Gas Distribution & Storage

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Premier Gas Utility Franchise

World Class Asset Base
- Largest volume and fastest growing N.A. franchise
- 280 Bcf of Dawn hub storage with growth potential
- Critical Dawn-Parkway transmission corridor

2019 Accomplishments
- Successful launch of amalgamated utility Enbridge Gas Inc.
- Amalgamation synergies enabling earnings above allowed ROE
- Regulator approval of new capital project surcharges

Largest and fastest growing natural gas distribution utility in North America with stable regulatory regime
Strong Demand Fundamentals

- Greater Toronto region represents majority of Canadian immigration and population growth
- Natural gas less than half the cost of oil, electricity and propane
- Provincial government policies support access to natural gas for more communities

Ontario Population Growth Forecast (millions)

<table>
<thead>
<tr>
<th>Year</th>
<th>2018</th>
<th>2020</th>
<th>2025</th>
<th>2030</th>
<th>2035</th>
<th>2040</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>14 million</td>
<td>18.5 million</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Comparable Residential Annual Heating Bills ($/year)

<table>
<thead>
<tr>
<th>Heating Source</th>
<th>2018</th>
<th>2020</th>
<th>2025</th>
<th>2030</th>
<th>2035</th>
<th>2040</th>
</tr>
</thead>
<tbody>
<tr>
<td>Natural Gas</td>
<td>$870</td>
<td>$2,597</td>
<td>$2,078</td>
<td>$2,032</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Heating Oil</td>
<td>67% Savings to use gas</td>
<td>58% Savings to use gas</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electric</td>
<td>57% Savings to use gas</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Propane</td>
<td>$2,078</td>
<td>$2,032</td>
<td></td>
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</tr>
</tbody>
</table>

Strong fundamentals underpin resiliency of demand growth

Gas Distribution & Storage - Strategic Priorities

- **Optimize the Base Business**
  - Best in class operating model to capture synergies from amalgamation
  - Revenue escalators

- **Execute Secured Capital Program**
  - Deliver on near-term in-franchise growth:
    - Reinforcement
    - Expansions

- **Grow Organically**
  - Secure future in-franchise growth and expand to new communities
  - Ongoing customer additions to base franchise
  - Expand Dawn hub storage and transmission assets
  - Complementary lower-carbon and energy efficient solutions

Pursuing integration efficiencies and growth while maintaining customer focus & safe reliable operations
Optimize Base Business
Synergy Capture Drives Strong Returns

- Sustainable integration savings supports ability to realize returns in excess of the Allowed ROE
- Regulatory framework allows Enbridge to earn 100% of the first 150bps of savings
  - 50/50 split of all incremental savings above 150bps
- EBITDA impact per 50bps of excess ROE: ~$35M

Synergy capture from amalgamation supports ability to earn above Ontario Energy Board’s allowed ROE

Incentive Rate Structure

<table>
<thead>
<tr>
<th>Average 2015-2018</th>
<th>2019-2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Achieved ROE</td>
<td>Expected range of Achieved ROE</td>
</tr>
<tr>
<td>Allowed ROE</td>
<td>Allowed ROE</td>
</tr>
</tbody>
</table>

Execute Secured Capital Program
Advancing Secured Growth Project Inventory

<table>
<thead>
<tr>
<th>Secured Projects</th>
<th>ISD</th>
<th>Capital ($B)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dawn Parkway Expansion</td>
<td>2021</td>
<td>$ 0.2</td>
</tr>
<tr>
<td>Windsor Line Replacement</td>
<td>2020</td>
<td>$ 0.1</td>
</tr>
<tr>
<td>Owen Sound Reinforcement</td>
<td>2020</td>
<td>$ 0.1</td>
</tr>
<tr>
<td>TOTAL</td>
<td></td>
<td>$0.4B</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Other Annual Utility Projects</th>
<th>ISD</th>
<th>Capital ($B)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Normal Course Connections &amp; Modernization</td>
<td>Annual</td>
<td>~ $0.5B</td>
</tr>
</tbody>
</table>

Strong inventory and execution capability on multiple smaller sized in-franchise projects
Grow Organically

Regulated Growth Opportunities

New Connections

• Strong outlook for population growth in Greater Toronto Area
• ~50,000 new connections/year

New Community Expansions

• Supportive policies to expand natural gas distribution service to new communities in Ontario
• 50+ new communities targeted

System Reinforcements

• New capacity required to serve growing demand within the distribution franchise

Highly transparent investment opportunity in regulated rate base to drive cash flow growth

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Grow Organically

Regulated Return on Capital Framework

Total Annual Capital Expenditures:
$1+B/ year

ICM Threshold

Incremental Growth

Base Growth

Maintenance

2019+

• Additional growth projects above Incremental Capital Module (ICM) threshold
• Individual projects to be approved by OEB
• Rate surcharge based on cost of service framework

Base Capital Plan

• 10 - year asset management plan filed with the OEB
• Asset renewals and replacements
• New connections, community expansions, system reinforcements
• All capital recovered through escalating annual rates - equivalent to cost of service returns

Flexible regulatory framework to earn a fair return on $1+B of capital deployed annually
Grow Organically
Storage & Transmission Expansion

Well-positioned for future growth
• Dawn-Parkway is critical transmission path for incremental gas supply into Toronto area and markets further east

Leader in de-regulated storage services
• Dawn hub has reliable, competitively priced, high deliverability storage serving a growing regional market
• 2020/2021 Storage Enhancement project creating 2.2 Bcf space and 27 MMcf deliverability

Continued potential for additional low risk storage and transmission investment opportunities

Grow Organically
Greening the Grid

A Low Carbon World

• RNG: Renewable natural gas supply from landfill
• CNG: Compressed natural gas for transport fleet conversion or for remote industrial usage
• Power to gas conversion using hydrogen

Utility growth opportunities that also support environmental and social goals
Gas Distribution & Storage - Summary

- Largest and fastest growing gas utility franchise in North America
- Steady annual growth opportunities through in-franchise expansions

1-2% per year base business growth post-2020

- Amalgamation synergies
- Cost management
- Revenue escalators

$1B Secured projects in execution

- Secured capital additions including reinforcement and expansion projects

~$1B per year future development opportunities

- In-franchise customer growth
- System reinforcements/expansions
- Dawn-Parkway expansions
- RNG/CNG growth

Q&A