

Bridge to a Cleaner Energy Future



Enbridge Inc. (TSX: ENB; NYSE: ENB)

Investment Community Update May 2022



Legal Notice

Forward Looking Information

This presentation includes certain forward-looking statements and information (FLI) to provide potential investors and shareholders of Enbridge Inc. (Enbridge or the Company) with information about Enbridge and its subsidiaries and affiliates, including management's assessment of their future plans and operations, which FLI may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe", "likely" and similar words suggesting future outcomes or statements regarding an outlook. All statements other than statements of historical fact may be FLI. In particular, this presentation contains FLI pertaining to, but not limited to, information with respect to the following: Enbridge's strategic plan, priorities and outlook; 2021 and 2022 financial guidance, including projected DCF per share and EBITDA, and expected growth thereof; expected dividends growth and dividend policy; share repurchases and prizes of crude oil, natural gas, natural gas liquids (NGL), liquified natural gas (LNG) and renewable energy; energy transition and our approach thereto; environmental, social and governance (ESG) goals, targets and plans, including greenhouse gas (GHG) emissions intensity and reduction targets and diversity and market conditions; anticipated utilization of our existing assets; expected EBITDA; expected DCF per share; expected future cash flows; expected shareholder returns, asset returns and returns on equity; expected performance of the Company's businesses, including customer growth and organic growth opportunities; financial strength, capacity and flexibility; financial priorities; expected costs related to announced projects under construction and system expansion, optimization and modernization; expected in-service dates for announced projects under construction, and the contributions of such projects; expected capital expenditures; investable capacity; anticipated cost savings, synergies and producti

Although we believe that the FLI is reasonable based on the information available today and processes used to prepare it, such statements are not guarantees of future performance and you are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, which are based upon factors that may be difficult to predict and that may involve known and unknown risks and uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by the FLI, including, but not limited to, the following: energy transition, including the drivers and pace thereof; the COVID-19 pandemic and the duration and impact thereof; global economic growth and trade; the expected supply of and demand for crude oil, natural gas, NGL, LNG and renewable energy; prices of crude oil, natural gas, NGL, LNG and renewable energy; anticipated utilization of our existing assets; anticipated cost savings; exchange rates; inflation; interest rates; availability and price of labour and construction materials; operational reliability and performance; customer, regulatory and stakeholder support and approvals; anticipated construction and in-service dates; weather; announced and potential acquisition, disposition and other corporate transactions and projects, and the timing and impact thereof; governmental legislation; litigation; credit ratings; hedging program; expected EBITDA; expected future CCF and DCF per share; estimated future dividends; financial strength and flexibility; debt and equity market conditions; general economic and competitive conditions; the ability of management to execute key priorities; and the effectiveness of various actions resulting from the Company's strategic priorities.

We caution that the foregoing list of factors is not exhaustive. Additional information about these and other assumptions, risks and uncertainties can be found in applicable filings with Canadian and U.S. securities regulators. Due to the interdependencies and correlation of these factors, as well as other factors, the impact of any one assumption, risk or uncertainty on FLI cannot be determined with certainty. Except to the extent required by applicable law, we assume no obligation to publicly update or revise any FLI made in this presentation or otherwise, whether as a result of new information, future events or otherwise. All FLI in this presentation and all subsequent FLI, whether written or oral, attributable to Enbridge, or any of its subsidiaries or affiliates, or persons acting on their behalf, are expressly qualified in its entirety by these cautionary statements.

Non-GAAP Measures

This presentation makes reference to non-GAAP measures, including adjusted earnings before interest, income taxes, depreciation and amortization (Adjusted EBITDA), adjusted earnings per share, distributable cash flow (DCF) and DCF per share. Adjusted EBITDA represents EBITDA adjusted for unusual, non-recurring or non-operating factors on both a consolidated and segmented basis. Management uses adjusted EBITDA to set targets and to assess performance. Adjusted earnings represent earnings attributable to common shareholders adjusted for unusual, infrequent or other non-operating factors included in adjusted EBITDA, as well as adjustments for unusual, infrequent or other non-operating factors in cluded basis. Management uses adjusted earnings as another measure of the Company's ability to generate earnings. DCF is defined as cash flow provided by operating activities before changes in operating assets and liabilities (including changes in environmental liabilities) less distributions to non-controlling interests and redeemable non-controlling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, non-recurring or non-operating factors. Management also uses DCF to assess performance and to set its dividend payout target. Management believes the presentation of these measures gives useful information to investors and shareholders as they provide increased transparency and insight into the performance of the Company.

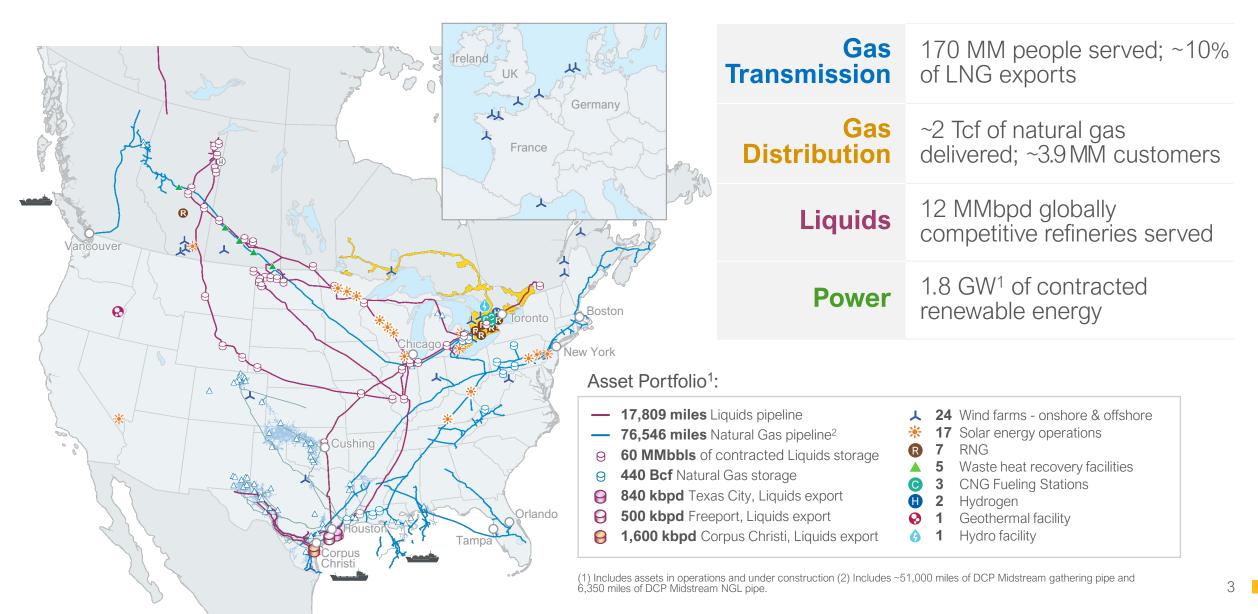
Reconciliations of forward looking non-GAAP financial measures to comparable GAAP measures are not available due to the challenges and impracticability with estimating some of the items, particularly certain contingent liabilities and non-cash unrealized derivative fair value losses and gains which are subject to market variability. Because of those challenges, a reconciliation of forward-looking non-GAAP measures is not available without unreasonable effort.

The non-GAAP measures described above are not measures that have a standardized meaning prescribed by generally accepted accounting principles in the United States of America (U.S. GAAP) and are not U.S. GAAP measures. Therefore, these measures may not be comparable with similar measures presented by other issuers. A reconciliation of historical non-GAAP measures to the most directly comparable GAAP measures is available on the Company's website. Additional information on non GAAP measures may be found in the Company's earnings news releases or in additional information on the Company's website, www.secdar.com or www.secd.gov.

Unless otherwise specified, all dollar amounts in this presentation are expressed in Canadian dollars, all references to "dollars" or "\$" are to Canadian dollars and all references to "US\$" are to US dollars.



Enbridge Footprint





cash flow

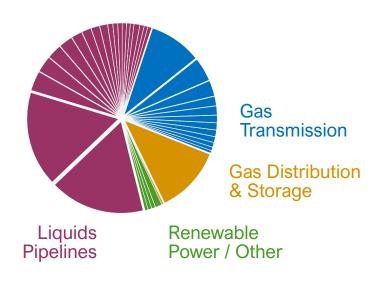
at risk³

credit

rating

Low-Risk Commercial Profile

40+ Diversified Sources of Cash Flow





4% 12%

4%

20%

25%

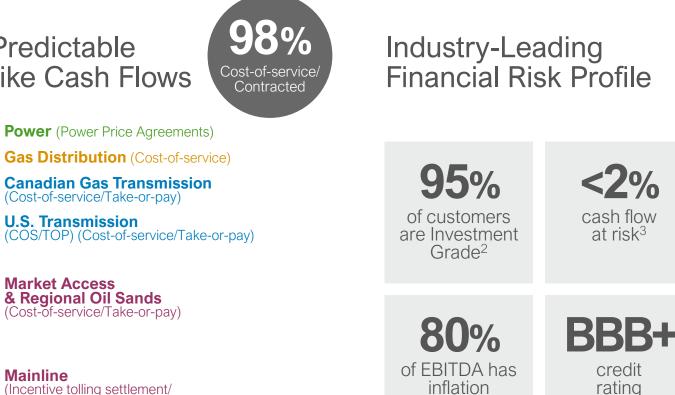
33%

Power (Power Price Agreements)

- **Canadian Gas Transmission**
- (Cost-of-service/Take-or-pay)
 - **U.S. Transmission** (COS/TOP) (Cost-of-service/Take-or-pay)

Market Access & Regional Oil Sands (Cost-of-service/Take-or-pay)

Mainline (Incentive tolling settlement/ `cost-of-service)1



protections⁴

Our diversified pipeline-utility model drives predictable results in all market cycles

(1) Canadian Mainline is currently charging fixed price interim tolls and is supported by a cost-of-service backstop (2) Investment grade or equivalent (3) Cash flow at risk measures the maximum cash flow loss that could result from adverse Market Price movements over a specified time horizon with a pre-determined level of statistical confidence under normal market conditions (4) Approximately 65% of EBITDA is derived from assets with revenue inflators and 15% of EBITDA is derived from assets with regulatory mechanisms for recovering rising costs.

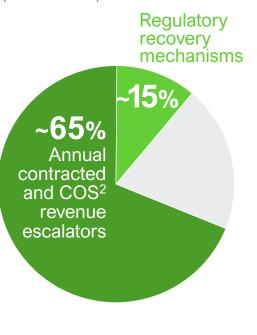


Strengthening Our Base Business

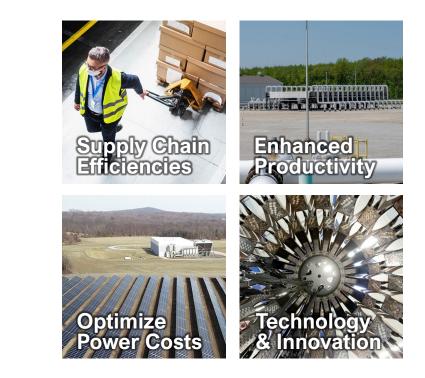
Regulatory Update

	Texas Eastern	• + ~C\$125M EBITDA
	Algonquin	• + ~C\$25M EBITDA
	BC Pipeline	• + ~C\$10M EBITDA
	East Tennessee	 + ~C\$10M EBITDA
	Alliance U.S.	FERC Approved
Ø	M&N U.S.	FERC Approved
ESS	Texas Eastern	• Filed with FERC in Q3
PROGRESS	Lakehead	 Settlement negotiations underway
R N N	Mainline Tolling	Pursuing parallel paths

Built-in Revenue Escalators¹ (% of EBITDA)



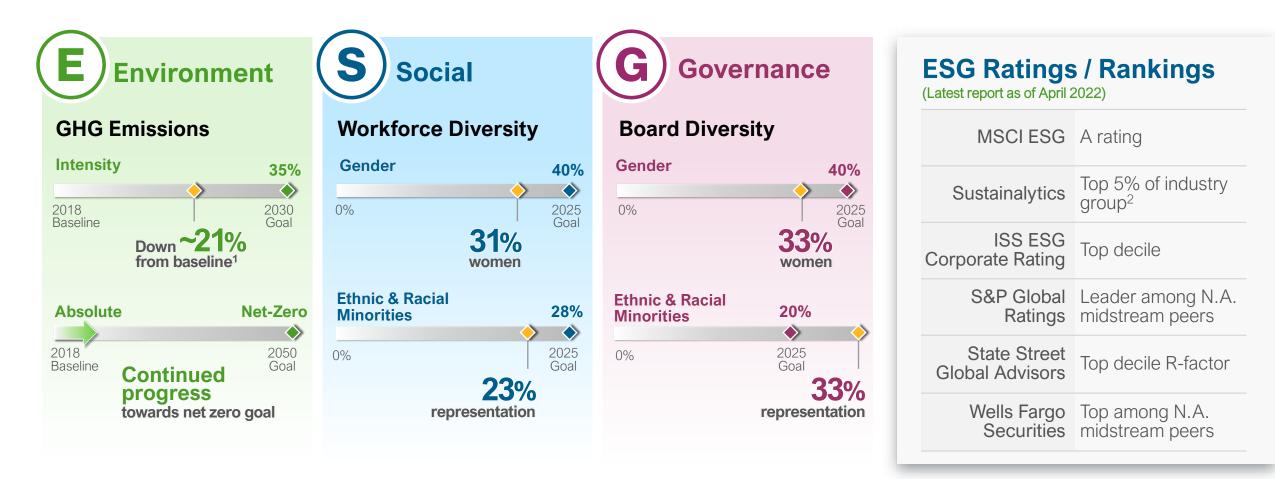
Cost and Productivity Improvements



Advancing regulatory strategy, driving costs down and improving productivity



Delivering on ESG Commitments



Employee compensation and \$3B of sustainably-linked financings tied to ESG performance

(1) Preliminary year-end estimate of Scope 1 & 2 emissions intensity; to be finalized, including progress on absolute emission reductions, in the 2021 Sustainability Report (Q2,2022) (2) Industry group of "Refiners & Pipelines" as defined by Sustainalytics



ENB – A Differentiated Service Provider

Today's Success Factors...

ESG Leadership Net-zero emissions & diversity goals

World-Class Execution

\$36B into service since 2017

Low-Carbon Capabilities

Early investments in Wind, Solar, Hydrogen (H₂), & RNG¹

... in Action

Line 3 Replacement



- >300 route modifications
- >\$900MM of Indigenous spend
- World-class environmental measures

Ingleside Export Facility



- Pathway to net zero facility
- Developing 60 MW of solar power
- Potential for H₂ and CCUS

Focus on sustainable operations; energy infrastructure provider of choice



Surfacing Shareholder Value

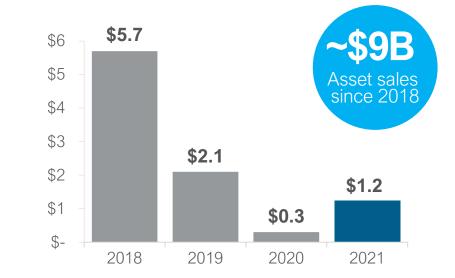
Revenue & Productivity Optimization

> **400 kbpd** of zero-capital Mainline optimizations

\$1.2B of cost savings since 2017

- Optimizing volumes, power savings & efficiencies
- Spectra, utility amalgamation synergies

Asset Sales & Monetization



Capital Efficiency

Recent Projects	EV/EBITDA Multiple
DRA Expansion	<3x
Gas Pipe Compression	~6x
Gulf Coast LNG Laterals	~7x
Ingleside Acquisition	~8x

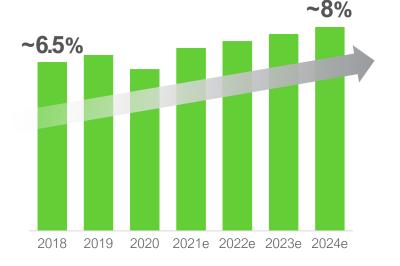
- CDN Midstream (\$4.2B): ~13x EBITDA
- Noverco (\$1.1B): 29x Earnings
- U.S. Midstream (\$1.4B): ~8.5x EBITDA
- Disciplined capital deployment at attractive valuations
- Aligned with strategic objectives

Maximizing shareholder value is benchmark for every Management action



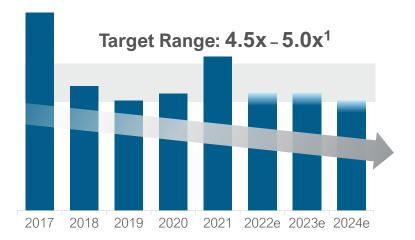
Surfacing Shareholder Value

Improving Asset Returns (ROCE¹)



- Toll escalators & cost containment
- Focus on capital efficient growth
- Sale of non-core, low return assets

Balance Sheet Strength (Debt/EBITDA)



- Organic capital execution
- Self-funded equity model
- Prioritize financial flexibility

Simplified Structure



- Enabled operating cost synergies
- Extended cash tax horizon
- Eliminated structural subordination

Prioritizing operational efficiency & financial flexibility, while growing the business

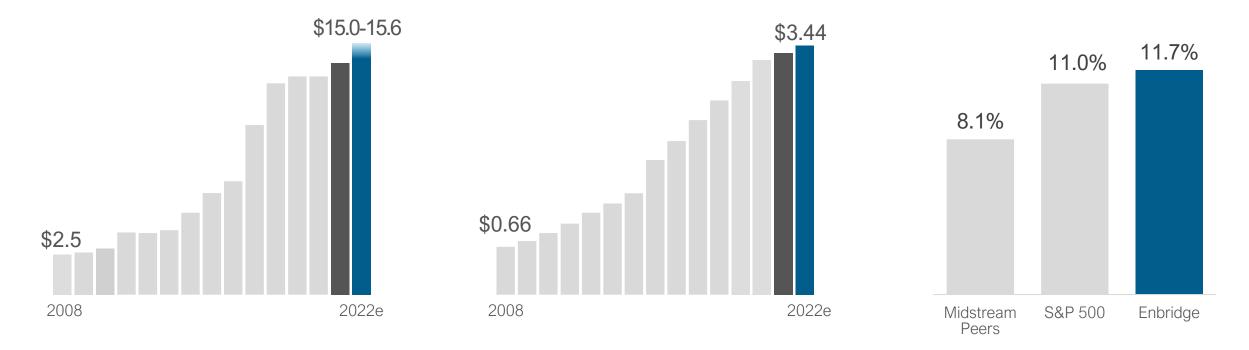
(1) Return on Capital Employed = Adjusted Earnings Before Interest and Tax (EBIT) divided by Capital Employed (annual average balance of Net Property, Plant & Equipment, Long-Term Investments, Intangibles, and Goodwill less average Current Work in Progress)



A Proven Investment Track Record

Significant EBITDA¹ Growth (Billion, CAD)

Superior Dividend Growth (Dividend per Share) Industry Leading TSR² (since 2008)



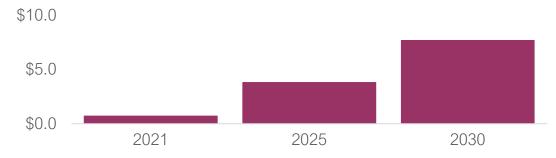
Our approach has yielded superior growth and value creation



Our Approach to Energy Transition

Conventional Investment Required

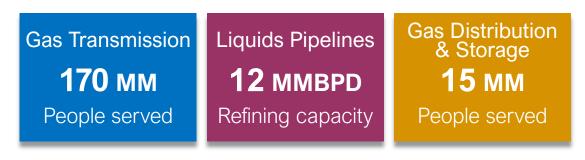
(Cumulative global investment, USD Trillions)¹



Low-carbon Investment Gaining Momentum

(Cumulative global investment, USD Trillions)² \$10.0 \$5.0 \$0.0 ______2020 2025 2030

Core Business Remain Critical



Getting the Pace Right is Critical



Deliberate and disciplined investment in long-lived conventional and low carbon platforms

(1) IEA World Energy Outlook – Announced Pledges Scenario (2) IEA World Energy Outlook – Announced Pledges Scenario and RBC Capital Markets report "Carbon Capture & Storage; Asset classes include: Renewable power, Battery storage, Low-carbon fuels, CCUS).



Capitalizing on the Energy Transition

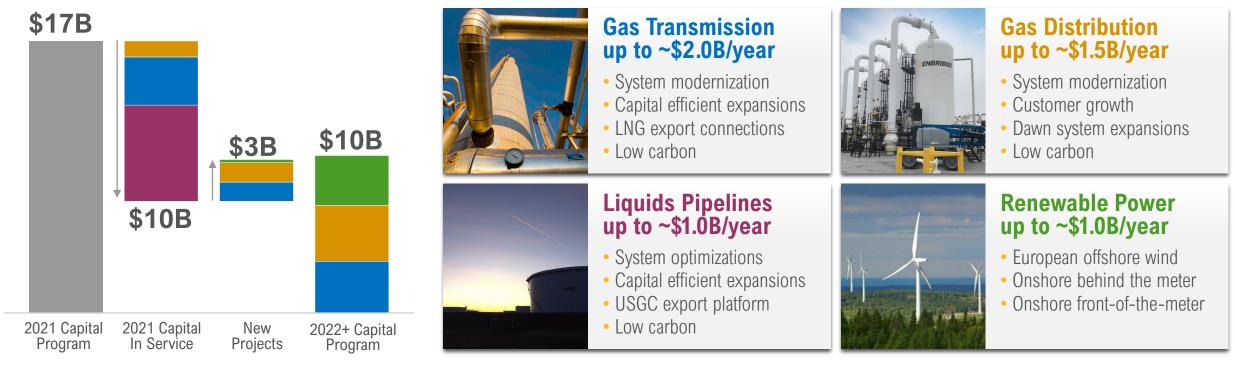


Embedded conventional and low-carbon growth opportunities across our businesses



Predictable Organic Growth

Executing on Secured Growth (2021-2024)

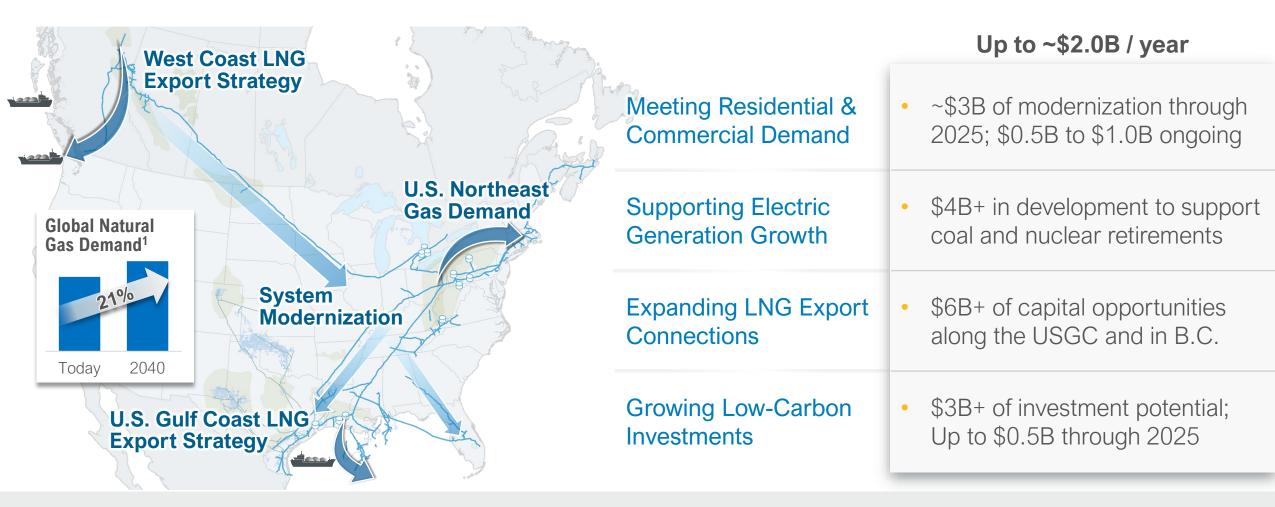


Up to \$6B/year of Organic Growth Potential Supplements 2022-2024, drives post-2024 growth

Our secured capital and further organic opportunities drive visible cash flow growth



Gas Transmission & Midstream



Built-in system optionality to accelerate reliable domestic and export market access to natural gas





Irreplaceable infrastructure providing reliable, affordable and low-emission energy to Ontarians



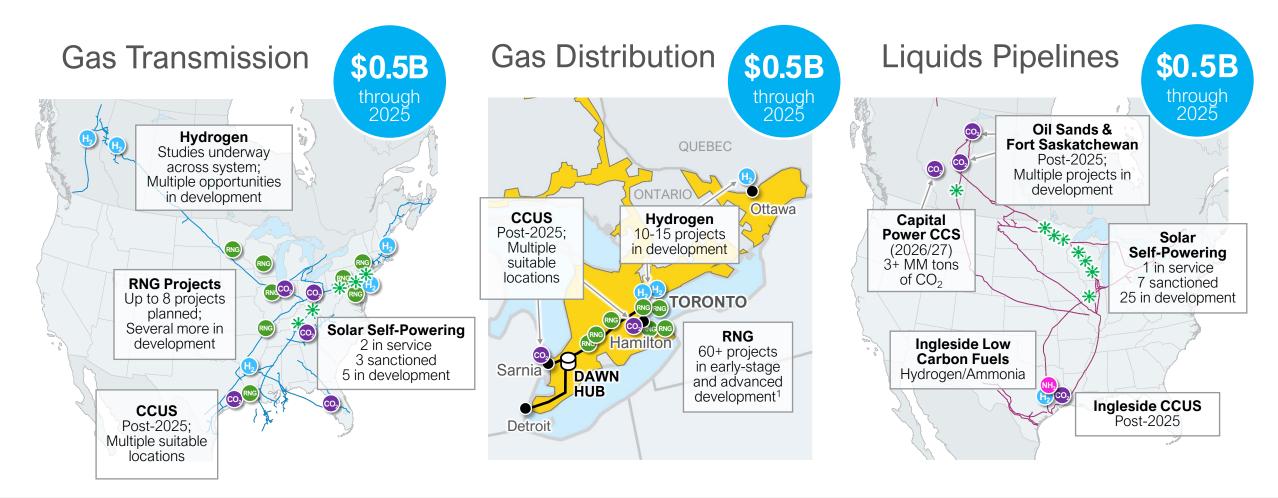


Liquids Pipelines

Existing Operating		Up to \$1.0B / year
Leverage Capital Efficient Expansion Potential	Capitalize on Operating Leverage (Zero Capital)	 Execute on continued productivity improvements
Express	Capital Efficient Expansions	 \$2.5B+ of low cost mainline and market access expansions
U.S. Gulf Coast	Grow US Gulf Coast Export Platform	 \$2.5B+ of export infrastructure growth potential
Export Strategy Seaway Gray Oak Seaway Gray Oak EHOT EHOT EEO	Extend into Low- Carbon Value Chain	 \$2B+ of investment potential; Up to \$0.5B through 2025

Liquids system well positioned to support growing global demand for crude oil

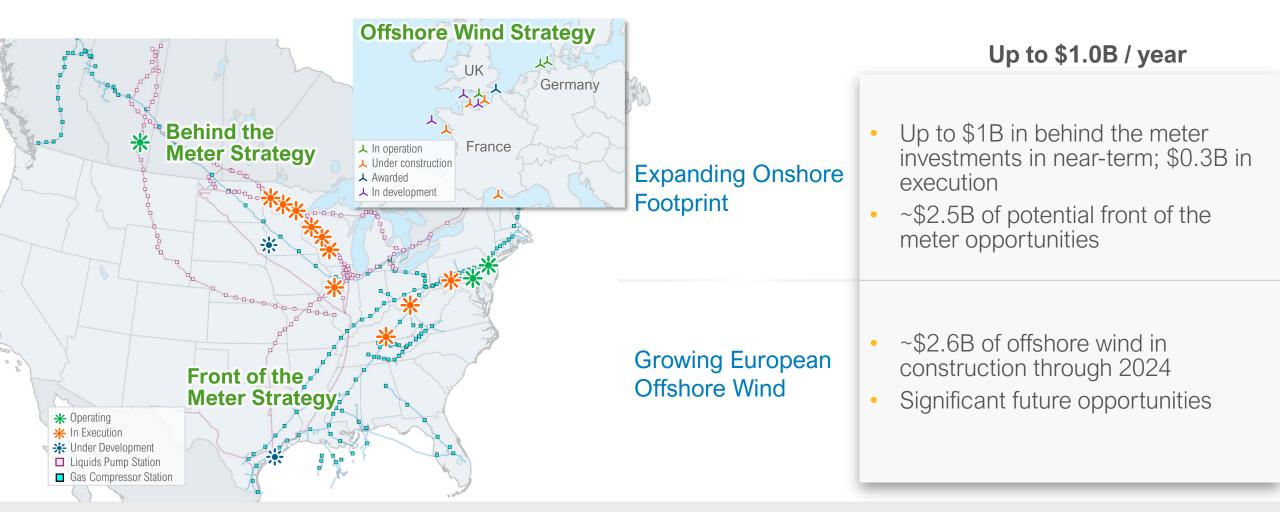
Leveraging Existing Assets for Low-Carbon Growth



Our conventional assets have visible near-term low-carbon growth



Renewable Power

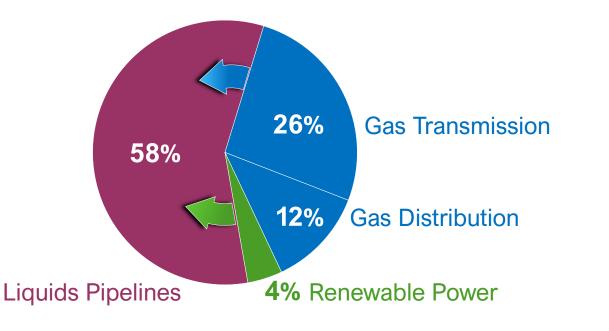


Focused on opportunities that offer attractive, low risk equity returns that leverage our existing capabilities

Strong Portfolio

Business Mix

(2022e EBITDA by business unit)



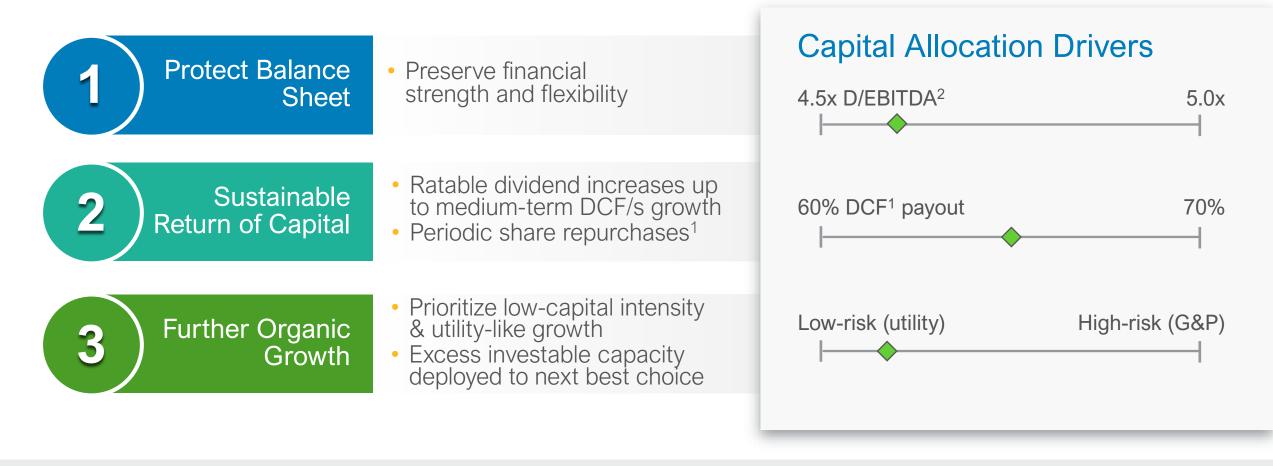
- Consistent low-risk profile
- Significant operating synergies
- Robust equity returns
- Increasing free cash flow generation
- Diversified growth opportunity set
- Complementary low-carbon projects

Our assets position Enbridge to generate reliable and growing cash flows for decades to come

NRRINGE



Capital Allocation Priorities

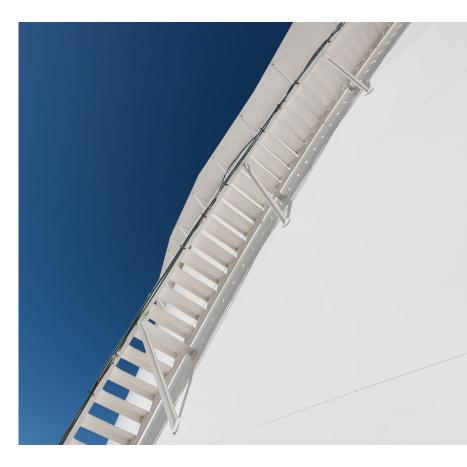


Focused on generating sustainable organic growth and return of capital to shareholders



Investable Capacity

(\$ Billion)	2022e
Adjusted EBITDA ¹	\$15.0-\$15.6
Less: Cash Requirements ²	~(\$4.5)
Distributable Cash Flow ¹	~\$11B
Less: Dividends (~65% payout)	~(\$7.0)
Add: Annual Debt Capacity ³	~2.0
Investable Capacity	\$5-6B



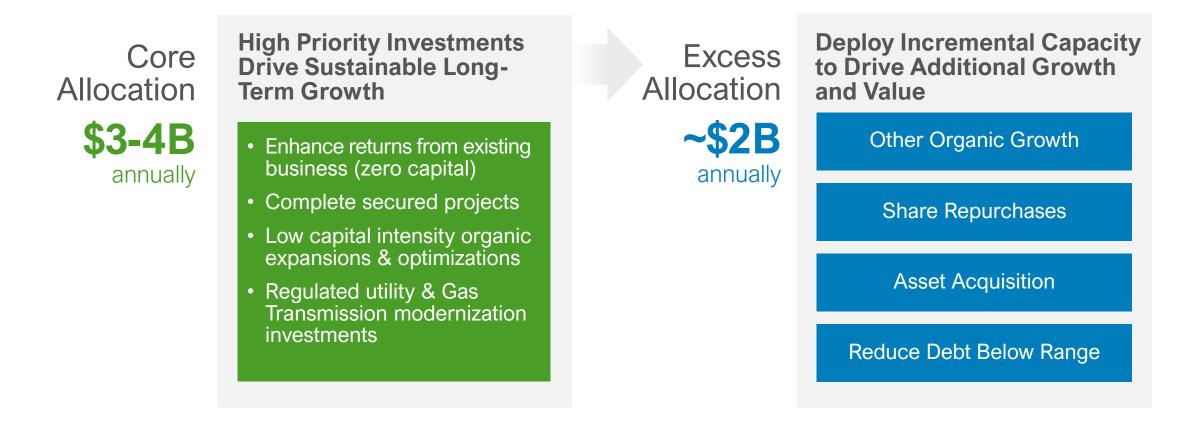
Expect to generate \$5-6B of annual investable capacity

(1) Adjusted EBITDA, DCF and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found at <u>www.enbridge.com</u>. (2) Consists of Maintenance Capital, Financing Costs, Current Income Taxes, Distributions to Noncontrolling Interests, Cash Distributions in Excess of Equity Earnings, and Other Non-Cash Adjustments (3) Assumes debt up to 4.7x



Capital Allocation Framework

(\$5-6B of Annual Investable Capacity)



Disciplined investment \$5 to 6 billion of financial capacity to maximize value creation



Share Repurchase Program

Up to \$1.5B¹

Open market purchases

Non-programmatic

Criteria

- Balance sheet metrics
 & financial flexibility
- Search Assessment of investment alternatives
- Section 2017 Fundamental value of shares

Share repurchases are a benchmark for capital investment and support further DCF/s growth

2022 Financial Outlook





Financial Highlights

	2021 Results	2022 Guidance	3 Year Outlook (to 2024)
Adjusted EBITDA ¹	\$14.0B (\$13.9-\$14.3B)	\$15.0-\$15.6B	n/a
DCF per share ¹	\$4.96 (\$4.70-\$5.00)	\$5.20-\$5.50	S to 7% CAGR No change
Dividend	\$3.34 (3% growth)	\$3.44 (3% growth)	Up to level of medium-term DCF/share growth No change
Organic Growth	~\$14B into service	~\$4B into service	\$10B secured capital program
Investment Capacity:		~\$6B	So change

(1) Adjusted EBITDA, DCF and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found at www.enbridge.com.



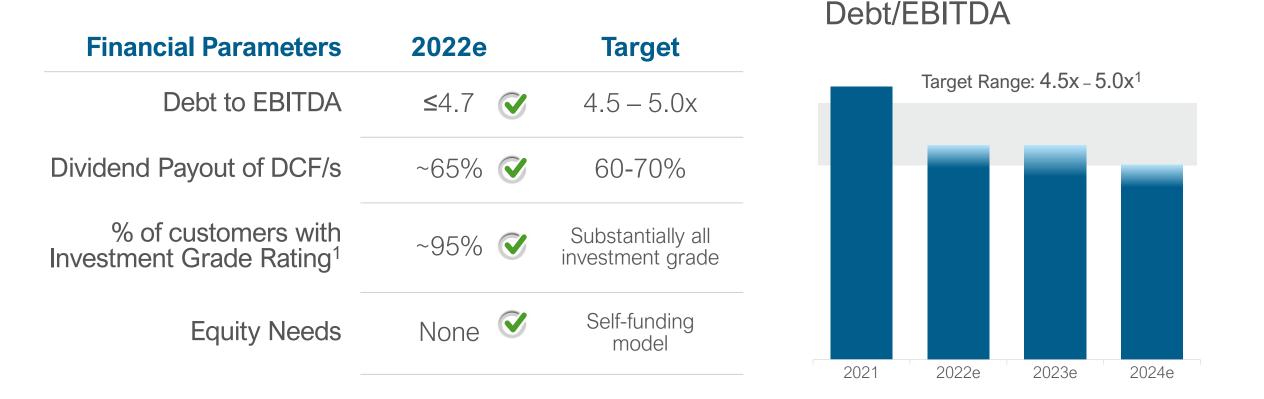
2022 Financial Guidance



Annual growth across all metrics reflects strong business performance and cash flow resiliency



Financial Strength and Flexibility

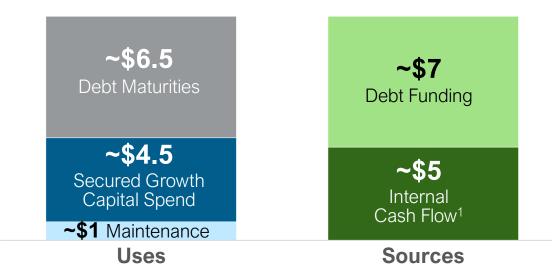


We've optimized our pipeline-utility model to lower our cost of capital and provide maximum flexibility



Equity Self-Funded Model

$\underset{(\$B)}{\textbf{2022 Funding Plan}}$



- Optimize access to capital across all issuers
- Selectively employ sustainability-linked bonds and credit facilities

Industry-Leading Credit Ratings

hurs 0004
June 2021
March 2022
gh July 2021
╉

Manageable funding plan, with strengthening balance sheet through plan period



2022 EBITDA Guidance

(\$ Millions)	2022e	Growth Drivers vs. 2021
Liquids Pipelines	~8,800	 ↑ Mainline volume recovery; Avg. 2.95 mmbpd² ↑ Full year of Line 3R Surcharge ↑ Ingleside Energy Center Acquisition
Gas Transmission	~4,000	New assets placed into service
Gas Distribution & Storage	~1,850	 Rate escalation, new customer adds, synergies³ Noverco sale
Renewable Power	~450	➤ Consistent performance
Energy Services	~(150)	Continued weakness on backwardation & narrow basis
Eliminations & Other	~350	↑ 2022 hedge program & ongoing cost containment
Adjusted EBITDA ¹ :	\$15,000-\$15,600	

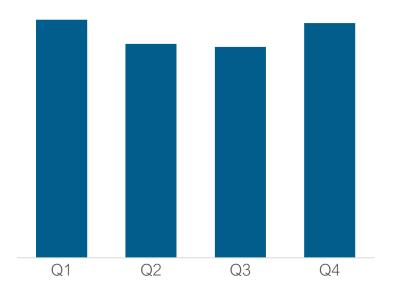
2022 outlook reflects continued high utilization across each of our operating businesses



2022 DCF Guidance

(\$ Millions)	2022e
Adjusted EBITDA ¹ (from prior slide)	\$15,000-\$15,600
Maintenance Capital	~(1,000)
Financing Costs	~(3,300)
Current Income Taxes ²	~(450)
Distributions to Non-controlling Interests	~(300)
Cash Distributions in Excess of Equity Earnings	~500
Other Non-Cash Adjustments	~100
DCF ¹ :	~\$10,550-\$11,150
DCF/Share Guidance ¹	\$5.20-\$5.50



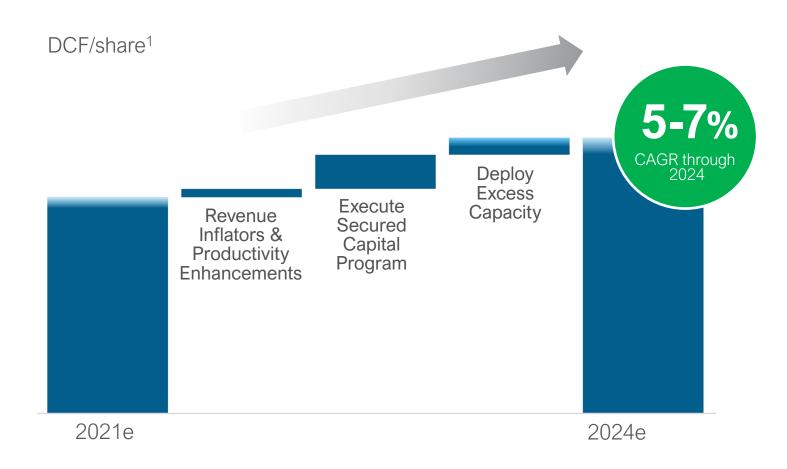


High quality and robust cash flow growth expected

(1) Adjusted EBITDA, DCF and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found at <u>www.enbridge.com</u>
 (2) Book income tax rate forecasted at 21% (3) EBITDA and DCF seasonal profiles are approximately equivalent



Visible 3-Year Plan Outlook



Post-2024 Cash Flow Growth Drivers:

- 1. Revenue inflators & productivity enhancements
- 2. \$3-4B of core capital allocation
- 3. ~\$2B of additional capital allocation (alternatives compete)
 - Further Organic growth
 - Asset M&A
 - Share repurchases

Secured growth and deployment of excess investable capacity drives cashflow growth through 2024



Value Proposition

- Resiliency and longevity of cash flows
- ESG Leadership
- Strong balance sheet
- Growing investable free cash flow
- Solid conventional long-term growth
- Extensive low-carbon opportunity set
- Capital discipline, return of capital

<4.7x debt to EBITDA; BBB+ credit rating

Up to **\$6B** of annual organic capital investments

Highly visible **5-7%** DCF/s growth through 2024

~\$7+ billion in annual dividend payments

\$1.5 billion share repurchase program

Robust TSR outlook provides for a very attractive investment opportunity



For More Information

Gas Distribution and Storage: <u>Events and Presentations – Enbridge Day 2021</u>

Gas Transmission and Midstream: Events and Presentations – Enbridge Day 2021

Liquids Pipelines: Events and Presentations – Enbridge Day 2021

Renewable Power: Events and Presentations – Enbridge Day 2021

ESG Performance: Events and Presentations – ESG Forum 2021

Management Information Circular: Quarterly and Annual Reports

Contact Information

Jonathan Morgan

Senior Vice-President, Capital Markets 1-800-481-2804 Investor.Relations@enbridge.com

Andrew Swales

Director, Investor Relations 1-800-481-2804 Investor.Relations@enbridge.com

