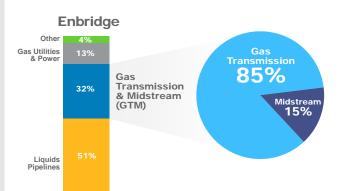


# **Strong, Growing & Stable Contributor to Enbridge EBITDA**



### 2018e EBITDA



- Transmission business predominantly drives GTM earnings
- Significant contribution to stable, fee-based earnings from transmission businesses
- GTM's transmission EBITDA is primarily:
  - Take-or-pay contracts
  - Limited volume risk
  - No direct commodity exposure

Gas transmission assets are core to regulated pipeline and utility business model

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## **Compelling Gas Transmission Business**

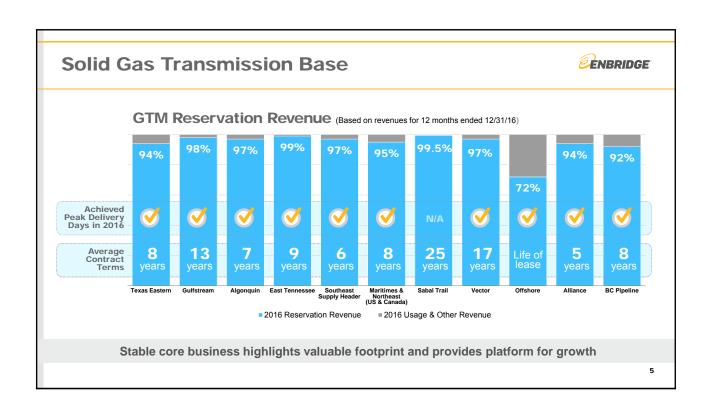


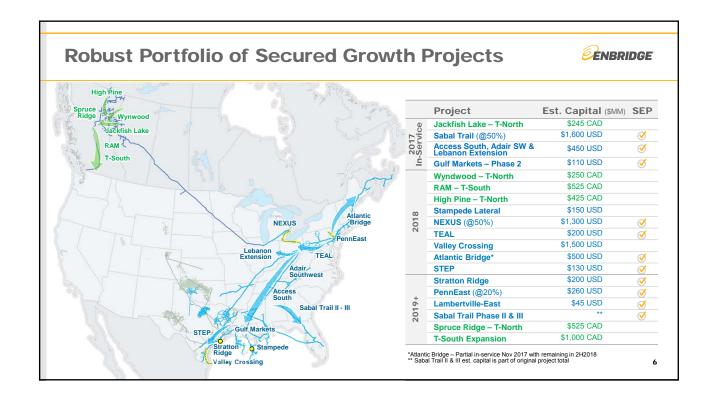
- Strategically located assets
- ✓ Fully contracted
- Regulated cost of service or negotiated rate contracts
- Consistent high renewal rates
- ✓ Primarily LDCs and producers
- First mile to last mile advantage



Existing transmission assets provide long-term value and stability

\* TETLP and AGT





## **Sabal Trail & Valley Crossing**

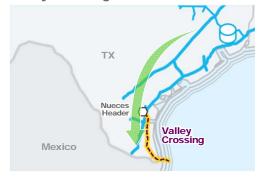


### Sabal Trail



516 miles of greenfield pipeline successfully and safely placed into service on time and on budget

### **Valley Crossing**



Great progress on construction, project is currently ahead of schedule and on budget

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# **NEXUS:** Delivering Prolific Supply to Premium Markets

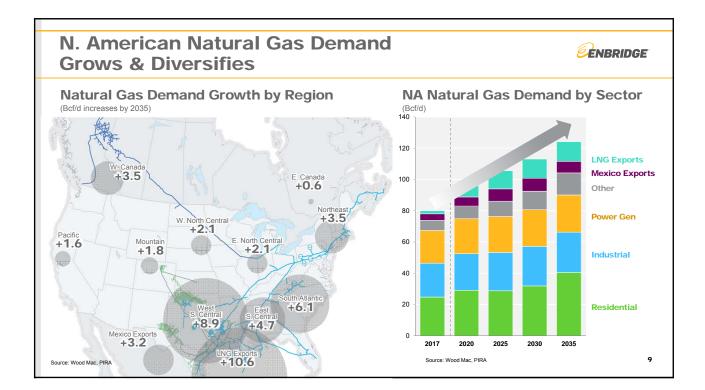




- 255 miles of greenfield pipe, moving
  1.5 Bcf/d of Marcellus gas to markets in Ohio, Michigan and Ontario
- Provides a diverse, competitive supply of natural gas to markets along the route



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# **Natural Gas Supports Growing Demand**



**ISO-NE winter stats...** natural-gas-fired generation at risk of not being able to get fuel when pipelines are constrained:

#### more than 4,000MW

(number will increase in future years as more coal, oil, and nuclear plants retire and are replaced with gas-fired units)

source: ISO NE 2017/2018 Winter Outlook

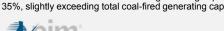


**New York:** Natural gas is 57% of current operating capacity and over 50% of proposed new generation capacity



source: NY ISO, Power Trends 2017

Natural gas generating capacity will increase from 28% of PJM's total generating capacity mix to 35%, slightly exceeding total coal-fired generating capacity.



source: PJM



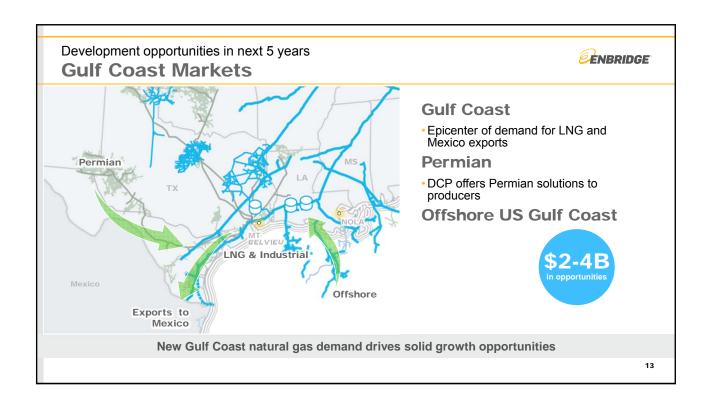
To fuel these new power plants, many natural gas pipelines are being constructed to import larger amounts of natural gas from the United States.



source: EIA









Gas Transmission & Midstream **Key Priorities** 



## grow organically.

- Advance execution projects safely and successfully
- Deliver projects on time and on budget
- Secure sustainable, high return growth opportunities

## minimize risk.

- Grow stable, take-or-pay business
- Ensure re-contracting of base revenue
- Maintain little or no commodity and volume risk

### streamline.

- · Leverage scale of enterprise
- Take advantage of synergy opportunities

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# **Q&A**

grow organically.
minimize risk.
streamline.

