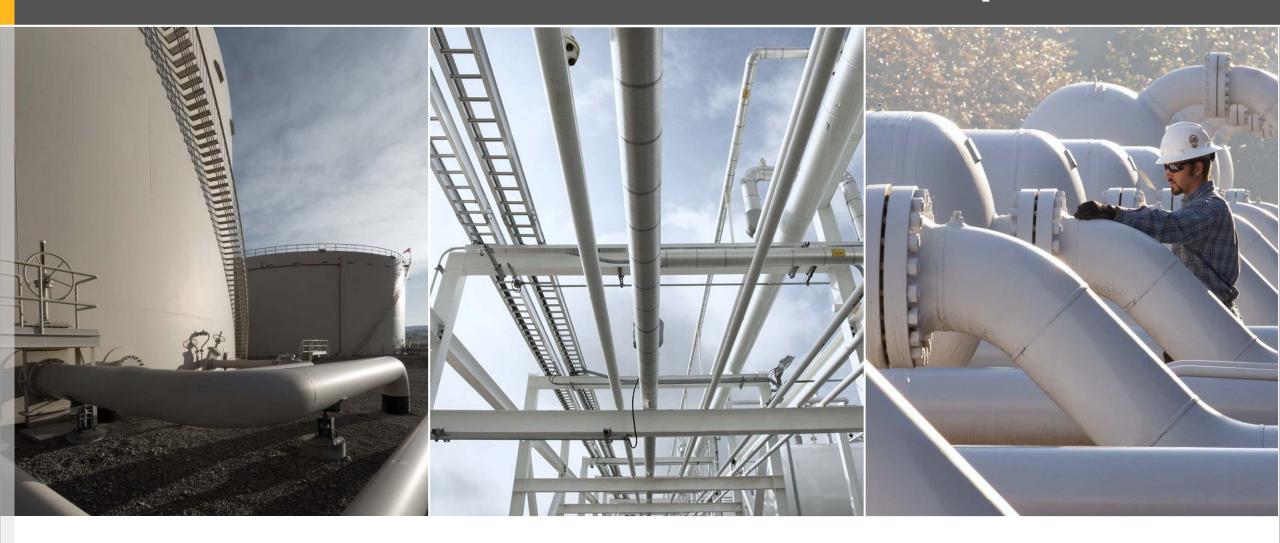
## Q1 2018: Financial Results & Business Update





## **Legal Notice**



#### **Forward Looking Information**

This presentation includes certain forward looking statements and information (FLI) to provide potential investors, shareholders and unitholders of Enbridge Inc. (Enbridge or the Company), Enbridge Income Fund Holdings Inc. (ENF), Enbridge Energy Partners, L.P. (EEP) and Spectra Energy Partners, LP (SEP) with information about Enbridge, ENF, EEP, SEP and their respective subsidiaries and affiliates, including management's assessment of their future plans and operations, which FLI may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "estimate", "foreigner", "lan", "intend", "larget", "believe", "lan", "lintend", "lintend", "larget", "believe", "lan", "langet, "lan", "langet, "lan

Although we believe that the FLI is reasonable based on the information available today and processes used to prepare it, such statements are not guarantees of future performance and you are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, which are based upon factors that may be difficult to predict and that may involve known and unknown risks and uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by the FLI, including, but not limited to, the following: the expected suply of, demand for and prices of crude oil, natural gas, natural gas liquids and renewable energy; exchange rates; inflation; interest rates; availability and price of labour and construction materials; operational reliability and performance; customer and regulatory approvals for the projects; anticipated in-service dates; weather; governmental legislation; announced and potential dispositions and the timing and impact thereof; impact of capital project execution on the Company's future cash flows; credit ratings; capital project funding; expected EBITDA or expected adjusted EBITDA; expected future cash flows and expected future DCF and DCF per share; estimated future dividends and distributions; financial strength and flexibility; debt and equity market conditions, including the ability to access capital markets on favourable terms or at all; cost of debt and equity capital; economic and competitive conditions; changes in tax laws and tax rates; and changes in trade agreements. We caution that the foregoing list of factors is not exhaustive. Additional information about these and other assumptions, risks and uncertainties can be found in applicable filings with Canadian and U.S. securities regulators (including the most recently filed Form 10-Q, as applicable). Due to the interdependencies and correlation of these factors, as well as other factors, the impact of any one assumption, risk or

Except to the extent required by applicable law, we assume no obligation to publicly update or revise any FLI made in this presentation or otherwise, whether as a result of new information, future events or otherwise. All FLI in this presentation and all subsequent FLI, whether written or oral, attributable to Enbridge, ENF, EEP or SEP, or persons acting on their behalf, are expressly qualified in its entirety by these cautionary statements.

#### **Non-GAAP Measures**

This presentation makes reference to non-GAAP measures, including adjusted earnings before interest, income taxes, depreciation and amortization (EBITDA), ongoing EBITDA; distributable cash flow (DCF), ongoing DCF and DCF per share. Adjusted EBITDA represents EBITDA adjusted for unusual, non-recurring or non-operating factors on both a consolidated and segmented basis. Management uses adjusted EBITDA to set targets and to assess the performance. DCF is defined as cash flow provided by operating activities before changes in operating assets and liabilities (including changes in environmental liabilities) less distributions to noncontrolling interests and redeemable noncontrolling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, non-recurring or non-operating factors. Management also uses DCF to assess the performance and to set its dividend or distribution payout target. Management believes the presentation of these measures gives useful information to investors, shareholders and unitholders as they provide increased transparency and insight into the performance of Enbridge, ENF, EEP and SEP. Reconciliations of forward looking non-GAAP financial measures to comparable GAAP measures are not available due to the challenges and impracticability with estimating some of the items, particularly with estimates for certain contingent liabilities, and estimating non-cash unrealized derivative fair value losses and gains and ineffectiveness on hedges which are subject to market variability and therefore a reconciliation is not available without unreasonable effort.

These measures are not measures that have a standardized meaning prescribed by generally accepted accounting principles in the United States of America (U.S. GAAP) and may not be comparable with similar measures presented by other issuers. A reconciliation of non-GAAP measures to the most directly comparable GAAP measures is available on the applicable entity's website. Additional information on non-GAAP measures may be found in the earnings news releases or additional information on the applicable entity's website, www.secar.com or www.secagov.

## Agenda





## Realizing Benefits From Spectra Energy Transaction **EXENDRINGE**



#### **Strategic Benefits**

- Broadened asset mix and footprint
- Enhanced low risk value proposition

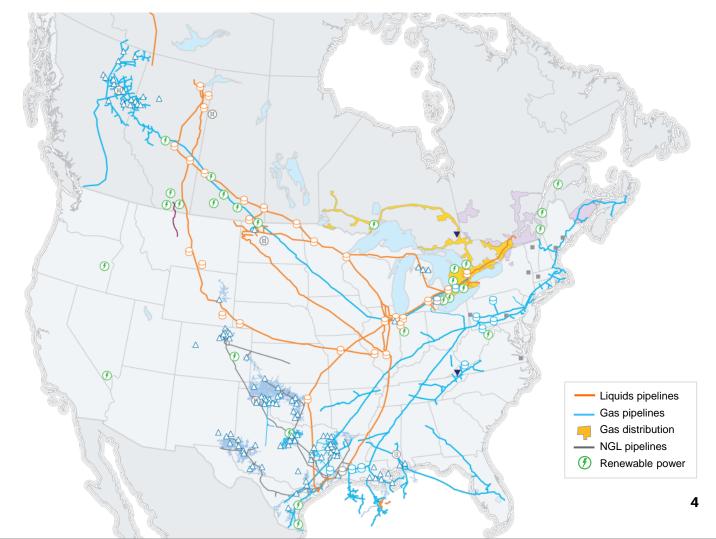
#### **Financial Benefits**

- Earnings and cash flow accretion
- Cost synergies
- All stock deal accelerated balance sheet strengthening

#### **Commercial Benefits**

Broader platforms for future growth

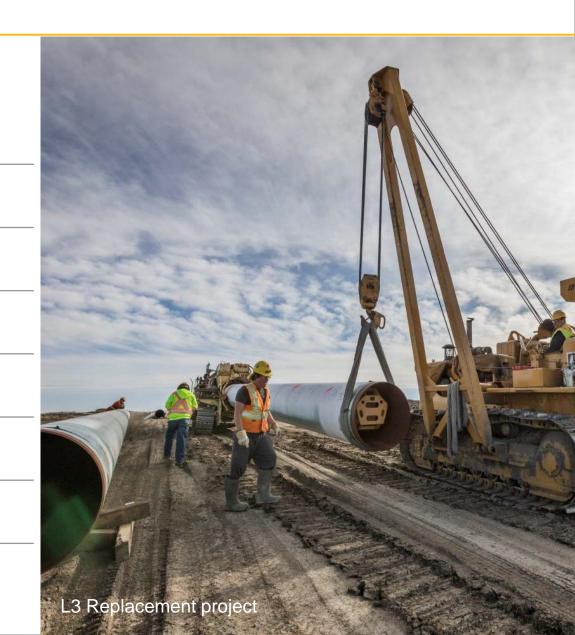
#### **Leading North American Infrastructure Footprint**



## Q1 Highlights



- Solid operating performance across the businesses
- Strong Q1 financial results
- \$3.1 billion of hybrid security issuances
- Advancing \$7 billion of projects for 2018 in-service
- ✓ Progressing Line 3 Replacement regulatory process
- Assessing new project opportunities

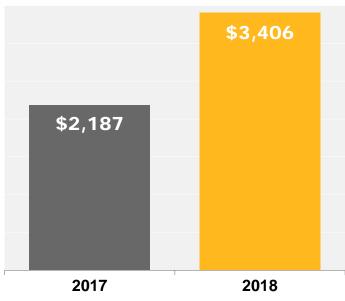


## **Q1 2018 Consolidated Financial Results Summary**

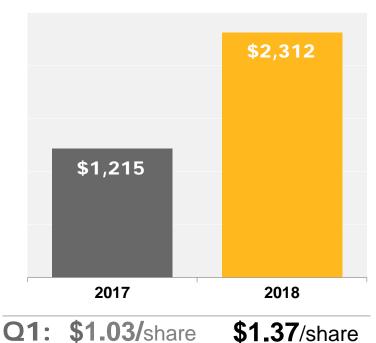


For the 3 months ended Mar 31, \$ millions





#### DCF



#### **Adjusted Earnings**



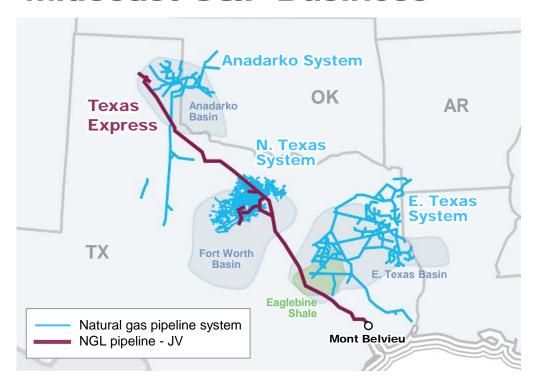
**Q1:** \$0.57/share **\$0.82**/share

#### Strong first quarter results; Full year guidance unchanged

#### **Asset Sales Announced**



#### Midcoast G&P Business



- Sale of 100% interest in Midcoast Operating L.P. to ArcLight Capital Partners
  - Natural gas G&P assets
  - Ownership interest in Texas Express NGL pipeline
  - Logistics business
- Proceeds of US\$1.1B
- Closing expected in Q3 2018

G&P asset sale advances strategy to focus on pipeline and utility business model

#### **Asset Sales Announced**



#### **Renewables Power Assets**



- Sale of 49% interest to Canada Pension Plan:
  - All Canadian and select US wind and solar power assets
  - Hohe See offshore wind project in Germany
- Proceeds of C\$1.75B
- CPP provides ~C\$0.5B of additional funding contributions to Hohe See in 2018/19
- Closing expected in Q3 2018

Reliable alternative source of capital for future investment

#### **Further Asset Sales Potential**



#### **\$10B Non-Core Assets**



#### **Considerations:**

- \$3 billion achieves 2018 target, consistent with strategic priority
- Flexible process allows for execution of accelerated asset sales in 2018
- Will determine the magnitude based on valuations
- Achieving greater financial flexibility is a priority
- Accretion/dilution impacts

## Ahead of Schedule on Hybrid Financing



#### **Hybrid Instrument Issuances**

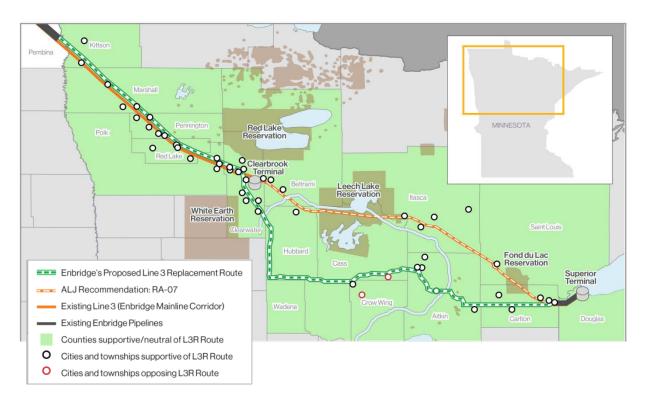


- Target \$4 billion in 2018
- Well ahead of schedule
- Strong investor demand
- Many sources to fulfill remainder

## **Line 3 Replacement Project Update**



- ALJ Report confirms need but recommends alternate route
- Minnesota Public Utility Commission to vote late June



## **Summary of Potentially Exposed Resources of Concern from Release of Crude Oil (Acres)**

Resources of Concern (acres)*	Enbridge's Preferred Route	Route Alternative RA-07
HCA populated area	4,814	20,806
HCA unusually sensitive ecological area	10,978	<b>26,854</b>
HCA drinking water source	501	2 <b>,9</b> 42
Drinking water AOI	83,833	64,785
Cultural resource AOI	0.0	44,046
Biological AOI	94,053	88,764
Commodity production AOI	50,199	72,008
Recreation/tourism AOI	3,704	1,443
TOTAL	248,084	<b>321,65</b> 0
Source: Table ES-4, FEIS Executive Summary	Least expenses	Most experies

prepared by MN Department of Commerce, Feb. 12, 2018

"Based on the results of these comparisons, it appears that RA-07 and RA-08 may be the least favorable routes in terms of potentially affected resources that might be impacted if a spill were to occur." – FEIS Executive Summary

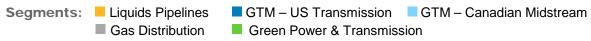
<sup>\*</sup> Notes: Acreages are the sum of acres within the 2,500-foot-wide and 10-mile-long downstream ROI for each metric, with the exception of Drinking Water AOI, which reflects drinking water supply management areas and Wellhead Protection Areas within a 1-mile ROI, and Hydrogeologic Sensitivity within a 0.5-mile ROI. AOI = areas of interest (See Section 10.4.1 for descriptions of AOIs); HCA = high consequence area (see Section 10.4.1 for description of HCAs); ROI = region of interest.

# **Enterprise-wide Secured Growth Project Inventory**



	Project	Expected ISD	Capital (\$B)
	High Pine	In service	0.4 CAD
	Stampede Lateral	In service	0.2 USD
	Wyndwood	In service	0.2 CAD
	Rampion Wind – UK	In service + 2Q18	0.8 CAD
	RAM	In service + 3Q18	0.5 CAD
00	NEXUS	3Q18	1.3 USD
01	TEAL	3Q18	0.2 USD
2	Atlantic Bridge	In service + 4Q18	0.5 USD
	Valley Crossing Pipeline	4Q18	1.6 USD
	STEP/Pomelo Connector	4Q18	0.4 USD
	Utility Core Capital	2018	0.5 CAD
	Other	Various	0.1 CAD
		2018 TOTAL	\$7B*

	Project	Expected ISD	Capital (\$B)
	Stratton Ridge	1H19	0.2 USD
	PennEast	2H19	0.3 USD
	Hohe See Wind & Expansion – Ger	many 2H19	2.1 CAD
6	Line 3 Replacement – Canadian Po	rtion 2H19	5.3 CAD
01	Line 3 Replacement – U.S. Portion	2H19	2.9 USD
7	Southern Access to 1,200 kbpd	2H19	0.4 USD
	Spruce Ridge	2H19	0.5 CAD
	Utility Core Capital	2019	0.8 CAD
		2019 TOTAL	\$13B*
0	T-South Expansion	2020	1.0 CAD
02	Utility Core Capital	2020	0.7 CAD
2		2020 TOTAL	\$2B*
	TOTAL C	apital Program	\$22B*



<sup>\*</sup> Rounded, USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar = \$1.25 Canadian dollars.

\$22 billion of diversified low-risk secured growth projects

## **Project Execution Highlights**

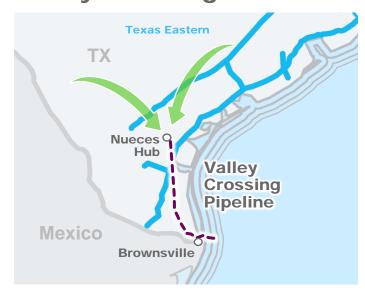


## Natural Gas: **NEXUS**



- Construction 20% complete
- Significant interest in additional market attachments
- Expected in service 3Q18

## Natural Gas: Valley Crossing



- Onshore pipeline construction substantially complete
- Offshore construction under way
- Expected in service 4Q18

#### Renewables:

#### Rampion



- All 116 turbines now operational
- Grid infrastructure commissioned
- Full operations expected 2Q18

Key projects on track for successful execution and in-service in 2018

## **Business Development Update**



#### Natural Gas:

#### **Alliance**



- Received strong prior expressions of interest
- Binding open season now underway for 0.4Bcf/d expansion project
- ~C\$2 billion project (100%)

#### Liquids Pipelines:

#### **Gray Oak**



- Project proceeding with PSXP/ANDV
- Significant commitments secured with potential to upsize based on second open season results
- Option to join project before year-end

#### Natural Gas:

#### **South Texas and USGC**



 Building out a leading natural gas pipeline network in the area to take advantage of significant production growth and export opportunities

Advancing near term attractive opportunities as well as longer term strategic developments

## Q1 2018 **Consolidated Adjusted EBITDA Performance**



Adjusted EBITDA (C\$ Millions, except per share amounts)	1017	1Q18
Liquids Pipelines <sup>2</sup>	1,325	1,627
Gas Transmission and Midstream <sup>2</sup>	472	1,046
Gas Distribution <sup>2</sup>	381	646
Green Power and Transmission	101	139
Energy Services	(4)	22
Eliminations and Other <sup>2</sup>	(88)	(74)
Consolidated Adjusted EBITDA <sup>1,2</sup>	2,187	3,406
Consolidated Adjusted Earnings	675	1,375
Adjusted EPS	\$0.57	\$0.82

#### **Liquids Pipelines**

- + Higher throughput and IJT on the Mainline System
- + Higher average rate on Canadian Mainline FX hedges
  + New projects placed into service
  + Strong demand in the US Gulf Coast for crude

#### Gas Transmission and Midstream

- + Full quarter contribution from Spectra Energy assets
- + New projects placed into service
- + Operating cost efficiencies

#### **Gas Distribution**

- + Full quarter contribution from Union Gas assets
- + Colder weather relative to 1Q17
- + Higher distribution charges at EGD

#### **Energy Services**

- + Increased asset positions in core markets
- + Widening of location and quality differentials

#### **Eliminations & Other**

- + Lower hedge settlement losses
- Higher unrecovered O&A costs

## Q1 2018 Consolidated DCF Performance



(C\$ Millions, except per share amounts)	1Q17	1Q18
Consolidated Adjusted EBITDA <sup>1</sup>	2,187	3,406
Maintenance capital	(182)	(165)
Interest expense	(479)	(652)
Current income tax	(41)	(75)
Distributions to non-controlling and redeemable non-controlling interests	(245)	(293)
Cash distributions in excess of equity earnings	(2)	63
Preferred share dividends	(83)	(87)
Other receipts of cash not recognized in revenue	47	76
Other non-cash adjustments	13	39
DCF <sup>1,2</sup>	1,215	2,312
Weighted Average Shares Outstanding (Millions)	1,177	1,685
DCF per Share <sup>1,2</sup>	\$1.03	\$1.37

#### 1Q18 vs. 1Q17 DCF Analysis

#### **DCF**

- + Adjusted EBITDA drivers noted in previous slide
- + Shifted timing of maintenance capital spend to later in 2018
- New equity investments placed into service in 2017 resulting in higher equity distributions
- Higher net cash items due to Spectra Energy Merger
- Higher financing costs from incremental financing instruments issued

<sup>(1)</sup> Adjusted EBITDA and DCF are non-GAAP measures. Reconciliations to GAAP measures can be found in the Q1 earnings release available at www.enbridge.com

<sup>(2)</sup> Reflects results from Spectra Energy assets starting on close of transaction, February 27, 2017.

## 2018 Updated Quarterly Profile & FY Projection

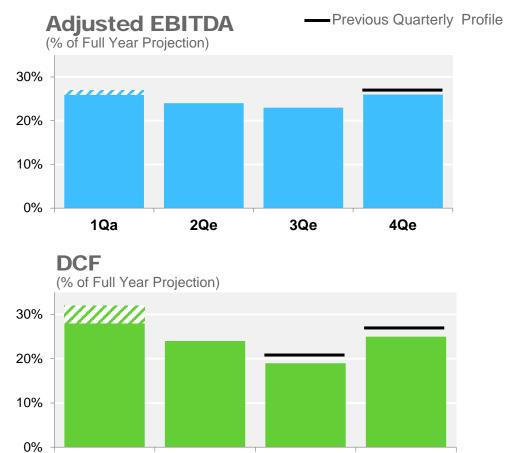




2018 EBITDA Guidance (\$MM)	Guidance 2018e	Updated 2018e	
Liquids Pipelines	~6,350	~6,425	
Gas Transmission & Midstream	~3,900	~3,975	
Gas Distribution	~1,650	~1,650	
Green Power & Transmission	~425	~425	
Energy Services	~25	~25	FX Earnings
Eliminations & Other	~150	~0	Hedge Settlements
Consolidated EBITDA:	~12,500	~12,500	<b>y</b>

DCF	~7,250 🧹
DCF/share	\$4.15 - \$4.45





3Qe

4Qe

2Qe

Strong start to the year; remain on track to meet 2018 financial guidance

1Qa

## **Spectra Energy Partners (SEP)**



#### **Financial Results**

(US\$ millions, except per unit amounts)	Q1 2017	Q1 2018	FY 2018 Guidance
Ongoing EBITDA	545	571	
Ongoing DCF	403	453	\$1,630 - 1,670
Distribution Coverage (as declared)	1.3x	1.2x	1.1x – 1.2x
Debt/EBITDA <sup>1</sup>	4.1x	4.1x	< 4.0x
Distribution per unit (as declared)	\$0.70125	\$0.75125	\$0.0125/unit increase per quarter

#### 1Q18 vs. 1Q17 DCF Analysis

- + Increased earnings from expansion projects placed into service
- + Higher short-term firm transportation on Texas Eastern due to extended cold weather
- Higher average debt balances and lower capitalized interest

#### **Effect of FERC Tax- Related Matters**

- a) 40% cost of service (primarily TETCO, AGT, ETNG)
- b) \$110-\$125 million annual unmitigated revenue/DCF impact for both US Tax Reform and FERC policy actions, exclusive of the potential payback of ADIT
- c) Regulatory mitigation via a successful rate case settlement expected to significantly offset impacts of FERC actions; any unmitigated amounts expected to be immaterial to DCF
- d) No material impacts expected for 2018 financial guidance
- e) Potential DCF impacts beyond 2018 dependent upon success of mitigation efforts and final FERC policy implementation

#### Continued evaluation of options to mitigate the potential negative effects of the FERC actions

## **Enbridge Energy Partners (EEP)**



#### **Financial Results**

(US\$ millions, except per unit amounts)	Q1 2017	Q1 2018	FY 2018 Guidance
Adjusted EBITDA	414	430	
DCF	198	212	\$650- \$700 <sup>2</sup>
Distribution Coverage (as declared)	1.2x	1.3x	~1.0x <sup>2</sup>
Consolidated Debt/EBITDA <sup>1</sup>	5.4x	4.3x	
Distribution per unit (as declared)	\$0.35	\$0.35	

#### 1Q18 vs. 1Q17 DCF Analysis

- + Recognition of the ROE component of revenue under-collection in 2017
- + Bakken Pipeline System placed into service on June 1, 2017
- Reduction in corporate tax rates pursuant to US Tax Reform

#### **Effect of FERC Tax- Related Matters**

- a) 60% cost of service (Lakehead)
- b) As previously disclosed, ~\$125M reduction to 2018 DCF from the combination of US Tax Reform and FERC policy actions, exclusive of the potential payback of ADIT
- c) Potential DCF impacts beyond 2018 dependent upon success of mitigation efforts and final FERC policy implementation

#### Continued evaluation of options to mitigate the potential negative effects of the FERC actions

<sup>1)</sup> As reported, after internal adjustments for trailing 12 months.

<sup>2)</sup> Revised for U.S. Tax Reform and FERC tax announcements.

## **ENF & Fund Group**



#### **Financial Results**

(C\$ millions)	Q1 2017	Q1 2018	FY 2018 Guidance
Fund Group DCF	422	691	\$2,450 - 2,650*
Distributions Paid	403	498	
Fund Group Debt/EBITDA <sup>1</sup>	6.0x	4.8x	< 5.0x by end of 2018
Fund Group Payout Ratio	95%	72%	80-90% Over the plan horizon
ENF Adjusted Earnings	67	111	

## 1Q18 vs. 1Q17 Fund Group DCF Analysis

- + Higher residual toll and higher throughput on Canadian Mainline
- + Higher FX rate to translate Canadian Mainline US dollar revenues
- Solid contribution from Alliance Pipeline

#### **Effect of FERC Tax- Related Matters**

Under IJT, reduction in EEP tariff would create offsetting increase in Canadian Mainline tariff

#### No expected material impact to Fund Group DCF going forward; guidance range unchanged

Adjusted EBITDA and DCF are non-GAAP measures. Reconciliations to GAAP measures can be found in the ENF Q1 earnings release and MD&A available at <a href="https://www.enbridgeincomefund.com">www.enbridgeincomefund.com</a>.

<sup>\*</sup>Trending to upper end of 2018 Fund Group DCF guidance range after strong operating performance in first quarter

<sup>1)</sup> As reported, after internal adjustments for trailing 12 months.

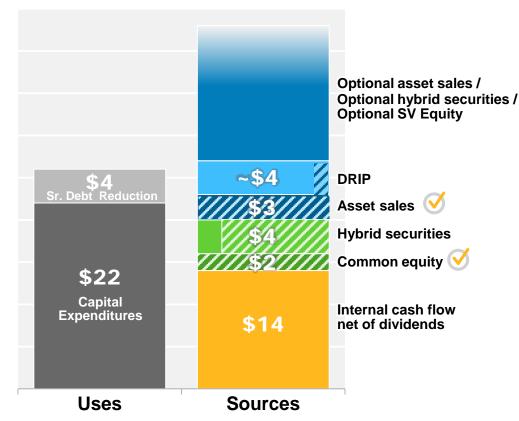
## **Funding Progress**



#### **2018 Financing Plan Execution**

C\$ Billion <sup>1,4,5</sup>	Market	Amount <sup>3</sup>
ENB Follow-on Common Equity (Pre-funding)	CAD/US Private	\$1.5
ENF Follow-on Common Equity (Pre-funding)	CAD Public	0.6
Common Equity		\$2.1
ENB Preferred Share issuance (Pre-funding)	CAD Public	0.5
ENB Hybrid Issuance	US Public	1.1
ENB Retail Hybrid Issuance	US Public	0.8
ENB Hybrid Issuance	CAD Public	0.7
Hybrid Securities		\$3.1
DRIP (ENB/ENF/EEP PIK) <sup>2</sup>		\$0.4
Asset Sales		\$3.2
Texas Eastern Senior Notes	US Public	1.0
Sabal Trail Senior Notes <sup>6</sup>	US Public	1.9
Debt Refinancing		\$2.9





4. As of May 10, 2018

Before deduction of fees and commissions where applicable

<sup>2.</sup> Inclusive of funds raised through ENB, ENF DRIP and EEP PIK

<sup>3.</sup> USD values have been translated to CAD at rates at time of issuance

<sup>5.</sup> Amounts include Q1 pre-funding included within the 2018 funding plan

<sup>6.</sup> SEP received approximately UŠ\$750 million of the net proceeds from the offering as a partial reimbursement of SEP's proportionate share of construction and development costs

## **Executing on Our Strategic Priorities in Q1**



#### 2018 - 2020 Strategic Priorities

- Move to pure regulated pipelines / utility model
- \$3.2 billion of asset sales announced

2 Accelerate de-leveraging

- \$3.1 billion of hybrid security issuances
- 3 Deliver premium cash flow & dividend growth
- Advancing \$7B of projects for 2018 ISD

4 Streamline the business

Strong Q1 financial results reflect synergies

5 Extend growth beyond 2020

Assessing new project opportunities

# A&P



# Enbridge Income Fund Holdings Inc.

First Quarter 2018 Supplemental Slides



## **Fund Group**

#### **Distributable Cash Flow**



(C\$ Millions)	1017	1Q18
Liquids Pipelines	493	751
Gas Pipelines	57	63
Green Power	66	81
Eliminations and Other	7	12
Adjusted EBITDA	623	907
Cash distributions less than equity earnings	(11)	(5)
Maintenance capital expenditures	(19)	(18)
Interest expense	(94)	(110)
Current income taxes	(24)	(44)
EIPLP cash incentive distribution rights	(12)	(32)
Other receipts of cash not recognized in revenue	8	29
Other adjusted items	4	15
EIPLP DCF	475	742
Fund and ECT operating, administrative and interest expense	(53)	(51)
Fund Group Distributable Cash Flow	422	691

## **Fund Group:**

#### **Key Balance Sheet Metrics**



3/31/18
42.1%
4.8x
BBB+ / Baa3 / BBB (High)(2)
BBB+ / A <sup>(3)</sup>

<sup>(1)</sup> As reported, after internal adjustments for trailing twelve months

<sup>(2)</sup> S&P/ Moody's / DBRS senior unsecured ratings. S&P and DBRS currently have Enbridge Income Fund on stable outlook, with Moody's currently on a negative outlook.

<sup>(3)</sup> S&P / DBRS senior unsecured ratings.

## **Investor Value Proposition**

#### Providing investors with predictable and growing cash flow



#### **Premier Canadian energy infrastructure income investment**

# 1. Outstanding asset footprint

- High quality, strategically positioned Canadian energy infrastructure assets
- Infrastructure connecting large supply basins with premium markets

## Low risk business model

- Minimal commodity price and throughput exposure
- Long-term commercial agreements with strong counterparties

#### 3. Visible growth

- 10% annual DPS growth through 2020, with embedded opportunities to extend beyond 2020
- Highly visible and secured growth in execution
- Opportunities for future development

## 4. Strong sponsor

- Enbridge aligned with ENF shareholders
- Access to operational, financial and project execution expertise

# Spectra Energy Partners

First Quarter 2018 Supplemental Slides



## **Spectra Energy Partners (SEP):**

#### **Distributable Cash Flow**



(US\$ Millions)	1Q17	1Q18
US Transmission	499	504
Liquids	68	68
Other	(22)	(1)
Ongoing EBITDA	545	571
ADD:		
Earnings from equity investments	(38)	(58)
Distributions from equity investments	38	60
Other	1	1
LESS:		
Interest expense	56	85
Equity AFUDC	45	6
Net cash paid for income taxes	5	1
Distributions to non-controlling interests	12	15
Maintenance capital expenditures	25	14
Total Ongoing Distributable Cash Flow	403	453

## **Spectra Energy Partners:**

## Spectra Energy Partners

### **Key Balance Sheet Metrics**

	3/31/18
Total Debt	\$8.6B
Financial Covenant Metrics <sup>(1)</sup>	4.1x Debt/EBITDA
Credit Ratings <sup>(2)</sup>	Baa2 / BBB+ / BBB
Available Liquidity	\$1.0B

<sup>(1)</sup> Calculated in accordance with the credit agreements; max 5.0x

#### **Committed to investment grade balance sheet**

<sup>(2)</sup> Moody's / S&P / Fitch senior unsecured ratings

## **Investor Value Proposition**

Stable. Disciplined. Reliable.



We go "where the lights are" – connecting diverse supply basins with regional demand markets – "last mile" competitive advantage

## Stable business model

- Primarily natural gas pipeline focused
- Fee-based revenues with no direct commodity exposure and minimal volume risk
- Strong investment-grade customers

## Outstanding asset footprint

- Well-positioned platform for further demand-pull expansion
- Track record of successful project execution

## Prudent financial management

- Commitment to investment grade balance sheet
- Ample liquidity
- Successful IDR elimination

# Attractive distribution growth

- 42<sup>nd</sup> consecutive quarterly distribution increase
- Sustainable growth with strong coverage

# Enbridge Energy Partners

First Quarter 2018 Supplemental Slides



## **Enbridge Energy Partners (EEP):**



#### **Distributable Cash Flow**

(US\$ Millions)	1Q17	1Q18
Liquids	396	432
Other	18	(2)
Adjusted EBITDA	414	430
ADD:		
Distributions in excess of equity earnings	1	7
Other	1	1
LESS:		
Interest expense, net	100	96
Equity AFUDC	10	16
Income tax benefit	2	-
Net income attributable to noncontrolling interest	97	109
Maintenance capital expenditures	9	5
Total Distributable Cash Flow	198	212
		·

## **Enbridge Energy Partners (EEP):**



#### **Key Balance Sheet Metrics**

03/31/18
\$6.7B
4.3x Debt/EBITDA
Baa3 / BBB / BBB
\$1.4B

<sup>(1)</sup> As reported, after internal adjustments for trailing 12 months

#### **Committed to investment grade balance sheet**

<sup>(2)</sup> Moody's / S&P / Fitch senior unsecured ratings

## **Investor Value Proposition**

#### Attractive long-term risk-return proposition



Low risk, pure-play liquids pipeline MLP provides attractive risk-adjusted returns for unitholders

## Pure-play liquids pipeline MLP

- Exceptional North American liquids infrastructure
- Low-risk commercial agreements
- Competitive and stable tolls

## Low risk business model

- ~96% cost of service or equivalent¹ and take or pay agreements
- ~99% of revenue from investment grade or equivalent customers
- <1% direct commodity price exposure</p>

## Prudent financial management

Commitment to investment grade balance sheet

## Moderate visible growth

 Secured through embedded organic growth and JFAs

<sup>&</sup>lt;sup>1</sup> Contract terms for our Lakehead system expansion projects mitigate volume risk for all expansions subsequent to Alberta Clipper. In the event volumes were to decline by approximately 500Kbpd from current levels out of the Superior, Wisconsin terminal, Lakehead could be subject to volume risk, however, the pipeline could potentially file cost of service rates if there was a substantial divergence between costs and revenues mitigating volume risk. Similarly, our North Dakota system can also file cost of service rates if there is a substantial divergence between costs and revenues on the pipeline.