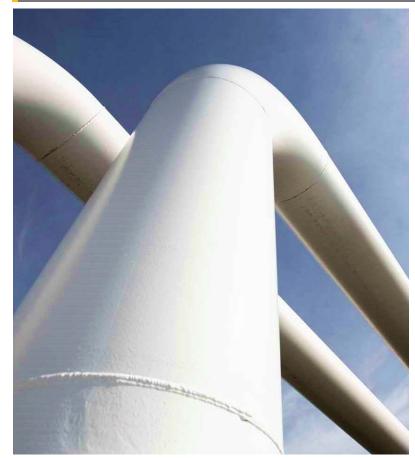
## Second Quarter 2017 Financial Results and Strategic Update









## **Legal Notice**



#### **Forward Looking Information**

This presentation includes certain forward looking statements and information (FLI) to provide potential investors, shareholders and unitholders of Enbridge Inc. ("Enbridge" or the "Company"), Enbridge Income Fund Holdings Inc. ("ENF"), Enbridge Energy Partners, L.P. ("EEP") and Spectra Energy Partners, L.P ("SEP") with information about Enbridge, ENF, EEP, SEP and their respective subsidiaries and affiliates, including management's assessment of their future plans and operations, which FLI may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "project", "estimate", "forecast", "plan", "intend", "target", "believe", "likely" and similar words suggesting future outcomes or statements regarding an outlook. All statements other than statements of historical fact may be FLI. In particular, this presentation contains FLI pertaining to, but not limited to, information with respect to the following: 2017 and future year guidance; adjusted EBIT; ACFFO; distributable cash flow; distribution coverage; payout ratios; equity and other funding requirements; sources and uses of EEP restructuring transaction proceeds; secured growth projects and future development and expansion program; future business prospects, performance and risks, including organic growth outlook; annual dividend growth and anticipated dividend increases; merger synergies; project execution, including capital costs, expected construction and in service dates and regulatory approvals, including with respect to Line 3; and system throughput, capacity and expansions.

Although we believe that the FLI is reasonable based on the information available today and processes used to prepare it, such statements are not guarantees of future performance and you are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, which are based upon factors that may be difficult to predict and that may involve known and unknown risks and uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by the FLI, including, but not limited to, the following: the realization of anticipated benefits and synergies of the merger of Enbridge and Spectra Energy Corp; the success of integration plans; the ability of EEP to achieve the results expected from its restructuring transactions; expected future adjusted earnings, ACFFO, EBITDA and DCF; estimated future dividends; financial strength and flexibility; debt and equity market conditions, including the ability to access capital markets on favourable terms or at all; cost of debt and equity capital; expected supply, demand and prices for crude oil, natural gas liquids and renewable energy; economic and competitive conditions; expected exchange rates; inflation; interest rates; changes in tax laws and tax rates; completion of growth projects; anticipated construction and in-service dates; changes in tariff rates; permitting at federal, state and local level and renewals of rights of way; capital project funding; success of hedging activities; the ability of management to execute key priorities; availability and price of labour and construction materials; operational performance and reliability; customer, shareholder, regulatory and other stakeholder approvals and support; hazards and operating risks that may not be covered fully by insurance; regulatory and legislative decisions and actions and costs complying therewith; public opinion; and weather. We caution that the foregoing list of factors is not exhaustive. Add

Except to the extent required by applicable law, we assume no obligation to publicly update or revise any FLI made in this presentation or otherwise, whether as a result of new information, future events or otherwise. All FLI in this presentation and all subsequent FLI, whether written or oral, attributable to Enbridge, ENF, EEP or SEP, or persons acting on their behalf, are expressly qualified in its entirety by these cautionary statements.

#### Non-GAAP Measures

This presentation makes reference to non-GAAP measures, including adjusted earnings before interest and taxes (EBIT), adjusted earnings before interest, income taxes, depreciation and amortization (EBITDA), ongoing EBITDA, adjusted earnings, available cash flow from operations (ACFFO) and distributable cash flow (DCF). Adjusted EBITDA represents EBITDA represents EBITDA adjusted for unusual, non-recurring or non-operating factors. Ongoing EBITDA represents EBITDA, excluding special items. Adjusted earnings represents earnings attributable to common shareholders adjusted for unusual, non-recurring or non-operating factors in respect of interest expense, income taxes, non-controlling interests and redeemable non-controlling interests on a consolidated basis. ACFFO is defined as cash flow provided by operating activities before changes in operating assets and liabilities (including changes in environmental liabilities) less distributions to non-controlling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, non-recurring or non-operating factors. DCF represents cash generation capabilities to support distribution growth.

Management believes the presentation of these measures provides useful information to investors, shareholders and unitholders as they provide increased transparency and insight into the performance of Enbridge, ENF, EEP and SEP.

Management uses adjusted EBITDA, ongoing EBITDA and adjusted earnings to set targets and to assess operating performance. Management uses ACFFO to assess performance and to set its dividend payout targets.

Management uses DCF to represent cash generation capabilities. These measures are not measures that have a standardized meaning prescribed by generally accepted accounting principles in the United States of America (U.S. GAAP) and may not be comparable with similar measures presented by other issuers. A reconciliation of non-GAAP measures to the most directly comparable GAAP measures is available on the applicable entity's website. Additional information on non-GAAP measures may be found in the Management's Discussion and Analysis (MD&A) available on the applicable entity's website, www.sec.gov.

## **Agenda**



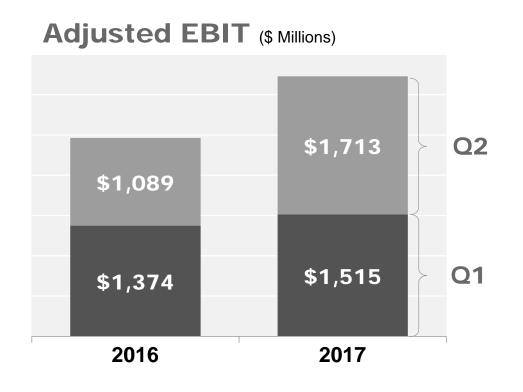
- Q2 financial highlights
- Business update
- Financial results
- Mid-year review

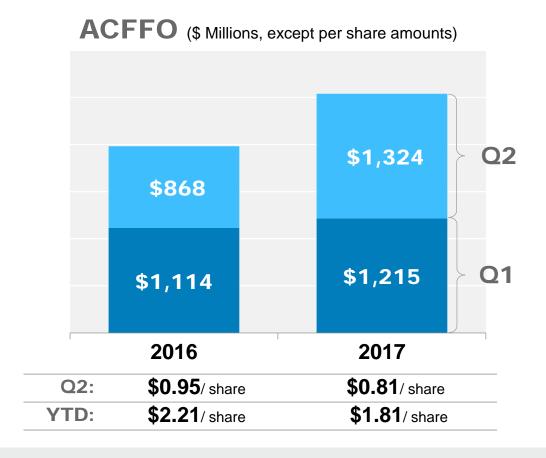


## **Q2 Financial Highlights - Enbridge Inc.**



#### First full quarter of combined operations





Remain on track to meet 2017 financial guidance of \$3.60 to \$3.90 ACFFO/share

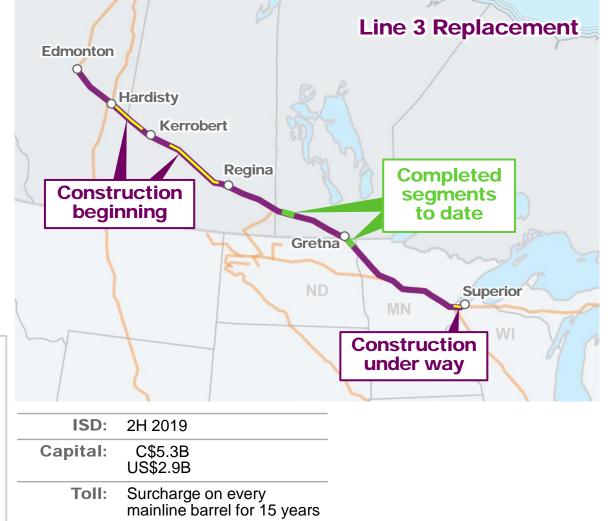
## **Advancing Line 3 Replacement**



## Critical project providing increased system capacity

- Beginning construction on certain segments in Canada and Wisconsin
- Updated capital costs of C\$5.3B and US\$2.9B
  - 9% increase over 2014 sanctioned costs
- Project economics unchanged
- Minnesota permitting process proceeding with clear timeline





## **Mainline – Potential Future Expansions**

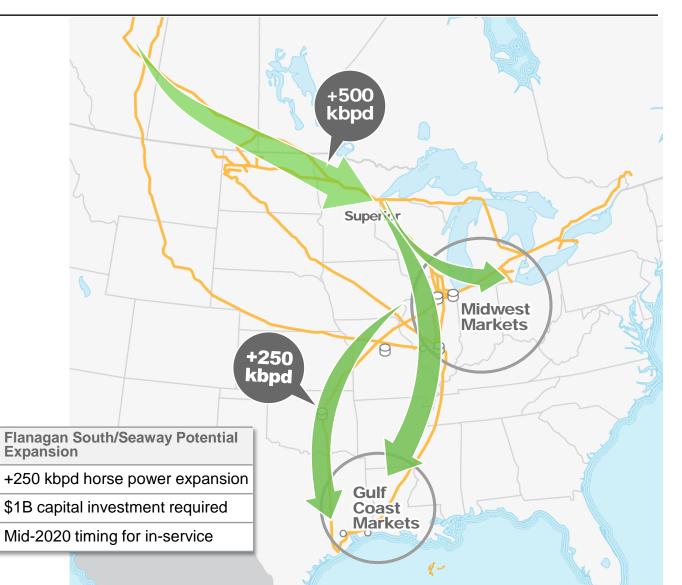


## Low cost, highly executable, staged expansions to match supply

Incremental Capacity 2019	Capacity (KBPD)
System DRA Optimization	+75
BEP Idle*	+100
Incremental Capacity 2019+	
System Station Upgrades	+100
Line 4 Capacity Restoration	+75
Line 13 Reversal	+150
Total Unsecured Incremental Capacity	+500

Market Access pipelines provide downstream solutions for incremental Mainline volume

 Optionality for Mainline barrels to flow into Midwest and USGC markets



## **Enterprise-wide Secured Growth Project Inventory**



## \$31B of diversified low-risk projects

		Project	Expected ISD	Capital (C\$B)	
		Regional Oil Sands Optimization, Athabasca Twin	in service	1.3 CAD 🧭	
		Jackfish Lake	in service	0.2 CAD 🧭	
		Norlite	in service	0.9 CAD 🧭	
		Bakken Pipeline System	in service	1.5 USD 🧭	
		Sabal Trail	in service	1.6 USD 🧭	
		Gulf Markets – Phase 2	in service	0.1 USD 🧭	
		Regional Oil Sands Optimization – Wood Buffalo Extension	2H17	1.3 CAD	
17		Access South, Adair Southwest & Lebanon Extension	2H17	0.5 USD	
0		Atlantic Bridge	2H17 – 2H18	0.5 USD	
2		Chapman Ranch	2H17	0.4 USD	
		RAM	2H17	0.5 CAD	
		Dawn-Parkway Extension	2H17	0.6 CAD	
		JACOS Hangingstone	2H17	0.2 CAD	
		High Pine	2H17	0.4 CAD	
		Panhandle Reinforcement	2H17	0.3 CAD	
		EGD Core Capital	2017	0.4 CAD	
		Union Gas Core Capital	2017	0.4 CAD	
			2017 TOTAL	\$13B*	
Segm	Segments: Liquids Pipelines GTM – US Transmission GTM – Canadian Midstream Gas Distribution Green Power & Transmission				

	Project	<b>Expected ISD</b>	Capital (C\$B)
	Wynwood	1H18	0.2 CAD
	Valley Crossing Pipeline	2H18	1.5 USD
	STEP	2H18	0.1 USD
	PennEast	2H18	0.3 USD
00	NEXUS	2018	1.1 USD
7	TEAL	2018	0.2 USD
0	Rampion Wind – UK	2018	0.8 CAD
2	Stampede Lateral	2018	0.2 USD
	EGD Core Capital	2018	0.4 CAD
	Union Gas Core Capital	2018	0.5 CAD
	Other	Various	0.1 CAD
		2018 TOTAL	\$6B*
	Stratton Ridge	1H19	0.2 USD
	Hohe See Wind & Expansion – Germany	2H19	2.1 CAD
+	Line 3 Replacement – Canadian Portion	2019	5.3 CAD
6	Line 3 Replacement – U.S. Portion	2019	2.9 USD
201	Southern Access to 1,200 kbpd	2019	0.4 USD
2	Spruce Ridge	2019	0.5 CAD
	T-South Expansion	2020	1.0 CAD
		2019+ TOTAL	\$13B*
	TOTAL Capit	al Program	\$31B*

~\$6B in service in 1H 2017 and another ~\$7B expected in 2H 2017 will drive near term cash flow growth

<sup>\*</sup> USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar = \$1.30 Canadian dollars.

## **Project Execution**

## **ENBRIDGE**

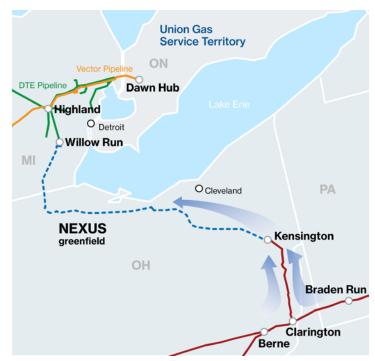
## Select project updates

#### **Liquids: AB Clipper (L67)**



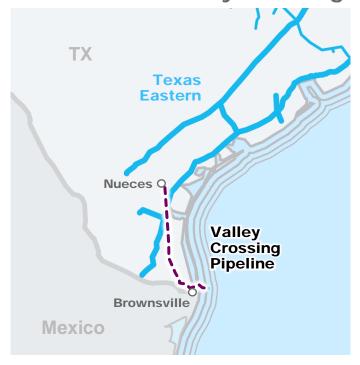
- Draft Amended EIS issued
- Inter-agency consultation period complete
- Amendment to existing Alberta Clipper Presidential Permit on track

#### **Natural Gas: NEXUS**



- Commercial agreements in place
- Awaiting FERC quorum
- Construction ready to proceed
- Expected in service 2018

#### **Natural Gas: Valley Crossing**



- Vast majority of permits received
- Construction began April 2017
- In service date on target for 2H18

## **Recently Secured Growth Projects**

## **ENBRIDGE**

#### \$3.6 billion of attractive organic expansions

#### Spruce Ridge: \$0.5B



- 402 MMcf/d expansion; fully subscribed
- Regulated cost of service model
- Planned in service date: 2H18

#### **T-South Expansion: \$1.0B**



- ~190 MMcf/d expansion; fully subscribed
- Regulated cost of service model
- Planned in service date: 2020

## Hohe See Offshore Wind & Expansion: \$2.1B



- 497 MW + 112 MW expansion (50% ENB)
- 20 year fixed price PPA
- Planned in service date: 2H19

Early success in securing backlog illustrates ability to extend and diversify growth

## **Sponsored Vehicles Review**



## Important to business objectives and strategy

- Strong sponsor support
- Q2 financial performance in line with expectations, on track for annual guidance
- Committed to the financial strength and stability of the vehicles
- Well-positioned for success with clear and attractive value propositions
- Opportunity to support future growth with drop downs









Well positioned to create value for Enbridge and Sponsored Vehicle investors

\* See supplemental slides for further details

## Q2 2017 Consolidated Adjusted EBIT Performance



Adjusted EBIT (C\$ Millions)	2016	2017
Liquids Pipelines	922	938
Gas Pipelines and Processing	90	667
Gas Distribution	73	153
Green Power and Transmission	40	51
Energy Services	47	(3)
Eliminations and Other	(83)	(93)
Consolidated Adjusted EBIT	1,089	1,713

<sup>(1)</sup> Adjusted EBIT is a non-GAAP measure. Reconciliations to GAAP measures can be found in the news release and MD&A available at <a href="https://www.enbridge.com">www.enbridge.com</a>.

#### **Liquids Pipelines**

- ✓ Higher throughput vs 2016
- Unexpected third-party outages & Line 5 hydrostatic testing
- Higher apportionment on Mainline impacting downstream pipelines
- Normalization policy changes (make-up rights)
- Asset sales

#### **Gas Pipelines & Processing**

- ✓ Spectra Energy assets
- US midstream performance

#### **Gas Distribution**

- ✓ Spectra Energy assets
- Normalization policy changes (weather)

#### **Green Power and Transmission**

✓ Stronger wind resources

#### **Energy Services**

Compressed location and quality differentials

<sup>(2)</sup> Reflects results from Spectra Energy assets starting on close of transaction, February 27, 2017.

## Q2 2017 Consolidated ACFFO Performance



(C\$ Millions)	2016	2Q17
Consolidated Adjusted EBIT	1,089	1,713
Depreciation and amortization	555	868
Maintenance capital	(144)	(374)
Interest expense	(363)	(631)
Current income taxes	(34)	(42)
Preferred share dividends	(71)	(81)
Distributions to non-controlling and redeemable non-controlling interests	(231)	(258)
Cash distributions in excess of equity earnings	43	68
Other non-cash adjustments	24	61
ACFFO	868	1,324
Weighted Average Shares Outstanding (Millions)	917	1,628
ACFFO per Share	0.95	0.81

Reflects results from Spectra Energy assets starting on close of transaction, February 27, 2017. Adjusted EBIT, ACFFO are non-GAAP measures. Reconciliations to GAAP measures can be found in the news release & MD&A available at www.enbridge.com

#### 2Q17 vs. 2Q16 ACFFO Analysis

#### **ACFFO**

- ✓ Adjusted EBIT drivers noted in previous slide
- Increased net cash items as a result of Spectra Energy transaction

#### Per share basis

Higher average share count

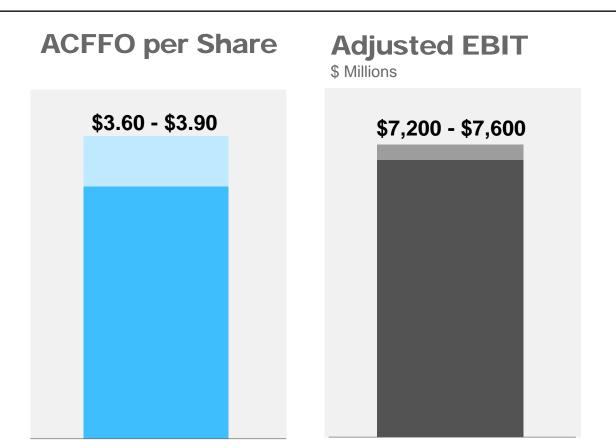
## **Financial Guidance Affirmed**



#### 2017 ACFFO/Share of \$3.60 to \$3.90

#### 2H 2017 Outlook

- Stronger Liquids Pipelines performance
- New projects coming into service
- Additional synergy realization
- Improved FX hedging rates<sup>1</sup>



ACFFO expected to accelerate in 2H 2017; supports strong growth outlook for 2018

## **Financial Guidance Affirmed**



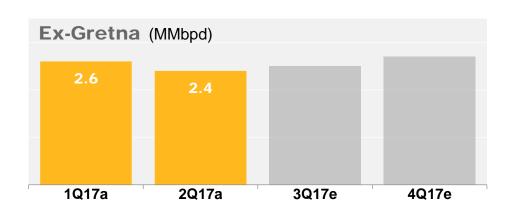
\$7B

Projects to be placed

into service in 2H 2017

#### **Drivers of accelerated ACFFO growth through 2H17**

#### Mainline volumes strengthen

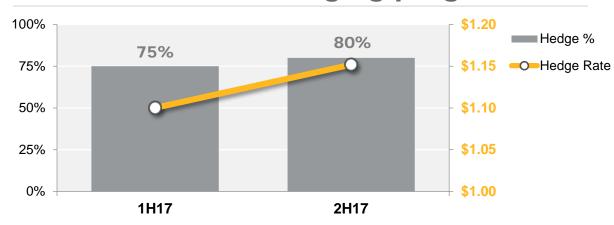


## Cost synergies realized





#### Consolidated FX hedging program



#### **Projects coming into service 2H17**

- Regional Oil Sands Optimization WBE
- Access South, Adair Southwest & Lebanon Ext
- Atlantic Bridge
- Chapman Ranch
- RAM
- Dawn-Parkway Extension
- **JACOS Hangingstone**
- **High Pine**
- Panhandle Reinforcement
- **Utility Core Capital**

# **ENF & Fund Group: Q2 2017 Financial Summary**



(C\$ millions, except per share amounts)	2016	2017	FY 2017 Guidance
Fund Group ACFFO	383	501	\$1,900 - \$2,100
Distributions Paid	402	402	-
Payout Ratio	105%	80%	80%-90%

2Q17	VS.	<b>2Q16</b>	Fund	Group
ACFF	O A	nalysi	S	

- ✓ Higher residual toll on the Canadian Mainline
- Unexpected outages

ENF Earnings	67	77	-
<b>ENF Dividend per Share</b>	\$0.47	\$0.51	\$2.05

ACFFO is a non-GAAP measure. Reconciliations to GAAP measures can be found in the ENF news release and MD&A available at www.enbridgeincomefund.com

Strong asset performance and project execution drives strong cash flow and dividend growth

# **Spectra Energy Partners (SEP):** Q2 2017 Financial Summary



(US\$ millions, except per unit amounts)	2Q16	2017	FY 2017 Guidance
Ongoing EBITDA	448	548	-
Ongoing Distributable Cash Flow	281	371	\$1,400 - \$1,480
Distribution Coverage (as declared)	1.0x	1.2x	1.05-1.15x
Debt/EBITDA	3.5x	4.1x	~4.0x

\$0.66375

2Q17 vs. 2Q16 DCF Analysis

- Higher due to expansion projects
- Lower maintenance capex mostly due to timing

Ongoing EBITDA and Ongoing Distributable Cash Flow are non-GAAP measures. Reconciliations to GAAP measures can be found in the SEP news release and Reg G schedule available at <a href="https://www.spectraenergypartners.com">www.spectraenergypartners.com</a>

Distribution per unit

(as declared)

Significant progress on SEP's ongoing expansion program supports steady growth

\$0.71375

**\$0.0125/per share** 

increase per quarter

# **Enbridge Energy Partners (EEP): Q2 2017 Financial Summary**



(US\$ millions, except per unit amounts)	2016	2017	2017 Guidance <sup>2</sup>
Adjusted EBITDA	\$489	\$397	\$1,580-\$1,680
Distributable Cash Flow	\$263	\$183	\$700 - \$750
Distribution Coverage (as declared)	1.0x	1.14x	~1.2x
Cash Coverage <sup>1</sup> (as declared)	1.2x	1.41x	~1.5x
Consolidated Debt/EBITDA	5.0x	4.3x	4.5x
Distribution per unit (as declared)	\$0.583	\$0.35	\$1.40

#### 2Q17 vs. 2Q16 DCF Analysis

- Stable performance of Lakehead system
- Expiration of Phase 5 and 6 surcharge tolls on North Dakota system
- Ozark asset sale
- Low commodity price environment impact on gas processing volumes

Adjusted EBITDA and Distributable Cash Flow are non-GAAP measures. Reconciliations to GAAP measures can be found in the supplemental slides available at www.enbridgepartners.com <sup>1</sup> Cash coverage excludes Paid-in-Kind distribution.

Stronger balance sheet, healthier distribution coverage, and lower business risk, going forward

<sup>&</sup>lt;sup>2</sup> 2017 Pro Forma assumes restructuring actions occurred on January 1, 2017

## **Enterprise-Wide Funding Plan**



#### Significant funding activities in second quarter bolsters balance sheet and enhances liquidity

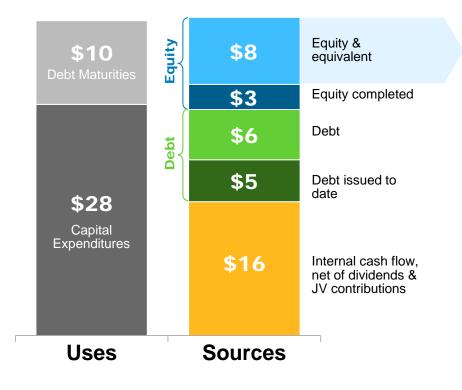
#### **Enbridge Financing Execution**

C\$ Billion <sup>1</sup>	YTD 2017
<b>Equity Funding</b> <sup>2</sup>	
ENB Common Shares (DRIP)	\$0.5
Sponsored Vehicles (ATM/DRIP)	0.2
Debt Funding	
ENB	4.7
Subsidiary Issuers	-
Sponsored Vehicles	0.5
Hybrid Financing	
Preferred shares	-
Hybrid equity	1.3
Total Capital Raised	\$7.2
Asset Monetization	1.1
Total <sup>3</sup>	\$8.3

#### Before deduction of fees and commissions where applicable

## **Enbridge Group Funding Requirements**

**3 Years** (2017e – 2019e)



## **Ample Alternative Equity Funding Sources**

- Hybrid Issuances
- DRIP/PIK
- Asset Monetizations
- Sponsored Vehicles

Ample alternative sources of equity funding can reliably support current secured growth program

<sup>2.</sup> Inclusive of fund raised through ENB and ENF DRIP, EEQ PIK and SEP ATM programs.

<sup>3.</sup> USD values have been translated to CAD at a rate of 1.30 USD/CAD.

## **Mid-Year Checkpoint**



## **Great progress so far in 2017**

- ✓ Spectra transaction closed
- **✓** Integration, synergy capture progressing well
- **◯** Dividend increased 15%
- **✓ 2017 outlook on track**
- **⊘** Bolstered financial strength and flexibility
- **✓** Sponsored Vehicle streamlining actions complete
- **✓** Mid-year investor update

## **2Q Takeaways**

## **ENBRIDGE**

## **Executing the plan**

- **⊘** On track for 2017 guidance
- Line 3 replacement to begin in Canada and Wisconsin
- √ \$13B projects in service in 2017
- Sponsored Vehicle results as expected; low risk value propositions in place
- Significant progress year-to-date on executing the business plan



# A&P



# Enbridge Income Fund Holdings Inc.

Second Quarter 2017 Supplemental Slides



## Fund Group: Available Cash Flow from Operations



(C\$ Millions)	2Q16	2017
Liquids Pipelines	316	373
Gas Pipelines	47	43
Green Power	35	42
Eliminations and Other	8	14
Adjusted earnings before interest and tax	406	472
Depreciation and amortization	158	164
Cash distributions received in excess of/(less than) equity earnings	(8)	18
Maintenance capital expenditures	(8)	(10)
Interest expense	(86)	(99)
Current income taxes	(30)	(6)
EIPLP cash incentive distribution rights	(12)	(12)
Other adjusting items	17	24
EIPLP ACFFO	437	551
Fund and ECT operating, administrative and interest expense	(54)	(50)
Fund Group ACFFO	383	501

## **Fund Group: 2017 Outlook**



(as presented February 17, 2017)

## **Fund Group 2017 ACFFO**

C\$ millions



## **Secured Growth Projects in Execution**

PR	OJECTS	EST. COST (\$B)	
	JACOS Hangingstone	\$0.2	
_	✓ Norlite Diluent Pipeline	\$0.9	
201	Regional Oilsands Optimization ✓ Athabasca Pipeline Twin • Wood Buffalo Extension	\$2.6	
419	Line 3 Replacement Program	\$5.3	
Tot	Total Projects in Execution \$9.0		

80% - 90%
Payout Ratio
(Fund Group ACFFO)

## Fund Group: Key Balance Sheets Metrics & Funding Progress

#### **April 2016**

\$0.6B

ENF common share offering

December 2016

\$1.075B

Sale of South Prairie Region assets

**April 2017** 

\$0.6B

Secondary offering of ENF common shares

	06/30/17
Consolidated Fund Group Leverage	42.6%
Consolidated Fund Group Debt/EBITDA	5.8x
Enbridge Income Fund Credit Ratings	Baa2 / BBB (High)(2)
Enbridge Pipelines Inc. Credit Ratings	BBB+ / A (3)

<sup>(1)</sup> Calculated in accordance with the credit agreements

All equity requirements through 2017 have been met

<sup>(2)</sup> Moody's / DBRS senior unsecured ratings

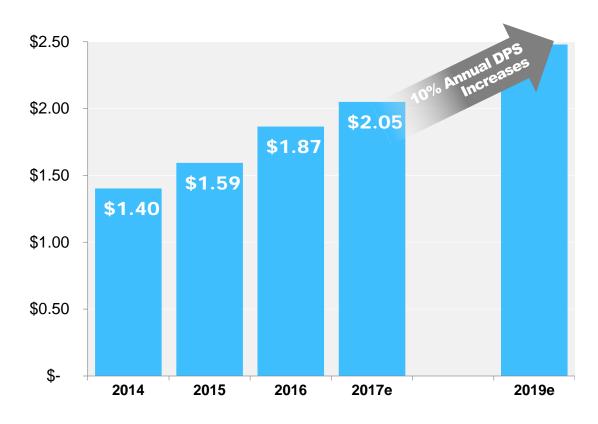
<sup>(3)</sup> S&P / DBRS senior unsecured ratings.

## **Significant Dividend Income**



## **Dividend per Share**

2014 - 2019e



## **Growth Beyond 2019**

- Low cost, phased expansions of the Mainline
- Alliance pipeline expansion
  - Expression of interest underway
- Right of first offer with ENB on growth within existing asset footprint

## **Investor Value Proposition**



#### **Premier Canadian Energy Infrastructure Income Investment**

## Outstanding asset footprint

- High quality, strategically positioned Canadian energy infrastructure assets
- Infrastructure connecting growing supply basins with premium markets

## Low risk business model

- Minimal commodity price and throughput exposure
- Long-term commercial agreements with strong counterparties

#### Visible growth

- 10% annual DPS growth through 2019
- Highly visible and secured growth in execution
- Opportunities for future development
- Embedded growth providing dividend growth through 2019 and beyond

#### **Strong sponsor**

- Aligned with ENF shareholders
- Ongoing backstop for funding secured growth funding needs
- Access to operational and financial project execution expertise

# Spectra Energy Partners

Second Quarter 2017 Supplemental Slides

# **Spectra Energy Partners: Ongoing Distributable Cash Flow**



(US\$ Millions)	2Q16	2017
US Transmission	412	497
Liquids	58	65
Other	(22)	(14)
Ongoing EBITDA	448	548
ADD:		
Earnings from equity investments	(30)	(40)
Distributions from equity investments	32	40
Other	1	(1)
LESS:		
Interest expense	56	60
Equity AFUDC	29	48
Net cash paid for income taxes	4	3
Distributions to non-controlling interests	8	13
Maintenance capital expenditures	73	52
Total Ongoing Distributable Cash Flow	281	371
Expect full year 2017 coverage of 1.05x – 1.15x		

9+ years
of consecutive quarterly
distribution increases

# **Spectra Energy Partners: Key Balance Sheets Metrics**



	06/30/17
Total Debt	\$7.9B
Financial Covenant Metrics	4.1x Debt/EBITDA <sup>(1)</sup>
Credit Ratings	Baa2 / BBB+ / BBB <sup>(2)</sup>
Available Liquidity	\$1.3B

<sup>(1)</sup> Calculated in accordance with the credit agreements; max 5.0x

## Committed to investment grade balance sheet

<sup>(2)</sup> Moody's / S&P / Fitch senior unsecured ratings

## \$4+B Projects in Execution, ~75% Demand Pull



## Continue to pursue development projects

		In-Service	Counterparties	Est. CapEx (USD \$MM)
	Sabal Trail	In-Service	0000	~1,600
_	Gulf Markets – Phase II	In-Service	00000	110
201	Access South, Adair Southwest & Lebanon Extension	2H17	•0000	450
	Atlantic Bridge	2H17 – 2H18	0000	500
	NEXUS	2018	0000	1,100
	TEAL	2018	0000	185
	Bayway Lateral	1H18	0000	30
<b>\omega</b>	PennEast	2H18	0000	260
201	STEP	2H18	0000	130
•	Stratton Ridge	1H19	0000	200
	Lambertville-East	2H19	0000	45
	Texas-Louisiana Markets	2H19	0000	20
TOTAL Projects in Execution			\$4,630	

#### NOTE:



<sup>• &</sup>quot;Execution" = customer agreements executed; currently in permitting phase and/or in construction

<sup>•</sup> JV projects shown with Spectra Energy Partners' expected portion

## **Investor Value Proposition**

## Spectra Energy Partners

## Stable. Disciplined. Reliable.

We go "where the lights are" – connecting diverse supply basins with regional demand markets – "last mile" competitive advantage

## Stable business model

- Primarily natural gas pipeline focused
- Fee-based revenues with no direct commodity exposure and minimal volume risk
- Strong investment-grade customers

## Outstanding asset footprint

- Well-positioned platform for further demand-pull expansion
- Track record of successful project execution

## Prudent financial management

- Commitment to investment grade balance sheet
- Significant liquidity

# Attractive distribution growth

- 39<sup>th</sup> consecutive quarterly distribution increase
- Sustainable growth with strong coverage

# Enbridge Energy Partners

Second Quarter 2017 Supplemental Slides



# **Enbridge Energy Partners: Adjusted EBITDA to Distributable Cash Flow**



(US\$ Millions)	2Q16	2017
Adjusted EBITDA	489.3	396.6
Interest Expense (Net) <sup>1</sup>	(93.3)	(104.0)
Income Tax Expense	(2.5)	1.1
Distributions in excess of/(less than) equity earnings	1.2	(0.7)
Maintenance capital expenditures	(11.6)	(6.8)
Non-controlling interests	(118.5)	(94.1)
Make-up rights adjustment	(0.9)	-
Allowance equity during construction <sup>2</sup>	-	(10.7)
Distribution support agreement <sup>3</sup>	(1.0)	-
Other	-	1.1
Distributable Cash Flow	262.7	182.5

<sup>(1)</sup> Excludes unrealized mark-to-market net losses of \$1.6 million for the three months ended June 30, 2017. Excludes unrealized mark-to-market net losses of \$1.5 million for the three months ended June 30, 2016. Also excludes \$6.7 million of amortization related to pre-issuance interest swaps for the three months ended June 30, 2017 and 2016.

Adjusted EBITDA and Distributable Cash Flow (DCF) are non-GAAP measures. Reconciliations to GAAP measures can be found in the supplemental slides available at www.enbridgepartners.com

<sup>(2)</sup> Distributable cash flow excludes allowance for equity used during construction beginning Q1 2017.

<sup>(3)</sup> Distribution agreement in place with Midcoast Energy Partners, LP (MEP) to support 1.0x coverage of the then declared distribution with a term through 2017, and no requirement for MEP to reimburse EEP for adjusted distributions.

## **EEP Unit Structure**

## Energy Partners, L.P.

## as of June 30, 2017

(Millions of units)

Unit Class <sup>1</sup>	ENB <sup>5</sup>	Public	TOTAL
Cash Paying LP units <sup>2</sup>			
A	110.8	215.7	326.5
В	7.8	-	7.8
E	18.1	-	18.1
EEQ PIK Shares <sup>4</sup>	10.0	75.6	85.6
Incentive units – Class F <sup>6</sup>	-	-	-
TOTAL	146.7	291.3	438.0
Economic Interest <sup>3</sup>	34.8%	65.2%	

Does not include 2% GP interest.

All limited partner units receive the same US \$1.40 annualized distribution

Includes GP Interest

<sup>(4)</sup> Enbridge Energy Management, L.L.C. (EEQ) Listed Shares outstanding equals the number of I-units issued by EEP, all of which i-units are owned by EEQ.
(5) Unless otherwise specified, units are owned by Enbridge Energy Company, Inc. or its wholly-owned subsidiaries
(6) 1,000 Class F units outstanding

## **Significantly Enhanced Balance Sheet**



## Committed to strong investment-grade credit rating

## **Sources & Uses of Transaction Proceeds**<sup>1</sup> (US\$B)

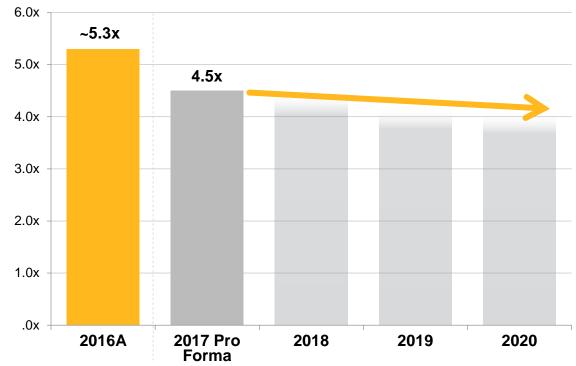
Hepe

Sources	
Line 3 Step Down	\$0.45
Class A Proceeds	1.20
G&P Sale incl. Debt <sup>3</sup>	2.26

**Totals** 

	\$(3.91)
Debt Reduction	(1.47)
Receivable Agreement Termination	(0.16)
Bakken Investment	(0.36)
Preferred Deferral Repayment	(0.36)
Preferred Repayment	(1.20)
EA Step Up	\$(0.36)
0363	

#### Consolidated Debt/EBITDA<sup>2</sup> (2017-2020) As presented April 28, 2017



Debt / EBITDA expected to improve as high-quality projects are placed into service

\$3.91

Significant debt reduction immediately improves credit metrics



# Low-Risk "Utility-Like" Business Reliable Business Model Provides Highly Predictable Cash Flows

**Stable Business** 

~96%

of cash flow underpinned by long term cost of service or equivalent<sup>1</sup> and take or pay agreements

**Investment Grade Customers** 

~100%

of revenue from investment grade or equivalent customers **Direct Commodity** Exposure (CFaR)\*

<1%

of cash flow directly subject to commodity price fluctuations

<sup>&</sup>lt;sup>1</sup> Contract terms for our Lakehead system expansion projects mitigate volume risk for all expansions subsequent to Alberta Clipper. In the event volumes were to decline by approximately 500Kbpd from current levels out of the Superior, Wisconsin terminal, Lakehead could be subject to volume risk, however, the pipeline could potentially file cost of service rates if there was a substantial divergence between costs and revenues mitigating volume risk. Similarly, our ND system can also file cost of service rates if there is a substantial divergence between costs and revenues on the pipeline.

<sup>&</sup>lt;sup>2</sup> Cash Flow at Risk is a statistical measure of the maximum adverse change in projected 12-month cash flow that could occur as a result of movements in market prices (over a one-month holding period) with a 97.5% level of confidence \*Predominately oil loss allowance

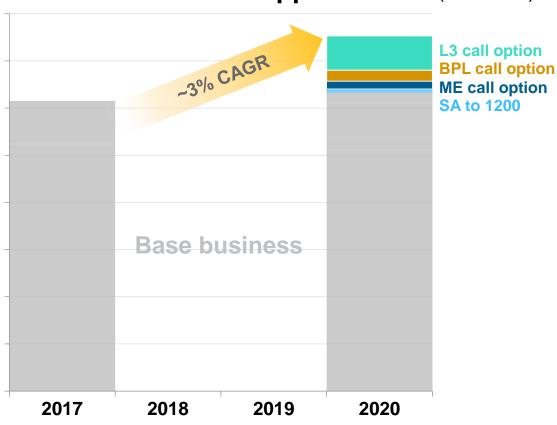
## **DCF/unit Growth Outlook**

(as presented April 27, 2017)



## Embedded growth supports longer term distribution growth

#### **Embedded Growth Opportunities** (DCF/unit)



#### ~3% secured DCF/unit growth to 2020

- Southern Access to 1,200MMbpd
- Eastern Access +15% interest
- Bakken Pipeline System +20% interest
- Mainline Expansions +15% interest
- Line 3 +39% interest

## Organic growth outlook 2019+

- Low cost system expansions
- Bakken Pipeline expansion and interconnection
- Merchant contract terminalling
- Ongoing system investments related to downstream market expansion opportunities

## Acquisitions & drop downs

Dependent on valuation and transaction multiples

## **Investor Value Proposition**

## Attractive long term risk-return proposition



Low risk, pure-play liquids pipeline MLP provides attractive risk-adjusted returns for unitholders

## Pure-play liquids pipeline MLP

- Exceptional North American liquids infrastructure
- Low-risk commercial agreements
- Competitive and stable tolls

## Low risk business model

- ~96% cost of service or equivalent¹ and take or pay agreements
- ~100% of revenue from investment grade or equivalent customers
- No direct commodity price exposure

## Prudent financial management

- Commitment to investment grade balance sheet
- Healthy 1.2x distribution coverage targeted

## Moderate visible growth

- Secured through embedded organic growth and JFAs
- Sustainable growth with strong coverage

<sup>&</sup>lt;sup>1</sup> Contract terms for our Lakehead system expansion projects mitigate volume risk for all expansions subsequent to Alberta Clipper. In the event volumes were to decline by approximately 500Kbpd from current levels out of the Superior, Wisconsin terminal, Lakehead could be subject to volume risk, however, the pipeline could potentially file cost of service rates if there was a substantial divergence between costs and revenues mitigating volume risk. Similarly, our ND system can also file cost of service rates if there is a substantial divergence between costs and revenues on the pipeline.