2018 Recap

- **Long-term Capital Raising**
  - ~$8.3B since December 1, 2017

- **Asset Sales**
  - $7.8B of asset sales announced in 2018;
    - $5.7B closed to date

- **Business Risk Reduction**
  - Sale of G&P businesses

- **Leverage Reduction**
  - Ahead of 2018 Debt-to-EBITDA target

- **Synergy Realization**
  - On track with Spectra acquisition targets

- **Simplification**
  - Buy-in of four Sponsored Vehicles
  - Further simplification of debt funding

- **Strong Operating & Financial Results**
  - 2018 DCF/share in upper half of guidance range

- **Elimination of DRIP**
  - Secured growth will be self-funded

Delivered strong operating and financial performance while strengthening the balance sheet and significantly simplifying Enbridge’s corporate structure
Looking Forward – 2019 and Beyond

Enduring Finance Priorities | Current Implementation Focus
---|---
• Financial strength and flexibility | • Self funding of secured capital program
• Access to low cost of capital | • Strong investment grade ratings
• Managing controllable risks | • Proactive hedging of market prices
• Simplification and optimization | • Restructure debt; reduce cost of capital
• Strict investment discipline | • Rigorous capital allocation

Delivering reliable results Drive performance from low risk businesses

Key Finance priorities have not changed – ongoing focus on financial flexibility, capital allocation and optimization of financing costs

Our Low Risk Business Model
Commercial Foundation

Contractual Profile of 2019e EBITDA
- Take-or-Pay / Cost-of-service: 2%
- Fixed Fee: 98%
- Competitive Tolling Settlement (CTS): 7%
- Commodity Sensitive: 3%

Counter Party Credit Exposure
- 98% TOP / COS / Fixed Fee / CTS
- 93% Investment Grade
- 7% "A" rated or higher
- 2% "BBB" rated
- 0% Sub-investment grade

Embedded Risk Mitigation
- Inflation escalators
- ROE adjusters
- Toll/Rate resets

Business Risk Assessment Scale
- S&P3 Excellent
- Moody’s4 A

Enbridge’s best in class business profile is even stronger post-divestiture of non-core G&P assets

1. EBITDA generated under current Liquids Mainline Tolling Agreement; ability to revert to cost of service or other negotiated settlement on expiry.
2. Reflected after the impact of any credit enhancement.
Our Low Risk Business Model
Hedging Controllable Risks

Consolidated Cash Flow at Risk\(^1\)

- <2%
  - Cash flow at risk\(^2\)

2019 Consolidated FX Hedge Position\(^4\)

- FX - Cash Flow Basis: ~60%
- FX - Earnings Basis: ~85%

2019 Consolidated Debt Position

- Fixed Rate/Total Debt\(^3\): ~95%
- Planned term debt hedge position: ~70%

Any residual exposure to foreign exchange, interest rate & commodity price movements is well contained

---

(1) Cash flow at risk measures the maximum cash flow loss that could result from adverse Market Price movements over a specified time horizon with a pre-determined level of statistical confidence under normal market conditions
(2) as at October 31, 2018
(3) current position, including impact of hedges
(4) Average 2019 hedge rate: ~1.22 CAD/USD.

---

Our Low Risk Business Model
Delivering Reliable and Predictable Results

Stable cash flow from highly utilized assets

- Adjusted EBITDA
  - Liquids Pipelines
  - Gas Transmission & Midstream
  - Gas Distribution
  - Other


Highly predictable financial performance

- Adjusted EPS
- DCF/share

- 2008: $0.00, 2009: $0.50, 2010: $1.00, 2011: $1.50, 2012: $2.00, 2013: $2.50, 2014: $3.00, 2015: $3.50, 2016: $4.00, 2017: $4.50, 2018e: ~$5.00

- Low risk asset base, proactive risk management and investment discipline generate highly reliable and predictable earnings and cash flow
Financial Strength & Flexibility

Consolidated DEBT to EBITDA\(^1\)

<table>
<thead>
<tr>
<th>Year</th>
<th>2014</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018(^e)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Debt to EBITDA</td>
<td>7.0x</td>
<td>5.0x</td>
<td>3.0x</td>
<td>1.0x</td>
<td>1.0x</td>
</tr>
</tbody>
</table>

2018 Target ≤ 5.0x

Enbridge Inc. Sr. Unsecured Debt Ratings\(^2\)

- **Standard & Poors**: BBB+ stable
- **Fitch**: BBB+ stable
- **DBRS**: BBB High stable
- **Moody’s**: Baa3 positive

A significant reduction in leverage has been accomplished, while funding a $40B+ capital program; further strengthening the balance sheet and credit profile

---

Consolidated Cap Ex ($B): $11, $8, $6, $12, $9

Simplification and Optimization

**Sponsored Vehicle Buy-ins**

- Eliminates complexity
- Enhances earnings and cash flow transparency
- Increases cash flow to Enbridge - parent company
- Reduces consolidated payout
- Increases non-taxable horizon
- Eliminates public company costs
- Mitigates regulatory risk

**Before Proposed Buy-ins**

- ENF/EIF
- EEP/EEQ
- SEP
- Other

- Operating Assets
- Operating Assets
- Operating Assets
- Operating Assets

**After Proposed Buy-ins**

- Operating Assets
- Operating Assets
- Operating Assets
- Operating Assets

\(^1\) Management methodology. Individual rating agency calculations will differ.

\(^2\) Current as of December 11, 2018

* Simplified organization charts for illustrative purposes
Simplification and Optimization
Debt Funding Structure and Strategy

• Discontinuation of issuance by intermediate HoldCos - EIF, SEP, EEP, Westcoast, SE Capital
• Enbridge Income Fund exchange of senior term notes
• Cross guarantees of Enbridge Inc. senior term notes with remaining senior term notes of SEP and EEP
• Continued stand-alone debt issuance by certain principal regulated subsidiaries
• Selected partial funding of joint ventures
• Debt and equity needs of operating subsidiaries generally met through intercompany funding from Enbridge Inc.

After Proposed Sponsored Vehicle Buy-ins*

1) Includes Enbridge Pipelines Inc., Enbridge Gas Inc. (amalgamated utility), Texas Eastern Transmission, LP, and other FERC regulated gas transmission pipelines.

* Simplified organization charts for illustrative purposes

Long-term Financial Planning Parameters

<table>
<thead>
<tr>
<th>Metric</th>
<th>Long-term Targets</th>
<th>Current Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit Rating</td>
<td>Strong Investment Grade</td>
<td>✅</td>
</tr>
<tr>
<td>Consolidated Debt to EBITDA</td>
<td>4.5x to comfortably below 5.0x</td>
<td>4.7x1</td>
</tr>
<tr>
<td>Consolidated FFO to Debt</td>
<td>&gt;13%</td>
<td>~16%1</td>
</tr>
<tr>
<td>Dividend Payout</td>
<td>~65% of DCF/share</td>
<td>~61% of DCF/share2</td>
</tr>
<tr>
<td>Liquidity</td>
<td>&gt;1x forward 12-month requirement</td>
<td>~1.6x3</td>
</tr>
<tr>
<td>Floating Rate Debt</td>
<td>&lt;30% of total debt</td>
<td>~13%3</td>
</tr>
<tr>
<td>Cashflow at Risk</td>
<td>&lt;5% forward 12 months</td>
<td>~2%3</td>
</tr>
</tbody>
</table>

Consolidated DEBT to EBITDA

Designed to preserve financial strength & flexibility

(1) Trailing twelve-month as at September 30, 2018. (2) Calculated based on Factset Enbridge 2018e consensus. (3) Management projection.
Enterprise-wide Secured Growth Project Inventory

<table>
<thead>
<tr>
<th>Project</th>
<th>Expected ISD</th>
<th>Capital ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>High Pine</td>
<td>In service</td>
<td>0.4 CAD</td>
</tr>
<tr>
<td>Stampede Lateral</td>
<td>In service</td>
<td>0.2 USD</td>
</tr>
<tr>
<td>Wyndwood</td>
<td>In service</td>
<td>0.2 CAD</td>
</tr>
<tr>
<td>Rampino Wind – UK</td>
<td>In service</td>
<td>0.8 CAD</td>
</tr>
<tr>
<td>RAM</td>
<td>In service</td>
<td>0.5 CAD</td>
</tr>
<tr>
<td>NEXUS</td>
<td>In service</td>
<td>1.3 USD</td>
</tr>
<tr>
<td>TEAL</td>
<td>In service</td>
<td>0.2 USD</td>
</tr>
<tr>
<td>Other Misc. Liquids</td>
<td>In service</td>
<td>0.1 CAD</td>
</tr>
<tr>
<td>Valley Crossing Pipeline</td>
<td>In service</td>
<td>1.6 USD</td>
</tr>
<tr>
<td>STEEP/Pomelo Connector</td>
<td>In service</td>
<td>0.4 USD</td>
</tr>
<tr>
<td>Atlantic Bridge</td>
<td>In service + 2020</td>
<td>0.6 USD</td>
</tr>
<tr>
<td>Utility Core Capital</td>
<td>In service</td>
<td>0.5 CAD</td>
</tr>
</tbody>
</table>

2018 TOTAL: $7B*

<table>
<thead>
<tr>
<th>Project</th>
<th>Expected ISD</th>
<th>Capital ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stratton Ridge</td>
<td>1H19</td>
<td>0.2 USD</td>
</tr>
<tr>
<td>Hohe See Wind &amp; Expansion – Germany</td>
<td>2H19</td>
<td>1.1 CAD</td>
</tr>
<tr>
<td>AOC Lateral Acquisition</td>
<td>1H19</td>
<td>0.3 CAD</td>
</tr>
<tr>
<td>Line 3 Replacement – Canadian Portion</td>
<td>2H19</td>
<td>5.3 CAD</td>
</tr>
<tr>
<td>Line 3 Replacement – U.S. Portion</td>
<td>2H19</td>
<td>2.9 USD</td>
</tr>
<tr>
<td>Southern Access to 1,200kbd</td>
<td>2H19</td>
<td>0.4 USD</td>
</tr>
<tr>
<td>Gray Oak Pipeline</td>
<td>2H19</td>
<td>0.6 USD</td>
</tr>
<tr>
<td>Utility Core Capital</td>
<td>2019</td>
<td>0.7 CAD</td>
</tr>
</tbody>
</table>

2019 TOTAL: $13B*

<table>
<thead>
<tr>
<th>Project</th>
<th>Expected ISD</th>
<th>Capital ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>T-South Expansion</td>
<td>2020</td>
<td>1.0 CAD</td>
</tr>
<tr>
<td>PennEast</td>
<td>2020</td>
<td>0.3 USD</td>
</tr>
<tr>
<td>Spruce Ridge</td>
<td>2020</td>
<td>0.5 CAD</td>
</tr>
<tr>
<td>Other expansions</td>
<td>2020/23</td>
<td>0.6 USD</td>
</tr>
<tr>
<td>Utility Core Capital</td>
<td>2020</td>
<td>0.7 CAD</td>
</tr>
</tbody>
</table>

2020+ TOTAL: $3B*

TOTAL 2019-2020+ Capital Program: $16B*

$16B of secured, low-risk capital projects drives near term growth outlook

Financial Outlook
2019 Consolidated EBITDA guidance

<table>
<thead>
<tr>
<th>Consolidated EBITDA1 ($MM)</th>
<th>2018e</th>
<th>2019e</th>
</tr>
</thead>
<tbody>
<tr>
<td>~$12,5002</td>
<td>~$13,000</td>
<td></td>
</tr>
</tbody>
</table>

2019 EBITDA Guidance 2019e ($MM)  Growth Drivers: 2019e vs 2018

<table>
<thead>
<tr>
<th>Liquids Pipelines</th>
<th>~6,800</th>
<th>Line 3 – Nov 1 ISD  + Higher Bakken Pipeline volumes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gas Transmission &amp; Midstream</td>
<td>~4,000</td>
<td>New projects placed into service + Asset monetization</td>
</tr>
<tr>
<td>Gas Distribution</td>
<td>~1,800</td>
<td>Amalgamation synergies + Rate base growth</td>
</tr>
<tr>
<td>Green Power &amp; Transmission</td>
<td>~450</td>
<td>New projects placed into service</td>
</tr>
<tr>
<td>Energy Services</td>
<td>~75</td>
<td>Continued arbitrage opportunities</td>
</tr>
<tr>
<td>Eliminations &amp; Other</td>
<td>~(125)</td>
<td>More favorable fx hedge rates + Enterprise-wide cost saving initiatives</td>
</tr>
</tbody>
</table>

Consolidated EBITDA1: ~13,000

(1) Adjusted EBITDA is a non-GAAP measure. Reconciliations to GAAP measures can be found at www.enbridge.com.
(2) Based on guidance provided at 2017 Enbridge Day.
## Financial Outlook

### Distributable Cash Flow (DCF)

<table>
<thead>
<tr>
<th></th>
<th>2019 Guidance</th>
<th>2020 Guidance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Adjusted EBITDA(^1)</strong></td>
<td>~$13,000</td>
<td>~$14,800</td>
</tr>
<tr>
<td>Maintenance capital</td>
<td>~(1,200)</td>
<td>~(1,200)</td>
</tr>
<tr>
<td>Current income taxes(^2)</td>
<td>~(400)</td>
<td>~(500)</td>
</tr>
<tr>
<td>Financing costs</td>
<td>~(3,000)</td>
<td></td>
</tr>
<tr>
<td>Distributions to non-controlling interests</td>
<td>~(200)</td>
<td></td>
</tr>
<tr>
<td>Cash distributions in excess of equity earnings</td>
<td>~500</td>
<td></td>
</tr>
<tr>
<td>Other non-cash adjustments</td>
<td>-200</td>
<td></td>
</tr>
<tr>
<td><strong>DCF(^1)</strong></td>
<td>~$8,900</td>
<td>~$10,000</td>
</tr>
<tr>
<td><strong>DCF/Share Guidance(^2)</strong></td>
<td>$4.30 - 4.60</td>
<td>$4.85 - 5.15</td>
</tr>
</tbody>
</table>

### 2019 DCF Sensitivities - after hedging

- Market Prices Movements
  - Base Plan Assumption: ~$0.005
  - 25% Interest Rates: ~$0.01
  - 1.3 CAD/USD: ~$0.01

### Financial Outlook

#### 2019 Illustrative Quarterly Profile

**Consolidated Adj. EBITDA**

- Q1: 30%
- Q2: 25%
- Q3: 30%
- Q4: 15%

**Consolidated DCF**

- Q1: 30%
- Q2: 25%
- Q3: 30%
- Q4: 15%

**2019e Quarterly Drivers**

- Seasonality of businesses
  - Gas utility
  - Interruptible gas and storage service
  - Renewables
- Maintenance capital profile
- Customer refinery or plant turnarounds
- Project in-service timing

---

\(^1\) Adjusted EBITDA, DCF and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found at www.enbridge.com.

\(^2\) Book income tax rate forecast of 20%.

\(^3\) 3M CDOR: 2.4%; 3M LIBOR 3.3%; 10Y GoC 2.7%; 10Y UST: 3.2%.

\(^4\) Based on guidance provided at 2017 Enbridge Day.
Dimensioning Organic Growth Potential
2020 and beyond

Illustrative Self-funded Growth Potential

Representative year post-2020 ($MM)

<table>
<thead>
<tr>
<th></th>
<th>~$3,500</th>
<th>~$2,000</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Free cash flows after dividends</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Incremental Debt Capacity</strong> (@ 4.5x EBITDA generated by investment of free cash flow)</td>
<td>~$2,000</td>
<td></td>
</tr>
<tr>
<td><strong>Total annual capital available to reinvest</strong></td>
<td>~$5,500</td>
<td></td>
</tr>
<tr>
<td><strong>Total Incremental EBITDA (8-9x multiple)</strong></td>
<td>$610 - $690</td>
<td></td>
</tr>
<tr>
<td><strong>Incremental DCF generated</strong></td>
<td>$445 - $510</td>
<td></td>
</tr>
<tr>
<td><strong>DCF per share growth</strong></td>
<td>~$0.22 - ~$0.25</td>
<td></td>
</tr>
<tr>
<td><strong>DCF per share growth rate (vs 2020e of $5/share)</strong></td>
<td>~4% - ~5%</td>
<td></td>
</tr>
<tr>
<td><strong>Annual base business growth</strong></td>
<td>~1% - ~2%</td>
<td></td>
</tr>
<tr>
<td><strong>Total annual organic growth per share</strong></td>
<td>~5% - ~7%</td>
<td></td>
</tr>
</tbody>
</table>

On a self-funded basis, with no pressure on Debt:EBITDA, Enbridge can grow DCF/share at an average rate of 5%-7% post 2020

(1) Incremental DCF = incremental EBITDA, less estimated incremental interest expense, maintenance capital and current income taxes
Longer-term Financial Outlook

- **Embedded Growth:** 1-2%
  - Indexed tolls
  - Volume ramp-up
  - Efficiency gains
- **Self-funded investment:** 4-5%
  - $5-6B of capital annually

**Consolidated DCF/share**

<table>
<thead>
<tr>
<th>Year</th>
<th>DCF/share</th>
<th>DCF/share CAGR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$3.68</td>
<td>~10%</td>
</tr>
<tr>
<td>2018e</td>
<td>$4.15-4.45</td>
<td></td>
</tr>
<tr>
<td>2019e</td>
<td>$4.30-4.60</td>
<td></td>
</tr>
<tr>
<td>2020e</td>
<td>$4.85-5.15</td>
<td></td>
</tr>
<tr>
<td>2021+</td>
<td></td>
<td>5-7%</td>
</tr>
</tbody>
</table>

Attractive longer term growth can be achieved with relatively modest, self-funded investment.

**Summary**

- Low risk business model
- Financial strength and flexibility
- Ongoing access to low cost capital
- Prudently managed risks
- Ongoing simplification and optimization
- Strict investment discipline
- Reliable and predictable results
Q&A