

Liquids Pipelines Guy Jarvis President, Liquids Pipelines



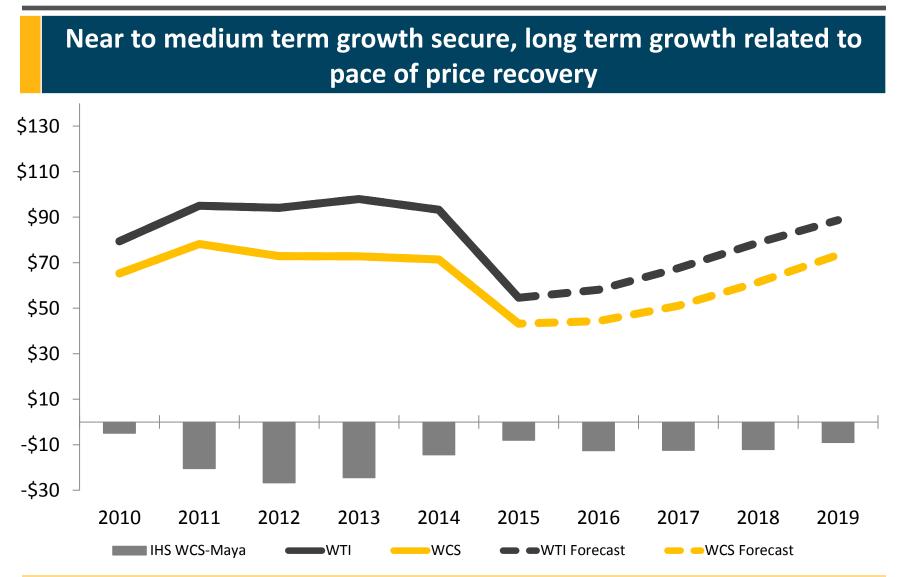
Key Messages

Fundamentals support a robust and transparent plan

- Optimize the Mainline to drive value
- Operate key new projects that commenced service in 2015
- Execute secured projects to add capacity in 2017
- Position the Mainline for further expansion and market access post 2017
- Develop a USGC regional infrastructure business plan



Oil Price Outlook



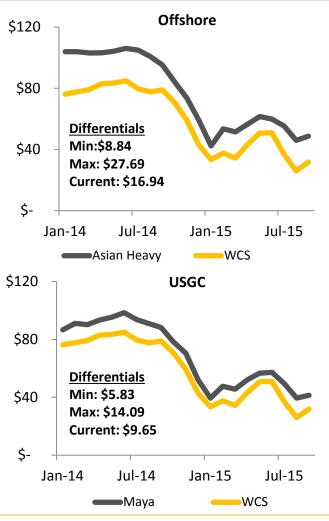
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Price Volatility: Implication for Market Access

USGC provides strong and stable netback for Canadian crude

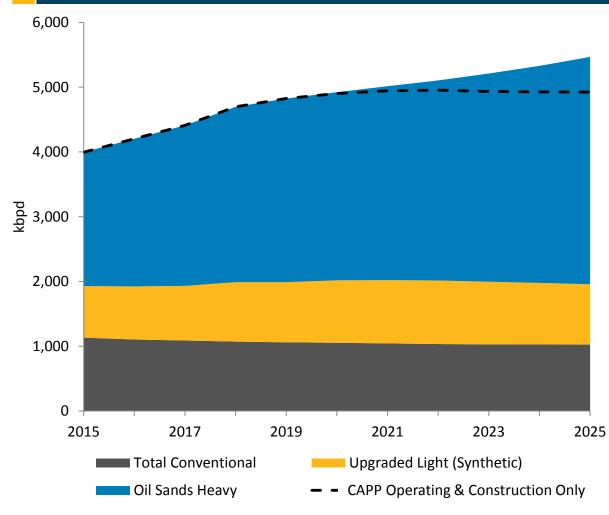
- Volatile absolute prices have significant impact on offshore price differentials
- Difficult to assess WCSB netback potential for offshore markets
- USGC netbacks have remained fairly stable and strong



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WCSB Crude Supply

WCSB continues to grow over the long term



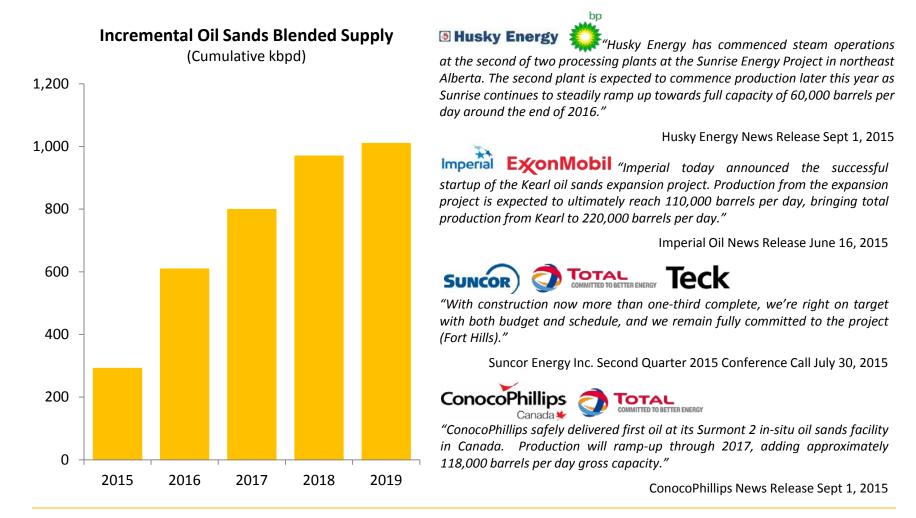
- Incremental economics of projects under construction
- Long term price views
- Synergies with existing operations
- Cost reductions
- Integrated operations



Source: CAPP – Crude Oil Forecast, Markets and Pipelines (June 2015)

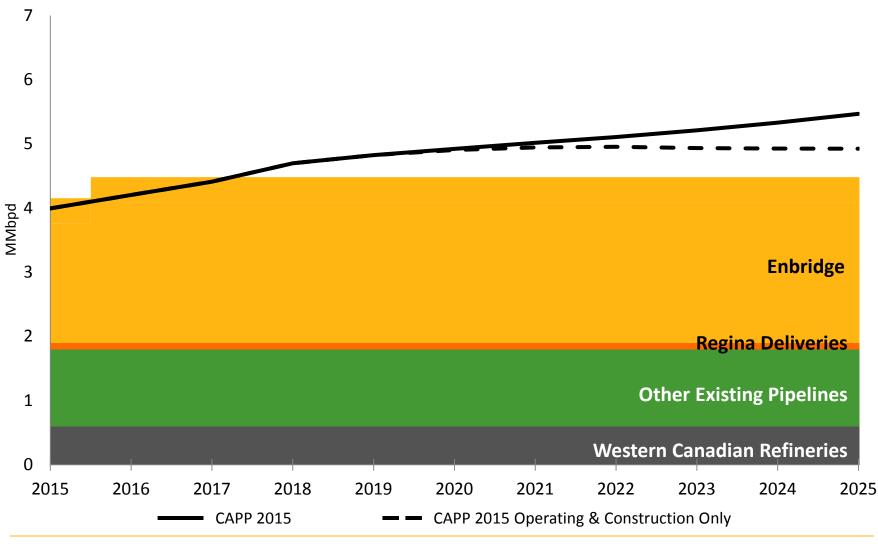
Oil Sands Blended Supply Outlook

Highly transparent supply outlook drives growth





Pipeline Capacity vs. Supply Outlook





Source: CAPP – Crude Oil Forecast, Markets and Pipelines (June 2015)

Mainline Overview

Strategic position and contractual constructs minimize throughput risk on Mainline

- Low cost access to key markets supports continued Mainline demand
 - Apportionment on heavy lines
 - Downstream contracts draw barrels through the Mainline
- Limited near term growth in export capacity
- Top shippers include fully integrated oil companies and refiners
- Sole source supplier to certain PADD II and III refiners

Stable, Competitive Tolls			
IJT Benchmark Toll (\$USD)			
2011	\$3.85		
2012	\$3.94		
2013	\$3.98		
2014	\$4.02		
2015	\$4.07		

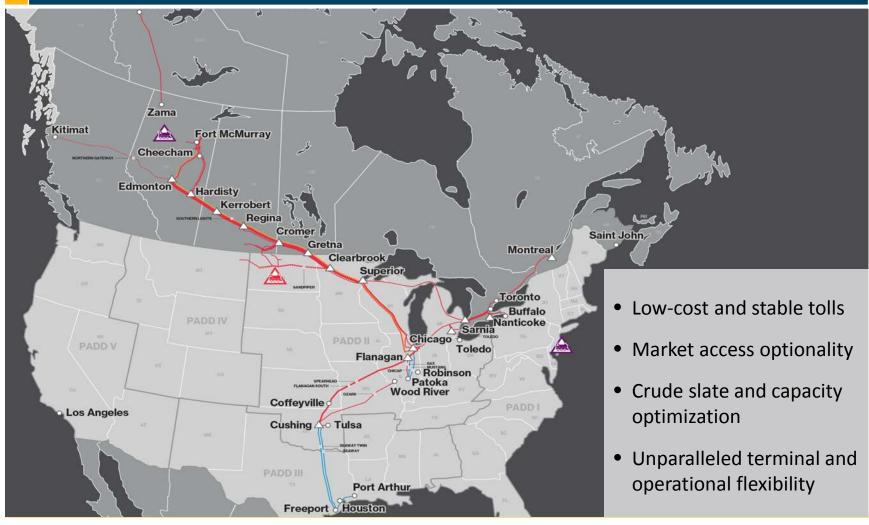
Percentage of Mainline Revenue





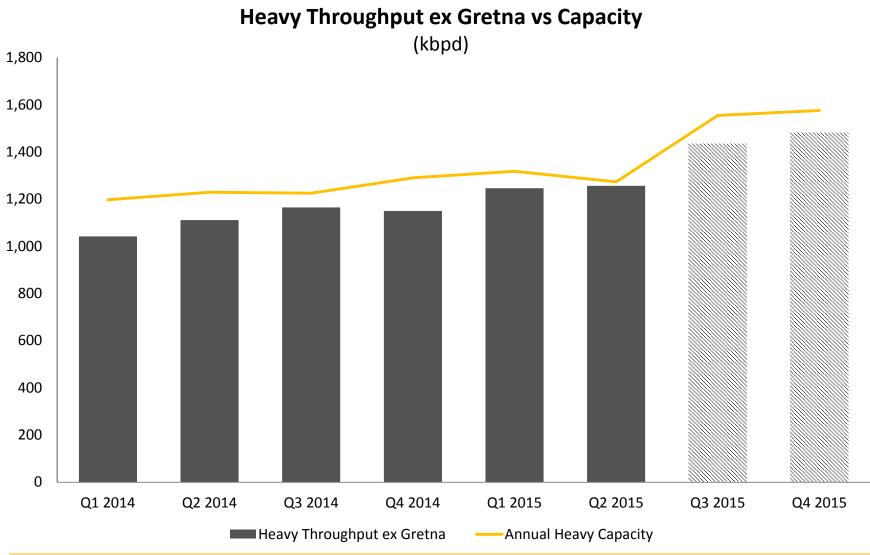
Competitive Position: Well Entrenched Advantages

Scale and flexibility to reach best markets at lowest cost



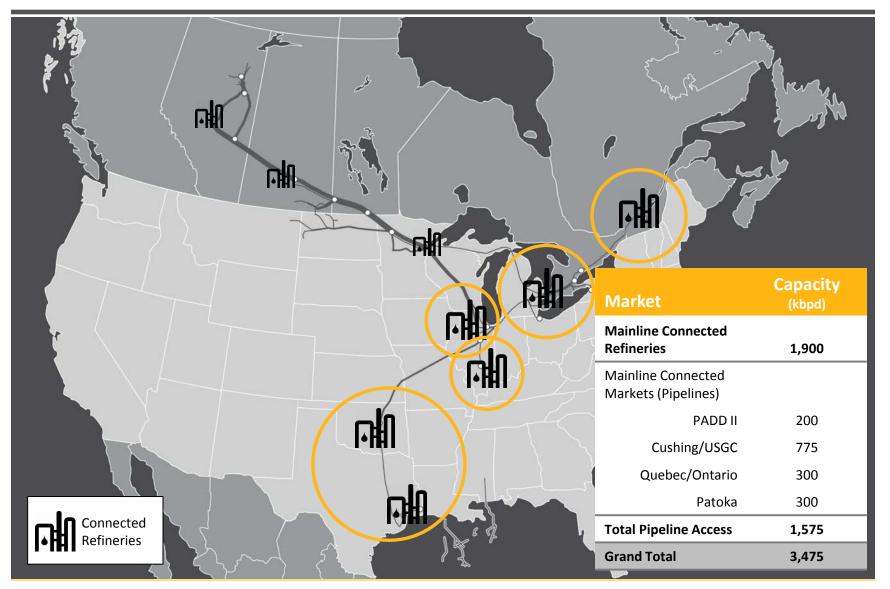


Competitive Position: Scalable Capacity Additions



Source: Enbridge, Customer Service

Competitive Position: Market Reach

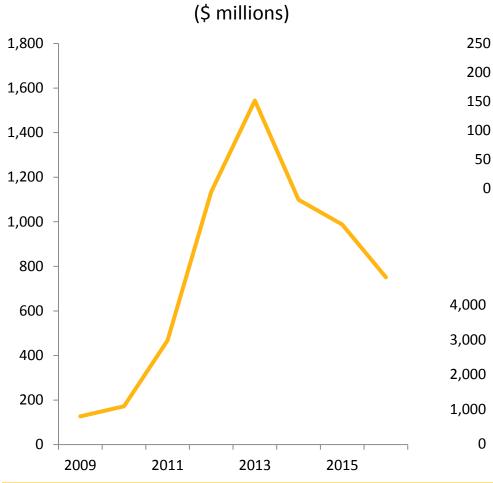




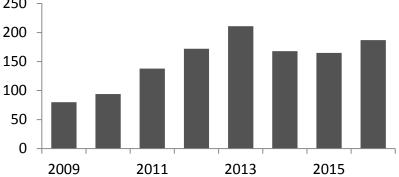
Operational Reliability

Maintenance & Integrity Capital*

Optimizes capacity, increases efficiency and drives customer confidence



In Line Inspections (Quantity)





*Includes core maintenance capital and non-growth enhancements

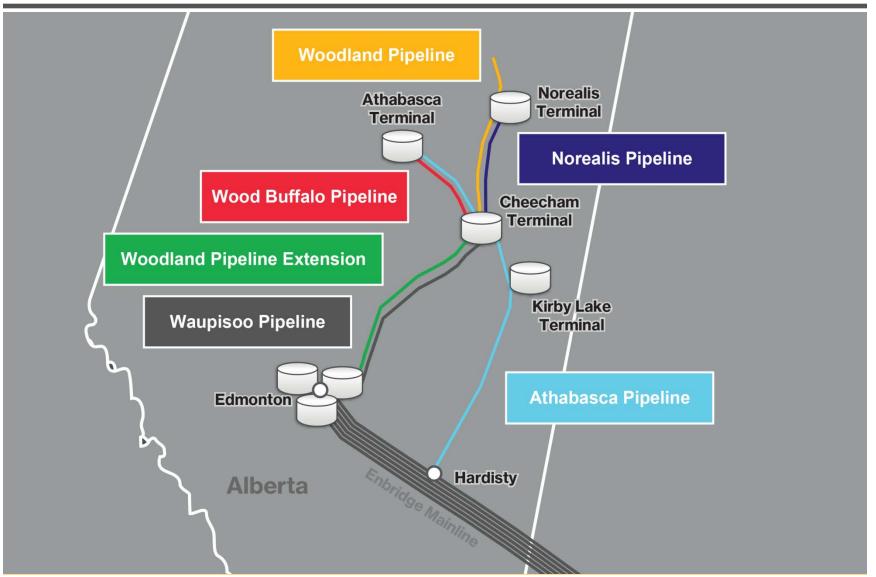
Strategic Overview

Extending our growth through 2019

- Optimize and leverage regional position in Oil Sands and Bakken
- Execute our secured growth projects
 on time and on budget
- Position for further Mainline expansion and related market access investments
- Develop new USGC regional infrastructure opportunities

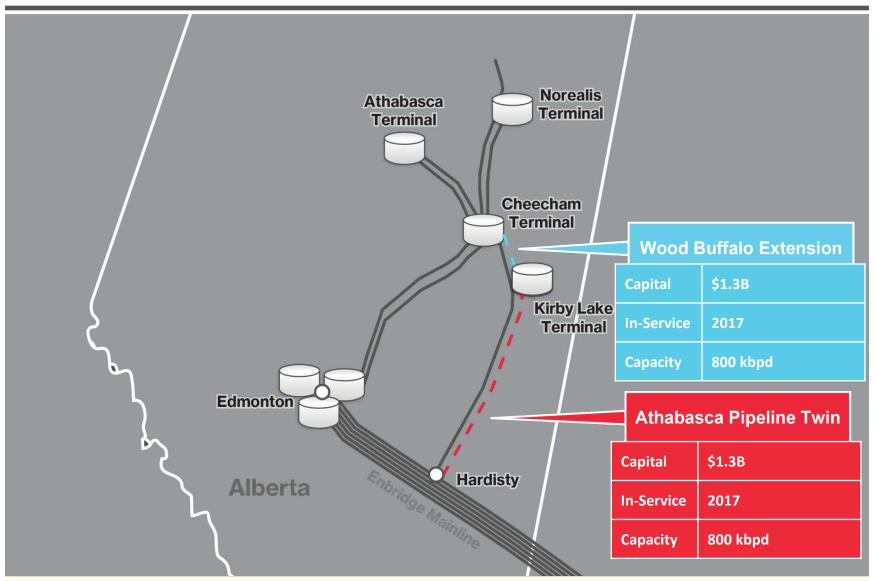


Regional Oil Sands



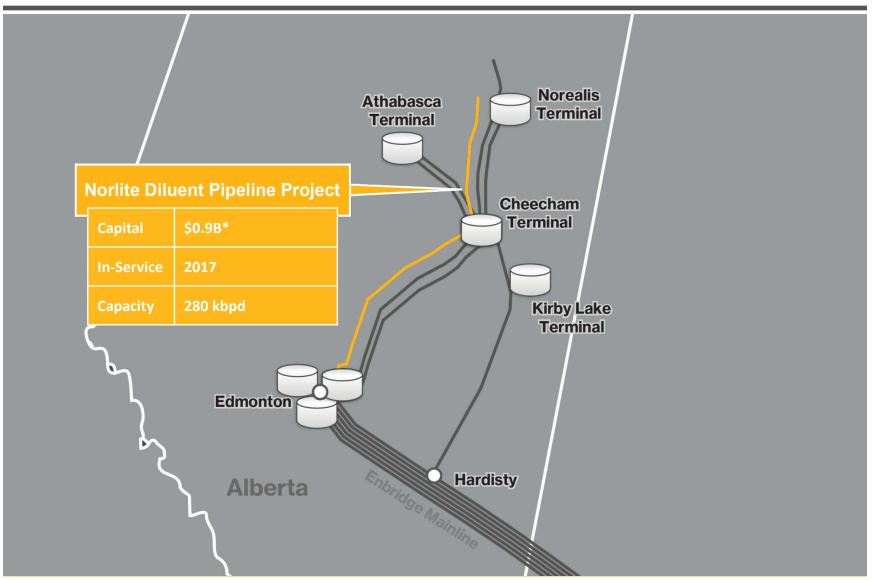


Regional Oil Sands





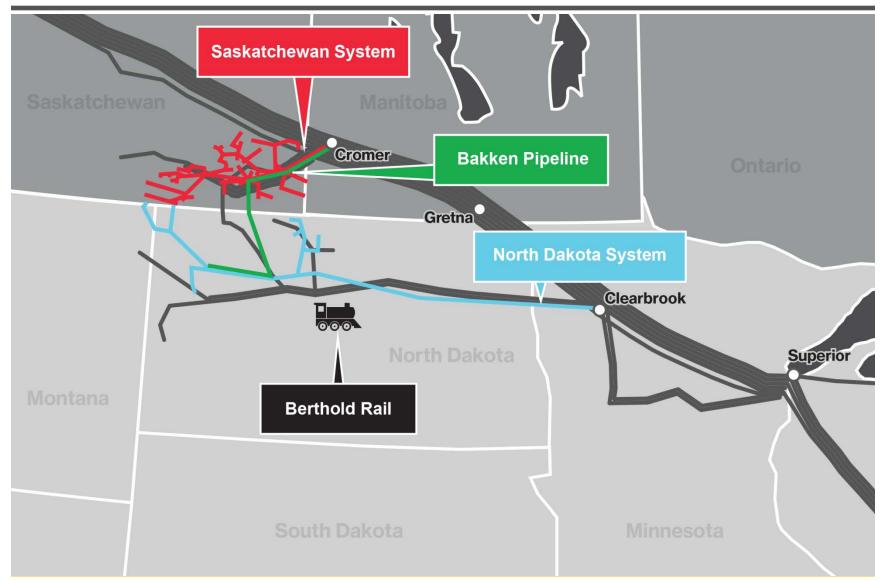
Regional Oil Sands



*Enbridge share of capital costs shown. Total project cost is expected to be \$1.3B. Enbridge will construct and operate the Norlite pipeline system. Keyera Corp. will fund 30% of the project cost.

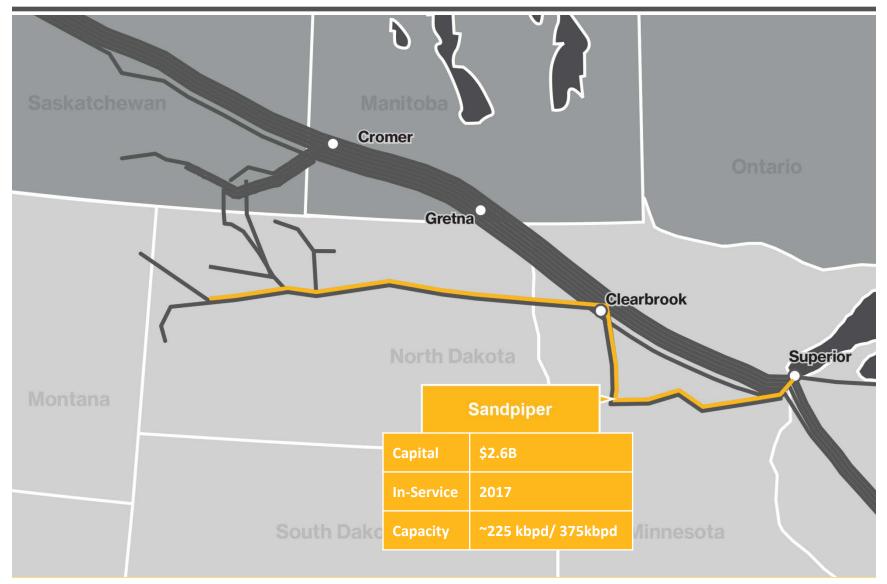


Bakken Regional

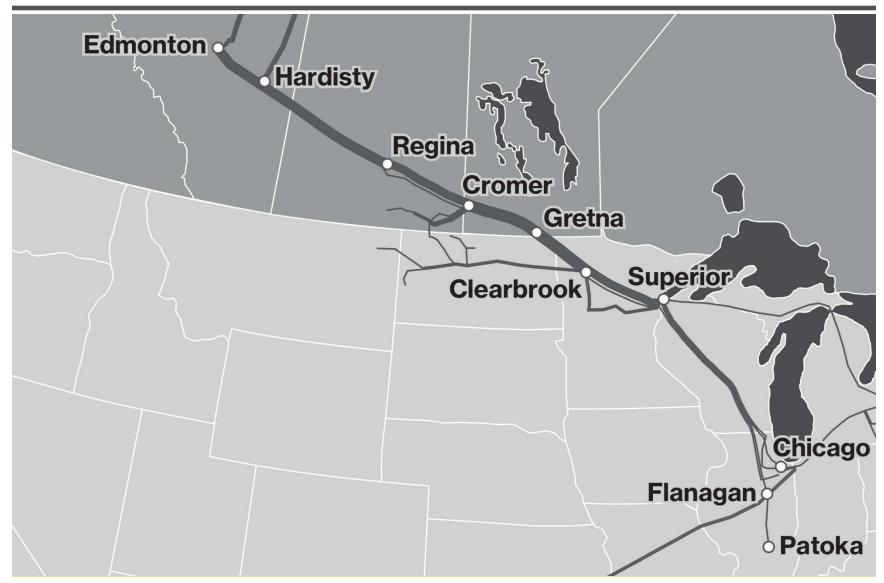




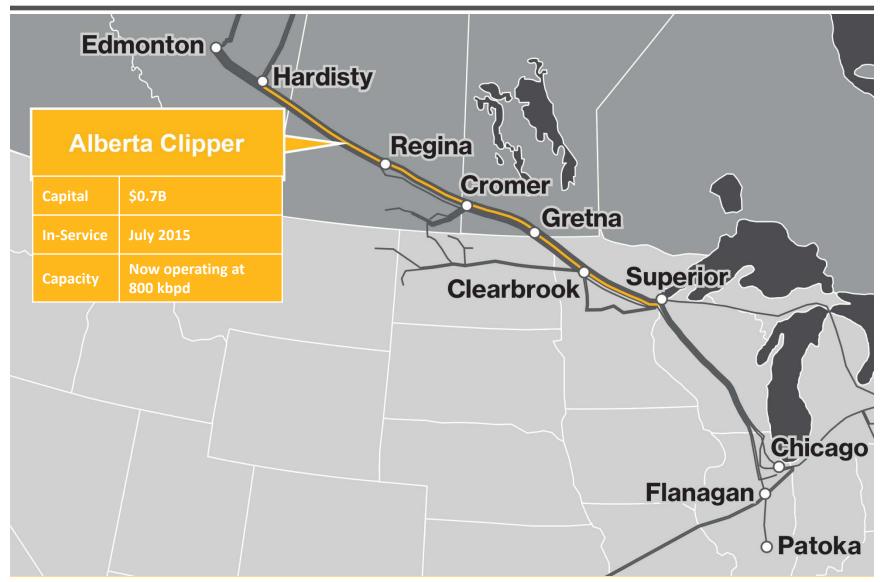
Bakken Regional







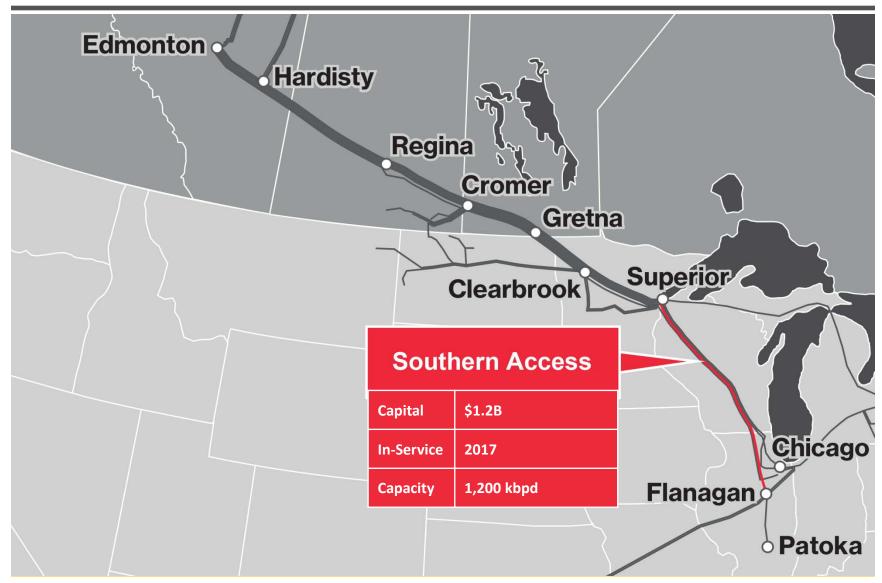














Market Access





Market Access





Market Access





Positioning for Growth Beyond 2017: Mainline



Pip	peline	Description	Capacity (kbpd)	Execution Comments
Li	ne 3	Restore capacity	400	No cross border permitting required
Li	ine 4	Rate optimization	50	No cross border permitting required
Li	ne 2	Eliminate ND receipts	150	Requires restoration of Line 2 capacity
Lir	ne 65	Additional pumping	100	NEB & State approvals required
Li	ne 3	Additional pumping	100	NEB & State approvals required
Т	otal		800	Upstream Capacity

- Western Canadian Expansion project suite
- Scalable, incremental, low risk, and highly executable
- Investment opportunity ~\$1.5B



Positioning for Growth Beyond 2017: Line 61 Twin



Project Details			
Scope	Up to 42" twin of existing Line 61		
Capital	\$3.5B - \$4B		
In-Service Date	TBD		
Capacity	Enables full Mainline expansion by 800 kbpd		

- Western Canadian expansion will create a bottleneck at Superior
- Line 61 Twin relieves bottleneck and positions for market access growth
- Coordinating early development activities



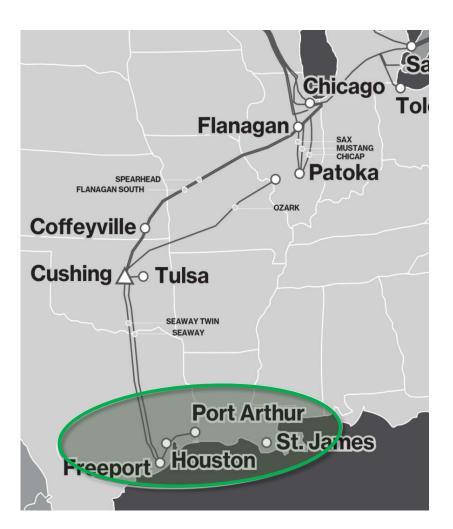
Positioning for Growth Beyond 2017: Market Access



- Positioned for a range of expansions and opportunities
 - Seaway/Flanagan South
 - Southern Access Extension
 - Eastern Gulf Coast Access
- Stable, competitive toll outlook
- Strong USGC market provides attractive netbacks



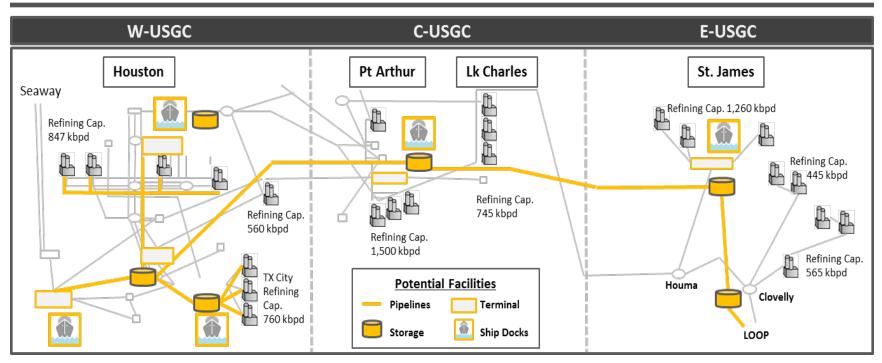
USGC: Fundamentals Overview



- Massive, energy intensive industrial corridor
 - 8 MMbpd refining capacity
 - Large NGL handling capability
 - Unprecedented petrochemical growth
- Wide range of supporting energy infrastructure
- Strong and growing import/export infrastructure
 - Refined products
 - Processed condensate
 - Canadian crude
 - U.S. crude
- Resilient foundation for long term assets



USGC – The Opportunity



- Leverage expertise in fee-for-service, independent terminal and pipeline operation
- Platform for future growth across multiple commodities and modes of transport
- Investment potential in the range of \$5B



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Liquids Pipelines



