



# Tomorrow is on

## Investor Day

March 6, 2024



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## Non-GAAP Measures

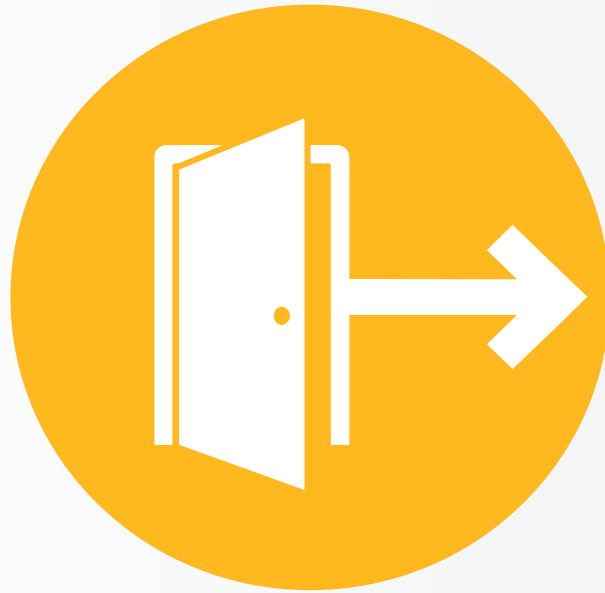
This presentation makes reference to non-GAAP and other financial measures, including earnings before interest, income taxes, depreciation and amortization (EBITDA), adjusted EBITDA, adjusted earnings and adjusted earnings per share (EPS), distributable cash flow (DCF) and DCF per share, free cash flow and debt to EBITDA. Management believes the presentation of these metrics gives useful information to investors and shareholders as they provide increased transparency and insight into the performance of the Company. Adjusted EBITDA represents EBITDA adjusted for unusual, infrequent or other non-operating factors on both a consolidated and segmented basis. Management uses EBITDA and adjusted EBITDA to set targets and to assess the performance of the Company and its business units. Adjusted earnings represent earnings attributable to common shareholders adjusted for unusual, infrequent or other non-operating factors included in adjusted EBITDA, as well as adjustments for unusual, infrequent or other non-operating factors in respect of depreciation and amortization expense, interest expense, income taxes and non-controlling interests on a consolidated basis. Management uses adjusted earnings as another measure of the Company's ability to generate earnings and uses EPS to assess the performance of the Company. DCF is defined as cash flow provided by operating activities before the impact of changes in operating assets and liabilities (including changes in environmental liabilities) less distributions to non-controlling interests, preference share dividends and maintenance capital expenditures, and further adjusted for unusual, infrequent or other non-operating factors. Management also uses DCF to assess the performance of the Company and to set its dividend payout target. Free cash flow represents DCF less dividends and is used by Management as a measure of cash available to spend and in the calculation of Enbridge's investment capacity, or the Company's ability to invest cash without increasing leverage above the applicable target range. Debt to EBITDA is used as a liquidity measure to indicate the amount of adjusted earnings available to pay debt (as calculated on a GAAP basis) before covering interest, tax, depreciation and amortization.

Reconciliations of forward-looking non-GAAP and other financial measures to comparable GAAP measures are not available due to the challenges and impracticability of estimating certain items, particularly certain contingent liabilities and non-cash unrealized derivative fair value losses and gains which are subject to market variability. Because of those challenges, reconciliations of forward-looking non-GAAP and other financial measures are not available without unreasonable effort.

The non-GAAP measures described above are not measures that have standardized meaning prescribed by generally accepted accounting principles in the United States of America (U.S. GAAP) and are not U.S. GAAP measures. Therefore, these measures may not be comparable with similar measures presented by other issuers. A reconciliation of historical non-GAAP and other financial measures to the most directly comparable GAAP measures is available on the Company's website. Additional information on non-GAAP and other financial measures may be found in the Company's earnings news releases or in additional information on the Company's website, [www.sedarplus.ca](http://www.sedarplus.ca) or [www.sec.gov](http://www.sec.gov).

Unless otherwise specified, all dollar amounts in this presentation are expressed in Canadian dollars, all references to "dollars" or "\$" are to Canadian dollars and all references to "US\$" are to US dollars.

# Safety moment



## Building Evacuation Procedures



# Agenda

		Eastern Time
Welcome & Introduction	Rebecca Morley	9:30
Strategic Overview & Priorities	Greg Ebel	9:35
Liquids Pipelines	Colin Gruending	9:55
Gas Transmission & Midstream	Cynthia Hansen	10:20
Gas Distribution & Storage	Michele Harradence	10:45
Renewable Power	Matthew Akman	11:10
Financial Outlook	Pat Murray	11:35
Closing Remarks	Greg Ebel	11:55





# Tomorrow is on

## Investor Day

**Greg Ebel**  
President & CEO

March 6, 2024



# Today's approach & key takeaways

- ▶ **Fundamentals continue to support all elements of Enbridge's business**
- ▶ **Synergistic nature & resilience of portfolio are strong competitive advantages**
- ▶ **Disciplined capital allocation underpins attractive growth outlook**
- ▶ **Enbridge is your first-choice investment opportunity**

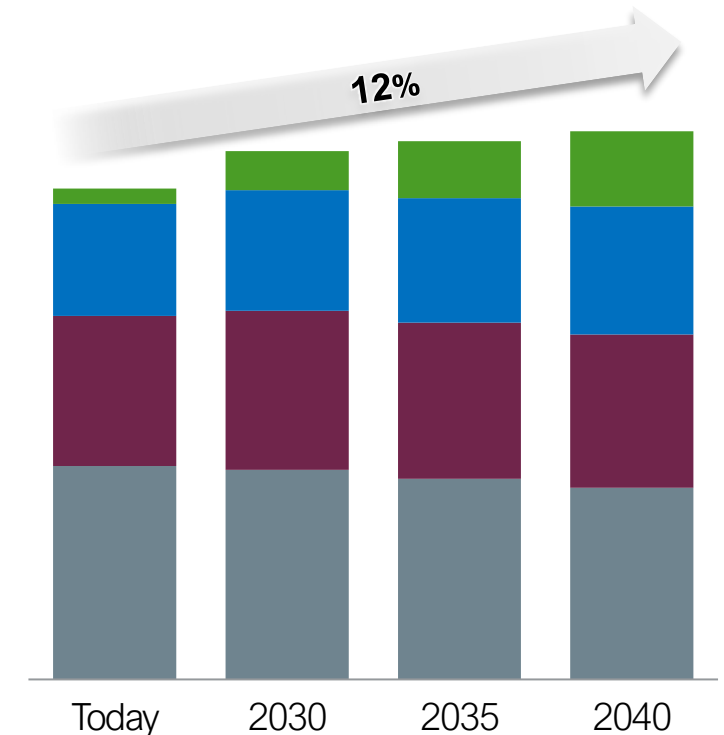
# Resilient fundamentals underpin our strategy

*All forms of energy needed to meet growing global energy demand*

- **Natural gas** & **oil** remain essential energy for building the middle class globally
- **Renewables** are critical to facilitate energy transition and meet ambitious emissions targets
- New energy technologies such as CCS<sup>1</sup>, hydrogen, and RNG<sup>2</sup> will extend the useful lives of conventional assets
- North America is ideally positioned to support this global energy demand growth via exports of all forms of energy
- Our growth plans are supported by super systems focused on exports and serving domestic demand

## Absolute demand growth

Oil | Natural Gas | Renewables | Other<sup>3</sup> |  
S&P Inflections Scenario<sup>4</sup>



(1) Carbon, Capture, & Storage; (2) Renewable Natural Gas; (3) Includes coal, hydro, nuclear, and biomass;  
(4) S&P Global Commodity Insights, ©2024 by S&P Global Inc, shown in Million Tons of Oil Equivalent



# First-choice energy provider

*Four core franchises offer reliable growth*

## Liquids Pipelines

Largest system in North America transporting ~30% of crude oil produced with 1.6 MMbpd of export terminal capacity

## Gas Transmission and Midstream<sup>1</sup>

Delivers ~20% of natural gas consumed by >170 MM people in the U.S. with >270 Bcf of storage capacity

## Gas Distribution and Storage

U.S. acquisitions will create N.A.'s largest natural gas utility delivering ~9.3 Bcfd to ~20 MM people with >350 Bcf of storage capacity

## Renewable Power

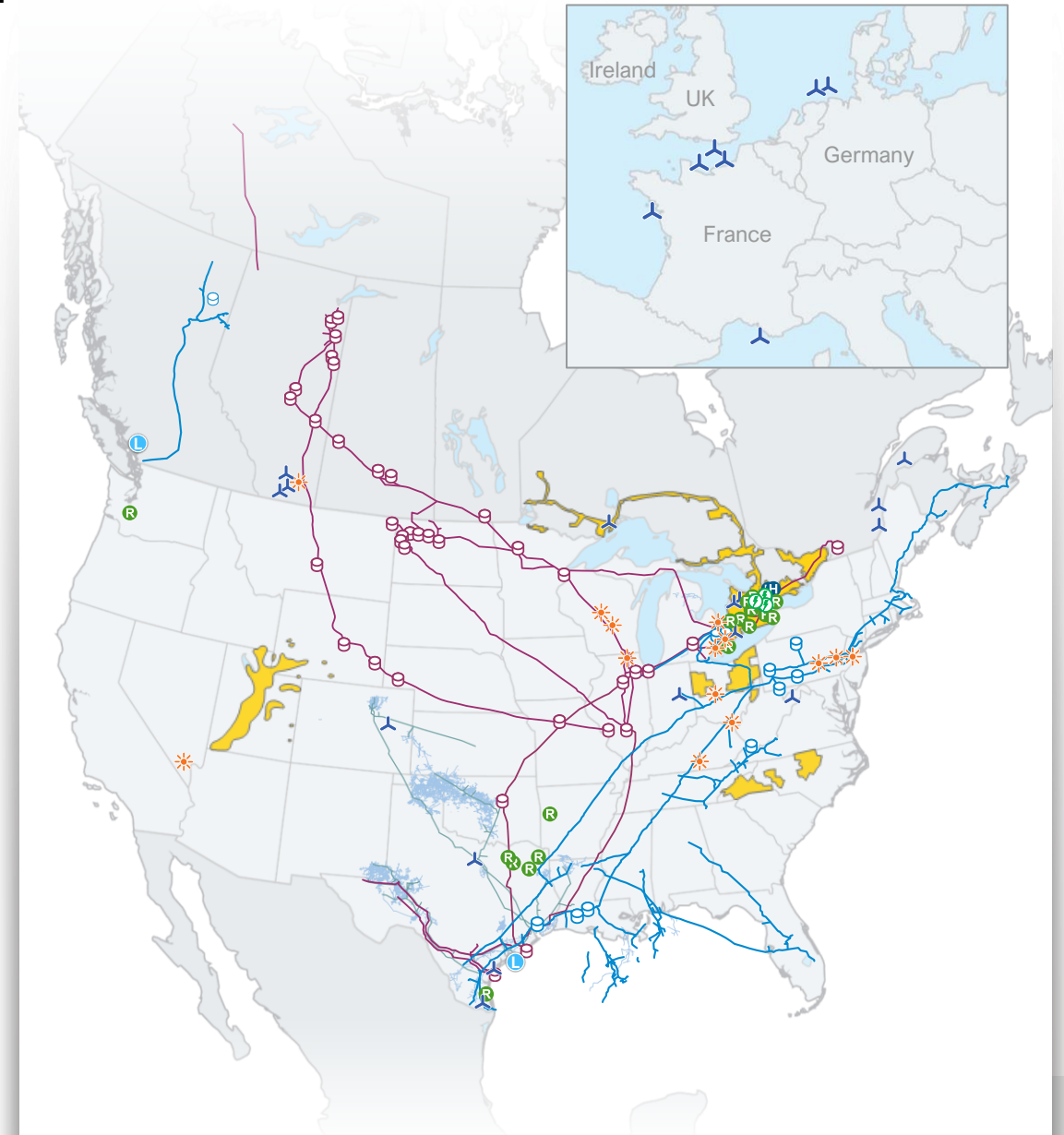
Invested in 5.3GW<sup>2,3</sup> of renewable capacity worldwide delivering clean energy to ~5.7 MM people

### Asset Portfolio<sup>3</sup>:

Liquids pipelines	23 Wind farms - onshore & offshore
Natural Gas pipelines	14 Solar energy facilities
Liquids storage	18 RNG
Natural Gas storage	2 Hydrogen
Natural Gas Utility	3 Other lower-carbon assets
LNG Facility	

(1) Recently announced divestiture of interests in Alliance and Aux Sable is expected to close in H1'24;

(2) Gross capacity; (3) Includes assets in operation, under construction, and secured

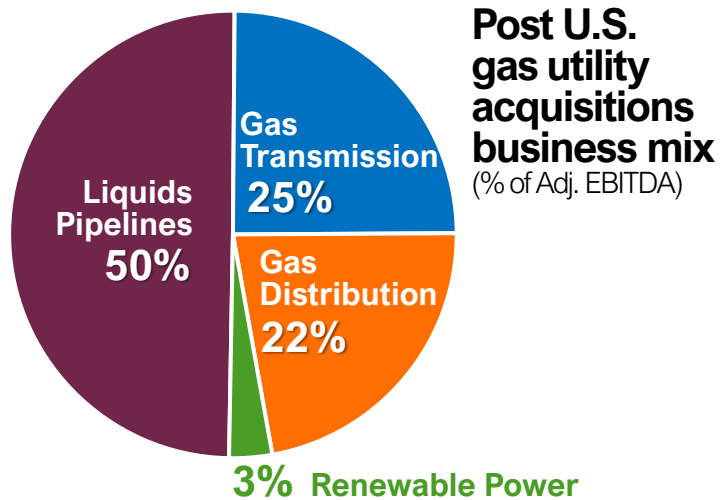




# Unmatched scale and connectivity

*Diversification commands premium valuation*

## Committed to a diversified portfolio



- Own first-choice assets with highly predictable cash flow
- Business mix is evolving with the energy transition to reliably deliver all forms of energy

## Scale advantages

- ✓ Deep customer relationships
- ✓ Unparalleled market access
- ✓ Differentiated service offerings
- ✓ Cross-industry capabilities
- ✓ Diversified growth platform
- ✓ Cost optimizations
- ✓ Access to capital

## Proof points

**\$19B acquisition of three U.S. gas utilities in supportive jurisdictions**

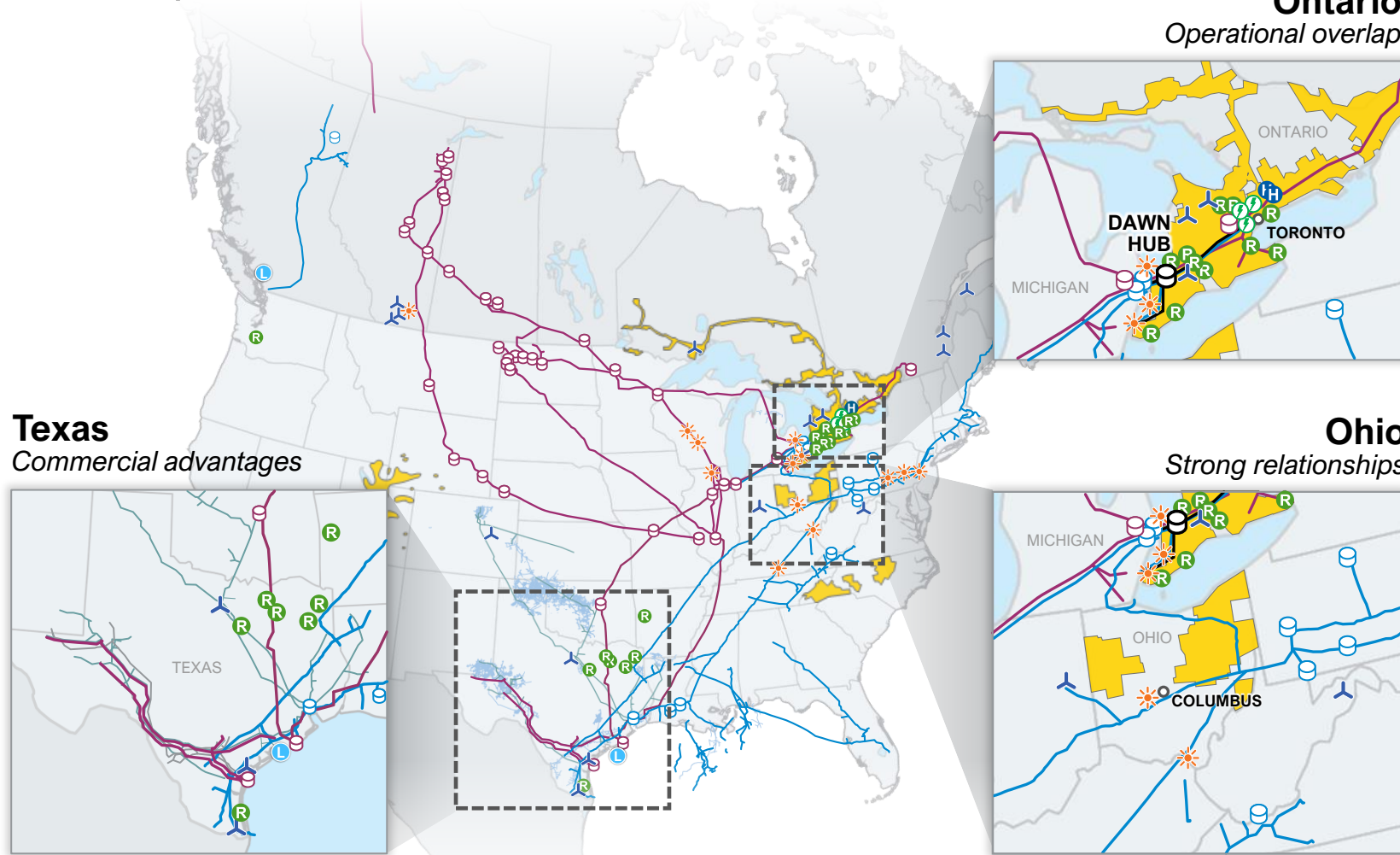
**Powering existing infrastructure**

**Acquisition of an LNG terminal interest and underground storage creates W. Canada natural gas super system**

**Intersection of conventional and lower-carbon opportunities at EIEC with development of a blue ammonia project**

# Interconnectivity drives competitive advantage

*Vast incumbent position generates growth from cross-pollination between business units*



## Integration across our asset footprint

- Strategic incumbency generates opportunities at the intersection of conventional and lower-carbon demand
- Cross-selling to customers across business units
- Government, regulator, and stakeholder relationships
- Cost management and optimization opportunities

# Disciplined capital allocation

*Maintaining financial flexibility to grow the business and return capital to shareholders*

## 1 Preserve balance sheet strength

- A strong balance sheet remains a top priority
- Complete funding of U.S. gas utilities acquisitions
- No change to leverage range of 4.5x – 5.0x

**85%**

of aggregate utility transaction successfully funded

## 2 Sustainable return of capital

- Low-risk cash flow growth supports dividend
- Maintain DCF payout range of 60-70%
- ~\$34B<sup>1</sup> returned to shareholders in the past 5 years with >\$40B<sup>2</sup> to be returned over the next 5 years

Annual TSR<sup>3</sup> of  
**10-12%**

## 3 Further growth

- Blend & extend utility-like growth
- Prioritize capital efficient expansions
- Highly selective tuck-in asset M&A

**~\$4B**

of capital entering service in 2024

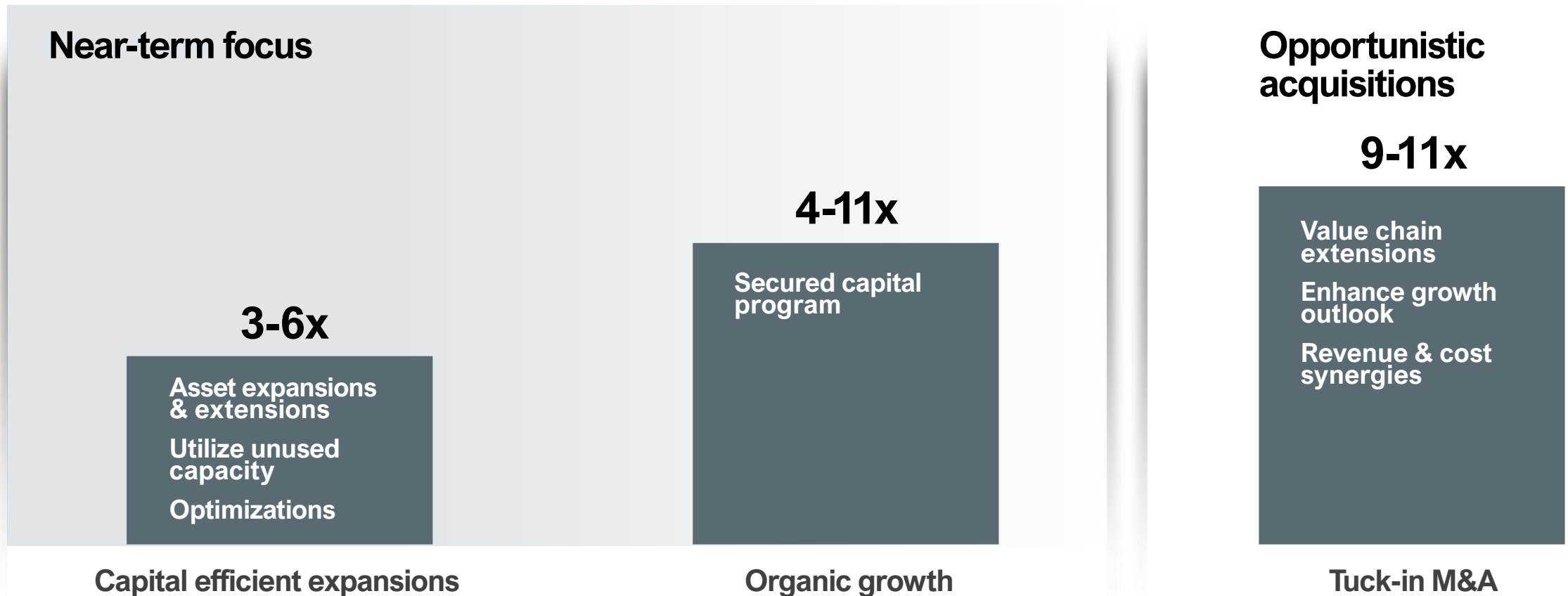
(1) Common share dividends; (2) 2024e-2028e; assuming dividend per share growth up to medium-term cash flow growth; (3) Total Shareholder Returns. Defined as share price appreciation plus reinvestment of dividends

# Surfacing shareholder value

*Maximizing shareholder value through capital efficient growth*

## Illustrative returns on capital

(Enterprise Value / EBITDA<sup>1</sup>)



(1) Adjusted EBITDA, DCF, DCF/share and Debt to EBITDA are non-GAAP measures. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com)



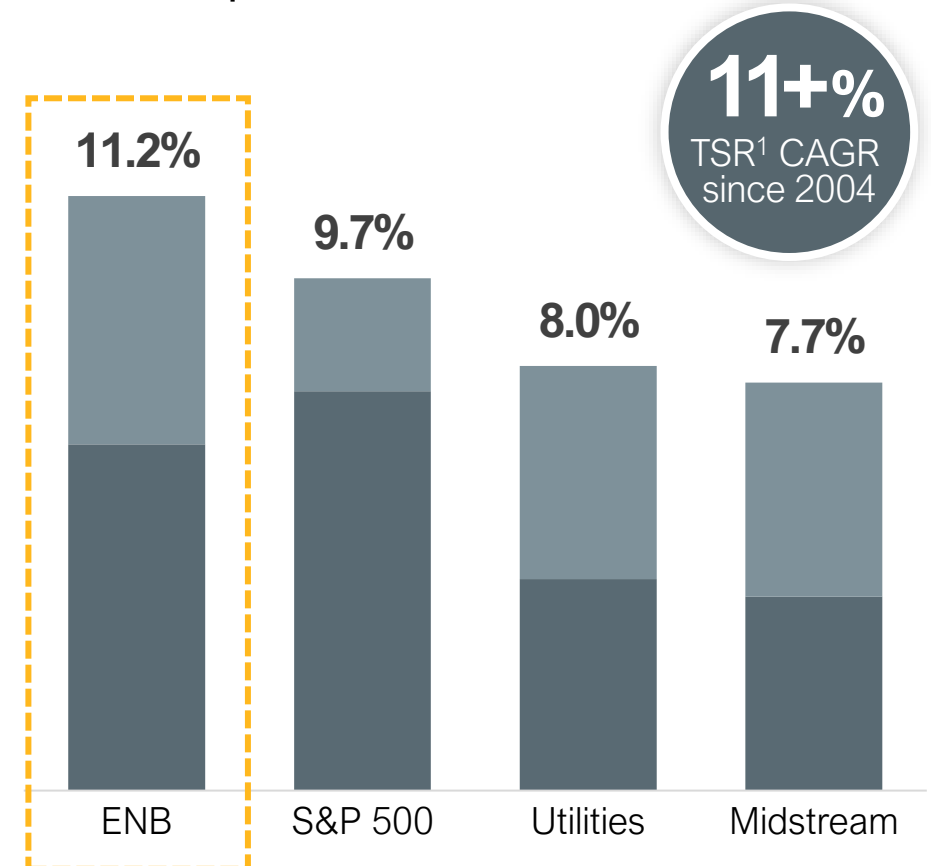
# First-choice investment opportunity

*Our strategy has yielded industry leading total shareholder returns over the last 20 years*

- Stability** Diversified low-risk pipeline & utility-like earnings
- Strength** Reliable cash flows & strong balance sheet
- Consistency** 29 years of annual dividend increases
- Growth** ~5% medium-term growth outlook
- Optionality** Lower-carbon optionality throughout the business

## Compelling shareholder returns

Share Price | Dividends



(1) Total Shareholder Returns. Defined as share price appreciation plus reinvestment of dividends. As of Dec. 31, 2023. Source: FactSet



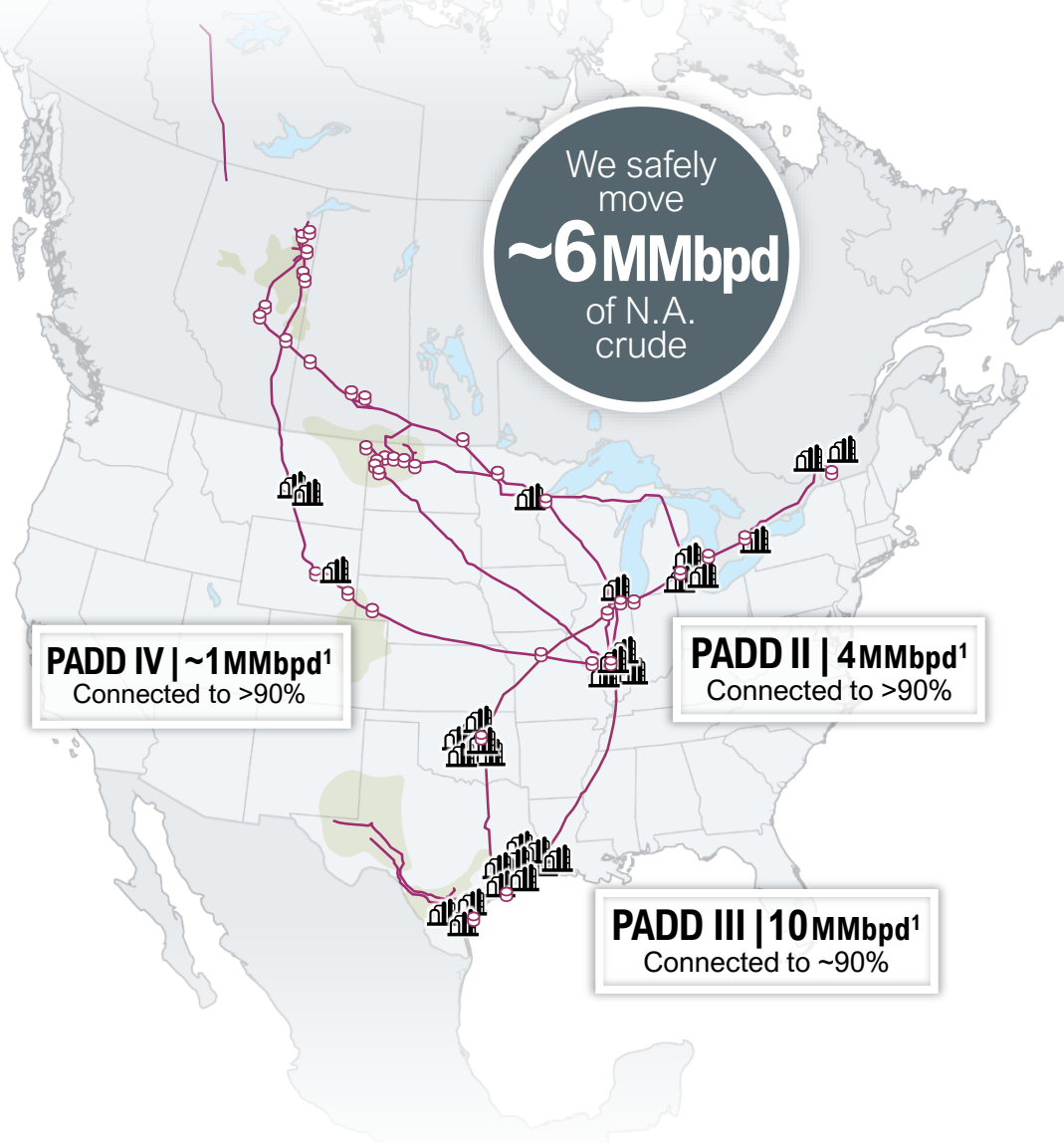
# Liquids Pipelines

**Colin Gruending**

EVP & President,  
Liquids Pipelines



## Enbridge's connectivity to key demand-pull markets



## First Choice for Liquids Delivery

*Best liquids system in the world*

Demand-pull connections to  
**~75%**  
of N.A. refineries

Our crude terminals load  
**~25%**  
of USGC exports

Best direct connections to  
**~30%**  
of N.A. supply

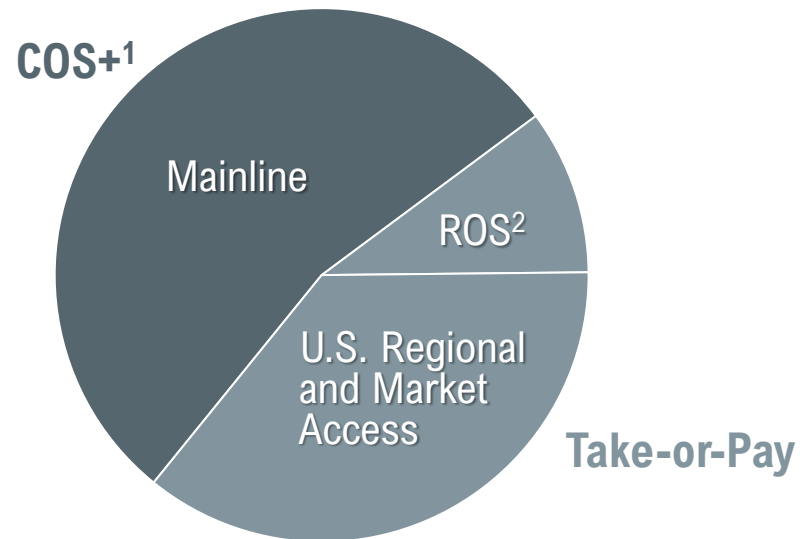
- Critical long-lived demand-pull infrastructure<sup>2</sup>
- Heavy and light oil super system networks
- Delivering growing N.A. production to globally competitive refineries
- Scale and competitiveness drive embedded growth opportunities

(1) Refinery capacity; (2) ~30,000 kms of pipelines across North America

# Reliable free cash flow generation

*Strong returns generate low-risk free cash flow that supports growth*

## 97% of cash flows underpinned by long-term settlements or contracts



- 97% of credit exposure is investment grade
- Generates attractive long-lived returns

## ~\$8B per year of free cash flow generation<sup>3</sup>

- Funds:
  - capital efficient, high return Liquids growth
  - lower-carbon development
  - other business unit growth
- Strengthens corporate credit metrics

(1) Cost-of-service plus relates to the Mainline Tolling Settlement which has a performance ROE collar of 11.0-14.5% that provides downside protection; (2) Regional Oil Sands; (3) Before interest, tax, and dividends

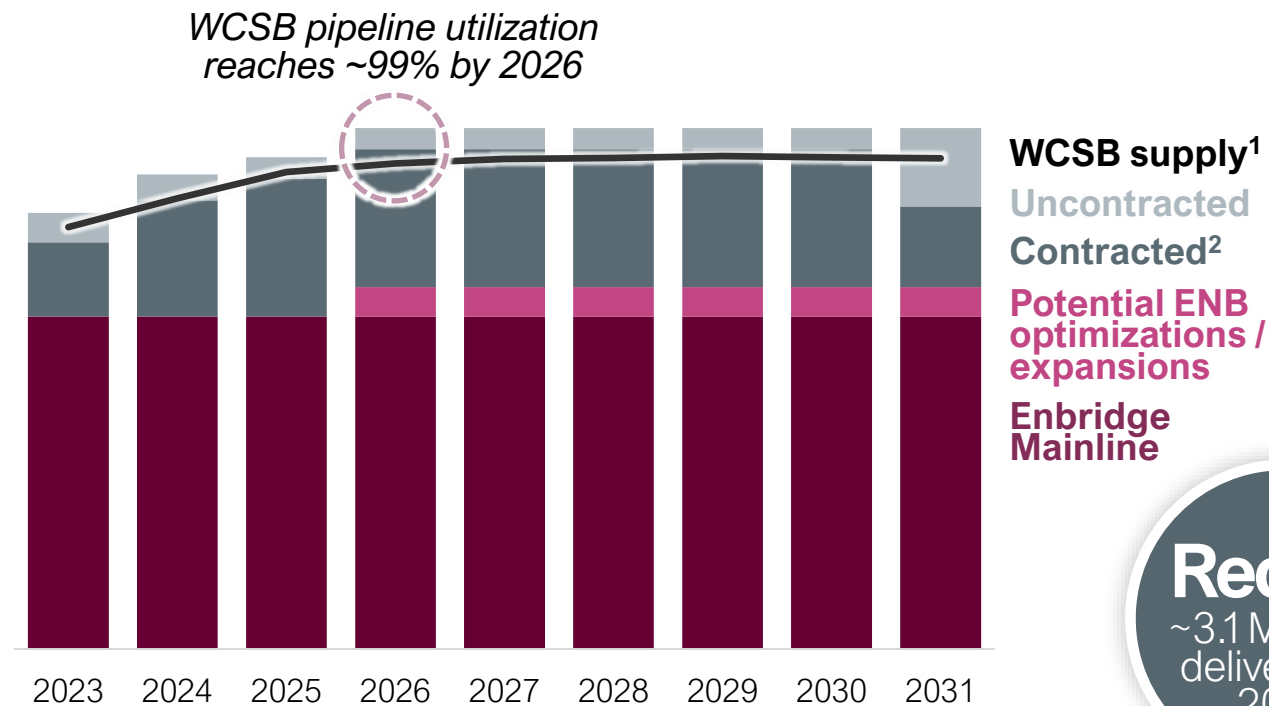


# Mainline optimization & expansion potential

*Strong utilization of the Mainline for the foreseeable future*

## Additional pipeline capacity required by 2026

(MMbpd)



- Reaffirming 2024 Mainline volume guidance of ~3 MMbpd
- Assuming TMX in-service in H1'24, minimal impact to Mainline
- WCSB supply is expected to grow by 500 kbpd through 2025<sup>1</sup>
- Additional optimization & expansions required to USGC
- Growth from displacing PADD III imports and growing WCSB exports
- Long-term, Mainline will compete for uncontracted barrels

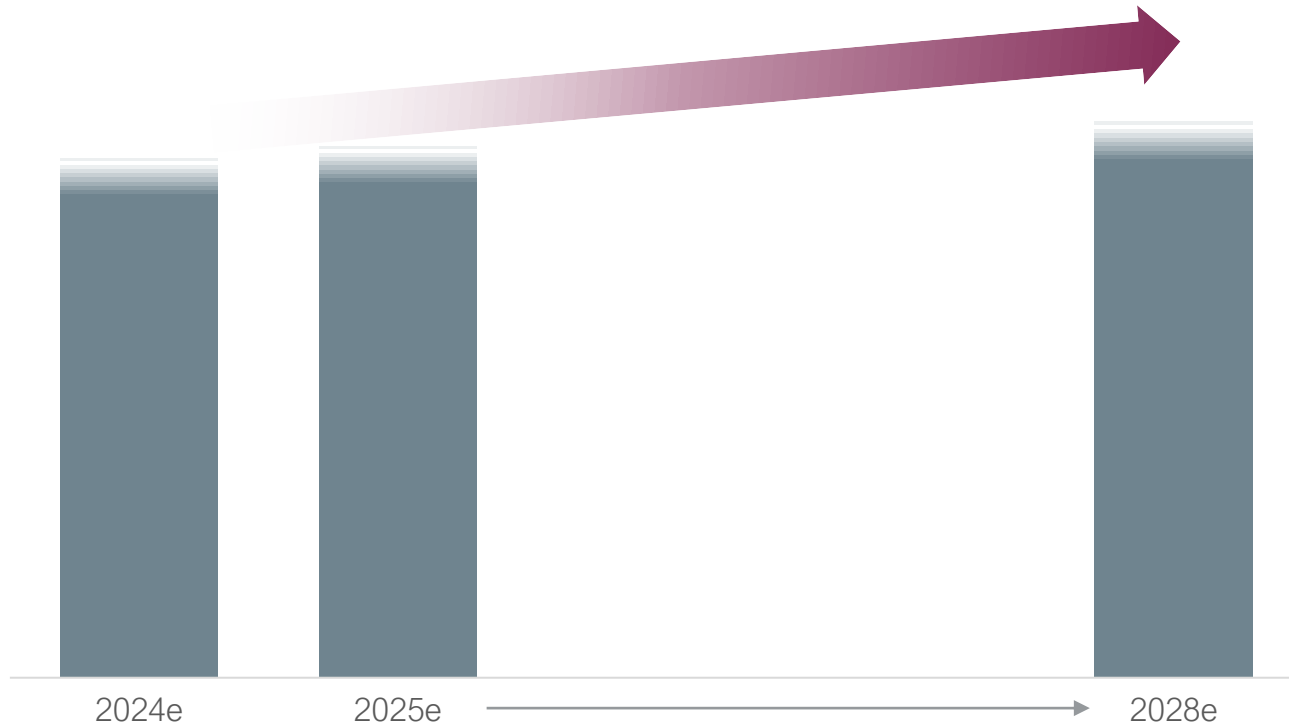
(1) Source: S&P Global Commodity Insights, ©2024 by S&P Global Inc and company estimates. WCSB supply excludes local refinery demand, includes refined petroleum products and natural gas liquids; (2) Including Enbridge owned Express and Platte pipelines

# Mainline EBITDA opportunity

*Agreement sustains incentives and growth opportunities*

## Illustrative Mainline EBITDA under MTS<sup>1</sup>

(C\$B)



## EBITDA drivers

- Demand-pull from refining customers drives high utilization
- Capacity optimization & scheduling
- Cost management
- Toll inflators
- Market Access pipeline volumes (30% of ex-Gretna)
- Line 5 investment surcharges
- Future capex expansions

(1) Mainline Tolling Settlement includes a performance ROE collar of 11.0-14.5% providing downside protection

# Expanding and optimizing our systems

*Capital efficient growth opportunities generate attractive returns*

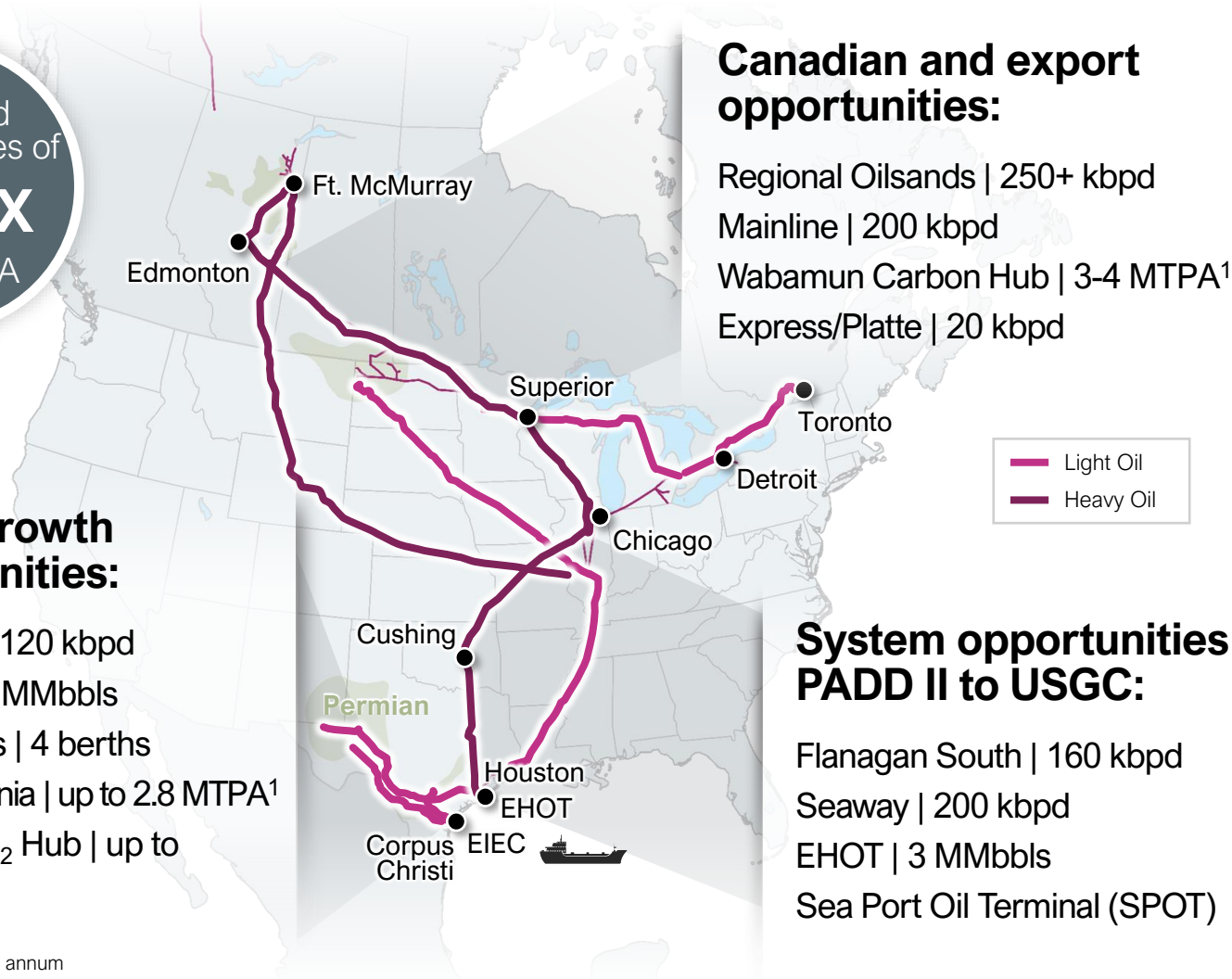
Expected  
build multiples of  
**~4-6x**  
EV/EBITDA

## USGC growth opportunities:

Gray Oak | 120 kbpd  
Storage | 5 MMbbls  
EIEC Docks | 4 berths  
Blue Ammonia | up to 2.8 MTPA<sup>1</sup>  
Corpus CO<sub>2</sub> Hub | up to 15 MTPA<sup>1</sup>

## Canadian and export opportunities:

Regional Oilsands | 250+ kbpd  
Mainline | 200 kbpd  
Wabamun Carbon Hub | 3-4 MTPA<sup>1</sup>  
Express/Platte | 20 kbpd



## System opportunities PADD II to USGC:

Flanagan South | 160 kbpd  
Seaway | 200 kbpd  
EHOT | 3 MMbbls  
Sea Port Oil Terminal (SPOT)

## Operating leverage of system to drive EBITDA growth

- Utilize unused capacity
- Provide differentiated customer service
- Optimize flow paths and power consumption
- Cost management

**\$0.5B**  
of EBITDA  
generated over  
the past decade  
with no capex  
required

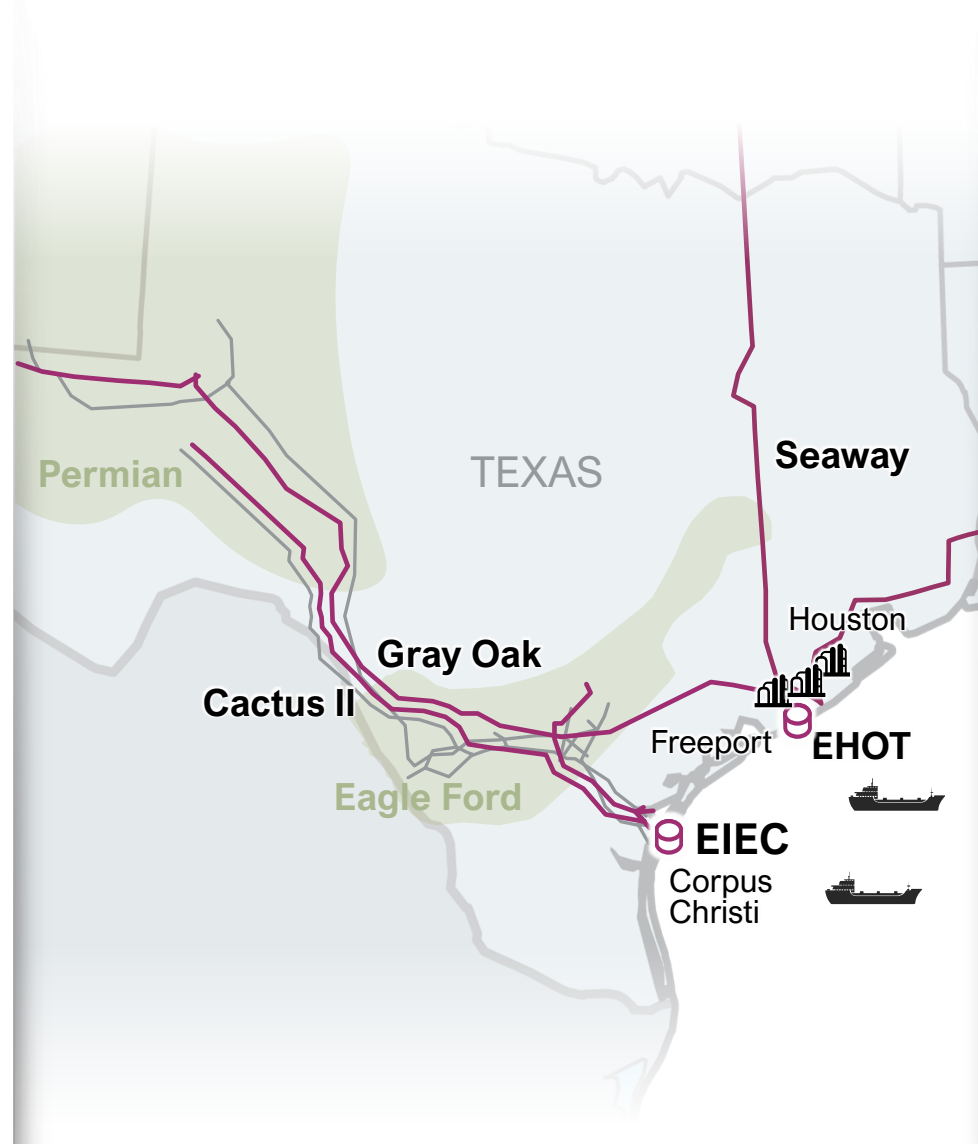
(1) Million tonnes per annum

# Building out the light oil super system

*Strategically developed asset footprint generates abundance of growth opportunities*

## Strategic execution so far...

- ✓ Acquired operatorship and 68.5% interest in Gray Oak pipeline
- ✓ Added 30% interest in Cactus II pipeline
- ✓ Acquired EIEC, N.A.'s largest storage and export terminal
- ✓ Adding ~5 MMbbls of storage at EIEC / Gray Oak



## New Announcements

- ✓ 120 kbpd Gray Oak expansion, subject to successful open season
- ✓ 2.5 MMbbls EIEC storage expansion
- ✓ Acquiring docks and nearby land adjacent to EIEC

## Future Growth Opportunities

- ☐ Pipelines, storage, and terminal expansions
- ☐ Extension of pipeline footprint
- ☐ Lower-carbon development and other exports





# Gas Transmission and Midstream

**Cynthia Hansen**

EVP & President,  
Gas Transmission and Midstream

# First-choice for natural gas delivery in North America

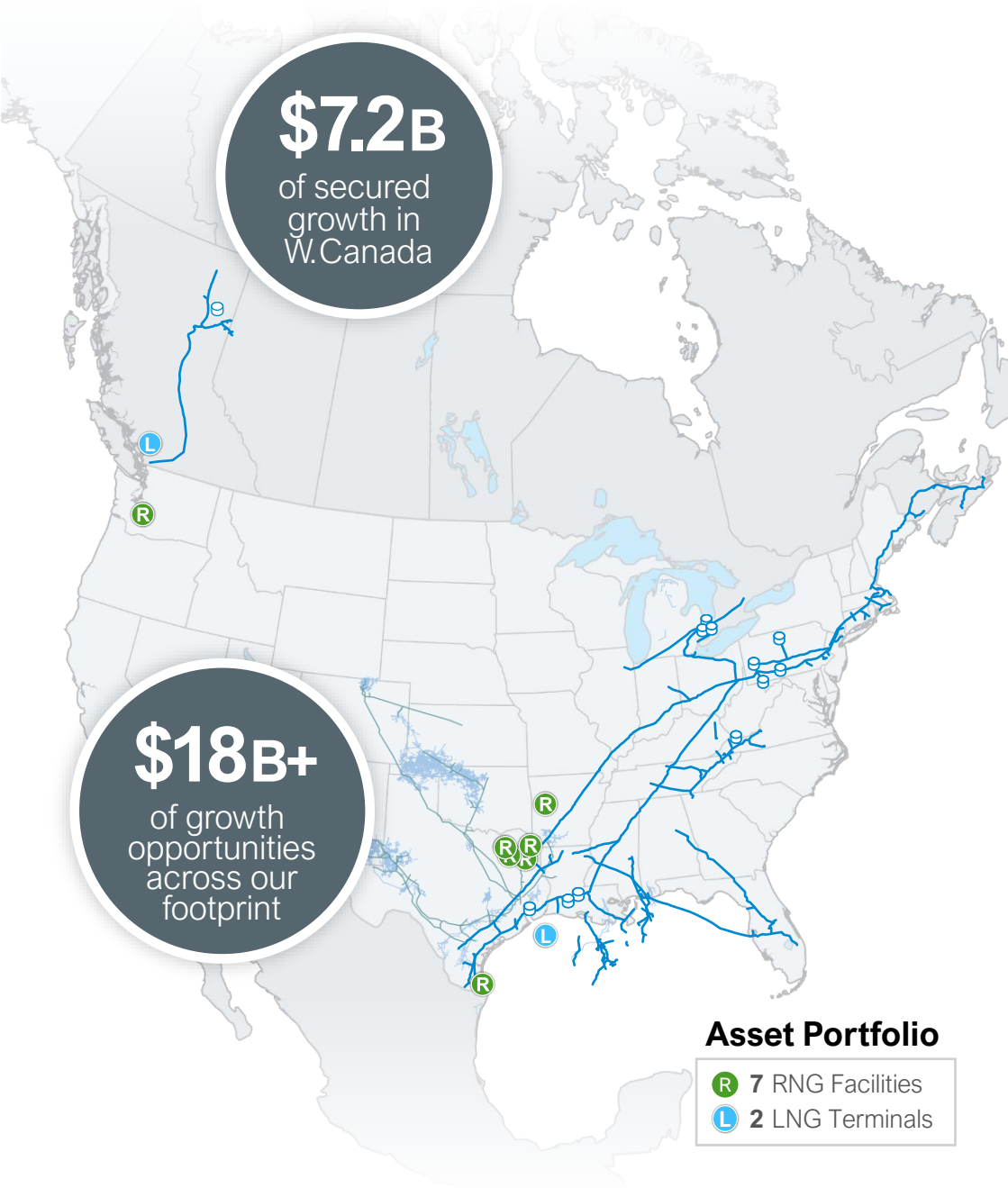
*Highly strategic assets underpinned by low-risk commercial model and robust growth profile*

Move  
**~20%**  
of gas consumed  
in the U.S.

Own  
**~10%**  
of net working  
storage in N.A.

Serve  
**~25%**  
of USGC LNG  
export capacity

- Strategically connected to the most prolific supply basins throughout North America
- Unrivalled asset connectivity to key demand markets
- Delivering affordable energy to over 170 million people
- Reliably supporting domestic demand and LNG exports
- Growing lower-carbon footprint to help customers meet their emissions targets

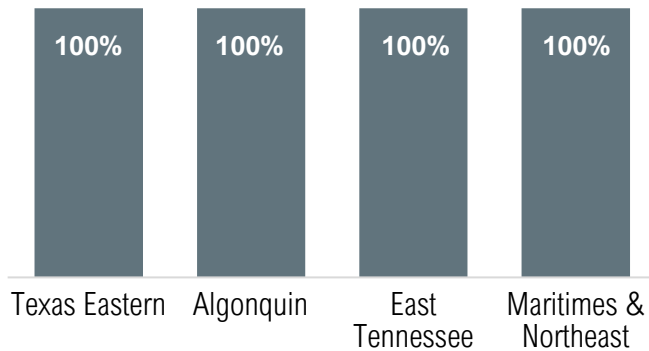


# Optimizing critical energy infrastructure

*Highly contracted system connected to demand-pull markets with continued investment in safety and reliability*

## Successful Re-contracting

### 2024 Contract Levels Contracted



- Successful re-contracting at 100%
- Minimal re-contracting risk longer-term given weighted average term of 10 years

## Rate Settlements

2020	✓ Texas Eastern
	✓ Algonquin
	✓ B.C. Pipeline
2021	✓ East Tennessee
	✓ Maritimes & Northeast
2022	✓ Texas Eastern
	✓ B.C. Pipeline
2023	✓ Maritimes & Northeast (CAD)
2024+	Algonquin
	Maritimes & Northeast
	East Tennessee
	Texas Eastern

**~\$500MM**  
of EBITDA added  
through successful  
rate filings in  
2020-2023

## Modernization Program



- Drives reliability and system efficiencies for customers
- Current scope anticipates annual emissions reduction target of ~150 ktCO<sub>2</sub>e by 2030
- Recoverable through rate proceedings in 2024+



# LNG development strategy

*Pursuing a natural gas super system strategy with last mile connectivity to export markets provides competitive advantages and enhances returns*

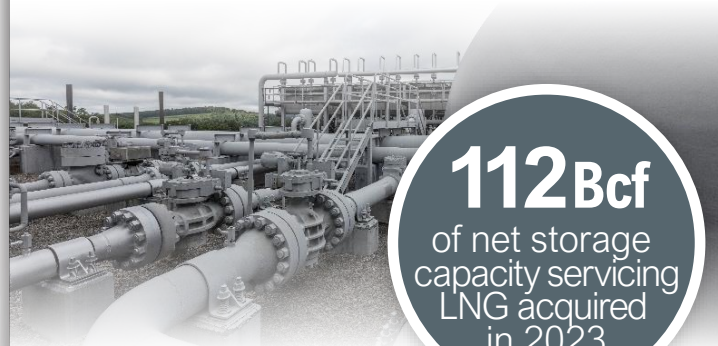
## Pipelines



**~\$5B**  
of future growth opportunities

- Provide safe, reliable transportation serving LNG terminals by leveraging our expertise and extensive footprint
- Secure long-term contracts with minimal commodity price exposure, consistent with our existing business model

## Storage



**112Bcf**  
of net storage capacity servicing LNG acquired in 2023

- Strengthens our competitive position and increases reliability to support growing LNG exports
- Increasing rates underscore the value proposition of ownership
- 46Bcf of low-cost expansion potential enhances our existing footprint

## Equity in Terminals & Projects



Ownership in  
**2.1 MTPA<sup>1</sup>**  
under construction in B.C.

- Offers value chain extension opportunities through development of infrastructure to deliver export volumes
- Selective interest based on growth opportunities, attractive returns, and a low-risk commercial model

(1) Gross capacity in million tonnes per annum. Enbridge has a 30% preferred interest in Woodfibre LNG



# Western Canada natural gas super system

*Critical infrastructure investment driven by demand-pull projects to support growing Canadian LNG exports*

## Pipelines

- \$1.2B T-North expansion application filed with regulator
- \$4.0B T-South expansion application to be filed in Q2'24
- Rate regulated cost-of-service business model

**\$5.2B**  
secured growth  
opportunities

## Storage

- Aitken Creek is connected to our existing assets and enables commercial and operational synergies
- Low-cost, permitted expansion potential of 40Bcf

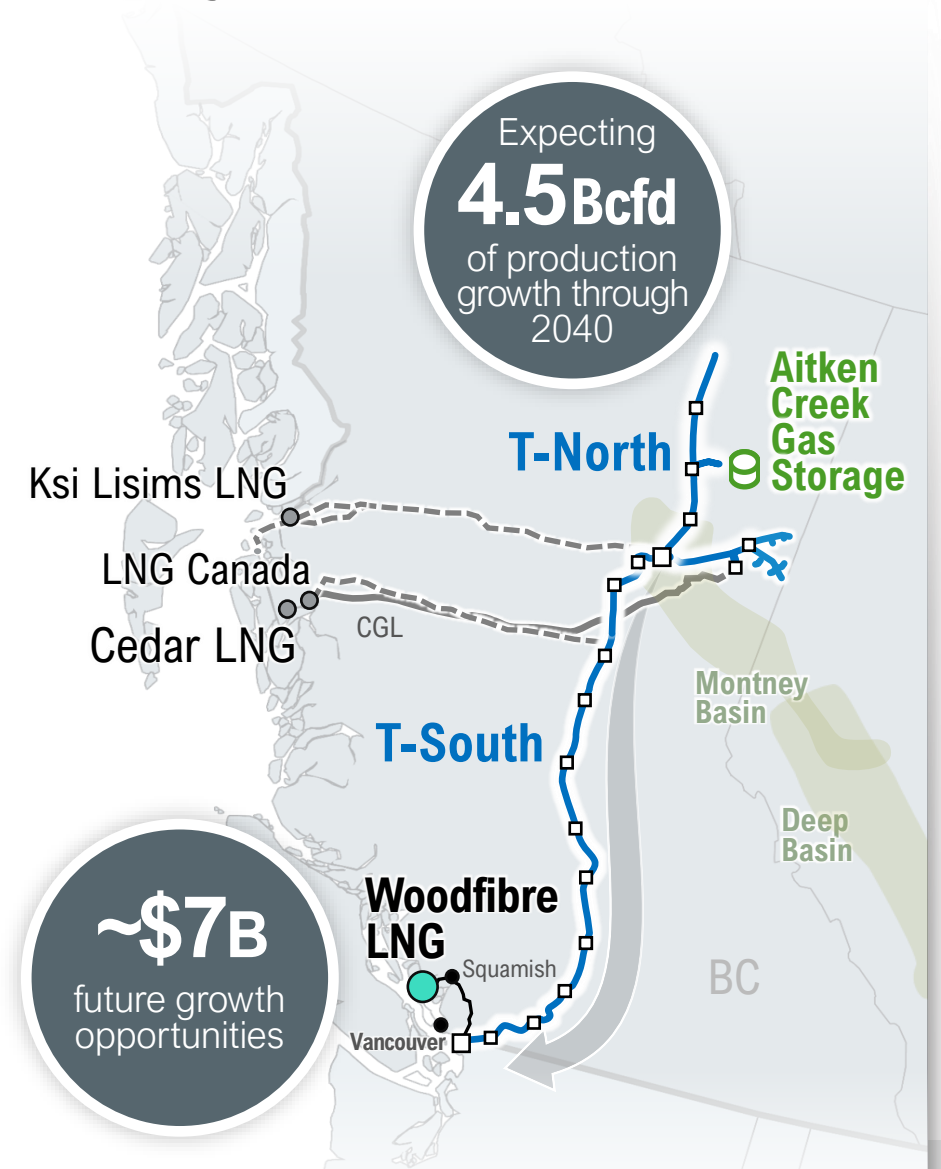
**77Bcf**  
of net working  
storage

## Terminals

- Preferred equity interest in Woodfibre LNG extends asset footprint creating an integrated super system
- 30% interest; in-service expected in 2027

**2.1MTPA<sup>1</sup>**  
LNG export  
capacity

(1) Gross capacity



# U.S. Gulf Coast opportunities

*Highly competitive asset position drives significant opportunities across the value chain*

## Competitive advantages

- Incumbent position and connectivity to growing LNG demand
- Strategic footprint drives capital efficient growth
- Integrated asset network supports critical baseload demand

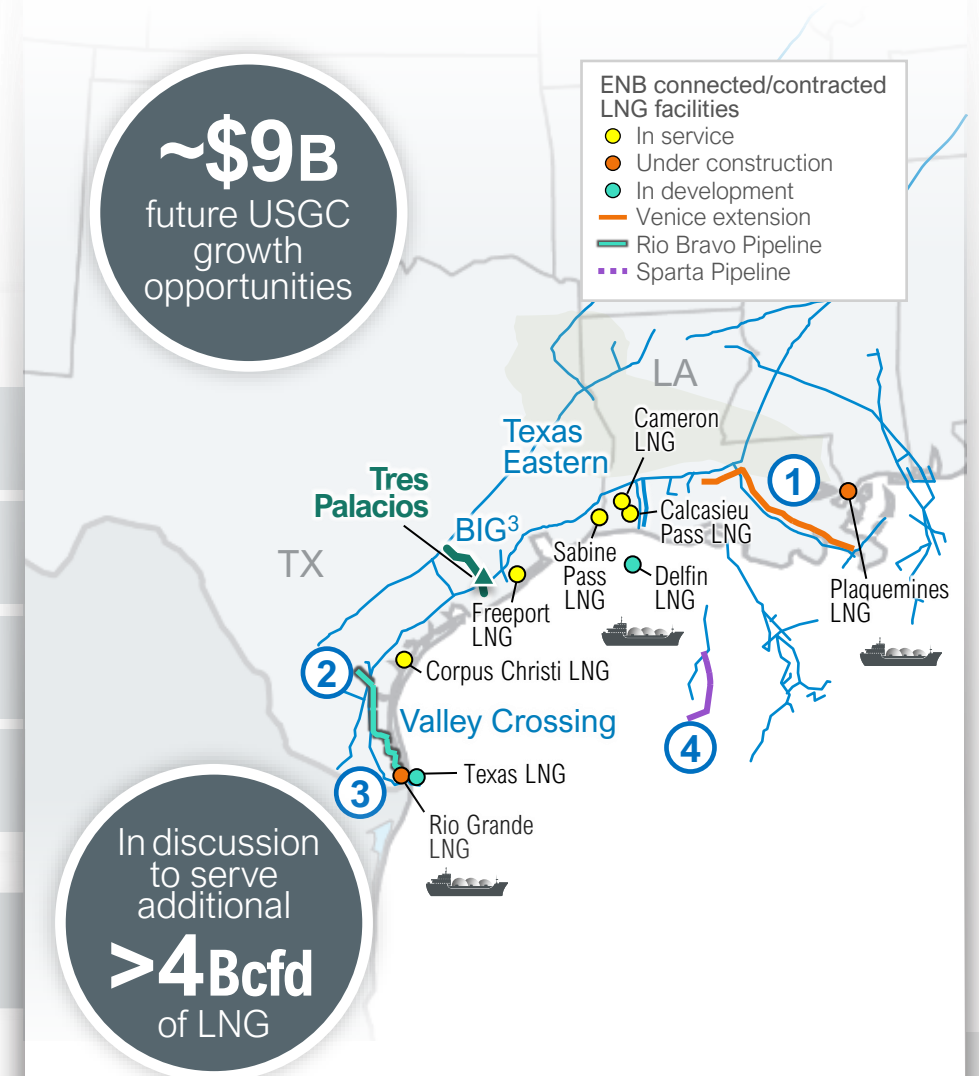
## Pipelines

- |   |   |                             |
|---|---|-----------------------------|
| ① | <b>Venice Extension</b>   Under construction   2024<br>TETCO expansion to supply Plaquemines LNG              | <b>US\$0.5B</b>             |
| ② | <b>Rio Bravo Pipeline</b>   Under construction   2026<br>Pipelines and storage support USGC LNG demand        | <b>US\$1.2B<sup>1</sup></b> |
| ③ | <b>VCP Expansion</b>   Pending positive FID<br>VCP expansion to supply Texas LNG                              | <b>US\$0.4B</b>             |
| ④ | <b>Sparta</b>   Under construction   2028<br>New build oil and gas pipelines to connect with FPU <sup>2</sup> | <b>US\$0.2B</b>             |

## Storage | Tres Palacios

**~35Bcf**  
contracted storage capacity

(1) Rio Bravo current capital cost estimate is based on two liquefaction trains and Enbridge expects to provide an estimate for the three-train build in 2024; (2) Floating Production Unit; (3) Brazoria Interconnector gas pipeline



# Renewable Natural Gas

*RNG leader in the midstream space; the fundamentals and financial proof points support recent investments*

## Morrow Investment Highlights

- U.S. RNG demand expected to substantially grow through 2040<sup>1</sup>
- Landfills are the largest scale and lowest cost supply source of RNG
- High quality operating portfolio
- RNG production expected to grow 3% annually with minimal capex
- Long-term, fixed price offtake secured for RNG production with IG counterparties
- Utility-like cash flow

Up to  
**US\$1.2B<sup>2</sup>**  
by 2026

## Divert Investment Highlights

- Broke ground on new Longview, WA facility in Q4, 2023
- Up to US\$1.0B of investment potential

(1) International Energy Agency; (2) Acquired 6 operating landfill-to-RNG facilities on January 2, 2024. Targeting to close the 7<sup>th</sup> asset in the first quarter of 2024



**Acquired 6 operating landfill-to-RNG facilities from Morrow Renewables**



**10% interest in Divert, a leading food waste management company**





# Gas Distribution & Storage

**Michele Harradence**

EVP & President,  
Gas Distribution & Storage

# First-choice for natural gas distribution in North America

*Diversified utility footprint generates predictable returns and reliable growth*

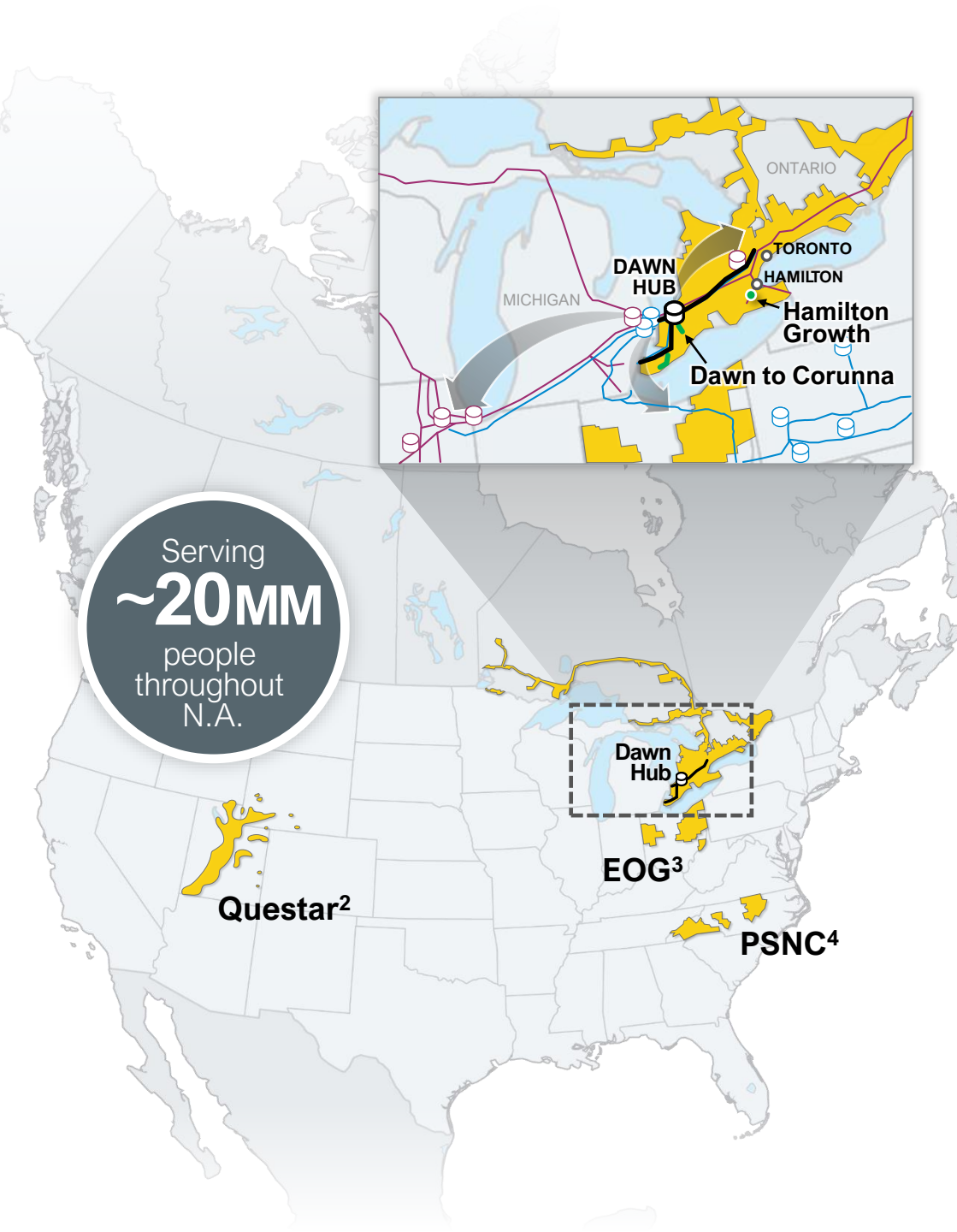
Connected to  
**~7MM**  
customers<sup>1</sup>

Peak deliveries of  
**~9.3Bcfd**  
to customers  
across N.A.<sup>1</sup>

**\$3B+**  
per year  
of utility capital  
expenditures<sup>1</sup>

- Largest integrated North American gas utility provides scale and diversification benefits<sup>1</sup>
- Critical infrastructure delivers cost-effective and resilient energy enabling economic growth and fuel switching opportunities
- Differentiated long-term growth profile drives returns

(1) Assumes closing of U.S. gas utility acquisitions, expected in 2024; (2) Questar Gas Company, includes Wexpro; (3) The East Ohio Gas Company; (4) Public Service Company of North Carolina



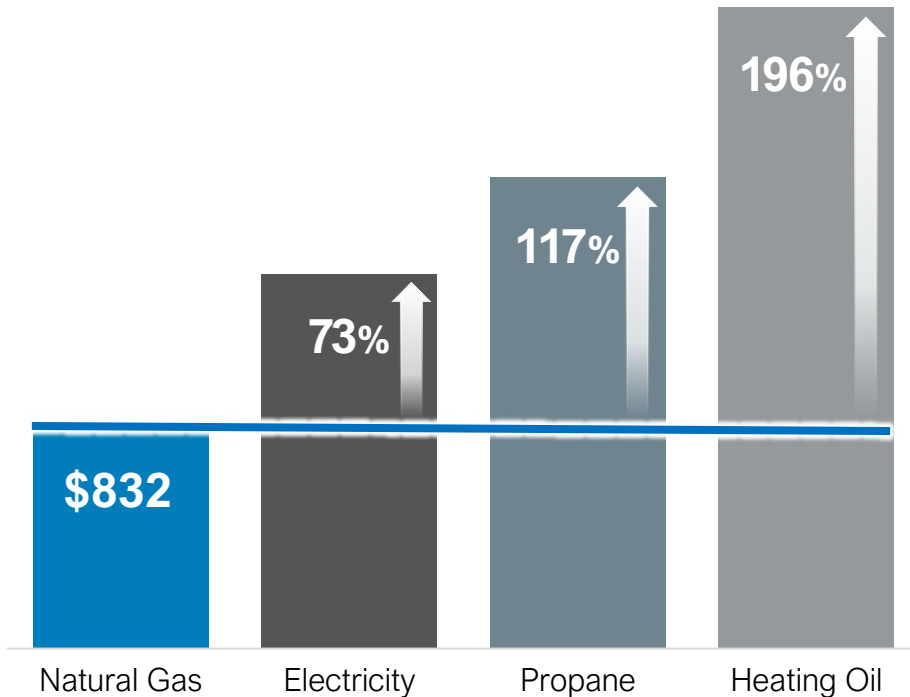


# Natural Gas is the most cost-effective energy source

*Continued investment in storage and transmission helps maintain affordability*

## Natural gas affordability<sup>1</sup>

(% more than natural gas)



## Storage supports affordability – a key focus of stakeholders

- Acts as market balancing mechanism to reduce price volatility
- Provides reliable supply to satisfy demand
- Significant storage footprint at Enbridge Gas Inc. (EGI) Dawn Hub and EOG

## Supports growth and returns

- Affordability reinforces long-term capital investment in critical infrastructure
- Our utilities are cost-competitive, preserving ability to achieve allowed returns

(1) EIA Short-term Energy Outlook: Winter Fuels Outlook for 2023-2024

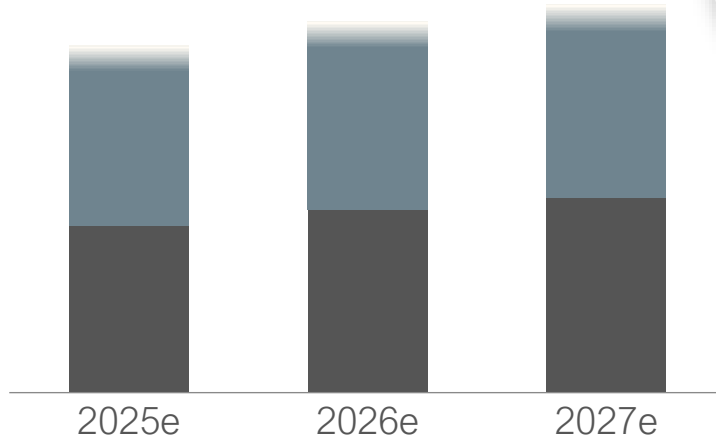
# Premier utility growth platform

*Stable long-term investment in critical infrastructure helps deliver reliable, affordable, and sustainable energy to our customers*

## Consolidated Rate Base<sup>1</sup>

(\$B)

- CAD utilities
- U.S. utilities



U.S. utilities  
will enhance  
growth by delivering  
**~8%**  
rate base  
CAGR

- Constructive ROEs and equity ratios
- Access to major demand centres
- Traditional and lower-carbon investments

## Diversified Growth

### System & storage enhancements

- Supports system flexibility, reliability, and price stability

### Customer additions

- Strong population growth underpins long-term need for natural gas

### Asset modernization

- Upgrading and modernizing critical systems ensures safety and reliability

### Industrial lower-carbon initiatives

- Growing demand from customers to reduce emissions

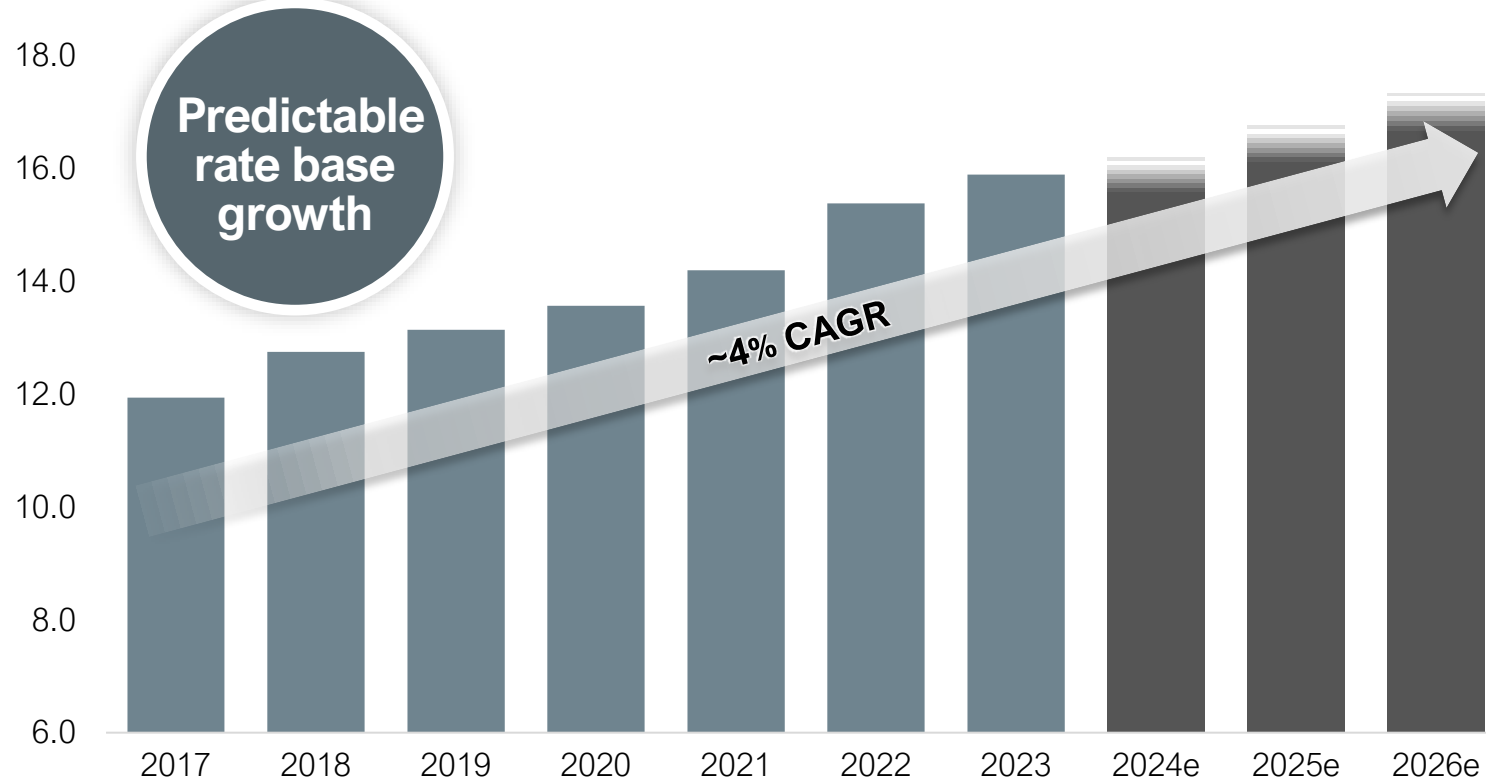
(1) U.S. utilities rate base includes The East Ohio Gas Company, Questar Gas Company, Wexpro, and Public Service Company of North Carolina

# Ontario provides stable growth and profitability

*Strong track record of predictable growth and consistent returns*

## Rate Base

(\$B)



## Growth drivers

- Added 46k new customers in 2023
- New storage and transmission investment
- Supporting up to 1.5 GW of new power generation
- Enable industrial GHG emission reductions

## Rebasing update

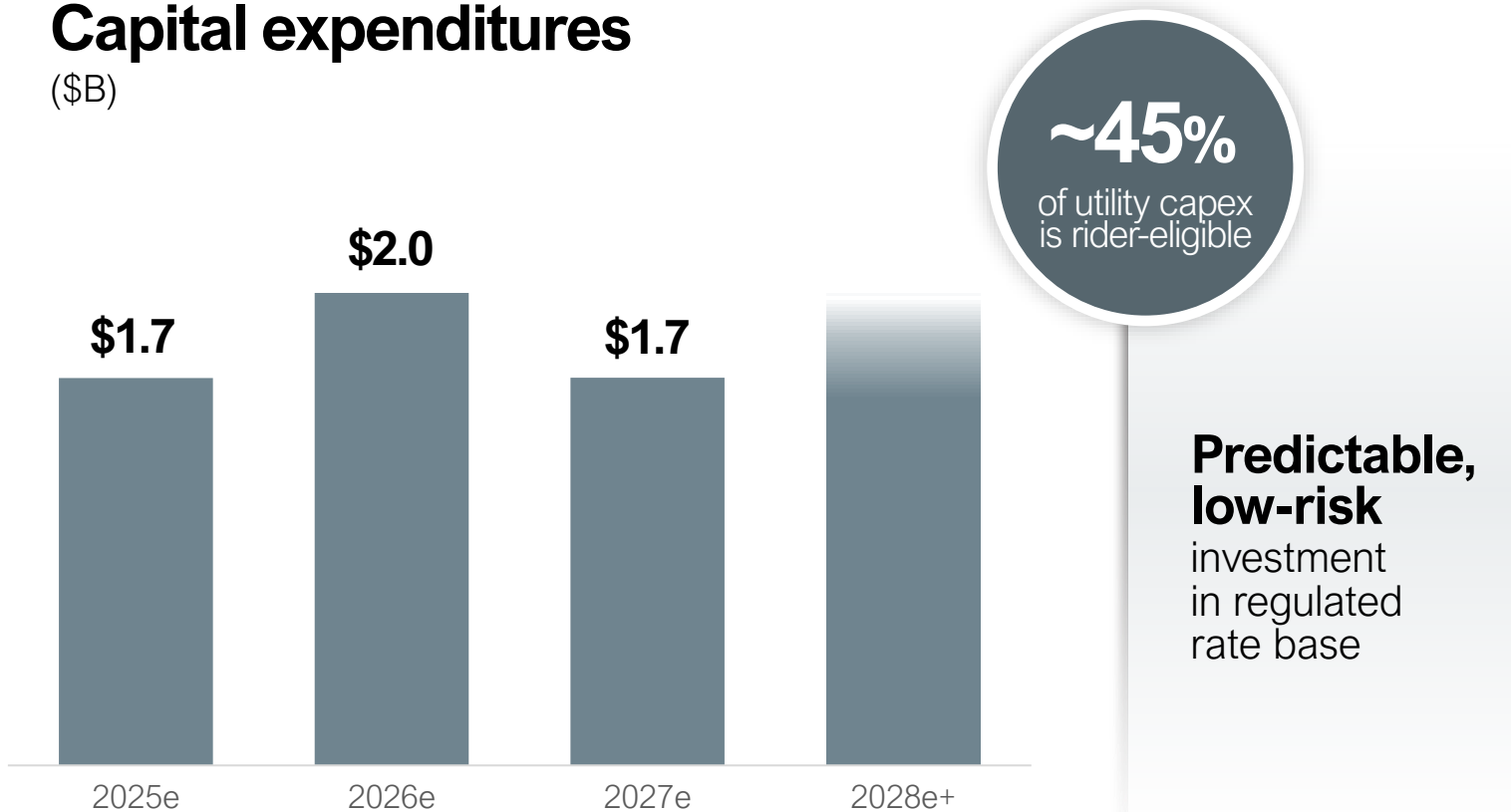
- Decision misaligned with provincial government's policy on the future of natural gas
- Filed a Notice of Appeal and a Notice of Motion

# U.S. utility acquisitions add capital efficient, low-risk growth

*Short cycle between capital investment and earnings generation*

## Capital expenditures

(\$B)



## Growth drivers

### Predictable Results

- Utility revenue decoupled from volumes

### Stable Returns

- Limited capital, permitting, and inflation risk

### Capital efficient

- Rider-eligible capex earns returns on efficient timeline

### Regulatory

- Constructive regulatory regimes
- Gas supportive jurisdictions





# Renewable Power

**Matthew Akman**

EVP & President, Power

# First-choice for Renewable Power

*Positioned to capitalize on growing renewable energy demand through disciplined investment*

**5.3GW<sup>4</sup>**  
in operation or  
sanctioned across  
N.A. and Europe

Delivering clean  
energy to  
**~5.7 MM**  
people

Up to  
**\$1.5B**  
of growth  
opportunities  
per year

- Located in premier jurisdictions and generate attractive risk-adjusted returns
- Strong customer relationships and partnerships
- Extensive experience developing and operating renewable projects
- Long track record of profitably growing renewable power portfolio

(1) Gross capacity; net capacity is 1.5GW; (2) Includes assets operating and sanctioned across N.A. and Europe; (3) Gross capacity; net capacity is 6.0GW; (4) Gross capacity; net capacity is 2.3GW

**~5.9GW<sup>1</sup>**  
of European  
offshore wind  
opportunities



Asset Portfolio<sup>2</sup>:

- 23** Wind farms
- 14** Solar energy

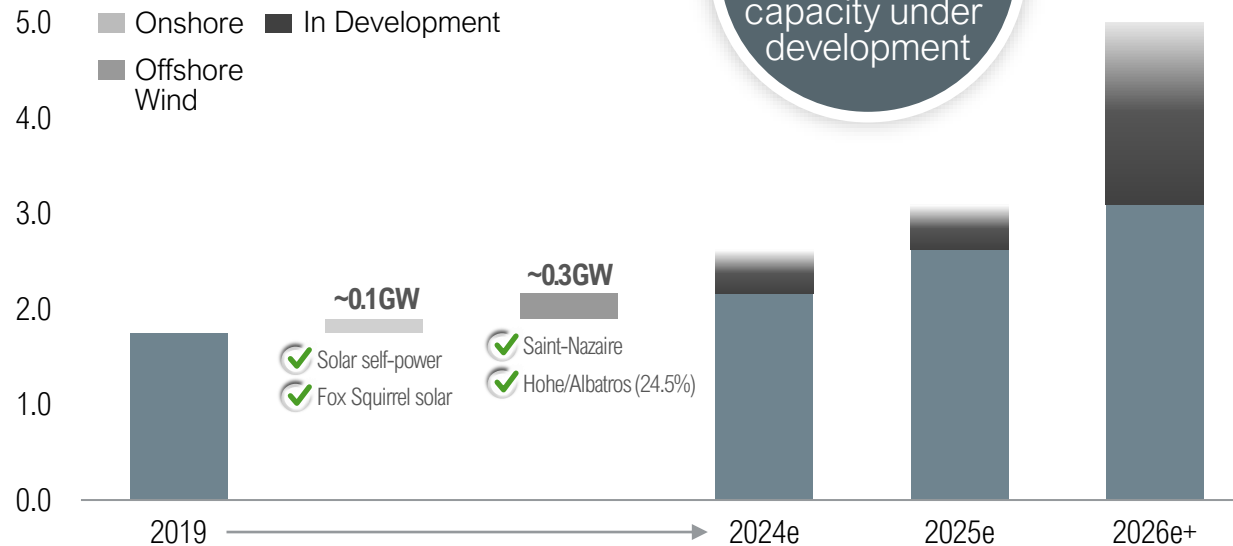
**~6.2GW<sup>3</sup>**  
of N.A. onshore  
opportunities  
through 2030

# Strategic and disciplined investment

*Solid growth underpinned by strong risk-adjusted returns*

## Focused Portfolio Growth

(Cumulative Net GW)



- Selective development in supportive jurisdictions
- Diversified between onshore and offshore growth

## Differentiated Investment Approach

- Take advantage of existing presence in multiple key demand markets
- Utilize existing capabilities to lower execution risk
- Provide integrated energy and emissions solutions for customers
- Access to capital and ability to utilize attractive tax characteristics
- Diversification supports enterprise emission reduction goals

# Well positioned to grow the business

*Enbridge's competitive advantages enable the business to overcome sector challenges*

## Industry trends

- Labour and capital cost pressures
- Supply chain constraints
- Complex and elongated permitting processes
- Access to capital

## Competitive positioning

- ✓ Economies of scale
- ✓ Purchasing power and global supply chain reach
- ✓ Extensive permitting and stakeholder capabilities
- ✓ Balance sheet strength
- ✓ Customer relationships across sectors
- ✓ Quality partnerships
- ✓ Own electricity load





# North American onshore growth outlook

*Strong fundamentals support a robust onshore growth outlook*

## Operating



**1,597MW<sup>1</sup>**

- 16 wind farms in CAD and the U.S.
- 4 solar sites in CAD and the U.S
- Fox Squirrel Solar Phase 1 entered service in December 2023
- 6 solar self-power sites

## Under Construction



**22MW<sup>1</sup>**

- Bedford Solar
- Tompkinsville Solar
- Wheelersburg Solar

## Late-stage Development



**744MW<sup>1</sup>**

- Cadillac Eldorado Solar
- Orange Grove Solar
- Fox Squirrel Solar Phase II
- Fox Squirrel Solar Phase III

**COD 2024/2025<sup>2</sup>**

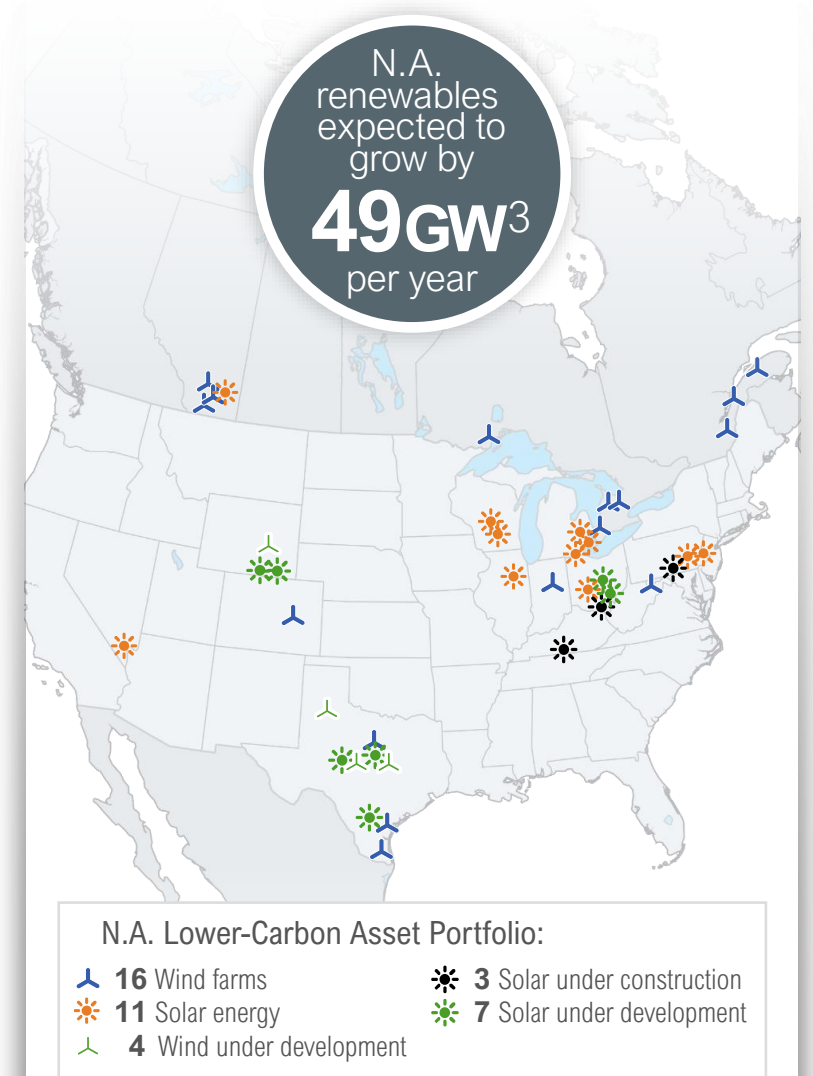
## Mid-stage Development



**2,072MW<sup>1</sup>**

- Cadillac Deville Solar
- Water Valley Wind
- Cone Wind
- Easter Wind
- Cowboy Solar I
- Cowboy Solar II
- Wyoming Wind

**COD 2026+<sup>2</sup>**

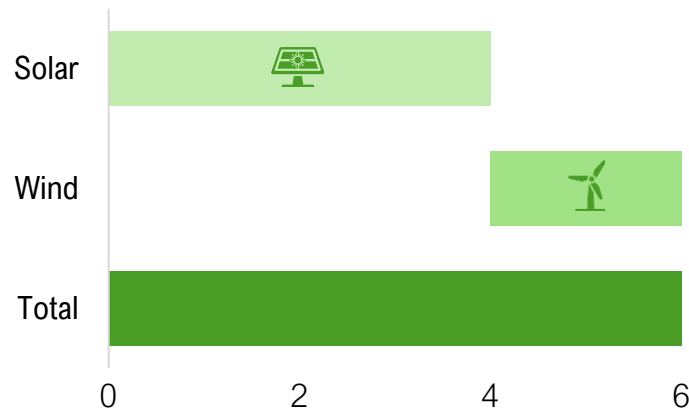


(1) Net capacity; (2) Subject to final investment decisions (FID); (3) S&P Global Commodity Insights, ©2024 by S&P Global Inc.

# Onshore development backlog

*Diversified across technology and geography allowing for strategic execution*

## Development pipeline (Net GW)



- Total of 6 GW through 2030
- Various stages of development
- Differentiated by N.A. energy market and renewable type

## Selection criteria

- ✓ Advanced development
- ✓ Located in strong markets
- ✓ Executed interconnection agreements
- ✓ Obtained permits
- ✓ Secured long-term offtake

## Potential FIDs<sup>1</sup>

Targeting  
**~1.5GW**  
of FID's in  
2024/2025




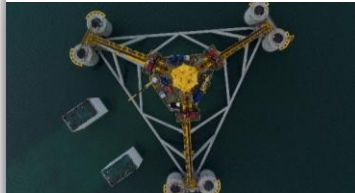
### 2024 - 2025

Project		Region	MW <sub>(Net)</sub>
Fox Squirrel II/III		PJM	214
Cadillac Eldorado		ERCOT	400
Orange Grove		ERCOT	130
Cadillac Deville		ERCOT	350
Cone		SPP	300
Easter		SPP	150

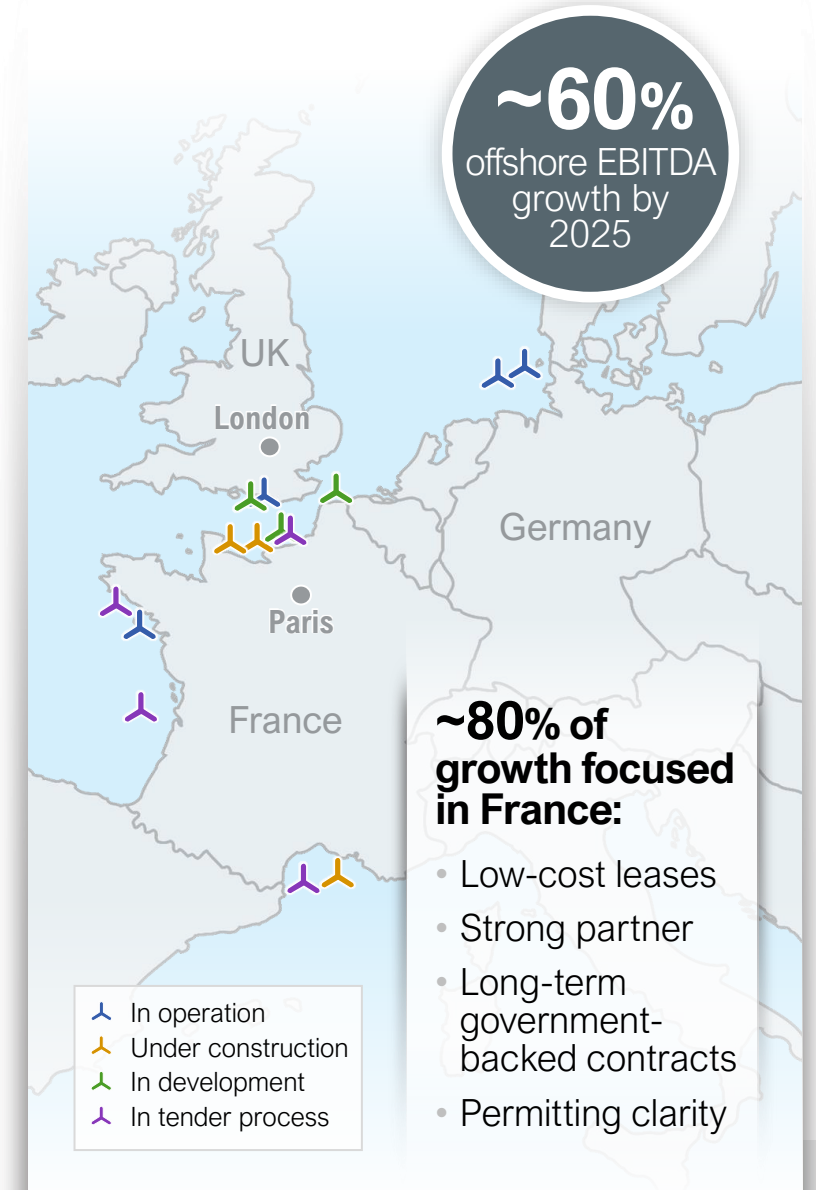
(1) Final investment decisions (FID) are subject to board approvals and other conditions precedent

# European offshore wind growth outlook

*Portfolio leverages top-tier partnerships focused in supportive jurisdictions*

Operating	Under Construction	Secured <sup>2</sup> Development	Unsecured <sup>3</sup> Development
			
<b>526MW<sup>1</sup></b>	<b>192MW<sup>1</sup></b>	<b>799MW<sup>1</sup></b>	<b>662MW<sup>1</sup></b>
<ul style="list-style-type: none"> <li>Increased ownership in Hohe See &amp; Albatros to 49.9% in Nov'23</li> </ul>	<ul style="list-style-type: none"> <li>Fécamp</li> <li>Calvados</li> <li>Provence Grand Large</li> </ul>	<ul style="list-style-type: none"> <li>Dunkirk</li> <li>Rampion Extension</li> <li>Normandy</li> </ul>	<ul style="list-style-type: none"> <li>Brittany</li> <li>Mediterranean</li> <li>Oléron</li> <li>Normandy Extension</li> </ul>
	<b>COD 2024/2025</b>	<b>COD 2030+</b>	<b>COD 2031+</b>

(1) Net capacity; (2) Secured defined as site lease won via government auction or obtained via bilateral negotiation, as applicable;  
(3) Unsecured defined as site lease not yet won; participating or seeking to qualify to participate in competitive government auction process to secure site lease





# Financial Outlook

**Pat Murray**

EVP & Chief Financial Officer

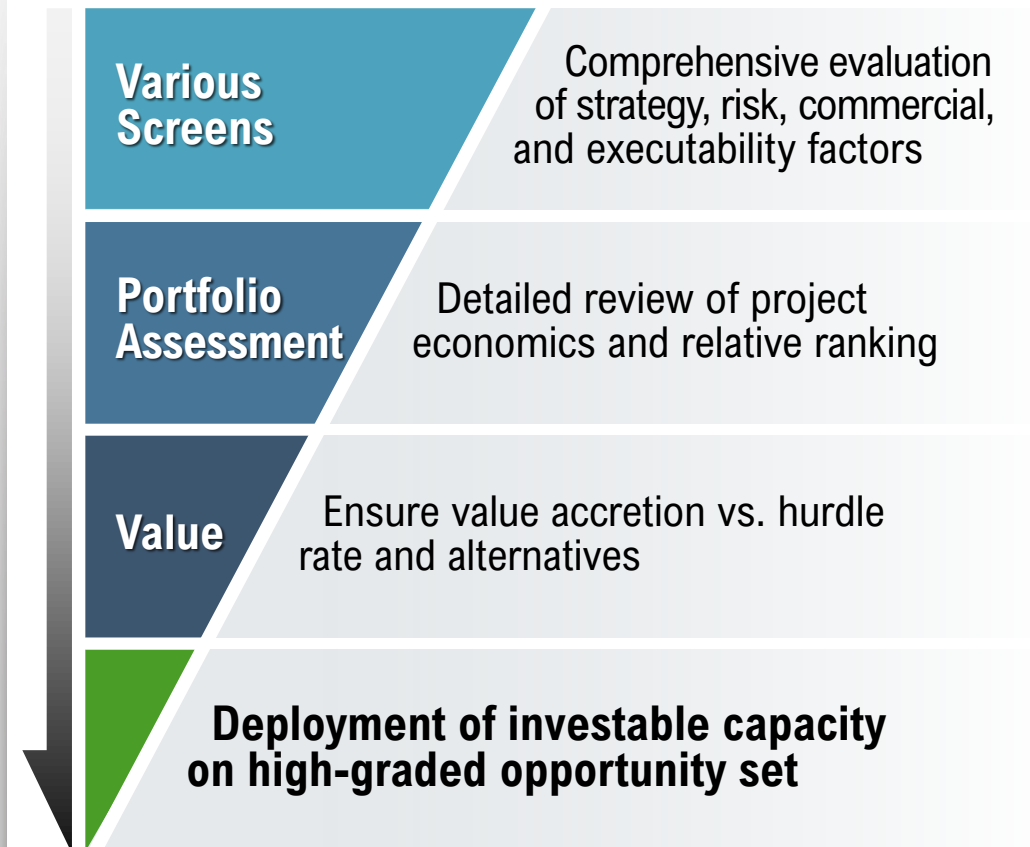


# Reliable capital allocation priorities

*Fortifying the balance sheet to optimize shareholder returns remains the top priority*

1	<b>Protect balance sheet</b>	<ul style="list-style-type: none"> <li>• Preserve financial strength and flexibility</li> <li>• Ongoing capital recycling program</li> <li>• Leverage of 4.5x-5.0x<sup>1</sup> supported by highly regulated, low-risk commercial model</li> </ul>
2	<b>Sustainable return of capital</b>	<ul style="list-style-type: none"> <li>• Unchanged Distributable Cash Flow (DCF)<sup>1</sup> payout range of 60-70%</li> <li>• 29th consecutive annual dividend increase supported by industry leading cash flow quality</li> <li>• ~\$34B<sup>2</sup> returned to shareholders in the past 5 yrs</li> </ul>
3	<b>Further growth</b>	<ul style="list-style-type: none"> <li>• Execution of \$25B secured capital backlog</li> <li>• Prioritize no and low-capital opportunities</li> <li>• Strategically deploy excess investment capacity</li> </ul>

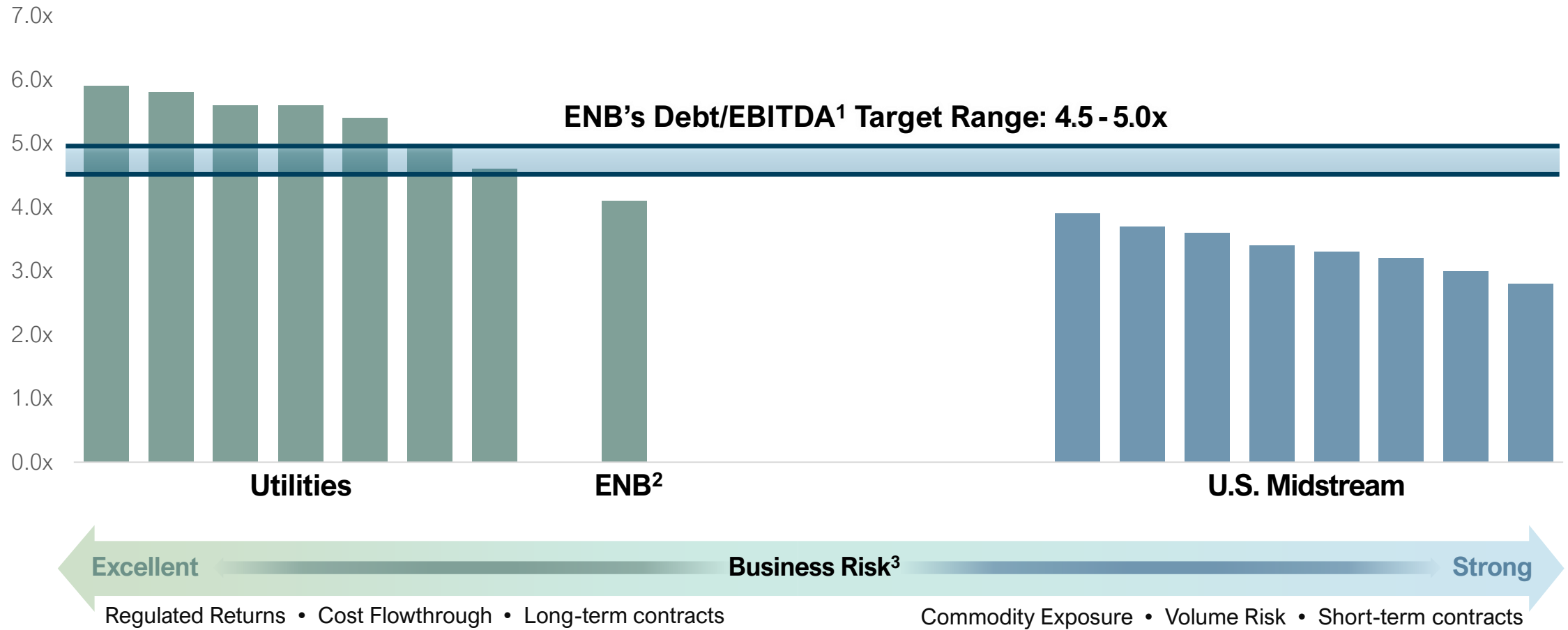
## Disciplined investment framework



(1) Adjusted EBITDA, DCF, DCF/share and Debt to EBITDA are non-GAAP measures. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com); (2) Common share dividends

# Utility-like business risk supports leverage

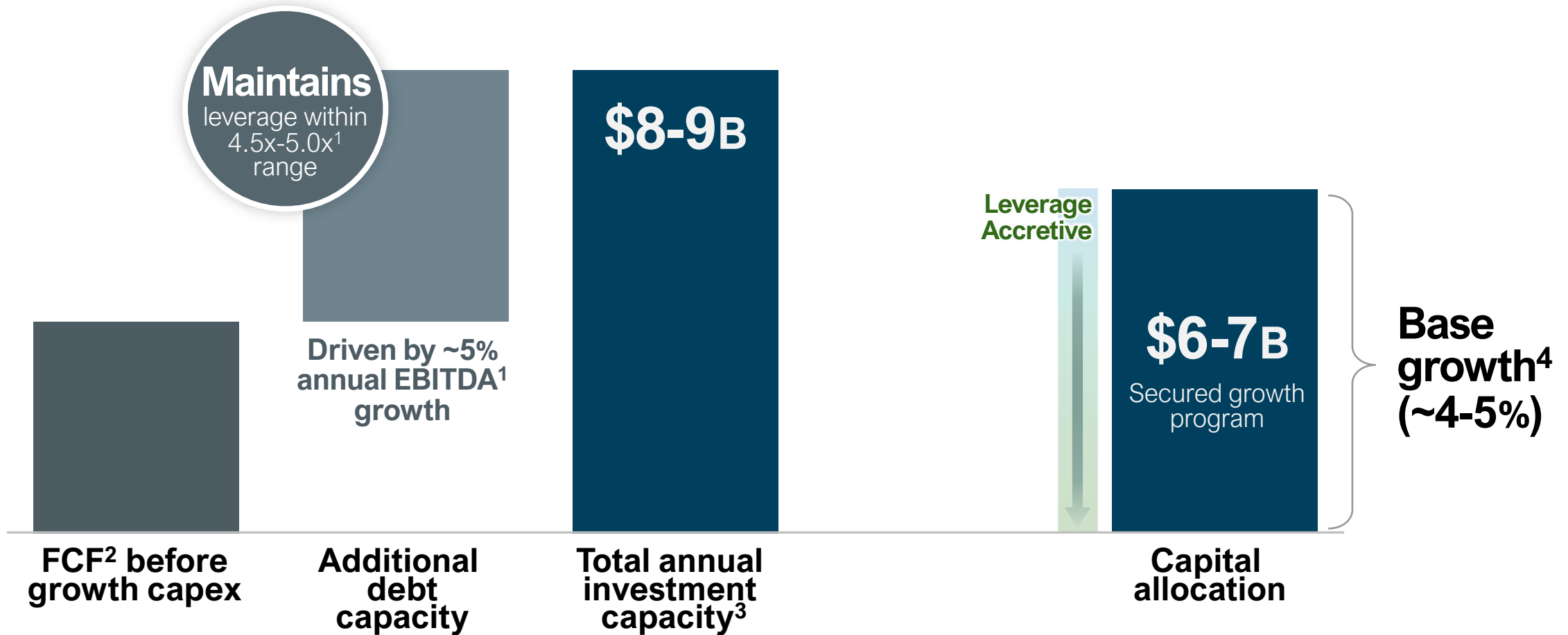
*Industry leading risk profile warrants a leverage metric closer to utilities*



(1) Adjusted EBITDA, DCF, DCF/share and Debt to EBITDA are non-GAAP measures. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com); (2) Excluding prefunding of U.S. Gas Utility acquisitions announced September 5, 2023, the ratio would have been 4.5x. Ratio shown as of Q4 2023; (3) S&P Global Inc

# Investment capacity outlook

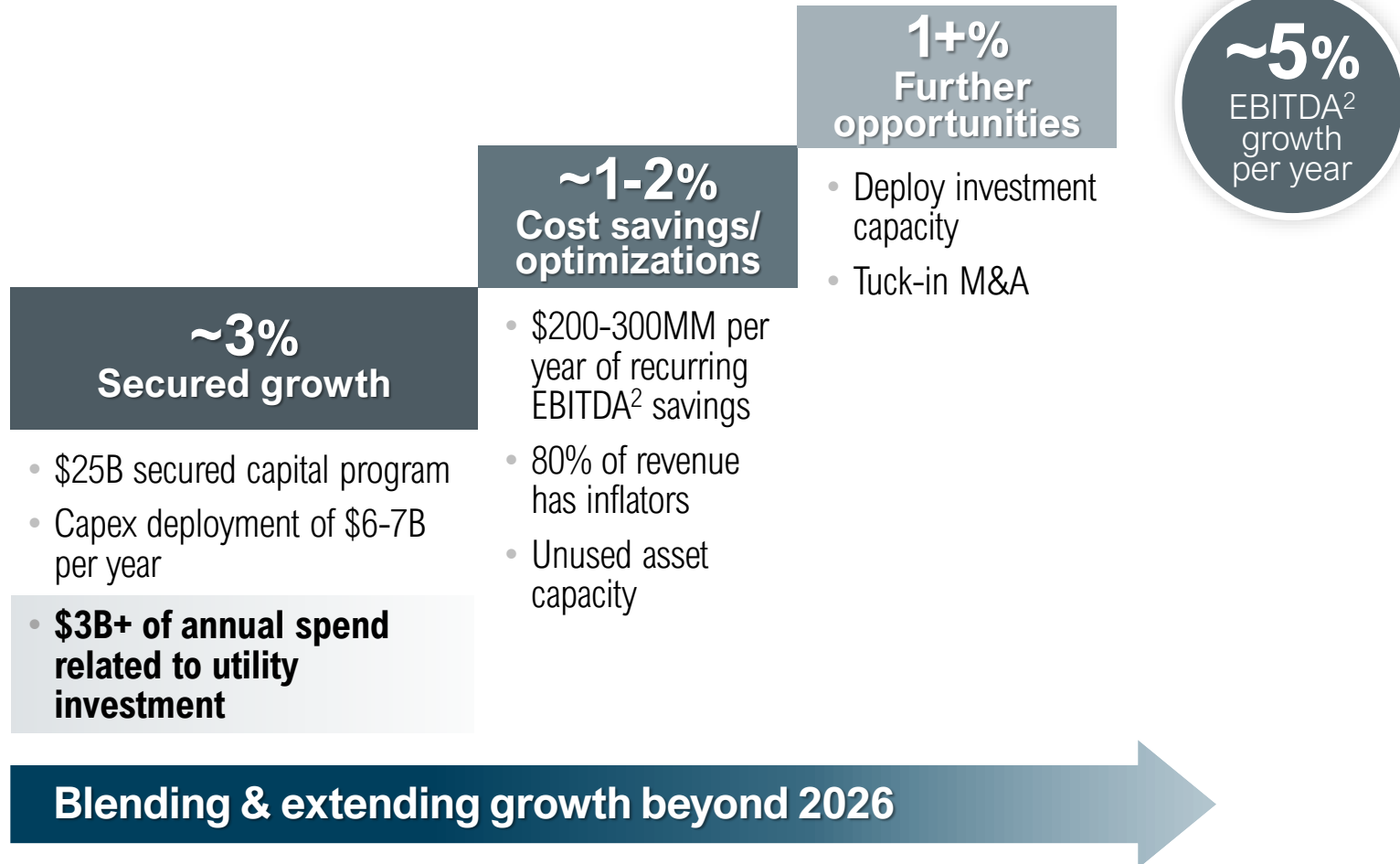
*Predictable EBITDA growth generates annual capacity within targeted leverage range*



(1) FCF, Adjusted EBITDA, DCF and leverage are non-GAAP measures. Reconciliations to GAAP measures can be found at [www.enbridge.com](http://www.enbridge.com); (2) Illustrative free cash flow (FCF) defined as distributable cash flow (DCF) minus dividends; (3) Investment capacity is defined as free cash flow (DCF minus dividends) plus debt-to-EBITDA capacity generated by growing adjusted EBITDA at approximately 5% annually; (4) Growth inclusive of cost savings and optimizations

# Growth outlook

Utility acquisitions enhance and increase visibility of our growth outlook<sup>1</sup>



## Near-term outlook

Reiterate 2024 financial guidance

### 2023-2026

EBITDA<sup>2</sup> CAGR: 7%-9%

EPS<sup>2</sup> CAGR: 4%-6%

*Slightly lower due to higher interest costs*

DCF/s<sup>2</sup> CAGR: ~3%

*Modest headwinds from tax legislation*

## Medium-term outlook

### Post 2026

EBITDA<sup>2</sup> Growth Rate: ~5%

DCF/s<sup>2</sup> & EPS<sup>2</sup>: ~5%

Dividend per share growth up to medium-term cash flow growth

(1) Inclusive of U.S. gas utilities acquisition, expected to close in 2024; (2) Adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA), Adjusted Earnings per Share (EPS) and Distributable Cash Flow (DCF) are non-GAAP measures. Reconciliations to the nearest GAAP measures are included at [www.enbridge.com](http://www.enbridge.com)



# Optimizing our base business

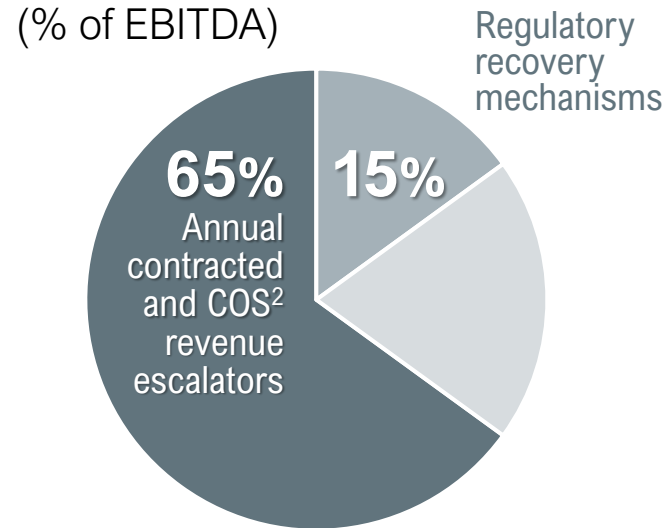
*Capital efficient optimizations expected to drive EBITDA growth of ~1-2% per year*

## Asset optimizations:

- ✓ +400 kbpd of Liquids capacity additions over the past ~10 years generated \$0.5B of EBITDA
- ✓ Flanagan South open season
- ✓ Algonquin open season
- ✓ Heidelberg pipeline re-contracting
- ✓ Rate filings

## Built in revenue escalators<sup>1</sup>

(% of EBITDA)



- ✓ **80%** of EBITDA has inflation protections<sup>1</sup>

## Cost and productivity improvements:

- ✓ Supply chain efficiencies
- ✓ Productivity enhancements
- ✓ Power cost optimization
- ✓ Technology & innovation

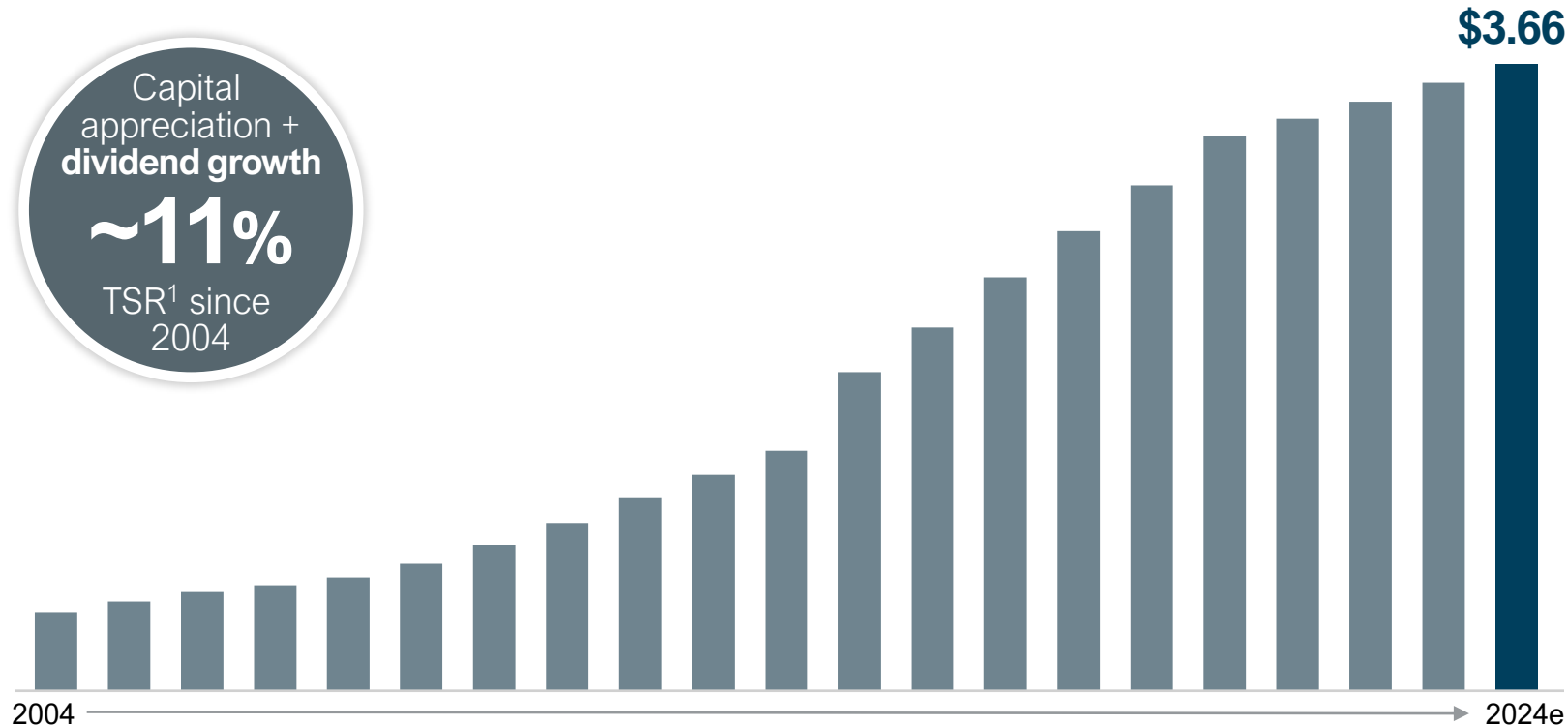


(1) Approximately 80% of EBITDA is derived from assets with revenue inflators or assets with regulatory mechanisms for recovering rising costs; (2) Cost of service

# Delivering attractive shareholder returns

*Sustainably returning capital to shareholders remains a key part of our value proposition*

## Dividend/share



**Dividends underpinned by stable & reliable cash flows**

## Value drivers

Diversified low-risk pipeline / utility model

Reliable cash flows & strong balance sheet

29 years of annual dividend increases

~5% medium-term EBITDA growth outlook

Lower-carbon optionality throughout the business

(1) Total Shareholder Returns. Defined as share price appreciation plus reinvestment of dividends. As of Dec. 31, 2023. Source: FactSet



# Appendix

# Secured capital program

*Diversified secured capital program with limited cost inflation risk*

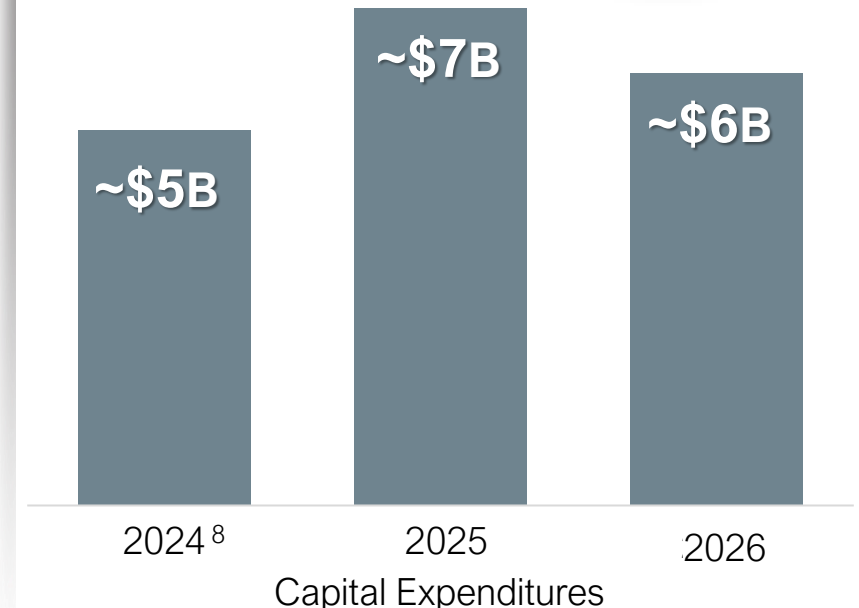
	Project	Expected ISD	Capital (\$B)
Liquids Pipelines	Ingleside Phase VI & VII (Storage) <b>NEW</b>	2024	0.2 USD
	Enbridge Houston Oil Terminal	2025	0.2 USD
Gas Transmission	Modernization Program	2024-2027	2.7 USD
	Venice Extension	2024	0.5 USD
	Appalachia to Market Phase II	2025	0.1 USD
	Longview RNG	2025	0.1 USD
	Rio Bravo Pipeline <sup>1</sup>	2026	1.2 USD
	T-North Expansion (Aspen Point) <sup>2</sup>	2026	1.2 CAD
	Woodfibre LNG	2027	1.5 USD
	Sparta <b>NEW</b>	2028	0.2 USD
	T-South Expansion (Sunrise) <sup>2</sup>	2028	4.0 CAD
	CAD Utility Growth Capital <sup>3</sup>	2024-2026	2.0 CAD
Gas Distribution & Storage	Transmission/Storage Assets <sup>3</sup>	2024-2026	0.8 CAD
	New Connections/Expansions <sup>3</sup>	2024-2026	0.7 CAD
	RNG Projects	2023-2025	0.1 CAD
	U.S. Utility Growth Capital <sup>4</sup>	2025-2027	3.7 USD
	Fox Squirrel Solar - Phase II	2024	0.3 USD
Renewables	Fécamp Offshore <sup>5</sup>	2024	0.7 CAD
	Provence Grand Large	2024	0.1 CAD
	Calvados Offshore <sup>5</sup>	2025	0.9 CAD

**Total secured capital program**  
Capital spent to date

**\$25B<sup>6</sup>**  
**\$2B<sup>7</sup>**

**Executing on  
\$25B secured  
program**

Expect to invest  
**\$6-7B**  
annually



(1) Rio Bravo current capital cost estimate is based on two liquefaction trains and Enbridge expects to provide an estimate for the three-train build in 2024; (2) Capital cost estimates will be updated prior to filing the regulatory applications; (3) Pending outcome of Motion Review with OEB and Ontario Court Appeal; (4) Subject to federal and state regulatory approvals with closing of the acquisitions expected in 2024; (5) Project is financed primarily through non-recourse project level debt. Enbridge's equity contribution will be \$0.1B for Fécamp and \$0.15B for Calvados; (6) Rounded, USD capital has been translated to CAD using an exchange rate of \$1 U.S. dollar = \$1.35 Canadian dollars. Euro capital has been translated to CAD using an exchange rate of €1 Euro = \$1.43 Canadian dollars; (7) As at December 31, 2023. (8) Growth capex in 2024 for the base business





# Tomorrow is on

## Investor Day

**Greg Ebel**

President & CEO  
Closing Remarks



# First-choice investment opportunity

*Scale, diversification, and connectivity blends and extends growth*

## Liquids Pipelines

- ✓ High-quality, attractive free cash flow generation
- ✓ All systems expected to be highly utilized for decades
- ✓ Optimizations and low-cost expansion opportunities drive long-term EBITDA growth

## Gas Transmission & Midstream

- ✓ Unparalleled asset position with minimal commodity risk generates predictable cash flow
- ✓ Growing natural gas demand supports continued investment in critical infrastructure
- ✓ \$18B+ of growth opportunities

## Renewable Power

- ✓ Well positioned to capitalize on growing renewable energy demand
- ✓ Strong record of disciplined investment underpinned by attractive returns
- ✓ Up to \$1.5B of growth opportunities annually

## Gas Distribution & Storage

- ✓ Diversified utility footprint generates predictable returns and reliable growth
- ✓ U.S. utilities increase growth visibility
- ✓ \$3B+ per year of utility growth capital expenditures

***Financial strength and capital discipline are foundational to support growth***