

Bridge to a Cleaner Energy Future



Greg Ebel President & Chief Executive Officer **Vern Yu** EVP, Corporate Development, CFO & President, New Energy Technologies Q4 2022 Financial Results & Business Update



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This presentation includes certain forward-looking statements and information (FLI) to provide potential investors and shareholders of Enbridge Inc. (Enbridge or the Company) with information about Enbridge and its subsidiaries and affiliates, including management's assessment of their future plans and operations, which FLI may not be appropriate for other purposes. FLI is typically identified by words such as "anticipate", "expect", "estimate", "forecast", "plan", "intend", "target", "believe", "likely" and similar words suggesting future outcomes or statements regarding an outlook. All statements other than statements of historical fact may be FLI. In particular, this presentation contains FLI pertaining to, but not limited to, information with respect to the following: Enbridge's strategic plan, priorities and outlook; 2023 financial guidance, including projected DCF per share and adjusted EBITDA, and expected growth thereof; expected dividends, dividend growth and dividend policy; expected supply of, demand for, exports of and prices of crude oil, natural gas, natural gas (NGL), liquified natural gas (LNG) and renewable energy; energy transition and low carbon energy, and our approach thereto; environmental, social and governance (ESG) goas, practices and performance, including emissions reductions and diversity and inclusion; anticipated utilization of our assets; expected EBITDA and adjusted EBITDA; expected earnings/(loss) and adjusted earnings/(loss); expected DCF and DCF per share; expected future cash flows; expected shareholder returns; expected performance of the Company's businesses, including organic growth opportunities; financial strength and flexibility; expectations on leverage, including debt-to EBITDA ratio; expected in-service dates and costs related to announced projects and projects under construction; expected capital expenditures; capital allocation framework and priorities; expected future growth and expansion opportunities, including secured growth program, development opportunities and low carbon opportunities; expected future actions of regulators and courts and the timing and anticipated impact thereof; and toll and rate case proceedings and filings, including with respect to the Mainline and our Gas Distribution business, and anticipated timing and impact therefrom. Although we believe that the FLI is reasonable based on the information available on the date such statements are made and processes used to prepare it, such statements are not quarantees of future performance and readers are cautioned against placing undue reliance on FLI. By its nature, FLI involves a variety of assumptions, known and unknown risks and uncertainties and other factors which may cause actual results, levels of activity and achievements to differ materially from those expressed or implied by the FLI, including, but not limited to, the following: the expected supply of, demand for, exports of and prices of crude oil, natural gas, NGL, LNG and renewable energy; energy transition, including the drivers and pace thereof; anticipated utilization of our assets; exchange rates; inflation; interest rates; the COVID-19 pandemic and the duration and impact thereof; availability and price of labour and construction materials; the stability of our supply chain; operational reliability and performance; customer, regulatory and stakeholder support and approvals; anticipated in-service dates; weather; announced and potential acquisition, disposition and other corporate transactions and projects, and the timing and benefits thereof; expectations about our partners' ability to complete and finance proposed projects; governmental legislation; itigation; credit ratings; hedging program; expected EBITDA and adjusted EBITDA; expected earnings/(loss) and adjusted earnings/(loss); expected future cash flows; expected future DCF and DCF per share; estimated future dividends; financial strength and flexibility; debt and equity market conditions; and general economic and competitive conditions. We caution that the foregoing list of factors is not exhaustive. Additional information about these and other assumptions, risks and uncertainties can be found in applicable filings with Canadian and U.S. securities regulators. Due to the interdependencies and correlation of these factors, as well as other factors, the impact of any one assumption, risk or uncertainty on FLI cannot be determined with certainty. Except to the extent required by applicable law, we assume no obligation to publicly update or revise any FLI made in this presentation or otherwise, whether as a result of new information, future events or otherwise, All FLI in this presentation and all subsequent FLI, whether written or oral, attributable to Enbridge, or any of its subsidiaries or affiliates, or persons acting on our behalf, are expressly gualified in their entirety by these cautionary statements.

Non-GAAP Measures

This presentation makes reference to non-GAAP and other financial measures, including EBITDA, adjusted EBITDA, adjusted earnings, adjusted earnings per share, distributable cash flow (DCF) and DCF per share, and debt to EBITDA. Management believes the presentation of these metrics gives useful information to investors and shareholders as they provide increased transparency and insight into the performance of the Company. EBITDA adjusted for unusual, infrequent or other non-operating factors in respect of depreciation and amortization adjusted for unusual, infrequent or other non-operating factors in respect of depreciation and amortization expense, increas expenses, and noncontrolling interests on a consolidated basis. Management uses adjusted earnings as another measure of the Company's ability to generate earnings. DCF is defined as cash flow provided by operating activities before the impact of changes in operating factors. Management also uses DCF to assess the performance of the Company and to set its dividend payout target. Debt to EBITDA is used as a liquidity measure to indicate the amount of adjusted earnings available to pay debt (as calculated on a GAAP basis) before covering interest, tax, depreciation and amortization. Reconciliations of forward-looking non-GAAP and other financial measures to comparable GAAP measures are not available without unreasonable effort. Our non-GAAP metrics described above are not measures that have standardized meaning prescribed by generally accepted accounting principles in the United States of AP measures are not available without unreasonable effort. Our non-GAAP metrics described above are not measures may be found in the Company's explicit. Company's website. Additional information on non-GAAP and other financial measures may be found in the Company's earnings news releases or in additional information on non-GAAP and other financial measures may be found in the C



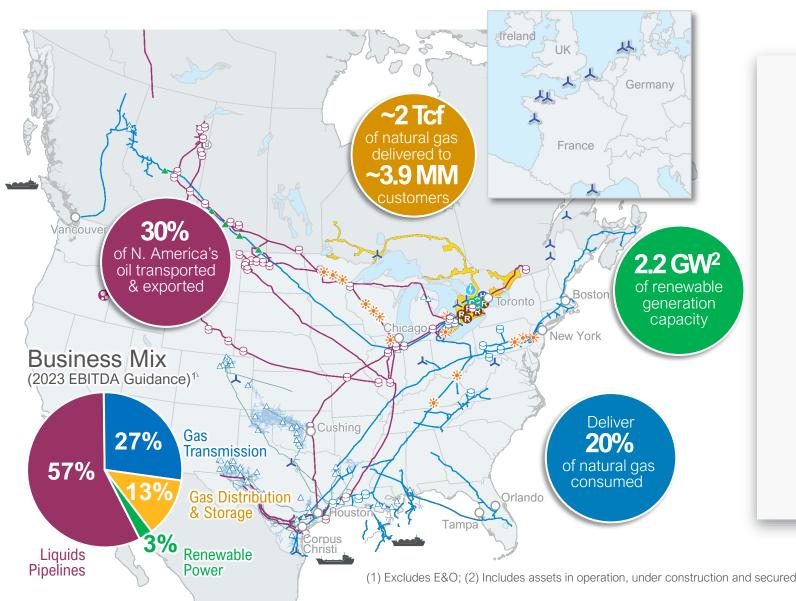
Agenda

- 2022 Recap
- Business Highlights
- Financial Performance & Outlook





Why Invest in Enbridge



Diversified Low-Risk Pipeline / Utility Model

Strong Balance Sheet

28 years of Annual Dividend Increases

Visible Growth in Short, Medium & Long-Term

Low-Carbon Optionality Throughout the Business



2022 Highlights

V	Safety and Reliability	 Achieved leading safety performance across the enterprise Executed over \$1B in integrity programs
V	Strong Balance Sheet	 Maintained balance sheet strength and financial flexibility Achieved lower half of Debt/EBITDA range 4.7x¹ Rated BBB+ stable from all Rating Agencies
V	Disciplined Capital Allocation	 Placed 6 projects² ~\$4B of capital into service Secured ~\$8B of new organic growth across 9 projects² Executed ~US\$1.5B (\$0.9B equity) investment in Woodfibre LNG Recycled ~\$2B of capital through Aii³ partnership and DCP transaction

Section 2017 ESG Leadership

- On target for emissions reductions, workforce diversity and board diversity
- Best in class ISS ESG rating: Corporate ESG, Governance Quality, E&S Disclosure Quality



Liquids Pipelines Highlights

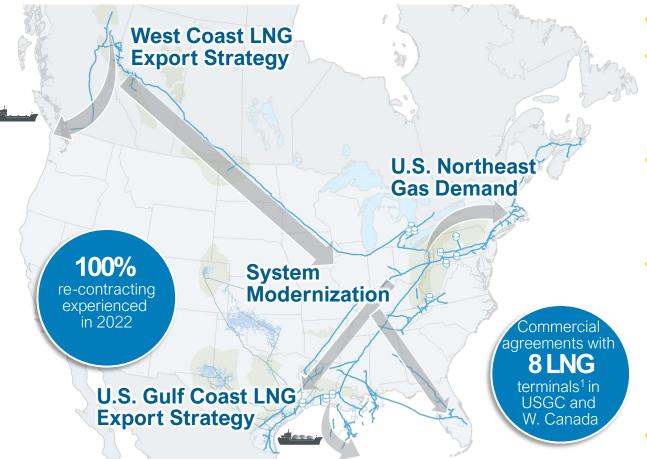


- Record mainline throughput in 2022
 - Mainline tolling discussions ongoing
- Advanced USGC strategy
 - Increased interest in Gray Oak to 68.5% (+45.7%)
 - Increased interest in Cactus II to 30% (+10%)
 - Sanctioned 2mmbbl of additional storage
- Executing on low-carbon opportunities
 - Developing a H₂/ammonia plant at EIEC
 - Exploring carbon capture hub in USGC
 - Advancing Wabamun Carbon Hub
 - Sanctioned 7 self power projects; advancing additional opportunities
- Closed Regional Oilsands Indigenous Partnership

Record mainline performance; executing on light oil export and low carbon strategies



Gas Transmission Highlights

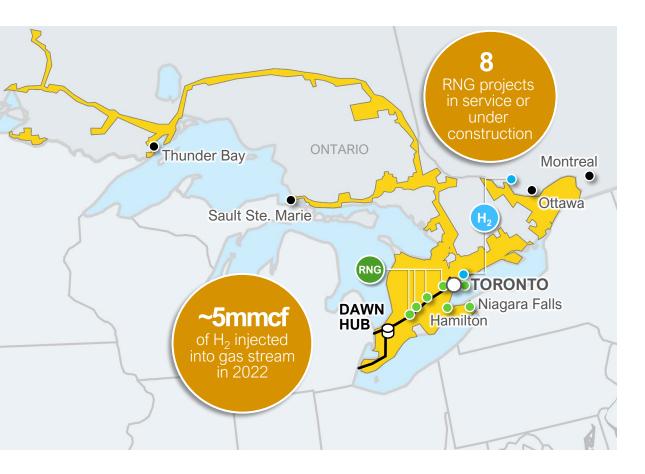


- Strong operating results including winter storm Elliott
- Successful rate case settlements & re-contracting
 - Texas Eastern Transmission & B.C. Pipeline
 - 100% of contract renewals on US pipes
- Placed US\$0.9B of assets into service
 - Modernization program (US\$0.6B)
 - Vito Gas & Oil (US\$0.3B)
- Secured \$8B of new projects
 - Venice ext. project connecting Plaquemines LNG
 - Aspen Point (T North)
 - Investment in Woodfibre LNG
 - Secured Sunrise Expansion Program (T South)
- Reduced commodity exposure via DCP transaction

Capitalizing on strong North American gas fundamentals and growing demand for LNG exports



Gas Distribution Highlights

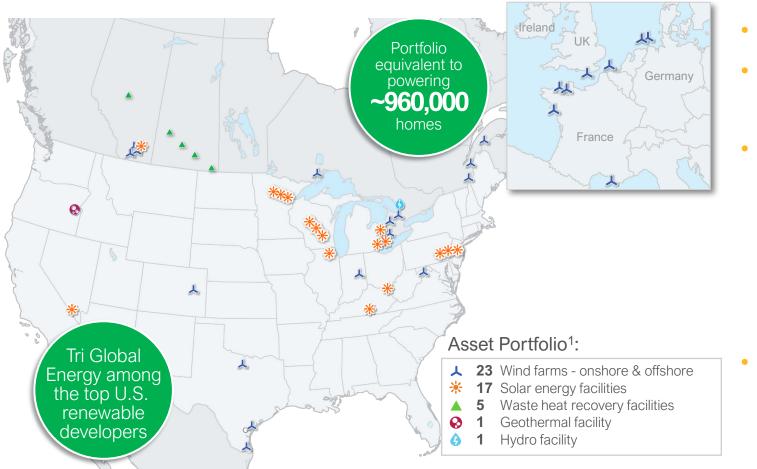


- Successfully growing the business
 - Added >45k new customers in 2022
 - \$1.2B growth capital program added to rate base
- Filed incentive rate application for 2024-28
- Dawn Hub provides relief during Winter Storm Elliott
- Advanced low-carbon initiatives
 - Sanctioned two new RNG projects
 - First full year of H₂ blending at Markham
 - Additional opportunities in development

Incentive rate application positions our Utility to continue to deliver strong cash flow growth



Renewable Power Highlights



- 2.2 GW¹ net generating capacity
- 480 MW St. Nazaire OSW entered service
 - On time/on budget (~€2.4B)²
- ~\$2B of growth capital in execution³
 - 497 MW Fécamp wind farm
 - 448 MW Calvados wind farm
 - 24 MW PGL⁴ wind farm
 - 13 solar self-power projects (3 already in service) 113MW
- Closed acquisition of Tri Global Energy
 - Acquired 3 GW of early-stage development
 - US\$3B+ of capital opportunity (2024-2028)

Highly visible growth portfolio in North America and Europe



2022 Financial Results

	Q4		YTD	
(\$ Millions, except per share amounts)	2022	2021	2022	2021
Liquids Pipelines	2,327	2,108	8,908	7,731
Gas Transmission & Midstream	1,117	922	4,417	3,850
Gas Distribution & Storage	467	450	1,856	1,853
Renewable Power Generation	122	140	522	496
Energy Services	(62)	(83)	(364)	(360)
Eliminations and Other	(60)	150	192	431
Adjusted EBITDA ¹	3,911	3,687	15,531	14,001
Cash distributions in excess of equity earnings	254	65	407	313
Maintenance capital	(354)	(274)	(820)	(686)
Financing costs	(969)	(840)	(3,580)	(3,091)
Current income tax	(204)	(142)	(595)	(352)
Distributions to Noncontrolling Interests	(75)	(64)	(259)	(271)
Other	100	55	299	127
Distributable Cash Flow ¹	2,663	2,487	10,983	10,041
DCF per share ¹	1.31	1.23	5.42	4.96
Adjusted earnings per share ¹	0.63	0.68	2.81	2.74

Quarterly Drivers

- ↑ Strong operational performance
- ▲ Full quarter contributions from L3R & Ingleside
- ↑ Texas Eastern & BC Pipeline rate case settlements
- ↑ Colder weather in Q4
- ↑ Stronger USD translation
- ✤ Maintenance capital spend
- ✤ Financing costs
- ↑ Distributions from joint ventures: Alliance and Gray Oak

High system utilization & new investments drove record financial results

(1) Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA), Adjusted Earnings and Distributable Cash Flow (DCF) are non-GAAP measures. Reconciliations to the nearest GAAP measures are included in the Q4 earnings release and other documents available at <u>www.enbridge.com</u>.



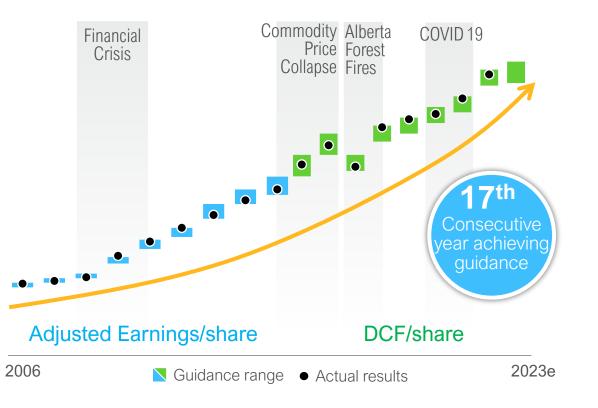
Resilient Business Model

Industry-Leading Financial Risk Profile

- **98%** Cost-of-service/contracted cash flows
- ~80% Of EBITDA has inflation protections¹
- **BBB+** credit rating
 - **95%** of customers are investment grade²

<2% cash flow at risk³

Predictable Financial Results

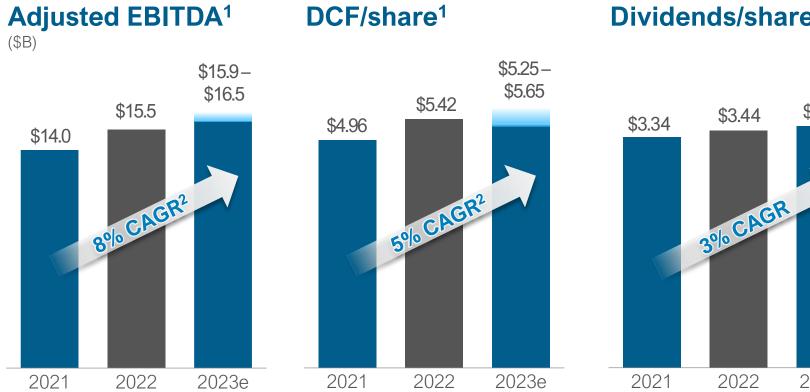


Proven track record of achieving guidance in all market cycles

(1) Approximately 65% of EBITDA is derived from assets with revenue inflators and 15% of EBITDA is derived from assets with regulatory mechanisms for recovering rising costs (2) Investment grade or equivalent (3) Cash flow at risk measures the maximum cash flow loss that could result from adverse Market Price movements over a specified time horizon with a pre-determined level of statistical confidence under normal market conditions.



2023 Financial Guidance



Dividends/share

\$3.55

2023e

- 28th consecutive annual dividend increase
- 65% DCF Payout³
- Strong balance sheet; ~4.7x Debt/EBITDA

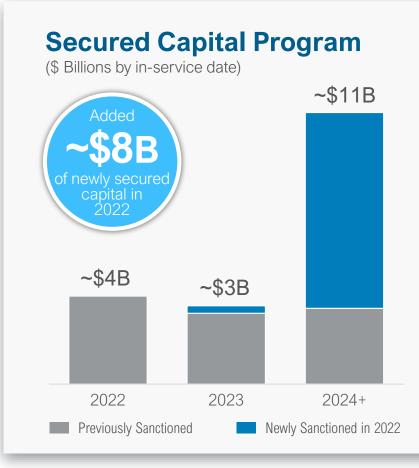
2023 financial guidance estimates another year of consistent growth⁴

(1) Adjusted EBITDA and DCF/share are non-GAAP measures. Reconciliations to GAAP measures can be found at www.enbridge.com; (2) Midpoint of 2023 guidance versus actuals in 2021; (3) Target range 60% to 70%; (4) Details can be found in our supplemental guidance package



Secured Organic Capital Program

		Project	Expected ISD	Capital (\$B)	
	Gas Transmission	Modernization Program	2022-2025	2.2 USD	
		Other Expansions	2022-2025	0.5 USD	
		Venice Extension	2023-2024	0.4 USD	
		T-North Expansion (Aspen Point)	2026	1.2 CAD	
		Woodfibre LNG ¹	2027	1.5 USD	
		T-South Expansion (Sunrise Expansion)	2028	3.6 CAD	
	Gas Distribution & Storage	Distribution System	2022-2024	1.9 CAD	
		Transmission/Storage Assets	2022-2024	0.9 CAD	
		New Connections/Expansions	2022-2024	0.9 CAD	
		RNG Projects	2025-2026	0.1 CAD	
	Renewable Power & New Energies	East-West Tie-Line	In Service	0.2 CAD	
		Solar Self-Powering	2023-2024	0.2 USD	
		Saint-Nazaire Offshore ²	In Service	0.9 CAD	
		Fécamp Offshore ³	2023	0.7 CAD	
		Calvados Offshore ³	2025	0.9 CAD	
		Provence Grand Large (PGL)	2023	0.1 CAD	
	Liquids Pipelines	Ingleside Phase VI (Storage)	2024	0.1 USD	
Total Secured Capital Program ~\$*					
Capital Spent to Date					

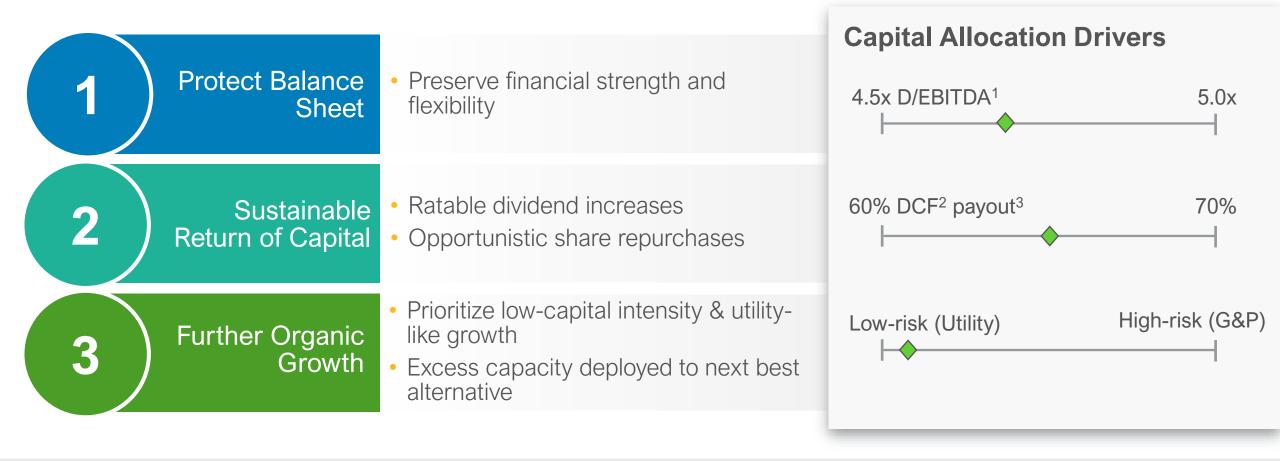


Secured capital program provides visibility to future growth

(1) Project will be financed through a US0.7B equity contribution and Enbridge's proportionate share of non-recourse project level debt which is US0.6B and includes 0.2B of capitalized interest; 2) Placed into service in late 2022, project is primarily financed through non-recourse project level debt 3) Enbridge's equity contribution will be 0.1B for Fécamp and 0.15B for Calvados; 4) Rounded, USD capital translated at 1 US. dollar = 1.30 Canadian dollars. Euro capital translated at 1.55 Canadian dollars; 5) Secured capital program (net of project financing) 15B; (6) As at December 31, 2022



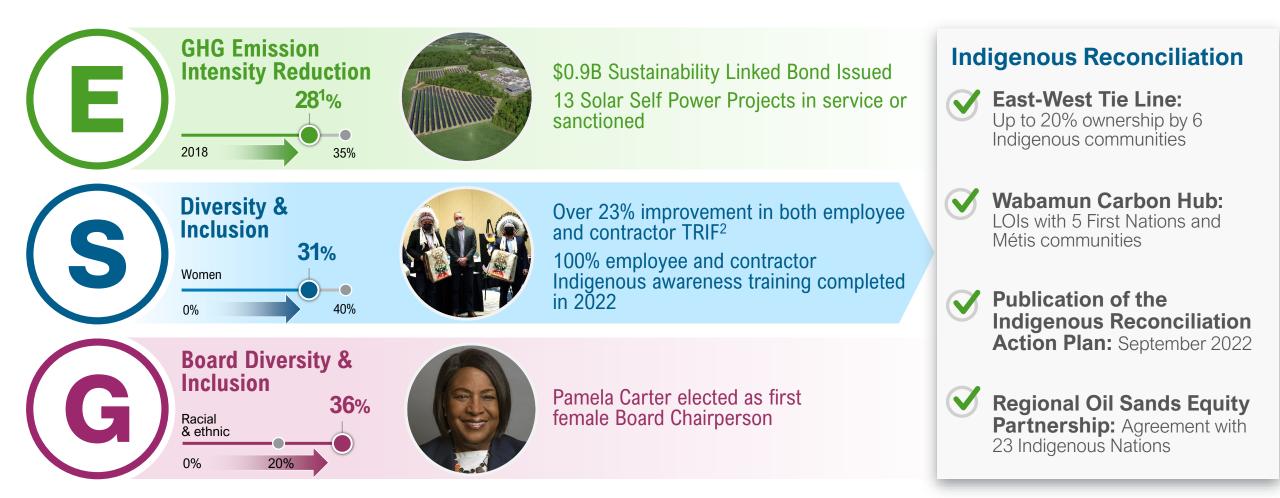
Capital Allocation Priorities



Maximizing shareholder value under an equity self-funding model



2022 ESG Performance Update



Employee compensation and sustainably-linked financings tied to ESG performance

(1) Estimated GHG emissions reduction relative to 2018 baseline and reflects estimated emissions (tCO2e) and volume (PJ) information as of Q4, 2022. Performance analysis is based on pre-audited numbers; (2) Total Estimated Recordable Incident Frequency (over 3-year average) in 2022



Investor Day



Greg Ebel President & CEO



Vern Yu EVP, CFO & President NET



Cynthia Hansen EVP & President GTM

Colin Gruending EVP & President LP

Michele Harradence SVP & President GDS

Matthew Akman SVP Strategy & President Power

Enbridge Day

Toronto, ON

March 1, 2023 (In-Person Event, with Live Audio Webcast)

New York, NY

March 2, 2023 (1:1 Meetings and a Group Lunch)

Strong leadership growing best in class franchises



Takeaways

- Another solid year in 2022
- Strong fundamentals and policies are supportive
- We are advancing our key strategic priorities
- Exciting conventional & low-carbon opportunities continue to emerge
- Committed to our low-risk value proposition





