

- Strategic Asset Positioning
- Scale
- Supply-Demand Fundamentals

+

### Reliable Business Model

- Conservative Commercial Structures
- Managed Financial Risk
- Disciplined Investment

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### Significant Dividend Income

- Superior, predictable dividend growth

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## Superior Long Term Returns to Shareholders

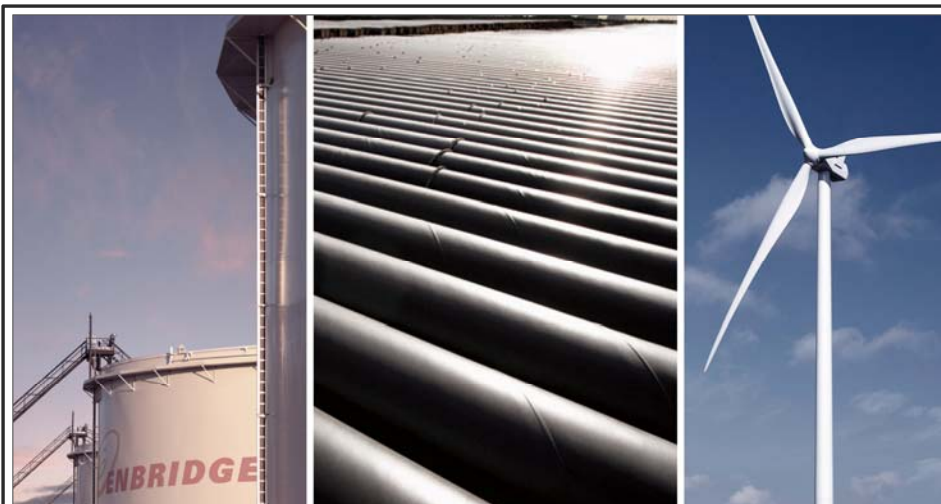


10 Year DPS CAGR  
December 31, 2014

■ Enbridge Inc. ■ Peers ■ S&P/TSX Composite

10 Year Annualized TSR  
December 31, 2014

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## Q&A