

Bridge to a Cleaner Energy Future



Al Monaco President & Chief Executive Officer **Vern Yu** EVP, Corporate Development & Chief Financial Officer

Q4 2021 Financial Results & Business Update



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Forward Looking Information

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In particular, this presentation contains FLI pertaining to, but not limited to, information with respect to the following: Enbridge's strategic plan, priorities and outlook; 2022 financial guidance, including projected DCF per share and adjusted EBITDA, and expected growth thereof; expected dividends, dividend growth and dividend policy; expected supply of, demand for, exports of and prices of crude oil, natural gas, natural gas liquids (NGL), liquified natural gas (LNG) and renewable energy; energy transition and low carbon energy, and our approach thereto; environmental, social and governance (ESG) goals, targets and plans, including greenhouse gas (GHG) emissions intensity and reduction targets, ESG engagement and disclosure, and diversity and inclusion goals; industry and market conditions: anticipated utilization of our assets: expected EBITDA: expected DCF and DCF per share: expected future cash flows; expected shareholder returns, asset returns and returns on equity; expected performance of the Company's businesses, including customer growth and organic growth opportunities; financial strength, capacity and flexibility; financial priorities; expectations on sources of liquidity and sufficiency of financial resources; tax rates and pools; expected debt to EBITDA outlook and target range; expected costs related to announced projects, projects under construction and system expansion, optimization; expected in-service dates for announced projects and projects under construction; expected capital expenditures; capital allocation framework and priorities, including ESG factors; share repurchases under normal course issuer bid; investable capacity; anticipated productivity enhancements; expected future growth, including secured growth program, development opportunities and low carbon and new energies opportunities and strategy; expected future actions of regulators and courts and the timing and anticipated impact thereof: and toll and rate case proceedings and frameworks, including with respect to the Mainline, and anticipated timing and impact therefrom. 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Non-GAAP Measures

This presentation makes reference to non-GAAP financial measures and non-GAAP ratios, including EBITDA, adjusted EBITDA, adjusted earnings, adjusted earnings per share, distributable cash flow (DCF) and DCF per share, and debt to EBITDA. Management believes the presentation of these metrics gives useful information to investors and shareholders as they provide increased transparency and insight into the performance of the Company. EBITDA represents earnings before interest, tax, depreciation and amortization. Adjusted EBITDA adjusted EBITDA adjusted earnings represent earnings etributable to common shareholders adjusted for unusual, infrequent or other non-operating factors included in adjusted EBITDA, as well as adjustments for unusual, infrequent or other non-operating factors in respect of depreciation and amortization expense, income taxes and noncontrolling interests and labilities (including changes in environmental labilities) less distributions to non-controlling interests, are dividend basis. Management uses adjusted basis. Management aliabilities) less distributions to non-controlling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, infrequent or other non-operating factors. Management aliao uses DCF to assess the performance of the Company and to set its dividend payout target. Debt to EBITDA is a non-GAAP ratio used as a liquidity measure to indicate the amount of adjusted earnings available to pay debt (as calculated on a GAAP basis) before covering interest, tax, depreciation and anortization. Reconciliations of forward-looking non-GAAP financial measures and non-GAAP financial measures and non-GAAP ratios are not available without unreasonable effort. Our non-GAAP financial measures and non-GAAP financial measures and non-GAAP measures is available on the company's website. Additional information on non-GAAP financial measures of the measures are not available without unreasonable effort. Our non-GAAP metrics described above are not mea



Agenda

- 2021 Recap
- Energy Fundamentals
- Business Update
- ESG
- Financial Performance

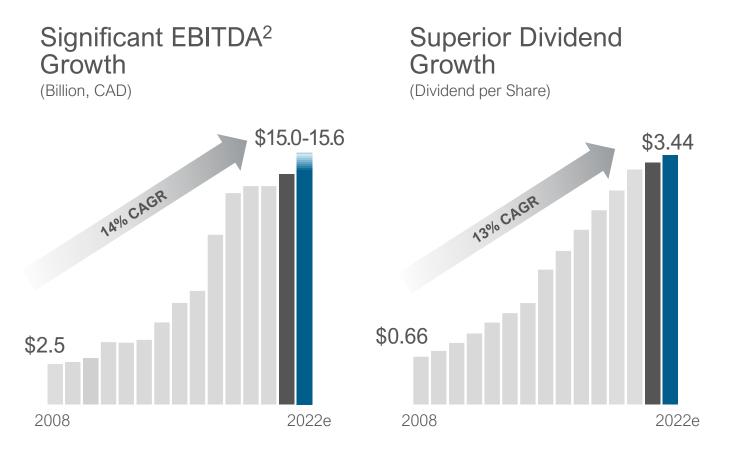
Enbridge Day Themes





2021 Recap

- Strong operating and financial performance
- ✓ Advanced ESG goals
- ✓ \$14B of growth capital into service¹
- Sectioned \$2B new projects sanctioned
- Accelerated export & low-carbon strategies
- ✓ \$1.2B non-core assets sold
- ✓ 27th annual dividend increase
- Share repurchase program in place
- ✓ 30% annual TSR



2021 was a pivotal year in advancing our strategic priorities



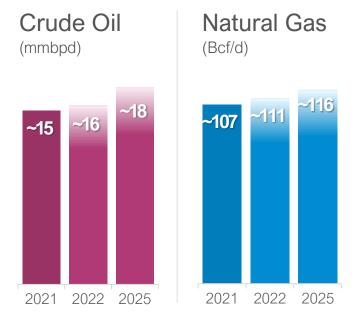
Energy Fundamentals Outlook

Global Demand Outlook

Announced Policies Scenario¹ (EJ) Other Biofuels Wind/Solar Natural Gas Crude Oil 2220 2030

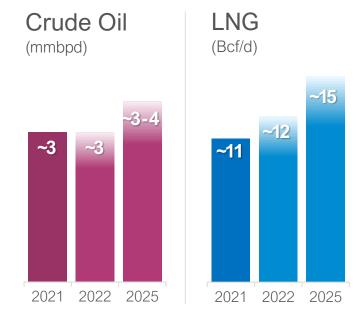
- Robust economic recovery
- Growing energy demand
- Renewable growth accelerating

North American Supply³



- Long-lived supplies
- Attractive break-even costs
- Global ESG leadership

North American Exports³



- Increased supply directed to exports
- ~20% increase in oil exports by 2025
- ~40% increase in LNG exports by 2025

Robust fundamentals drives high asset utilization and solid growth outlook

(1) International Energy Agency (2021), World Energy Outlook 2021, IEA, Paris. STEPS – Stated Policies Scenario, SDS – Sustainable Development Scenario (2) 'Other' includes modern solid bioenergy, hydro, nuclear, and traditional biomass (3) ©2022 IHS Markit. All rights reserved. The use of this content was authorized in advance. Any further use or redistribution of this content is strictly prohibited without prior written permission by IHS Markit



Large Organic Opportunity Set

Organic Growth Priorities

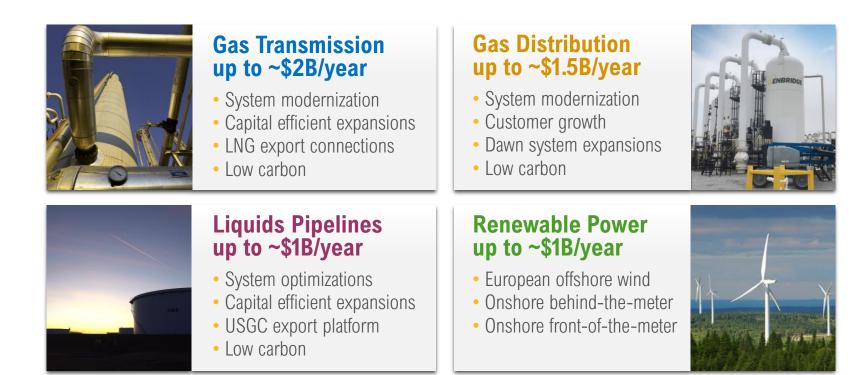
Maximize returns within low-risk commercial model

- Pursue capital efficient expansions
- Execute ratable utility-like growth
- Advance crude & LNG export strategies
- Leverage asset footprint to grow low-carbon investments

Organic investments benchmarked against share repurchases

Up to \$6B/year of Organic Growth Potential

Supplements 2022-2024, drives post-2024 growth



2021 execution generating significant financial flexibility to invest in new growth opportunities



Conventional Business Update

Gas Distribution & Storage

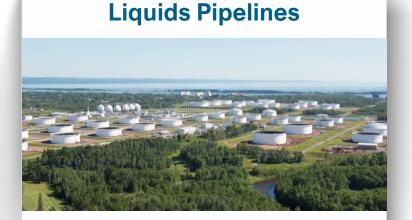


- Executing \$1.0B 2022 capital program
- ~45K customer additions annually
- Advancing 27 new community connections

Gas Transmission



- US\$2.6B capital program in execution
- Announced US\$0.4B TETCO Phase II Modernization program¹ New
- Sanctioned US\$0.1B Appalachia to Market Phase II expansion on TETCO New



- Capital efficient Mainline & market access expansions
- Developing attractive embedded growth at Ingleside
- Mainline commercial framework discussions in progress

Performing strongly and positioned to grow through planning horizon



Mainline Commercial Strategy Update

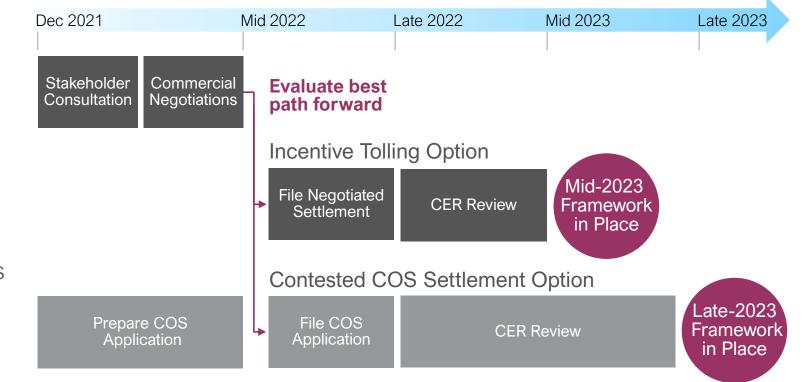
Two Concurrent Options in Progress

1) Incentive Tolling Arrangement:

- S Aligned with customers
- V Incentivized to optimize system
- 🕑 Premium return
- 2) Cost of Service (COS):
 - Risks passed through to customers
 - ✓ Rate base driven growth

🧭 Utility-like return

Estimated Execution Timeline



Two attractive options for the next mainline tolling framework



Advancing Crude Export Strategy

USGC Competitive Position



- Moda transaction closed in Q4
- 15 mmbbls of storage contracted
- 925kbpd of 1.6mmbpd of export capacity contracted

EIEC Development Update



- Advancing term out of excess capacity
- ~2mmbbl permitted storage expansion in late-stage development New
- Targeting FID¹ in 2022

Solar Self-Power



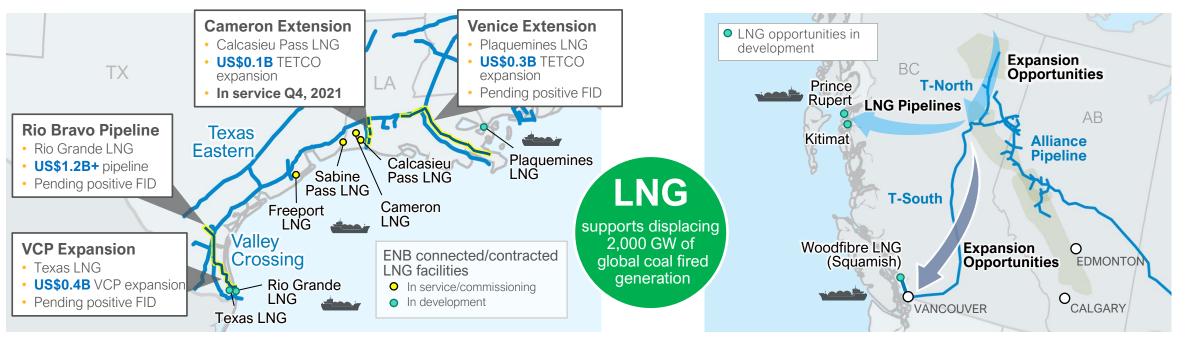
- Up to 60MW; 6MW facility requirement
- In discussions with offtake customers
- Targeting FID¹ in 2022

Developing ~\$2.5 billion of organic infrastructure growth potential³



Advancing LNG Export Strategy

U.S. Gulf Coast



- Cameron Extension placed into service
- Precedent agreement signed to serve Texas LNG New
- ~7 Bcf/d of export pipeline capacity expected by 2025¹

- Developing \$2.5B expansion on T-South New
- Up to 300 MMcf/d from compression and looping
- Targeting mid-2022 Open Season

Western Canada

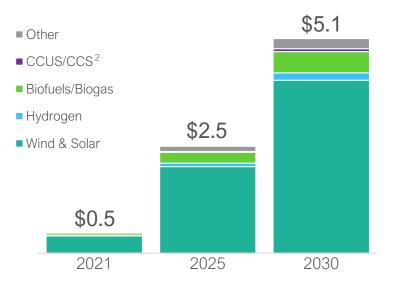
Executing on ~\$6B of capital opportunities along the U.S. Gulf Coast and in Western Canada²



Low-Carbon Energy Outlook

Global Low-Carbon Investment Momentum

(Cumulative, USD Trillions)¹



Attractive economic incentives





Regulatory & permitting process clarity (e.g. no uniform guidelines for H₂)

Maturing carbon markets

(e.g. increase in 45Q for CCUS)

(e.g. carbon offset verification)

(e.g. H₂ is ~5x cost of natural gas)

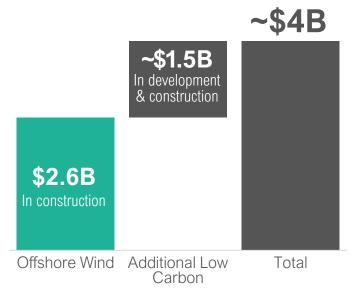
Investment Signposts

Developing

 Significant low-carbon infrastructure investment potential Further progress required to accelerate low-carbon growth

Executing on Near-Term Investment Opportunities

(Visible investment through 2025)



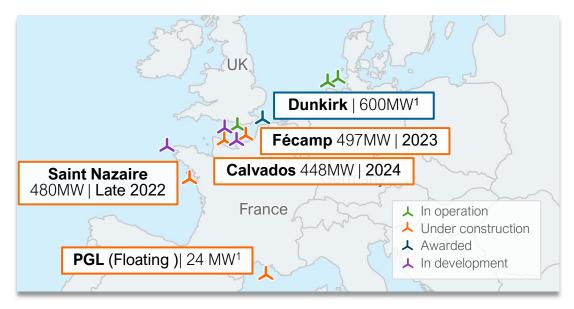
 Investments must compete for capital; generate attractive equity return within low-risk model

Our low-carbon investment will ramp up through second half of decade



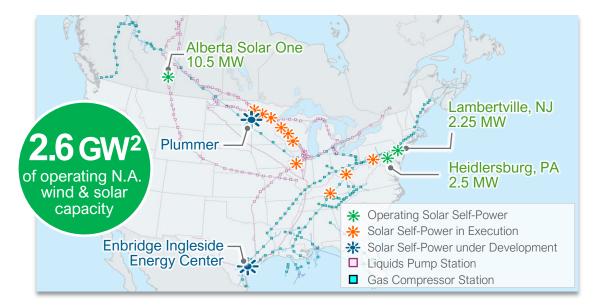
Renewables Update

European Offshore Wind



- 1.5 GWs in construction, on track for 2022-24 ISDs
- Sanctioned 1st floating pilot project (PGL) in Q4 New
- ~3.0 GW of new capacity awarded and in development

N.A. Onshore Renewables Development



- 3 self-power projects in service, 10 in execution
- Potential to expand self-power facilities to serve 3rd parties
- ~1.5 GW in early-stage development

Building on our world class renewable platform; attractive equity returns



Carbon Capture & Storage Update

North American CCUS Strategy

Open Access Wabamun Carbon Hub



- >200Mt/a of CO₂e near operations
- Discussions with emitters underway
- Leverage transportation and storage capabilities



- Provide transportation and storage solutions
 - Utility-like commercial model & returns
- ~4MtCO₂e/year under Memorandum of Understanding
 - Capital Power
 - Lehigh Cement New
- Targeting phased ISD between 2025-27
- LOI's with First Nation Capital Investment Partnership¹ and Lac Ste. Anne Métis Community New
 - Support and co-develop the Wabamun Hub
- Application submitted for Alberta pore space allocation

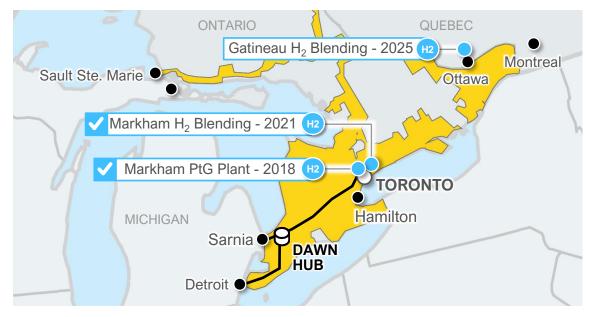
Supporting customer emissions reduction through integrated carbon capture solutions

Renewable Natural Gas & Hydrogen Update

Renewable Natural Gas



Hydrogen



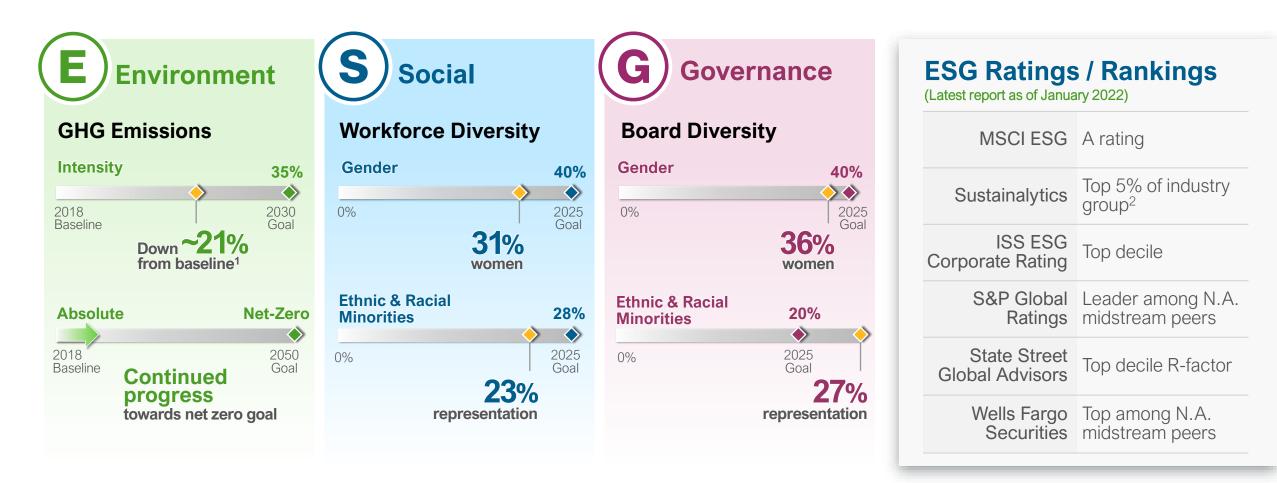
- N. America's 1^{st} green H_2 blending facility in service **New**
- 10-15 additional utility projects in development
- Actively studying system capabilities (2021-23)

Early investments in RNG and H₂ reducing carbon footprint of natural gas we deliver

ÉNBRIDGE



2021 ESG Performance Update

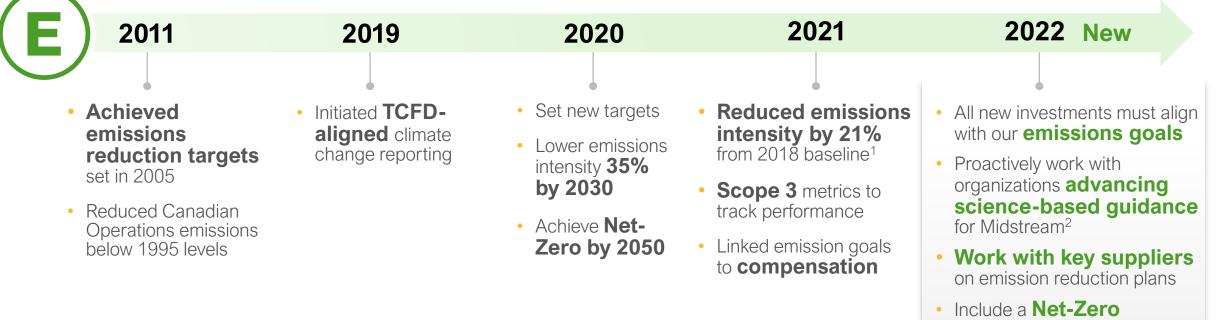


Employee compensation and \$3B of sustainably-linked financings tied to ESG performance

(1) Preliminary year-end estimate of Scope 1 & 2 emissions intensity; to be finalized, including progress on absolute emission reductions, in the 2021 Sustainability Report (Q2,2022) (2) Industry group of "Refiners & Pipelines" as defined by Sustainalytics



Sector Leadership



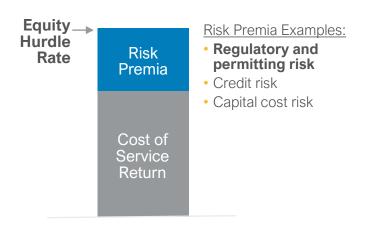
- scenario analysis in Sustainability Report (Q2)³
- Further develop low-carbon partnerships

Aiming to be a global leader in ESG reporting and performance



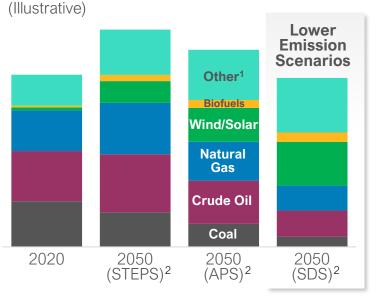
ESG Integrated into Capital Allocation

ESG Integrated into Investment Decisions



- Risks on climate policy and regulatory changes built into equity hurdle rate
- Carbon prices & costs to achieve net zero emissions modeled in cash flows

Evaluation Against Energy Transition Scenarios



- Accelerated energy transition cases generate a range of utilization outlooks
- Consider range of equity returns and payback periods

Investments Must Align with Emissions Goals³

Example: Ingleside Terminal Acquisition 21 tCO₂e/yr Current Facility Emissions Up to 60 MW of Solar Self Power (51 tCO₂e)/yr

- Aligned with our emissions goals and those of our customers
- ~8x run-rate EV/EBITDA multiple; immediately accretive

Prudently investing capital to drive long-term value creation in alignment with our ESG Goals



2021 Financial Results

	Q4		YTD	
(\$ Millions, except per share amounts)	2021	2020	2021	2020
Liquids Pipelines	2,108	1,787	7,731	7,182
Gas Transmission & Midstream	922	878	3,850	3,895
Gas Distribution & Storage	450	492	1,853	1,822
Renewable Power Generation	140	146	496	507
Energy Services	(83)	(82)	(360)	(119)
Eliminations and Other	150	(20)	431	(14)
Adjusted EBITDA ¹	3,687	3,201	14,001	13,273
Cash distributions in excess of equity earnings	65	170	313	649
Maintenance capital	(274)	(320)	(686)	(915)
Financing costs	(840)	(801)	(3,091)	(3,226)
Current income tax	(142)	(17)	(352)	(342)
Distributions to Noncontrolling Interests	(64)	(68)	(271)	(300)
Other	55	44	127	301
Distributable Cash Flow ¹	2,487	2,209	10,041	9,440
DCF per share ¹	1.23	1.09	4.96	4.67
Adjusted earnings per share ¹	0.68	0.56	2.74	2.42

Quarterly Drivers

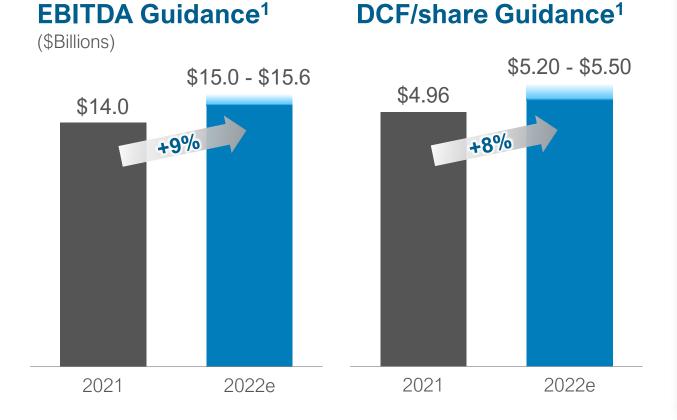
- ↑ Strong operational performance
- ↑ L3R in service & Moda acquisition
- ✤ Mainline toll provision (July 1 to Dec. 31)
- ↑ Higher earnings from DCP & Aux Sable
- ✓ Warmer than normal weather in Q4
- ✤ Weaker USD translation
 - Operating segment impacts; partially offset by hedging program in Eliminations & Other
- ↑ Maintenance capex spend timing

High system utilization & project execution underpins strong full year financial results

(1) Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA), Adjusted Earnings and Distributable Cash Flow (DCF) are non-GAAP measures. Reconciliations to the nearest GAAP measures are included in the Q4 earnings release and other documents available at <u>www.enbridge.com</u>.



2022 Financial Outlook



Outlook Considerations

 Average utilization of ~2.95 mmbpd Seasonal customer maintenance (Q2 and Q3) 80% of revenues have partial to full inflation protection 		
Pass-through in COS assetsFixed rate debt / forward hedges		
Pass-through in COS assetsExisting and new tax pools		
 Earnings/Cash flows largely hedge (avg of \$1.28) USD debt translation improvement 		

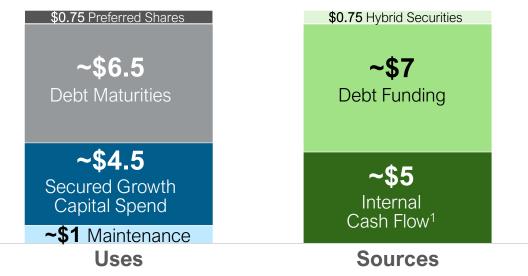
Solid EBITDA & DCF growth outlook



Strong Balance Sheet

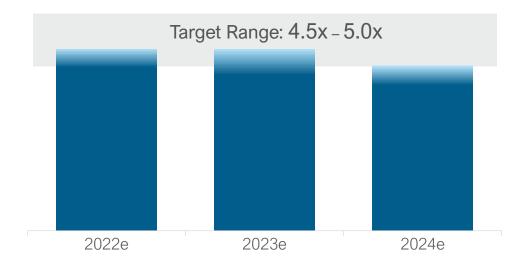
2022 Funding Plan

(\$Billions)



- \$0.75B of preferreds replaced with low-rate hybrid debt
- Selectively employ sustainability-linked debt issuances
- \$1.5B Normal Course Issuer Bid program in place

Debt to EBITDA Outlook



- Annualized cash flows from 2021 growth capital drives metric to low end of range
- Flexibility to execute on organic growth opportunities and return of capital

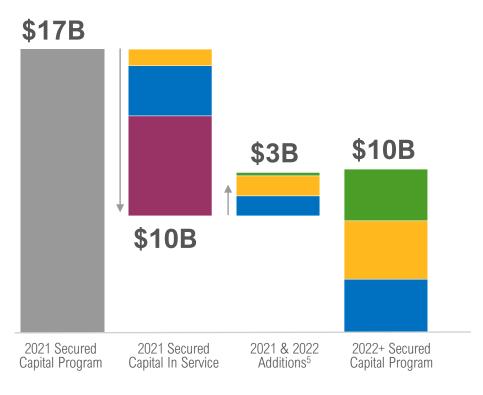
Executable funding plan with projected leverage within lower end of target range



Secured Growth Outlook

	Project	Commercial Framework ¹	Expected ISD	Capital (\$B)
Gas	Modernization Program	COS	2022-2025	2.2 USD
Transmission	Other Expansions	TOP	2022-2025	0.4 USD
Gas Distribution & Storage	Distribution System	COS	2022-2024	1.8 CAD
	Transmission/Storage Assets	COS	2022-2024	0.8 CAD
	New Connections/Expansions	COS	2022-2024	0.7 CAD
Renewable Power & New Energies	East-West Tie-Line	PPA	2022	0.2 CAD
	Solar Self-Powering	PPA	2022-2023	0.2 USD
	Saint-Nazaire Offshore ²	PPA	Late 2022	0.9 CAD
	Fécamp Offshore ²	PPA	2023	0.7 CAD
	Calvados Offshore ²	PPA	2024	0.9 CAD
	Provence Grand Large	PPA	2023	0.1 CAD

Executing on Secured Program



Capital Spent to Date

Total 2022-2025 Secured Capital Program

Diversified secured capital program supports growth through 2024

~\$10B³

~\$1B⁴

(1) COS – Cost of Service, TOP – Take or Pay, PPA – Power Purchase Agreement (2) Project is financed primarily through non-recourse project level debt. Enbridge's equity contribution will be \$0.2B for Saint-Nazaire, \$0.1B for Fécamp and \$0.1B for Calvados. Reflects the sale of 49% of our interest in the project to CPP Investments which closed in the first quarter of 2021. (3) Rounded, USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar = \$1.25 Canadian dollars. Euro capital has been translated to CAD using an exchange rate of €1 Euro = \$1.55 Canadian dollars (4) As at December 31, 2021 (5) Since December 7th, 2021, inclusive of Enbridge Day announcements



Capital Allocation Framework



Disciplined investment of financial capacity to maximize long-term growth & value creation

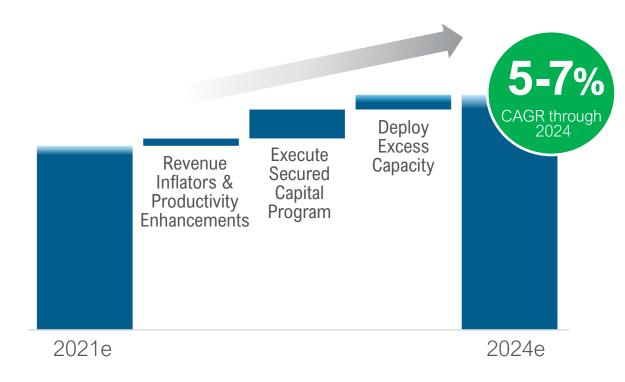


3-Year Outlook Through 2024

Value Proposition

- \checkmark Resiliency and longevity of cash flows
- Growing investable free cash flow
- S Capital discipline, return of capital
- Solid conventional long-term growth
- Sector Se
- Section 2017 ESG leadership

DCF/share¹ Outlook



Robust growth outlook provides for an attractive investment opportunity



Organizational Changes



Bill Yardley EVP & President, Gas Transmission and Midstream *Retiring*



Cynthia Hansen EVP & President, Gas Transmission and Midstream 23 years¹



Michele Harradence

SVP & President, Gas Distribution and Storage 8 years¹



Vern Yu EVP, Corporate Development and Chief Financial Officer 28 years¹

A deep bench of executive talent and continued emphasis on development



